



**TOWN OF KITTERY  
INVITATION FOR PROPOSALS (IFP)  
TAYLOR BUILDING  
2 Walker Street, Kittery Maine**

The Taylor Building Committee is accepting concept proposals from organizations, community groups, businesses, and other entities or individuals to consider for the re-use, renovation, sale and/or development of 2 Walker Street, Kittery Maine. The intent of this invitation is to facilitate a broad range of proposals from individuals, groups, and other entities that can bring a proposal to fruition. The Town anticipates the property will be vacated by the Library approximately December of 2021.

**OVERVIEW**

In March 2018, the Kittery Town Council established the Taylor Building Committee to gather public input on the goals, concerns, and options for the re-use of the Taylor parcel, to develop a request for proposals for the sale and/or re-development of the parcel and to evaluate proposals based on criteria it establishes. The Committee will consider both private and public uses for the property as the first step in determining the future use of the Taylor Property. It will recommend the most advantageous concept(s) to the Council for consideration and action. A formal RFP may be issued by the Town at a later date.

The Taylor Building, at 2 Walker Street, is a 4,910-square-foot masonry and wood-frame building, with 4,400 square feet of finished space, constructed in 1965, set on a 0.35 acre lot with 11 parking spots, and is now used by the Rice Public Library for its fiction and children's collections. In March 2019, Maineland Consultants of Portland appraised the property at \$770,000. The property is located in the Mixed-Use Kittery Foreside Zone. For more information visit [www.kitteryme.gov/Taylor-Building-Committee](http://www.kitteryme.gov/Taylor-Building-Committee).

**PROPOSAL REQUIREMENTS**

The Taylor Building Committee will review concept proposals utilizing the criteria listed below, along with its collective judgement consistent with the Committee's charge. It will select a short list of proposals for which it will gather additional information and input. The Committee may request further information from applicants prior to making its recommendations to the Town Council. The Committee's recommendation to Council does not constitute an agreement, promise, or guarantee that the proposal will be implemented.

**Proposals should be submitted to the Town of Kittery no later than March 25, 2020 at 5:00 PM to:**

Kittery Town Hall  
Town Manager's Office  
200 Rogers Road  
Kittery, ME 03904

**Each proposal shall be submitted in a sealed envelope clearly marked with the name of the entity or person(s) submitting the proposal and "Taylor Building Proposal" on the outside. Electronic format of proposals will not be accepted.**

Proposals shall respond to the questions and information requested below. Proposals shall be submitted in hard copy with 10 copies.

Proposals that are incomplete, conditional or obscure, or which contain any additions not called for may be rejected by the Town. The Committee reserves the right to act or not act on any proposal submitted.

Any proposal may be withdrawn or withdrawn and resubmitted on request up until the deadline.

Unless otherwise specified, questions pertaining to general information regarding the IFP shall be addressed only in writing. No questions will be answered in-person or via telephone. **Questions shall be written and emailed to the following no later than March 12, 2020:**

Kendra Amaral  
Town of Kittery  
200 Rogers Road  
Kittery, ME 03904  
[kamaral@kitteryme.org](mailto:kamaral@kitteryme.org)

Responses to questions will be issued via the Town's website and available to all.

#### **EVALUATION CRITERIA**

The Committee will use the following criteria for evaluation of proposals (not in order by priority):

- The extent to which the proposal is realistic and feasible.
  - What financing options will the applicant utilize to ensure the success of the proposal?
  - What prior experience or expertise can the applicant call upon to bring this proposal to fruition?
- The extent to which the proposal contributes to economic/community development within the Foreside.
  - How will the proposal add to the Foreside?
  - What will it contribute to the economic vitality of the area, or to the sense of community?
  - Is the proposal consistent with the Town's Comprehensive Plan and the Foreside Land Use and Transportation Study?
- The extent to which the proposal will enhance the future quality of life for the community.

## **TAYLOR BUILDING CONCEPT PROPOSAL FORMAT**

Each proposal must include the following information:

1. Name of person, group, organization, company or other entity:

Which of the following best describes the applicant?

- ☐ individual
- ☐ business
- ☐ community group
- ☐ 501c3 or other non-profit organization
- ☐ other (please describe)

2. Name of primary contact person:

Email:  
Phone number:  
Mailing address:

3. Does your proposal seek to (please check which applies):

- ☐ purchase the Taylor Property
- ☐ obtain a long-term lease for the Taylor Property
- ☐ partner with Town of Kittery
- ☐ partner with other entities
- ☐ other: (please describe)

4. Which best describes your vision for financing the proposal:

- ☐ owner-financing
- ☐ bank financing
- ☐ public financing (i.e. municipal, state)
- ☐ private fundraising
- ☐ private-public fundraising

5. In 1,000 words or less, explain your proposal for the re-use of the Taylor Property, using the following format:

- Description
- Positive impact on the Kittery community and/or benefits to the Foreside
- Proposed timeline and funding (briefly; describe in detail in #6).

6. Briefly describe your financing in more detail, for example, by including information about how you have successfully financed projects in the past, or how you would go about raising funds for a non-profit project, etc.

7. Briefly describe other projects you or your organization has successfully implemented in the past, or present any other evidence that helps to illustrate why your proposed re-use is feasible and realistic.