

# BUDGET COMPARISON

| ACTIVITY                               | FY'12                   | FY'11                   |                        |              |
|----------------------------------------|-------------------------|-------------------------|------------------------|--------------|
|                                        | Approved                |                         | CHANGE \$\$            | CHANGE %     |
| <b>GENERAL GOVERNMENT</b>              |                         |                         |                        |              |
| ADMINISTRATION                         | \$ 826,410.00           | \$ 826,410.00           | \$ -                   | 0.0%         |
| ASSESSING                              | \$ 183,852.00           | \$ 183,853.00           | \$ (1.00)              | 0.0%         |
| CODE ENFORCEMENT                       | \$ 122,122.00           | \$ 122,122.00           | \$ -                   | 0.0%         |
| COUNCIL                                | \$ 10,550.00            | \$ 10,550.00            | \$ -                   | 0.0%         |
| DEBT & INTEREST                        | \$ 387,280.00           | \$ 390,302.00           | \$ (3,022.00)          | -0.8%        |
| ELECTIONS                              | \$ 10,288.00            | \$ 10,288.00            | \$ -                   | 0.0%         |
| INSURANCES                             | \$ 290,850.00           | \$ 261,158.00           | \$ 29,692.00           | 11.4%        |
| PLANNING BOARD                         | \$ 16,779.00            | \$ 16,779.00            | \$ -                   | 0.0%         |
| PLANNING                               | \$ 204,314.00           | \$ 204,229.00           | \$ 85.00               | 0.0%         |
| <b>S-TOTAL GENERAL GOVERNMENT</b>      | <b>\$ 2,052,445.00</b>  | <b>\$ 2,025,691.00</b>  | <b>\$ 26,754.00</b>    | <b>1.3%</b>  |
|                                        |                         |                         | \$ -                   |              |
| <b>PUBLIC WORKS</b>                    |                         |                         | \$ -                   |              |
| HIGHWAY                                | \$ 1,081,693.00         | \$ 1,081,693.00         | \$ -                   | 0.0%         |
| SOLID WASTE                            | \$ 673,635.00           | \$ 673,635.00           | \$ -                   | 0.0%         |
| <b>SUB-TOTAL PUBLIC WORKS</b>          | <b>\$ 1,755,328.00</b>  | <b>\$ 1,755,328.00</b>  | <b>\$ -</b>            | <b>0.0%</b>  |
|                                        |                         |                         | \$ -                   |              |
| <b>PROTECTION</b>                      |                         |                         | \$ -                   |              |
| CIVIL EMERGENCY PREPAREDNESS           | \$ 2,350.00             | \$ 2,350.00             | \$ -                   | 0.0%         |
| HYDRANT RENTALS                        | \$ 193,213.00           | \$ 193,213.00           | \$ -                   | 0.0%         |
| STREET LIGHTS                          | \$ 100,100.00           | \$ 98,100.00            | \$ 2,000.00            | 2.0%         |
| FIRE                                   | \$ 238,749.00           | \$ 238,749.00           | \$ -                   | 0.0%         |
| POLICE                                 | \$ 2,554,916.00         | \$ 2,555,257.00         | \$ (341.00)            | 0.0%         |
| <b>SUB-TOTAL PROTECTION</b>            | <b>\$ 3,089,328.00</b>  | <b>\$ 3,087,669.00</b>  | <b>\$ 1,659.00</b>     | <b>0.1%</b>  |
|                                        |                         |                         | \$ -                   |              |
| <b>LEISURE TIME ACTIVITIES</b>         |                         |                         | \$ -                   |              |
| LIBRARY                                | \$ 434,400.00           | \$ 434,400.00           | \$ -                   | 0.0%         |
| PARKS                                  | \$ 272,870.00           | \$ 272,870.00           | \$ -                   | 0.0%         |
| PORT AUTHORITY                         | \$ 93,271.00            | \$ 93,271.00            | \$ -                   | 0.0%         |
| RECREATION                             | \$ 194,173.00           | \$ 194,173.00           | \$ -                   | 0.0%         |
| Frisbee                                | \$ 118,196.00           | \$ 126,400.00           | \$ (8,204.00)          | -6.5%        |
| <b>S-TOTAL LEISURE TIME ACTIVITIES</b> | <b>\$ 1,112,910.00</b>  | <b>\$ 1,121,114.00</b>  | <b>\$ (8,204.00)</b>   | <b>-0.7%</b> |
|                                        |                         |                         | \$ -                   |              |
| <b>COMMUNITY SERVICE</b>               |                         |                         | \$ -                   |              |
|                                        |                         |                         | \$ -                   |              |
| PUBLIC HEALTH SERVICES                 | \$ 585.00               | \$ 585.00               | \$ -                   | 0.0%         |
| WELFARE                                | \$ 40,000.00            | \$ 40,000.00            | \$ -                   | 0.0%         |
| COMMUNITY AGENCIES                     | \$ 15,713.00            | \$ 15,713.00            | \$ -                   | 0.0%         |
| <b>SUB-TOTAL COMMUNITY SERVICE</b>     | <b>\$ 56,298.00</b>     | <b>\$ 56,298.00</b>     | <b>\$ -</b>            | <b>0.0%</b>  |
|                                        |                         |                         | \$ -                   |              |
| <b>CIP</b>                             | <b>\$ 1,208,975.00</b>  | <b>\$ 605,475.00</b>    | <b>\$ 603,500.00</b>   | <b>99.7%</b> |
| <b>SUB-TOTAL CIP</b>                   | <b>\$ 1,208,975.00</b>  | <b>\$ 605,475.00</b>    | <b>\$ 603,500.00</b>   | <b>99.7%</b> |
| <b>OTHER</b>                           |                         |                         | \$ -                   |              |
| MISCELLANEOUS ACCOUNTS                 | \$ 239,176.00           | \$ 239,176.00           | \$ -                   | 0.0%         |
| COUNTY TAX                             | \$ 842,538.00           | \$ 862,802.00           | \$ (20,264.00)         | -2.3%        |
| <b>SUB-TOTAL OTHER</b>                 | <b>\$ 1,081,714.00</b>  | <b>\$ 1,101,978.00</b>  | <b>\$ (20,264.00)</b>  | <b>-1.8%</b> |
|                                        |                         |                         | \$ -                   |              |
| <b>SUB-TOTAL MUNICIPAL ACCOUNTS</b>    | <b>\$ 10,356,998.00</b> | <b>\$ 9,753,553.00</b>  | <b>\$ 603,445.00</b>   | <b>6.2%</b>  |
| <b>Without County Tax</b>              | <b>\$ 9,514,460.00</b>  | <b>\$ 8,890,751.00</b>  | <b>\$ 623,709.00</b>   | <b>7.0%</b>  |
|                                        |                         |                         | \$ -                   |              |
| <b>EDUCATIONAL EXPENSES</b>            |                         |                         | \$ -                   |              |
| SCHOOLS                                | \$ 13,711,304.00        | \$ 13,962,148.00        | \$ (250,844.00)        | -1.8%        |
| ADULT EDUCATION                        | \$ 54,081.00            | \$ 54,081.00            | \$ -                   | 0.0%         |
| <b>S-TOTAL EDUCATIONAL EXPENSES</b>    | <b>\$ 13,765,385.00</b> | <b>\$ 14,016,229.00</b> | <b>\$ (250,844.00)</b> | <b>-1.8%</b> |
|                                        |                         |                         | \$ -                   |              |
| <b>SUB-TOTAL EDUCATION ACCOUNTS</b>    | <b>\$ 13,765,385.00</b> | <b>\$ 14,016,229.00</b> | <b>\$ (250,844.00)</b> | <b>-1.8%</b> |
|                                        |                         |                         | \$ -                   |              |
| <b>S-TOTAL MUNICIPAL + EDUCATION</b>   | <b>\$ 24,122,383.00</b> | <b>\$ 23,769,782.00</b> | <b>\$ 352,601.00</b>   | <b>1.5%</b>  |

7/28/2011

REVENUE FORECAST  
FY'12

|                                         | FY'11                 | FY'12                 |             |
|-----------------------------------------|-----------------------|-----------------------|-------------|
| <u>TITLE</u>                            | Projected Revenue     | Projected Revenue     | % of        |
|                                         | Forecast              | Forecast              | FY'12       |
| <b>AUTO</b>                             | <b>\$1,310,150.00</b> | <b>\$1,430,712.00</b> | <b>9%</b>   |
| <b>BOAT</b>                             | <b>\$ 31,500.00</b>   | <b>\$ 35,000.00</b>   | <b>11%</b>  |
| <b>SUB-TOTAL EXCISE TAX</b>             | <b>\$1,341,650.00</b> | <b>\$1,465,712.00</b> | <b>9%</b>   |
| <b>CODE ENFORCEMENT FEES</b>            | <b>\$ 235,000.00</b>  | <b>\$ 124,000.00</b>  | <b>-47%</b> |
| <b>SIGN PERMITS</b>                     | <b>\$ 600.00</b>      | <b>\$ 700.00</b>      | <b>17%</b>  |
| <b>Business License Fee</b>             |                       |                       |             |
| <b>BOAR</b>                             | <b>\$ 90.00</b>       | <b>\$ 90.00</b>       | <b>0%</b>   |
| <b>Additional Land use Fees</b>         | <b>\$ 5,000.00</b>    | <b>\$ 5,000.00</b>    | <b>0%</b>   |
| <b>PLANNING FEES (Subdivisions)</b>     | <b>\$ 4,000.00</b>    | <b>\$ 2,500.00</b>    | <b>-38%</b> |
| <b>TOWN CLERK FEES</b>                  | <b>\$ 13,165.00</b>   | <b>\$ 23,564.00</b>   | <b>79%</b>  |
| <b>TOWN REGISTRATION FEES</b>           | <b>\$ 25,000.00</b>   | <b>\$ 29,376.00</b>   | <b>18%</b>  |
| <b>SOLID WASTE PERMITS &amp; FEES</b>   | <b>\$ 76,000.00</b>   | <b>\$ 130,636.00</b>  | <b>72%</b>  |
| <b>SOLID WASTE RECYCLING</b>            | <b>\$ 115,000.00</b>  | <b>\$ 137,060.00</b>  | <b>19%</b>  |
| <b>MOORING FEES &amp; OTHERS</b>        | <b>\$ 57,625.00</b>   | <b>\$ 99,000.00</b>   | <b>72%</b>  |
| <b>CLAM LICENSE FEES</b>                | <b>\$ 200.00</b>      | <b>\$ 200.00</b>      | <b>0%</b>   |
| <b>FORT FOSTER FEES</b>                 | <b>\$ 119,000.00</b>  | <b>\$ 125,000.00</b>  | <b>5%</b>   |
| <b>SPRINKLER PERMITS</b>                | <b>\$ 120.00</b>      | <b>\$ 120.00</b>      | <b>0%</b>   |
| <b>MISC. LICENSE &amp; FEES</b>         |                       |                       |             |
| <b>LIEN FILING &amp; DISCHARGE FEES</b> | <b>\$ 12,000.00</b>   | <b>\$ 12,000.00</b>   | <b>0%</b>   |
| <b>SALE OF ORDINANCES, MAPS, ETC.</b>   | <b>\$ 160.00</b>      | <b>\$ 160.00</b>      | <b>0%</b>   |
| <b>Recreation/ Frisbee Rev</b>          | <b>\$ 12,100.00</b>   | <b>\$ 12,100.00</b>   | <b>0%</b>   |
| <b>POSTAGE</b>                          | <b>\$ 60.00</b>       | <b>\$ 60.00</b>       | <b>0%</b>   |
| <b>PHOTO COPIES</b>                     | <b>\$ 1,200.00</b>    | <b>\$ 1,200.00</b>    | <b>0%</b>   |
| <b>ACCIDENT REPORTS</b>                 | <b>\$ 2,100.00</b>    | <b>\$ 2,100.00</b>    | <b>0%</b>   |
| <b>GUN PERMITS</b>                      | <b>\$ 750.00</b>      | <b>\$ 750.00</b>      | <b>0%</b>   |
| <b>ELIOT DISPATCHING SERVICES</b>       | <b>\$ 60,000.00</b>   | <b>\$ 60,000.00</b>   | <b>0%</b>   |
| <b>WITNESS FEES</b>                     |                       |                       |             |
| <b>SUB-TOTAL FEES &amp; PERMITS</b>     | <b>\$ 739,170.00</b>  | <b>\$ 765,616.00</b>  | <b>4%</b>   |
| <b>PENALTY</b>                          | <b>\$ 40,000.00</b>   | <b>\$ 40,000.00</b>   | <b>0%</b>   |
| <b>PUBLIC HEALTH ACCTS.</b>             |                       |                       |             |
| <b>INVESTMENTS</b>                      | <b>\$ 50,000.00</b>   | <b>\$ 50,000.00</b>   | <b>0%</b>   |
| <b>SUB-TOTAL INTEREST</b>               | <b>\$ 90,000.00</b>   | <b>\$ 90,000.00</b>   | <b>0%</b>   |

7/28/2011

REVENUE FORECAST  
FY'12

|                                             | FY'11             | FY'12             |       |
|---------------------------------------------|-------------------|-------------------|-------|
| <u>TITLE</u>                                | Projected Revenue | Projected Revenue | % of  |
|                                             | Forecast          | Forecast          | FY'12 |
| ANIMAL CONTROL                              | \$ 2,000.00       | \$ 2,000.00       | 0%    |
| PARKING TICKETS                             | \$ 16,000.00      | \$ 16,000.00      | 0%    |
| ORDINANCE FINES                             | \$ 5,000.00       | \$ 5,000.00       | 0%    |
| FALSE ALARMS                                | \$ 1,200.00       | \$ 1,200.00       | 0%    |
| SUB-TOTAL FINES                             | \$ 24,200.00      | \$ 24,200.00      | 0%    |
| <u>TITLE</u>                                |                   |                   |       |
|                                             |                   |                   |       |
|                                             |                   |                   |       |
| STATE REVENUE SHARING                       | \$ 545,705.00     | \$ 548,359.00     | 0%    |
| ST. OF ME. GENERAL ASSISTANCE               | \$ 13,600.00      | \$ 13,600.00      | 0%    |
| SUB-TOTAL STATE FUNDS                       | \$ 559,305.00     | \$ 561,959.00     | 0%    |
|                                             |                   |                   |       |
| SAFFORD SCHOOL                              |                   |                   |       |
| SEWER DEPT.                                 | \$ 14,400.00      | \$ 14,400.00      | 0%    |
| SUB-TOTAL RENT                              | \$ 14,400.00      | \$ 14,400.00      | 0%    |
|                                             |                   |                   |       |
| ASSET FORFEITURE ACCOUNT                    |                   |                   |       |
| BOND REFUNDS                                |                   |                   |       |
| CENTRAL ACCUM. FACILITY GRANT               |                   |                   |       |
| MARY SAFFORD WILDES TRUST                   | \$ 25,000.00      | \$ 25,000.00      | 0%    |
| COP FAST GRANT                              |                   |                   |       |
| SCHOOL RESOURCE OFFICER GRANT               |                   |                   |       |
| SEWER BETTERMENT FEE ACCT.                  |                   |                   |       |
| MISC. REVENUE                               | \$ 20,000.00      | \$ 20,000.00      | 0%    |
| SUPPLEMENTAL APPROPRIATION                  | \$ -              | \$ -              |       |
| Council 12/22/08 Supplemental Appropriation |                   |                   |       |
| TRANSFER ST PERMIT/SEAPOINT                 |                   |                   |       |
| GMH HOUSING- DEDICATED RESERVE              | \$ 256,200.00     | \$ 260,000.00     | 1%    |
| SUB-TOTAL OTHER                             | \$ 301,200.00     | \$ 305,000.00     | 1%    |
|                                             |                   |                   |       |
| SUB-TOTAL MUNICIPAL                         | \$3,069,925.00    | \$3,226,887.00    | 5%    |
|                                             |                   |                   |       |
|                                             |                   |                   |       |
| FEDERAL IMPACT AID                          | \$ 152,000.00     | \$ 100,000.00     | -34%  |
| SECTION 373                                 |                   |                   |       |
| SUB-TOTAL FEDERAL                           | \$ 152,000.00     | \$ 100,000.00     | -34%  |

7/28/2011

REVENUE FORECAST  
FY'12

|                                | FY'11             | FY'12             |       |
|--------------------------------|-------------------|-------------------|-------|
| <u>TITLE</u>                   | Projected Revenue | Projected Revenue | % of  |
|                                | Forecast          | Forecast          | FY'12 |
| STATE ED. SUBSIDIES            | \$ 851,944.00     | \$651,670         | -24%  |
| DEBT. SERVICE ( BONDS )        |                   |                   |       |
| ADULT ED SUBSIDY               | \$ 30,000.00      | \$ 30,000.00      | 0%    |
| ST. ED. TAX RELIEF BLOCK GRANT |                   |                   |       |
| SUB-TOTAL STATE                | \$ 881,944.00     | \$681,670         | -23%  |
| MISCELLANEOUS                  | \$ 24,000.00      | \$ 24,000.00      | 0%    |
| ED. BALANCE CARRIED FORWARD    | \$ 319,000.00     | \$ 270,430.00     | -15%  |
| Medicaid                       |                   | \$ 50,000.00      |       |
| SPECIAL ED. DEDICATED ACCOUNT  |                   |                   |       |
| SUB-TOTAL OTHER                | \$ 343,000.00     | \$ 344,430.00     | 0%    |
| SUB-TOTAL EDUCATION            | \$1,376,944.00    | \$1,126,100.00    | -18%  |
| TOTAL REVENUES                 | \$4,446,869.00    | \$4,352,987.00    | -2%   |