

**MUNICIPALITY:**  
**Kittery, ME**

**ASSESSMENT YEAR:**  
**Fiscal Year 2013**

**ASSESSMENT SERVICES PROVIDED:**  
**Valuation**



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**SECTION A**  
**Letter of Transmittal**

October 30, 2013

Selectmen and Assessing Officials  
Municipal Building  
200 Rogers Road  
Kittery, ME 03904

### LETTER OF TRANSMITTAL

Dear Municipal Officials:

The following report is intended to document the entire process associated with the data collection, review, analysis and reporting necessary to render a credible opinion of value(s) in accordance with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012).

**The Intended Use of this Report:** is to provide a basis for the revaluation of all real property in the Municipality of Kittery as required by the contract signed between the Municipality of Kittery and Vision Government Solutions, Inc. A copy of this contract is retained in Appendix "A".

**The Intended Client of this Report:** are the Municipal Officials.

**Other Users of this Report:** include the public, property owners, and municipal officials.

**The Date of Value Utilized in this Report:** is April 1, 2013,

**Type and Definition of Value Utilized in this Report:** The type of value expressed in this report is "market" value, and is defined as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor".

An expanded definition of "Market Value" establishes the market value of a property must meet the following criteria:

- (a) Is the most probable price, not the highest, lowest or average price;
- (b) Is expressed in terms of money;
- (c) Implies a reasonable time for exposure to the market;
- (d) Implies that both buyer and seller are informed of the uses to which the property may be put;

- (e) Assumes an arm's length transaction in the open market;
- (f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller.

**Identification of the Property Rights Assessed in this Report:** The type of property rights is "fee simple". Fee Simple Estate is defined as:

"Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the government powers of taxation, eminent domain, police power, and escheat (the right of government to take title to property when there are no apparent heirs)." (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 140.)

**Extent of Property Inspections:** As required by the contract signed between the Municipality of Kittery and Vision Government Solutions, Inc., a measure and list was required for the all properties specified by the Municipality of Kittery.

**Certification of Value:**

The undersigned certifies that, to the best of our knowledge and belief:

- 1) The statements of fact contained in this report are true and correct.
- 2) The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions and conclusions.
- 3) We have no present or prospective interest in the property that is the subject of this report, and we have no personal interest with respect to the parties involved.
- 4) We have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- 5) Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6) Our compensation for completing this assignment is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.

**SECTION B**  
**Scope of Work**

### **Identification of Assumptions and Limiting Conditions:**

The following Assumptions and Limiting Conditions apply only to the sale data utilized to complete the sales analysis, and to establish the basis for the statistical benchmarks incorporated into the analysis. Any exceptions to the following Assumptions and Limiting Conditions will be documented on the individual property record cards, when applicable.

- 1) We have not been provided deeds to the assessed properties. Therefore, no responsibility is assumed for the legal description provided or for matters pertaining to legal issues and/or title.
- 2) We have not been provided deeds to the assessed properties. Therefore, the properties were assumed to be free of any and all liens and encumbrances. Each property has also been appraised as though under responsible ownership and competent management.
- 3) We have not been provided surveys of the assessed properties. Therefore, we have relied upon tax maps and other materials provided by the Municipality in the course of estimating physical dimensions and the acreage associated with assessed properties.
- 4) We have not been provided surveys of the assessed properties. Therefore, we have assumed that the utilization of the land and any improvements is located within the boundaries of the property described, and there is no encroachment on adjoining properties.
- 5) We assume that there are no hidden or unapparent conditions associated with the properties, subsoil, or structures, which would render the properties (land and/or improvements) more or less valuable.
- 6) We assume that the properties and/or the landowners are in full compliance with all applicable federal, state, and local environmental regulations and laws.

- 7) We assume that all applicable zoning and use regulations have been complied with.
- 8) We assume that all required licenses, certificates of occupancy, consents, or other instruments of legislative or administrative authority from any private, local, state, or national government entity have been obtained for any use on which the value opinions contained within this report are based.
- 9) We have not been provided a hazardous condition's report, nor are we qualified to detect hazardous materials. Therefore, evidence of hazardous materials, which may or may not be present on a property, was not observed. As a result, the final opinion of value is predicated upon the assumption that there is no such material on any of the properties that might result in a loss, or change in value.
- 10) Information, estimates and opinions furnished to the appraisers and incorporated into the analysis and final report, was obtained from sources assumed to be reliable and a reasonable effort has been made to verify such information. However, no warranty is given for the reliability of this information.
- 11) The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made compliance surveys nor conducted a specific analysis of any property to determine if it conforms to the various detailed requirements identified in the ADA. It is possible that such a survey might identify non-conformity with one or more ADA requirements, which could lead to a negative impact on the value of the property(s). Because such a survey has not been requested and is beyond the scope of this appraisal assignment, we did not take into consideration adherence or non-adherence to ADA in the valuation of the properties addressed in this report.
- 12) The market forecasts, projections and operating estimates contained within the report are predicated upon current market conditions, and forecasts of short-term supply and demand factors. This information was obtained in the course of interviews with knowledgeable parties, and in published public and private resources. While this information was assumed to be credible, these forecasts

are subject to change due to unexpected circumstances, including local, regional and/or national.

- 13) Any opinions of value in this report apply to an entire property, and any allocation or division of the value into separate fractional interests will invalidate the opinion of value reflected in this report.
- 14) Information pertaining to the sales of properties utilized in the analysis and subsequent report has been confirmed with either the buyer, seller, or a third party whenever possible, and is assumed to be reliable.
- 15) Possession of this report does not carry with it the right of reproduction, and disclosure of this report is governed by the rules and regulations of the State of Maine, and is subject to jurisdictional exception and the laws of Maine.

**Scope of Work as Identified in the Contract:** The valuation report that follows is predicated upon the contract signed between the Municipality of Kittery and Vision Government Solutions, Inc. A copy of the contract is located in Appendix “A” of this report. The scope of work identified in the contract and incorporated into the following report comprised the following steps:

The contract stipulated that a measure and list was required for all residential sale parcels specified by the Municipality of Kittery. All residential property transfers within the Municipality of Kittery spanning a period of two years prior to April 1, 2013 were reviewed and analyzed to determine if the transfer was an “arm’s-length transaction. This was accomplished by interviewing the buyer, seller, representative sales agent or Real Estate Transfer Tax Declaration (RETTD) forms. The interview also identified the sales price, and any terms or conditions surrounding the sale that might have influenced the negotiated price.

This property information was analyzed, and the highest and best use of each property identified, as described within this section. The qualified sale data was “stratified” by use type, such as single-family residential, land, etc. The sale data was also stratified by neighborhood, in order to isolate more discrete “locational” differences and/or influences. The verified sale data was then utilized to extract meaningful adjustments and/or benchmarks that became the basis for

various tables, such as cost, depreciation, view influence, water influence, etc. All pertinent factors, including physical, legal, and economic considerations were considered and recognized, subject to the assumptions and limiting conditions referenced above.

Once the preliminary benchmarks were established, “data calibration” was required in order to bring the computerized mass appraisal formulas and tables into conformity with the market. To do so, a field review and further analysis utilizing “ratios” (a comparison of the assessed value to its sale price) and the CAMA (Computer Assisted Mass Appraisal) software was conducted in order to refine the base tables, and verify the alignment and consistency of the base tables.

Finally, these benchmarks became the basis for the statistical analysis of these properties, and new property values were developed utilizing at least one of the three possible approaches to value (Sales Approach, Cost Approach, and/or Income Approach to value). Overall, every effort was made to help ensure that the values were uniform and equitable.

Upon completion of the final review and approval of the Municipality’s values by the Municipality, notices of value were then mailed to each residential taxpayer. These notices also included sufficient information (timing and location) to enable a taxpayer to attend an informal hearing to “appeal” the new assessed value. Hearings were then held at a time and location scheduled by the Municipality. Any changes that arose from the appeal and hearings process were reflected in the final tax bill for 2013.

This report was then prepared in conformity with “Standard 6” of the Uniform Standards of Professional Appraisal Practice (USPAP, 2012), as well as the contract signed between the Municipality of Kittery and Vision Government Solutions, Inc.

**Brief Description of the Assessed Properties:** In accordance with the contract located in Appendix “A” of this report, the Municipality of Kittery required all the real residential property in its respective municipal boundaries to be valued. A breakdown of the Municipality’s residential real property by “use type” follows:

Residential	3767
Vacant Residential Land	363

Current Use	<u>10</u>
Total	4140

**Determination of Highest and Best Use:** Highest and Best Use is defined as:

"The reasonably probable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are: legal permissibility, physical possibility, financial feasibility, and maximum profitability" <sup>3</sup> (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 171)

In most cases the "existing" use is already at its highest and best use, and will be evaluated and assessed accordingly.

Importantly, however, in the case of "transitional" uses (a "transitional" use is a property with a highest and best use that is no longer "maximally profitable"...and the existing use is likely to change due to market and economic forces) the assessor may evaluate the property on the basis of its projected highest and best use. In these circumstances, the projected highest and best use is determined by a market analysis that references the four criteria referenced above (legal permissibility, physical possibility, financial feasibility, and maximum profitability). A common example of this would be a vacant tract of residential land (not in current use), that is surrounded by significant numbers of residential homes and/or lots, and the market conditions indicate a favorable housing market. In this case, the assessor may justifiably assess the raw land on the basis of its legitimate development potential.

**Approaches to Value Considered and Utilized:** The residential properties were valued by the Sales Comparison and Cost approaches to value. The Cost approach was reconciled with the other approaches and was used as the final value for assessment purposes.

**Approaches to Value Not Utilized:** The commercial properties were valued by another vendor and are not included in this report.

**SECTION C**  
**Valuation Premises and Procedures**

## **Description of Basic Valuation Theory and Mass Appraisal:**

### **Basic Valuation Theory:**

- 1) The appraiser's first task is to identify what property is being appraised. This includes not only the physical aspects of the property, but the property rights as well.
- 2) There are six basic property rights associated with the private ownership of property, these include: 1) the right to use, 2) the right to sell, 3) the right to lease or rent, 4) the right to enter or leave the property, 5) the right to give away, and 6) the right to refuse to do any of these. These, and other rights, are known as the full "bundle of rights", which is understood to be attached to an ownership with "fee simple" title which has been described in the preceding section.
- 3) The next step is to identify the "highest and best use" of the property. Refer to the preceding discussion, as well as the discussion on highest and best use in the preceding "Assumptions and Limiting Conditions" section.
- 4) Once the highest and best and use has been determined, the appraiser begins the process of data collection, studies the market and accompanying economic forces (such as "supply and demand") that pertain to the highest and best use, and assembles the relevant data and statistics for incorporation into the analysis.
- 5) Strategies for data collection will vary with the type of data being sought, and may not be the same for every property "use". Overall, the comparative data, which may include descriptions and/or confirmations of physical attributes (such as total size, number of bedrooms, presence of a finished attic or basement, etc.) cost, income and expense, and details of sale or transfer information are collected, if applicable.
- 6) At this point, neighborhood boundaries can be established in order to "stratify" the properties and the property-specific factual information collected in the field, and the statistical information pertaining to the market/economic forces that impact an area in a meaningful and cohesive way.

7) This market-derived information, such as sale information, improvement costs and depreciation is then entered into the Municipality's CAMA (Computer Assisted Mass Appraisal) system, and forms the basis for the database "tables" that enable the CAMA system to generate specific property values.

8) There are primarily three "approaches" or analytical techniques utilized to develop an opinion of value, and these techniques are incorporated into the CAMA system.

9A) The first valuation technique is referred to as the "Sales Comparison Approach", and is based on the premise that the appraiser can utilize sale prices of similar properties as evidence of value. In other words, assuming similar market conditions (supply and demand) a similar property would sell for a similar price. However, because no two properties are ever exactly alike, and market conditions can change, a systematic series of "adjustments" are made to the sale property in order to bring it into conformity with the appraised property. In the context of mass appraisal performed for assessment purposes, the "appraised" property begins with a "generic" property description that is utilized to establish a "baseline" for comparing similar properties. For instance, a "single-family residential ranch-style home, approximating 2,000 square feet, three-bedrooms, two-baths, and of average quality construction and condition." The sales are then compared and adjusted in order to isolate the various market factors and baseline parameters that are then applied to the specific properties being assessed. Overall, the Sales Comparison Approach is based upon the principle of "substitution", which assumes that when several similar properties are available the property with the lowest price will attract the greatest demand.

9B) The "Cost Approach" is based on the concept that the likely value of an existing property is the value of the underlying land plus the replacement cost of the depreciated improvements. Typically, a Cost Approach would not be utilized for an appraisal of vacant land. The replacement cost of the improvement is typically derived from published cost tables, or derived directly from localized information, and should be updated as required by market conditions. Importantly, the assessor typically evaluates the existing improvement on the basis of its "utility" and function, rather than attempting to duplicate or exactly "reproduce" the assessed property. Similar to the Sales

Comparison Approach, the Cost Approach is also based upon the principle of “substitution”.

9C) The “Income Approach” is based upon the principle of “anticipation” which recognizes that value is created by the owner’s expectation of future benefits. Typically, these benefits are anticipated in the form of income, and/or in the anticipated increase in the property’s value over time. This technique requires that the appraiser estimate the potential gross market income for the property at its highest and best use, subtract all appropriate expenses to derive the net operating income. The net operating income is then divided by a “capitalization” rate, or the market-derived rate investors would expect on alternative investments that share the same degree of risk as the appraised property. A simplified income approach is structured as follows:

Annual Potential Gross Income	
5 apartments @ \$1,000/month =	\$60,000
Annual Vacancy Rate = 5% annually =	<u>(\$3,000)</u>
Annual Effective Gross Income =	\$57,000
Annual Expenses =	<u>(\$23,000)</u>
Net Operating Income =	\$34,000
Capitalization Rate = 10%	
Property Value = \$34,000 / 10% = \$340,000	

9) Completion of all three of the preceding independent approaches to value is preferable, since each independent approach provides a useful “test of reasonableness”, and more such tests are preferable to fewer such tests. However, it is not always possible to complete a specific approach due to the unavailability of meaningful data. Finally, the different values reached by independent techniques are “reconciled” by evaluating both the quality of the information utilized in each approach, and a final opinion of value is selected.

### Mass Appraisal:

10) Mass appraisal utilizes many of the same concepts outlined above. However, in light of the necessity to attach values to multiple properties, as opposed to a single property, mass appraisal emphasizes data management, statistical valuation models and statistical quality control. In regard to the statistical modeling required, typically the utilization of an automated valuation model (AVM), also referred to as Computer Assisted Mass Appraisal (CAMA) software is required. The CAMA or AVM is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of CAMA or AVM software is that it is a market appraisal produced through mathematical modeling. Importantly, as in most if not all data processing systems, the credibility of the results is highly correlated with the quality of the input data utilized, and the skills of the assessor or analyst utilizing the CAMA or AVM software.

11) Therefore, a mass appraisal system generally relies upon four primary “subsystems” that include: 1) a data management system, 2) a sales analysis system, 3) a valuation system, and 4) an administration system. Each subsystem is briefly described below:

12A) The Data Management system is the core of the mass appraisal system and should be carefully designed and implemented. Fundamentally, the data management system is responsible for the data entry and subsequent editing, as well as the organization, storage and security oversight of the data. Essential to the data management system is quality control, as the reliability of the data will have a direct and profound impact on the quality of the resulting output and values.

12B) The Sales Analysis subsystem is responsible for the collection of sale data, sale screening, various statistical studies and sales reporting. The following statistical techniques are utilized to calibrate and fine-tune the data assumptions:

“Ratio”: refers to the relationship between the appraised or assessed values and market values as determined by a review of sales. The ratio studies, which are the

primary product of this function, typically provide the most meaningful measures of appraisal performance and provide the basis for establishing corrective actions (re-appraisals), adjusting valuations to the market, and in administrative planning and scheduling. The requirement is to maintain a Median Ratio between 90% and 110% of market value (A Ratio of 100% is preferred, indicating the assessed value is identical to the market value).

“COD”: or “Coefficient of Dispersion”, is another important statistical tool utilized in mass appraisal, and refers to the average percentage deviation from the median ratio. As a measure of central tendency, the COD represents the degree to which the data being analyzed clusters around a central data point, such as the median ratio. The requirement is a COD no greater than 20% (a lower COD is preferable to a higher COD).

“PRD”: or “Price-Related Differential”, is calculated by dividing the mean by the weighted mean. A PRD greater than 1.03 indicates assessment regressivity (when high-value properties are assessed lower, or disproportionate to, than low value properties). A PRD lower than 0.98 indicates assessment progressivity (when high-value properties are assessed higher, or disproportionate to, low-value properties). The requirement is a PRD no greater than 1.03, and no lower than 0.98. Overall, a PRD equal to 1.0 is preferred.

12C) The Valuation System generally comprises the statistical application of the three approaches to value (identified in the preceding section). For instance, utilization of the Sales Comparison Approach includes a statistical analysis of current market sales data. The Cost Approach would utilize computerized cost and depreciation tables, and reconciliation of these computerized cost-generated values with market-derived sales information. The Income Approach can utilize computer-generated income multipliers and overall capitalization rates. The Valuation System is also utilized to extract adjustments and/or factors that are utilized in the development of values.

12D) The Administrative System includes such core (often automated) functions as development of the property record cards and assessment roll or property tax base,

the preparation of the tax notices, and retention of the appeals and other miscellaneous property files.

**Period of Time Associated with Sales/Data Collection:** Residential sale data utilized for the purpose of completing this analysis spanned a two-year period from April 1, 2011 to March 31, 2013. Only sales confirmed to be qualified “arms-length”, or market-oriented transactions were utilized in the analysis.

**Data Collection and Sales Verification Procedures:** The County Registry of Deeds provides the Municipality’s Assessing Department with copies of all recorded property transfers within 30 days of the date of transfer. Each individual sale was then analyzed by the Municipality’s assessing staff to determine if the transfer was a “qualified” sale; i.e., arm’s-length and market oriented. The qualification procedure required either a direct interview with either the buyer, seller, or broker/representative familiar with the circumstances surrounding the negotiated transfer of the property or was verified through Real Estate Transfer Tax Declarations (RETTD) forms. Upon final qualification, an attempt was made to inspect the property (interior also, when applicable), and the property record cards were updated.

**Number of Sales Utilized in Analysis:** As previously described, as of the date of this report, there are 4,140 residential parcels situated in the Municipality. The breakdown of all residential property transfers from 4/1/2011 to 3/31/2013 within the Municipality by “use type” is as follows:

Residential	221
Vacant Residential Land	<u>10</u>
Total	231

The breakdown of all qualified residential property transfers within the Municipality by “use type” follows:

Residential	489
Vacant Residential Land	<u>45</u>
Total	534

**Description of Data Calibration Methods:** The sale data is verified for accuracy by submitting each one of these sale properties to a thorough physical (measure and list) and market analysis (by confirming a transaction was “arm’s length”, with no unusual circumstances that might have influenced the negotiated sale price), including interior inspection whenever possible. Once verified, and the preliminary benchmarks were established, field reviews were conducted in order to refine the base tables, and verify the alignment of properties and the tables by “use” type and location, for example. The preliminary values were further “validated” by the statistical testing of the sale data made possible by the CAMA software system. The CAMA software groups and sorts the data by various elements of consideration such as: improvement type, age, size, and neighborhood, and various “ratios” are developed that reveal discrepancies in the underlying valuation model.

**Significance of Adjustments and Factors:** “Adjustments” and “factors” are mathematical changes to basic data (for example, a “base” table) to facilitate comparisons and understanding. This process assumes a “causal” relationship among the various factors for which the adjustments are made.

Examples of factors and/or adjustments can include such important elements of consideration as water front or view or water access amenities. Importantly, a “feature” can be a positive influence on property value, or a “negative” influence on property value. The specific adjustments or factors applied to properties with amenities such as these, are typically derived from a detailed sales analysis. Once the appropriate sales are identified and confirmed or “qualified”, several techniques are utilized to extract, or isolate, the specific factor the appraiser is trying to identify.

One such technique is known as “extraction”, this is where the appraiser subtracts the depreciated value of the improvements from the total sale price, to arrive at the underlying value of the specific land component being analyzed. This is the most commonly used method. Another technique, known “matched-pair” comparison analysis; wherein sales of properties that retain these features are compared to sales of properties that do not retain these features and the

specific “contributory” value or factor attributable to the feature is isolated.

**SECTION D**  
**Time And Market Trending Analysis**

**Explanation and Derivation of Time Trending Factors:** Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two periods. The reliability of this extracted rate of change is greatly improved when a number of such sales are available. Unfortunately, there have not been any resales in the two year period preceding April 1, 2013.

Another technique, less direct, but generally more statistically reliable due to the number of sales associated with the study is to extract the rate of change in market conditions Sale Date Quartile stratification of sales to assessment ratios. The date range is from 4/1/2011 to 3/31/2013. There were 232 qualified residential improved sales during this time period.

Date	Count	Sale Price	Appraised	A/S Ratio	Sale Price	Appraised	A/S Ratio	Abs Disp	COD	Average
.1, H 1	34	244,696	228,600	0.94	237,625	213,800	0.95	0.05	7.43%	0.93
.1, H 2	61	216,112	208,144	0.98	185,000	187,700	0.98	0.06	7.98%	0.96
.2, H 1	54	271,973	260,196	0.96	235,500	232,950	0.96	0.05	6.68%	0.96
.2, H 2	64	324,617	306,656	0.93	276,250	261,950	0.96	0.04	7.54%	0.94
.3, H 1	19	269,053	248,353	0.96	220,000	201,800	1.06	0.07	8.77%	0.92
		<b>267,571</b>	<b>253,726</b>	<b>0.95</b>	<b>233,227</b>	<b>214,750</b>	<b>0.98</b>	<b>0.05</b>	<b>7.61%</b>	<b>0.95</b>

Based on this method it was determined that a time adjustment was not needed when analyzing market sales for the 2013 revaluation of Kittery.

**SECTION E**  
**Land Data**

**Explanation of Land Valuation Methodology:**

Land Valuation begins with an understanding that every municipality can be segregated into areas which are differentiated by varying characteristics, such as type and quality of roads, topographic and scenic features such as views & waterfront amenities, approved uses of property, and the quality and/or maintenance of such surrounding uses, etc. Typically, these distinguishing characteristics result in differing market responses, in terms of the underlying land value, that can be positive or negative. Therefore, land valuation depends upon using all the available data to establish a “base”, or “typical” land rate for a municipality and then creating and applying a “schedule” of positive or negative adjustments corresponding to the degree of difference from that base.

To begin, local sale data is collected and examined. Sales of vacant land provide the most direct and reliable estimate of land value. However, when an insufficient number of vacant land sales are available, a land “extraction” technique can be utilized where the depreciated value of any structures or improvements on the property are deducted from the total sales price, resulting in the contributory value of the underlying land. Additional land value information can also be obtained by interviews with knowledgeable local brokers and real estate agents.

The two primary methods of valuing land are associated with the sales comparison approach. The “comparative unit” method enables the assessor to determine a typical per unit value for each strata of land, by calculating the median or mean sale price per unit. The “base lot” method requires the assessor to establish the value of the standard or “base” parcel in each stratum through a traditional sales comparison approach, with the base lot serving as the subject parcel. Once the base lot value is established, it is used as a benchmark to establish values for individual parcels, with adjustments made to each parcel as a result of their unique or varying characteristics.

**Base Land Curve:** Whether by the “comparative unit” method, or the “base lot” method, a generic “base” value for land was established for each strata, reflective of the underlying market conformity of land values within the strata. Typically, there is an inverse curvilinear relationship between tract size and per acre prices. Larger sites are considered to sell for lower per acre values (all else being equal) and, inversely, smaller sites are considered to sell for larger per acre values. However, at some point these differences become too insignificant to be recognized in the market, and no adjustment is justified.

Residential base land curve values were developed both through the analysis of vacant land sales and use of the land extraction technique. Land sales that were considered arms-length transactions were utilized

in the analysis. Preference was given to those sales that required no location adjustments and were “typical” for the municipality. These lot sales were analyzed to determine correlations of lot size versus sale price. Adjusted Price is the trended sale price minus the value of any outbuilding on the property.

The indicated range falls between \$1.36 and \$1.93 per square foot on the primary site value. These numbers are not adjusted for location within the municipality or other contributing factors to land value.

Taking into account all of the data regarding sales price comparative to lot size, the land curve for the municipality was set as follows:

<u>SOFT</u>	<u>PRICE/SF</u>	<u>LOT PRICE (ROUNDED)</u>
1,500	\$23.20	\$34,800
2,500	\$15.00	\$37,500
5,000	\$10.25	\$51,250
7,500	\$7.00	\$52,500
10,000	\$5.30	\$53,000
15,000	\$4.00	\$60,000
20,000	\$3.15	\$63,000
30,000	\$2.12	\$63,600
43,560	\$1.50	\$65,340

**Site Index:**

The next step is to identify the larger areas of town that might require an overall adjustment to this base value and establish the corresponding boundaries associated with each. As examples, these could be based on such things as geographic location, traffic flow, proximity to commercial or industrial areas, available amenities, zoning or any other homogeneous grouping of parcels that are similar in characteristics. These areas are identified by a Site Index which has a corresponding value adjustment associated with it. Through the land analysis process, eight distinct site indexes were developed coded with a number of 2 through 9.

Site Index Code	Adjustment Factor
2	0.85
3	0.90
4	1.00
5	1.10
6	1.20
7	1.30
8	1.40
9	1.50

A 4 Site Index is considered “typical” for the municipality and bears no adjustment factor. The factors for codes 2, 3, 5, 6, 7, 8 and 9 were applied based on the appraiser’s observation of the desirability of the designated areas. These factors were tested against the sales and produced median ratios in a range of 0.92-1.00. See the Sales Analysis grouped by Site Index below for further detail.

Index	Count	Sale Price	Appraised	A/S Ratio	Sale Price	Appraised	A/S Ratio	Abs Disp	COD	Average
4	26	191,788	182,073	0.96	186,000	174,850	0.95	0.06	7.41%	0.95
5	109	240,910	228,222	0.96	220,000	195,900	0.96	0.06	8.30%	0.95
6	31	300,309	284,048	0.96	275,000	258,400	0.96	0.06	8.87%	0.95
7	18	380,564	348,294	0.92	368,688	315,050	0.92	0.04	6.16%	0.92
8	23	316,879	301,143	0.95	302,000	294,800	0.97	0.03	5.29%	0.95
9	16	413,712	408,494	0.99	345,700	336,150	1.00	0.02	4.06%	0.99
		<b>274,946</b>	<b>260,279</b>	<b>0.96</b>	<b>236,000</b>	<b>217,700</b>	<b>0.96</b>	<b>0.05</b>	<b>7.62%</b>	<b>0.95</b>

**Neighborhood codes:**

It is often required to further identify smaller pockets of properties within these larger areas that have additional characteristics requiring adjustment. Examples might include location within a subdivision, water views, specific waterfront locations, etc. These areas are identified by a Land Neighborhood Code (listed as “ST Idx” on the field cards). These neighborhood codes were applied based on the observations of the assessors’ office and/or revaluation staff during the analysis of sale patterns. They have been carried forward as the boundaries of the designated areas. When sale properties with a Neighborhood designation used for valuation are analyzed, the overall Median sales ratio is a .96 with a COD of 7.61%.

Neighborhood Code	Adjustment Factor
004	1.00
005	1.00
006	1.00
007	1.00
008	1.00
60	1.10
AM	1.25
AT	1.00
BR1	6.00
BR2	4.25
BR3	3.60
BR4	3.45
BR5	2.65
GIW	1.25
LF	1.25
LF2	1.40
SC	1.40

**Land Pricing Instructions:**

Land Line 1: The base lot is entered on this landline and includes any land up to 43,560 SF. The Site Index and Neighborhood Code adjustments are utilized to adjust for location. Any access, right of way (ROW), allowable use or topography adjustments can be found in the condition factor section using the following guidelines:

<i>Typical Land Adjustments</i>	
Type	Adjustment
<b>Building Lots</b> accesses, rows, etc.	Minus 5 - 10%
<b>Vacant buildable lots</b>	No adjustment
<b>Unbuildable</b> -Size, shape, topography	Minus 90%
<b>Landlocked</b>	Minus 75%
<b>Excess Acreage</b> - steep/wet	Minus 10 - 90%
<b>Current Use</b>	per State guidelines

Land Line 2: Any excess acreage over the first acre will be priced here at \$3,500/acre. In addition, any applicable topography, easements, ROW's (condition factor adjustments/considerations) can be adjusted here in the condition factor section as needed. Site index codes are not utilized on excess acreage but Neighborhood codes apply.

**Land Valuation Model:**

The land valuation model for each land line is defined as Land Value = Size x Unit Price x Site Index Factor x Condition Factor x Neighborhood Factor.

Example:

43,560 Square Foot Lot  
\$1.50 per Sq. Ft. (from Land Curve)  
Site Index Factor 1.00 (SI 4)  
Condition Factor 1.00  
Neighborhood Factor 1.10 (NBHD 60)

$$43,560 \times \$1.50 \times 1.00 \times 1.00 \times 1.10 = \$71,874$$

**Land Value = \$71,900 rounded**

**SECTION F**  
**Improved Property Data**

**Process for Collecting, Validating and Reporting Data:** All buildings had an external drive by review to verify the accuracy of the real estate data that was collected. It is necessary to observe the style, quality, condition, and sub area of each component of the building. The following elements have been reviewed:

- Style Type (Ranch, Colonial, etc.)
- Model (Residential, Commercial, etc.)
- Grade (Quality)
- Stories
- Occupancy
- Exterior Wall
- Roof Structure
- Roof Cover
- Interior Wall
- Interior Floor
- Heating Fuel and Type
- Air Conditioning Type
- Bedrooms, Bathrooms
- Year Built
- Condition of Property
- Functional and Economic Obsolescence
- Out Buildings & Extra Features

**Building Style:**

Below is an explanation of typical styles of single-family residential houses.

**Ranch:** This style was built generally after 1940's, although some houses were built earlier and could fall within this category. A ranch is a one-story house, which is usually rambling and low to the ground with a low-pitched roof.

**Tri-Level:** Generally built after 1940's. The living area is on two or more levels with each level having a single story height, generally seen on uneven terrain lots. It can be a front/rear or side/rear split or a combination of the two.

**Colonial:** Traditional design built from 1700's to present. Generally 2 or 2 ½ stories with balanced openings along the main façade. Second floor overhangs are common. Newer colonials attempt to imitate this classic New England design.

**Cape Cod:** Generally built from the 1920's to present. Built "close to the ground" with simple lines. A high roof ridge often supplemented with full or partial dormers may provide a second level of living area, but not a full upper story. Generally a gable roof.

**Bungalow:** Most bungalows were built in the early 1900's. A small, one-story design often seen with an expansion attic area and/or dormers. Usually with an open or enclosed front porch. Narrow across the front and deep from front to back.

**Conventional:** An older type of house with no particular architectural design. Story heights generally range from 1.5 to 2.5 stories.

**Modern or Contemporary:** Constructed since 1940's WWII. One-story, two-stories or split-level. Characterized by large windows, open planning, horizontal lines and simple details.

**Raised Ranch:** This style combines the ranch and tri-level designs. The basement area sets on or slightly below the ground level and is usually partially or entirely finished. Basement garages are common.

### **Building Valuation Model:**

The building valuation model is defined as follows: Base Rate +/- Number of Baths etc... +/- Size Adjustment +/- Grade of Construction = Adjusted Base Rate. Adjusted Base Rate x Effective Area – Depreciation Adjustment = Building Value.

Example:

PID = 140  
Use Code = 1010  
Cost rate Group = SIN  
Model ID = P01

Section #1

Base Rate: 82 (starting base rate)

Size Adjustment: 1.33248 (adjustment for building size)

Effective Area: 1191 (Size of Building)

Adjusted Base Rate = (82 + -1.64) (comes from amenities listed under base rate adjustments) \* 1.33248

Adjusted Base Rate: 107.08 (does not include quality of construction grade adjustment)

RCN = (((107.08 \* 1269) + 5000 (comes from flat value additions)) \* 1 (grade adjustment)) + 0 (comes from non-factored flat value additions)

RCN: 132532 (cost new)

#### **Base Rate Adjustments**

FLOOR COVER 1 06 (Inlaid Sht Gds) = -2.46 + Base Rate

INTERIOR WALL 1 13 (Drywall/Sheet) = 1.64 + Base Rate

ROOF STRUCTURE 03 (Gable/Hip) = -.82 + Base Rate

#### **Flat Value Additions**

FULL BATHROOMS = 5000 + RCN

Percent Good = 86

RCNLD: 114000

**Building Value = \$114,000 rounded**

**Cost/Market Approach Modeling:** Once all the pertinent physical data regarding the improvements have been collected, the replacement cost of the building is obtained. Vision's cost tables were utilized to develop a replacement cost for the building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted. Depreciation is the loss in value from any cause, and is typically associated with reasons that are "physical" (loss in value due to physical deterioration and/or ageing), "functional" (due to deficiencies in the structure's design) and/or "economic" (loss in value due to factors external to the appraised property).

In the appraisal of a single property (not Mass Appraisal), the three primary methods for estimating depreciation are: the "market extraction method", the "age-life" method, and the "breakdown" method. Typically, the market extraction and age-life calculation techniques are utilized to capture the total depreciation in a property from all sources. The "breakdown" method is a more rigorous exercise that attempts to isolate the specific components for each type of depreciation, physical, functional, and economic. Typically, in mass appraisal, the identification of depreciation relies upon the application of computer modeling techniques. Importantly, regardless of the methodology utilized to identify depreciation, it is imperative that the final estimate of depreciation reflects the loss in value from all sources.

The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value. This value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2013.

Qualified sales that occurred between 4/1/2011 & 4/1/2013 were utilized. These sales were analyzed based on style, year built, location, sales price, lot size and building size. Refer to the Appendix D for the Sales Study Reports.

**Quality Adjustment Rating:** A pure replacement cost system of valuation relies only on quality of materials, design and workmanship in quality grade determinants. It has been said that the three most important considerations in purchasing real estate are Location, Location and Location. Unfortunately, a pure cost system does not address what might be a major value ingredient on improvement values (Neighborhood and Location). Yes, materials, design and workmanship should be the primary quality grade determinant, but the neighborhood's appeal, or lack thereof, may have a secondary impact. An extreme example of this is that the so-called \$100,000 home in the \$200,000 neighborhood will usually bring more than its pure replacement cost. Because Vision Government Solutions, Inc's Appraisal System is a combination of Cost/Market Appraisal Systems, quality grades may need to vary slightly among similar neighborhoods. Any variations from the pure cost approach quality rating should be made only with supportable conclusive market evidence, using neighborhood sales to justify these adjustments. Once the quality grade determinants are determined, the final quality grades should be similar on similar homes within similar neighborhoods. Equitability and consistency are paramount.

Within Vision Government Solutions, Inc's Appraisal System, there are quality adjustments available to cover a wide range of possible construction qualities. The quality grades applied to the properties are multipliers, or factors, applied to the basic construction rate, which is derived from the structural components.

What follows are the guidelines in establishing quality grades based purely on a cost approach system, unadjusted for market neighborhood conditions:

**Quality Grading Guidelines:** The general quality specifications for each grade are as follows:

**Minimum Grade (01):** Buildings constructed with very cheap grades of materials. No extras, only bare minimum.

**Below Average Grade (02):** Buildings constructed with a minimum grade materials,

usually “culls” and “seconds” and poor quality workmanship resulting from unskilled, inexperienced, “do-it-yourself” type labor. Low-grade heating, plumbing and lighting fixtures.

**Average Grades (03, 04, 05, 05A):** Buildings constructed with average quality materials and workmanship throughout, conforming to the base specifications used to develop the pricing schedule. Minimal architectural treatment. Average quality interior finish and built-in features. Standard grade heating, plumbing and lighting fixtures.

**Good Grades (06-08):** Buildings constructed with good quality materials and workmanship throughout. Moderate architectural treatment. Good quality interior finish and built-in features. Good grade heating, plumbing and lighting fixtures.

**Excellent Grades (09-10):** Buildings generally having an excellent architectural style and design, constructed with excellent quality materials and workmanship throughout. Excellent quality interior finish and built-in features. Excellent grade heating, plumbing and lighting fixtures.

## **SECTION G**

### **Appendices**

**Appendix 'A': Copy of Contract Specific to this Report**

**Appendix 'B': Individuals Responsible/Assisting in Completion of Report**

TOWN OF KITTERY

REVALUATION SERVICES  
CONTRACT

Between

VISION GOVERNMENT SOLUTIONS, INC.

and the

TOWN OF KITTERY, MAINE

**REVALUATION SERVICES  
CONTRACT**

**Between**

**VISION GOVERNMENT SOLUTIONS, INC.**

**and the**

**TOWN OF KITTERY, MAINE**

This Contract for the Town of Kittery Residential and Exempt Property Revaluation Service of all the real and exempt residential property within the Town, hereinafter known as the "Revaluation Services," is made this 28th day of November 2012, by and between Vision Government Solutions, Inc., with a principal place of business at 44 Bearfoot Road, Northborough, MA 01532, ph.: 508-351-3600, fax 508-351-3799, hereinafter referred to as the "CONTRACTOR," and the TOWN OF KITTERY, with a principal place of business at 200 Rogers Road, Kittery, ME 03904, ph.: (207) 475-1329, hereinafter referred to as the "TOWN."

*WHEREAS*, CONTRACTOR has submitted a bid proposal to the Town to provide revaluation services and material as specified herein for the TOWN's Revaluation Services (the "Project"), and the CONTRACTOR represents that it is both capable and desirous of performing said Project for the TOWN; and

*WHEREAS*, the TOWN wishes to contract with the CONTRACTOR to perform such revaluation services as specified herein in a complete and professional manner.

*NOW, THEREFORE*, in consideration of the faithful performance of the terms and conditions of this Contract, the Town and the Contractor (the "Parties") hereto agree and contract as follows:

**1. INDEPENDENT BUSINESS STATUS**

CONTRACTOR represents that it is an independent company in the regular business of providing assessment and revaluation services to municipalities.

The relationship between CONTRACTOR and TOWN created hereby is intended to be that of

independent contractor and owner.

TOWN does not incur any vicarious liability to any third parties by reason of its relationship with CONTRACTOR. CONTRACTOR does not incur any vicarious liability to any third parties by reason of its relationship with TOWN.

CONTRACTOR assumes and charges for its own account all costs, expenses, and charges necessary or incidental to its operations hereunder.

## 2. SCOPE OF THE REVALUATION PROJECT

This Project includes the revaluation of all residential and exempt real property within the corporate limits of Kittery, Maine effective as of April 1, 2013. The approximate number of parcels as of September 4, 2012 is as follows:

CONTRACTOR's price for the revaluation is based upon the following anticipated parcel counts:

Residential improved	3848
Residential Vacant	330
Exempts	<u>146</u>
Total	4324

CONTRACTOR must furnish all the databases, labor, materials, supplies and equipment and perform all work for the Project in a professional manner and in strict accordance with the hereinafter-listed specifications.

All work to be performed by CONTRACTOR is to be carried out and all forms, materials, and supplies utilized in this Project is to conform to and be carried out in accordance with the Standards and Qualifications defined in Rules of the Maine Revenue Services, and is subject to the direct supervision and approval of the Assessor for the Town of Kittery.

The property values to be determined by CONTRACTOR are to be just value as defined by 36 M.R.S. § 701-A, and interpreted by Maine Supreme Court decisions. Basis of valuation are to be derived through recognized methods of appraising real property, as approved by Maine Revenue Services in accordance with the provisions of 36 M.R.S. § 112, § 328 and § 331 and revaluation guidelines by rule established in accordance with the Maine Administrative Procedure Act, Title 5 chapter 375.

The Project covers and includes all residential and exempt real property in Kittery as noted above and is to include the following categories:

1. All taxable residential real estate, land, buildings, and classes of land improvements.

31.

2. All tax-exempt real estate, land, buildings, and improvements.

3. **ADDITIONAL PERTINENT TOWN DATA**

1. Last completed Land and Building revaluation was in 2003.
2. Estimated Population as of the most recent census is 9,490.
3. The total assessed area within the Town's corporate boundaries is appx 9,914 acres, more or less.
4. Estimated number of building permits per year 350.
5. Estimated number of qualified sales per year 80, more or less.
6. Current Assessment Ratio (per state ratio study) is 92%.
7. Current Quality Rating (per state ratio study) is 10.
8. Town's current method of valuation is current use. Cost and Market approach.

4. **EFFECTIVE DATE OF COMMENCEMENT.**

The effective date of this Project is to commence on November 15, 2012 (the effective date of this Contract) and the pricing and valuation by CONTRACTOR of all land, buildings and property under this Agreement is to reflect the present true and actual value as of April 1, 2013.

5. **COMPLETION DATE.**

Final completion of the Project in a timely manner as set forth in this Contract is a material and essential condition of this Contract. CONTRACTOR will commence work no later than December 10, 2012 and CONTRACTOR agrees to achieve final completion of the work by August 1, 2013.

6. **COMPENSATION**

The Total Contract sum is Fifty-Nine Thousand Eight Hundred Dollars (\$59,800).

7. **INSURANCE AND PERFORMANCE BOND**

A. **Insurance**

Throughout the term of this Contract, and until all work covered by this Contract is fully completed and accepted by the TOWN, CONTRACTOR will at its sole expense maintain insurance per the specifications and minimum limits set forth herein and is to name the TOWN as an additional insured on the insurance coverage named herein for the claims arising out of the CONTRACTOR's performance of this Contract. As insurance certificate is required to be filed with the TOWN by the CONTRACTOR certifying coverage and limits of coverage for each type of coverage required herein.

(1) Commercial General Liability on an occurrence basis with general aggregate limit applicable per project and per location.

Each occurrence limit:	\$1,000,000.00
General aggregate limit:	\$2,000,000.00
Products/Comp. op. aggregate limit:	\$2,000,000.00

An additional insured provision is to apply to the TOWN and its respective officers, officials, agents, and employees on a primary, non-contributory basis.

(2) Automobile liability for owned, hired, and non-owned autos with combined single limit each accident of \$1,000,000. An additional insured, or designated insured, provision is to apply to the TOWN and its respective officers, officials, agents, and employees.

(3) Workers' compensation insurance to comply with the requirements of Maine statute, plus employers' liability for:

Each accident:	\$ 100,000.00
Each employee (disease):	\$ 100,000.00
Policy limit (disease):	\$ 500,000.00

(4) Appraiser's Professional Liability Insurance providing errors and omissions coverage for professional services rendered as an appraiser in the performance of this Contract.

Each occurrence limit:	\$1,000,000.00
Aggregate limit:	\$2,000,000.00

(5) Umbrella liability on an occurrence basis for:

Each occurrence limit:	\$3,000,000.00
Aggregate limit:	\$3,000,000.00

All policies are to be provided by a company, or companies, admitted to conduct business in the State of Maine. All policies must provide for thirty (30) days' advance written notice to the TOWN prior to policy cancellation, non-renewal, or any modification which could adversely affect the TOWN.

Prior to commencing work under this Contract, CONTRACTOR agrees to furnish TOWN with certificates of insurance evidencing compliance with the foregoing insurance requirements.

**B. Performance and Payment Bond**

**(1) Bond Required**

Prior to the commencement of the Work covered by this Contract, CONTRACTOR, to insure its faithful performance of the terms of this Contract, will obtain and maintain during the term of this Contract and file with TOWN, a performance and payment bond, running to the TOWN, with a surety authorized to do business as a surety in the State of Maine, to guarantee the faithful performance by CONTRACTOR of the Work covered by this Contract. Such bond is to be in an amount equal to 100% of the contract sum for performance and 100% for payment. It is understood and agreed that upon completion and delivery to the TOWN of the revaluation and its approval by the Town Assessor and after completion of the duties of the Board of Assessment Review, the performance bond will be reduced to ten percent (10%). The reduced amount of the bond will remain in effect until a final resolution in the courts of any timely appeals taken from the Board of Assessment Review on the list of April 1, 2013.

**(2) Conditions**

The bond must provide, but not be limited to, the following conditions. There will be recoverable by the TOWN, jointly and severally from the principal and surety, within 30 days after written request by the TOWN, any and all penalties due to the TOWN and any and all damages, losses, costs and expenses suffered or incurred by the TOWN resulting from the failure of CONTRACTOR to comply with the provisions of this Contract. Such losses, costs and expenses include, but will not be limited to, reasonable attorney's fees and other legal, consulting and auditing expenses. Not less than thirty days' prior notice to the TOWN must be provided of CONTRACTOR's or the surety's intention to cancel, materially change, or not to renew the bond.

**C. Town Rights Retained**

The rights reserved to the TOWN with respect to the bond are in addition to all other rights of the TOWN, whether reserved by this Contract or authorized by law, and no action, proceeding or exercise of a right with respect to such sections affects any other rights the TOWN may have.

**8. GENERAL CONDITIONS**

**A. State Certification**

The CONTRACTOR certifies that it is classified as a qualified firm by Maine Revenue Services Property Tax Division to provide revaluation services in the State of Maine and is to maintain this qualification through the completion date of this Project.

**B. Personnel and Training**

CONTRACTOR will provide experienced and qualified personnel in compliance with the requirements for the Equal Employment Opportunity provisions of Federal and State governments. CONTRACTOR will submit to the TOWN, written qualifications of all personnel assigned to this Project. The Assessor determines the extent and amount of training that each individual receives prior to that individual's undertaking any duties under the terms of the Contract. All training will take place on the TOWN's computer hardware within the TOWN premises unless both the TOWN and the CONTRACTOR agree to an alternate training site or computer hardware.

All personnel assigned to this Project will be subject to the approval of the Assessor, prior to the commencement of the individual's duties in the TOWN and will be caused to be removed from the Project by CONTRACTOR upon written notification for removal by the Assessor to the CONTRACTOR.

**(1) Minimal Qualifications**

**(a) Project Manager or Supervisor**

The CONTRACTOR will assign a project manager or supervisor to carry out the terms of this Contract who is a certified Maine assessor by Maine Revenue with not less than three (3) years of practical appraisal management experience in the residential type properties. The Project manager or supervisor is subject to approval by the Assessor.

**(b) Reviewers and Appraisers**

Reviewers and appraisers will have not less than three (3) years of practical appraisal experience in the appraisal of the particular type of properties for which they are responsible. Two (2) years of this experience must be in the mass appraisal field occurring within the past five (5) years. All reviewers and appraisers are subject to the approval of the Assessor prior to the commencement of their duties on this Project.

**(2) Background Check**

All personnel must be subject to background checks by the Kittery Police Department.

**(3) Identification**

All CONTRACTOR's field personnel must have visible clip-on identification cards, to include an up-to-date photograph, supplied by CONTRACTOR and signed by the TOWN's Assessor. In

addition, all field personnel must carry a "Letter of Introduction" signed by the Assessor. All automobiles used by field personnel are to be registered with the TOWN's Police Department giving license number, make, model, year and color of all vehicles used on this Project.

**(4) Office Hours and Staffing**

CONTRACTOR will maintain an office in the Kittery Town Hall or other suitable location as supplied by the TOWN, as needed, from the commencement of work on this Project through the conclusion of the public hearings. This office is to be staffed at CONTRACTOR's expense with clerical staff as needed, as well as other qualified full-time persons so as to ensure the successful completion of this Project in accordance with the completion dates set forth in this Contract, Specifications and any Addenda thereto. The TOWN will provide installation of a telephone line and CONTRACTOR will be responsible for all monthly charges on such line(s) for the duration of the Contract.

**(5) Conflict of Interest**

No resident of the TOWN or TOWN employee is to be employed by CONTRACTOR, except in a clerical capacity, without the prior approval of the Assessor and the Town Manager.

**9. RESPONSIBILITIES OF THE TOWN**

**A. Nature of Service**

It is understood and agreed by the PARTIES hereto that the service rendered by CONTRACTOR are in the nature of assistance to the Assessor and all final decisions as to proper valuation will rest with the Assessor.

**B. Cooperation**

The Assessor and TOWN employees will cooperate with and render all reasonable assistance to CONTRACTOR and its employees as required by this Contract.

**C. Items Furnished by the Town**

The TOWN will furnish the following:

**(1) Maps**

The TOWN is to furnish one (1) set of the most up-to-date Town Tax Maps that are currently available showing streets, and property lines and boundaries.

**(2) Land Dimensions**

The TOWN will make available its best estimate of lot sizes and total acreage to CONTRACTOR of all pieces of property where the map or present records fail to disclose measurement or acreage.

**(3) Zoning,**

The TOWN will make available current Assessor's records with regard to the applicable TOWN zoning regulations and zoning maps.

**(4) Existing Property Record Cards**

The TOWN will make available the present street cards.

**(5) Property Transfers**

The TOWN will notify CONTRACTOR, on a regular basis, of property splits and transfers occurring after the initial creation of the revaluation database by CONTRACTOR as it becomes available through records submitted to the TOWN from the York County Registry of Deeds.

**(6) Mailing Address**

The TOWN will make available through the Assessor's or Tax Collector's Office the mailing address and other relative data that exists on the TOWN's administrative program for all property owners.

**10. RESPONSIBILITIES OF CONTRACTOR**

**A. Good Faith**

CONTRACTOR will use its best efforts and act in good faith and in a professional manner to assist the Assessor in determining the present true and actual valuations of all residential and exempt property situated in the TOWN, and will not undervalue or overvalue any land, building or other property to avoid or minimize its responsibilities specified herein.

**B. Records**

Regular periodic delivery of appraisals and other information required under this Contract, as completed and in accordance to a schedule herein above set forth or agreeable to the Assessor will be made to the Assessor for his review. All appraisals of buildings either complete or under

construction, will be completed as of April 1, 2013. All completed and/or corrected records will be turned over to the Assessor as of August 1, 2013. The final inspection and review will take into consideration any known or apparent changes in the individual property since they were first inspected in order that the final appraisal of property will be appraised as of April 1, 2013.

This information and/or appraisals and records will not be made public until after the informal public hearings, except to the extent public access may be compulsory under provisions of Maine state statute.

It is understood and agreed that the revaluation of properties covered by this Contract will meet or exceed the standards as outlined in the Maine Revaluation Standards, will be acceptable to the Assessor and will conform to the procedures and technical requirements of the Assessor and, CONTRACTOR will meet with said Assessor to discuss the progress and various other details of the Project.

#### **C. Public Relations**

Both the TOWN and the CONTRACTOR recognize that a good public relations program is required in order that the TOWN residents and property owners may be informed as to the purpose, benefits and procedures of the revaluation program.

CONTRACTOR will provide reasonable assistance to the Assessor in conducting a program of public information through the press and other media, such as meeting with citizens, service clubs and property owner groups as a means of establishing understanding and support for the revaluation program and sound assessment administration. CONTRACTOR will supply visual aids and other media at its disposal to this end. All public releases will be approved by the Assessor prior to release.

#### **D. Conduct of Company Employees**

As a condition of this Contract, CONTRACTOR's employees will, at all times, treat the residents, employees and taxpayers of the TOWN with respect and courtesy; CONTRACTOR will take appropriate and meaningful disciplinary measures against those who violate the terms of this provision. A suitable dress code for all employees will also be implemented.

#### **E. Records**

##### **(1) General Provisions**

CONTRACTOR will provide all record cards, street cards, owner cards, supplies, equipment, forms, literature, notices and papers to be used in this Project at no additional cost to the TOWN and will provide a detailed user manual for the CAMA software. Sketches of all major buildings and structures will be entered into the Vision CAMA software to interface with the

CONTRACTOR's cost tables and ensure full functionality of the software. This is the sole responsibility of the CONTRACTOR.

**(2) Records are Town Property**

The original or a copy of all records and computations, including machine readable databases, made by CONTRACTOR in connection with any appraisal of property in the TOWN will, at all times, be the property of the TOWN and, upon completion of the Project or termination of this Contract by the TOWN, will be left in good order in the custody of the Assessor. Such records and computations will include, but not be limited to:

- Assessor's Maps
- Land Value Maps
- Materials and Cost Investigations and Schedules
- Data Collection Forms, Listing Cards, Property Record Cards with property valuation and sketches
- Capitalization rate data
- Sales Data
- Depreciation Tables
- Computations of land and/or building values
- All letters of memoranda to individuals or groups explaining methods used for appraisals
- Operating statement of income properties
- Duplicated notice of valuation changes
- Database of all property records, CAMA system, and integration with administrative system

**(3) Assessor's Records**

CONTRACTOR will use a system approved by the Assessor for the accurate accounting of all records and maps, which may be taken from the Assessor's office in conjunction with this Project. All such records and maps will be returned immediately following their use. None of the Assessor's records will be taken outside the corporate limits of the TOWN without prior written permission of the Assessor.

The Assessor will permit CONTRACTOR to copy all residential building sketches from existing field cards, together with the outside dimensions of all auxiliary buildings such as garages, barns, sheds, and swimming pools.

**(a) Property Record Cards (Street Cards)**

CONTRACTOR will complete and file by Map order, Property Record Cards, commonly referred to as "Street Cards" or "Field Cards." These cards will contain all manner of information affecting value, including but not limited to, information as to location of property,

classification as to usage, owner of record, source of title, size, shape and physical characteristics of land, with the breakdown of front feet, square feet or acreage as applicable, along with the unit of value applicable to each, public utilities available, public improvements, census tract number, zoning regulations in effect as of the assessment date. All physical improvements will be listed giving all interior and exterior construction details, quality of construction, age, condition, replacement values, percent of physical, functional and economic depreciation, depreciate values, fair market value assessment value will be shown. A computer-generated sketch of all buildings, with the appropriate scale of such sketch, will also be shown on these cards. The "Street Cards" or "Field Cards" will contain a digitized photo of each house.

**F. Assessment Notices**

At the close of the Project, a notice will be sent, at CONTRACTOR's expense by first class mail, to each property owner of record, setting forth the valuation that has been placed upon the property identified in the notice, prepared on a form approved by the Assessor. CONTRACTOR will provide the needed information for the notice. Also enclosed with such notice will be information specifying the dates, times and places of the informal public hearings and information describing the property owner's right to appeal the valuation of his property. Such notices must be subject to approval by the Assessor in accordance with any applicable state or TOWN statute or ordinances.

At that same time, the company should be prepared to make data available via the Web so that taxpayers can log in and review properties on-line.

**G. Informal Public Hearings**

At a time mutually agreeable to the Assessor and CONTRACTOR and following completion of all review work by the Assessor and CONTRACTOR, CONTRACTOR will hold public hearing so that owners of property or their legal representative may appear at specified times to discuss, with qualified members of CONTRACTOR's staff, the valuations of their property. CONTRACTOR's personnel will explain the manner and methods of arriving at value. Informal public hearings, at the Assessor's discretion, may be held on week nights and Saturdays.

CONTRACTOR, in conjunction with recommendations of the Assessor, will schedule a sufficient number of hearings and provide sufficient personnel to handle said hearings expeditiously and fairly. Any information offered by the taxpayer or their legal representative will be given consideration, and an adjustment will be made where warranted.

CONTRACTOR will keep a record, on a form approved by the Assessor, of all owners that requested a hearing and the result of that hearing. A copy of those records is to be given to the Assessor.

CONTRACTOR will be responsible for sending notice, by First Class Mail at CONTRACTOR's

expense, to each taxpayer or his or her legal representative who appears at these hearings seeking review of valuation. Such notice will include the original valuation determined by CONTRACTOR and any adjusted valuation as deemed appropriate based on any information received at such hearing, or a statement that no change is warranted. Such notice will be subject to approval by the Assessor and will contain information describing the property owner's rights to appeal the valuation.

**H. Board of Assessment Review**

CONTRACTOR will have a qualified member or members at no additional cost to the TOWN, approved by the Assessor, of its staff, available for attendance at deliberations of the Board of Assessment Review requiring a value decision held after the completion of the revaluation, Sundays excluded, but such availability and attendance will not be required after the date for the completion of the duties of the Board of Assessment Review on the April 1, 2013 Tax Roll or for one complete calendar year beyond completion of the revaluation, whichever comes first, to assist in the settlement of complaints and to explain the valuation made.

**I. Litigation**

In the event of appeal to the courts, CONTRACTOR will furnish a competent witness or witnesses, approved by the Assessor, to defend the valuation of the properties appraised. It is understood that CONTRACTOR will furnish said witness or witnesses on any court action instituted on the April 1, 2013 Tax Roll assessments, CONTRACTOR will be compensated at a per diem rate of \$900 or hourly rate of \$115/hour. CONTRACTOR will provide supporting data, including written appraisal if deemed necessary by the Assessor, for any said court appeals. CONTRACTOR will also comply with any request by the TOWN to answer any interrogatories, provide witnesses for depositions or to otherwise participate in the discovery process pertaining to any litigation described herein and will be compensated at the hourly rate of \$115/hour. CONTRACTOR will not be held responsible for any assessment changed from the original valuation figure by parties other than CONTRACTOR.

**J. Information**

**(1) Information to Town**

CONTRACTOR will supply to the Assessor any and all information requested pertaining to the Project for a period of one (1) year after completion of the duties of the Board of Assessment Review on the April 1, 2013 Tax Roll, without any additional cost to the TOWN.

**11. BUILDING COST SCHEDULES**

**A. General**

CONTRACTOR will prepare for usage in the Project as hereinafter specified, building cost schedules. These schedules will reflect the unit-in-place method based upon the square foot or cubic foot area of buildings applicable. These schedules are to be used in computing the replacement cost in the TOWN for all residential and exempt properties. They will reflect the wage scale for the various trades, labor efficiencies, overhead, profit, engineer and architect fees and all other direct and indirect costs of construction. Before final acceptance, they will be proven by testing against known sales. All finalized schedules are to be approved by the Assessor before adoption and usage by CONTRACTOR.

**B. Types of Cost Schedules**

**(1) Residential**

Residential cost schedules will include schedules for various classifications, types, models, and story heights on a per square foot basis, normally associated with residential buildings.

The schedule will be flexible with special sections reflecting the various additions and deductions for construction components from the base specifications, along with prices for different types of heating systems, bathrooms, porches, breeze ways, attached, detached, and basement garages, and finished basements and schedules for other building improvements usually found on residential property including, but not limited to, in-ground swimming pools, barns, sheds, tennis courts, gazebos, and hot tubs.

**(2) Farm**

Cost schedules for farm structures will be prepared for square foot and cubic foot costs for various types of farm buildings including, but not limited to, barns, sheds, silos, milk houses, coops, etc.

Cost schedules for the afore-mentioned must be supported by a recognized valuation publication company such as Marshall and Swift, Means, etc.

**(3) Depreciation Schedules**

Depreciation schedules or methods to be used in determining the amount of depreciation must reflect the normal and accepted depreciation rates of buildings according to classification. These schedules or methods must cover residential and farm buildings and will be approved by the Assessor.

**(4) Schedule for Town**

CONTRACTOR will supply and leave for the TOWN not less than three (3) copies of all the

above required building cost schedules and depreciation schedules for the TOWN's usage, one copy of which is to be turned over to the Assessor upon approval of the schedules.

## 12. APPRAISAL SPECIFICATIONS

### A. Appraisal of Land

CONTRACTOR will appraise all land within the TOWN: including residential, vacant, agricultural, special use and tax-exempt.

### B. Land Value Study

Land will be valued on the basis of an analysis of all sales data occurring during the two-year period prior to April 1, 2013. The analysis and application of sales data will be governed by procedures and techniques expressly approved by the Assessor.

CONTRACTOR will make a careful investigation of this data and will consult owners, realtors, banks and other sources for information relative to sales of properties within the TOWN. All factors affecting the final values of land will be considered, such as location, zoning, inland wetlands, topography, soil condition, utilities, size, vacancy, form of ownership, non-conforming uses, and zoning variances.

A brief description of each lot or parcel of land, together with the valuation computations, will be entered on the field record card.

### C. Land Value Inspection

CONTRACTOR will make necessary adjustments in value to compensate for topographical irregularities such as high banks, steep slopes, swamps, irregular shapes or anything else which may detract from the usefulness of the land.

### D. Land Value Unit

CONTRACTOR will prepare land unit values by front foot, square foot, acreage or fractional acreage; whichever in the judgment of CONTRACTOR and Assessor most accurately reflects the market for the appraised land.

### E. Land Value Map

CONTRACTOR will delineate the land value units on all streets and acreage in the TOWN on a suitable map to be provided by the TOWN. The land value map will be returned to the TOWN prior to the completion of the Project.

**F. Neighborhood Delineation**

After consideration of the environmental, economic and social characteristics of the TOWN, CONTRACTOR will, with the cooperation and approval of the Assessor, delineate "neighborhood" units within the TOWN. Each neighborhood unit will, in CONTRACTOR's opinion, exhibit homogenous characteristics. Each neighborhood unit will be assigned a separate identification code, which will be used for valuation. These neighborhood codes will be recorded and maintained on all property record cards and the computer database.

**13. APPRAISAL OF RESIDENTIAL BUILDINGS AND STRUCTURES**

**A. Physical Inspections**

**(1) Interior Inspections**

CONTRACTOR to perform onsite inspections of all sale properties to be utilized in the analysis, minimal of 12 months of sales will be used in the sales analysis.

The data collector will have each interior inspection dated and verified by having an adult owner or resident of each building or dwelling unit sign the data collection form.

When entrance to a building for an inspection is refused, the data collector will make note of the fact and within two (2) working days, notify the Assessor of the fact in writing, giving the facts as to the time of the visit and if possible, the name of the party refusing entrance and other pertinent information. They will proceed to estimate the value of the building on the basis of facts ascertainable without entry and make adequate notations of the lack of cooperation, and the manner of arriving at value, conspicuously on the property record card.

The data collection form will indicate the initials of the data collector and the date(s) of the inspection(s) and attempts, if multiple. The field card must also have the initials of the person whom completed the data entry as well.

All inspections will be conducted in a courteous, dignified, respectful and careful manner so as to minimize any disturbance to the use and occupancy of such structures.

**(2) Call Backs**

The CONTRACTOR will make an initial inspection and one (1) call back attempt on properties that require an onsite inspection. The time and date at which the call back was made will be duly noted on the data collection form by the data collector making such a call back.

If after the two visits, contact was not established with a property owner, a notification letter

approved by the Assessor, will be mailed by the CONTRACTOR, informing the property owner of the revaluation process and the fact that the representatives of the CONTRACTOR were not able to make contact, and requesting that within a prescribed time limit the property owner contact the CONTRACTOR, by telephone or mail, for alternative arrangements for the inspection of the property.

**(3) Exterior Field Review**

**All properties will be reviewed in the field by CONTRACTOR's personnel qualified as reviewers as previously prescribed in these specifications.**

The properties will be reviewed for classification, final value, and to assure that they are correlated to comparable properties. The Assessor will be notified of the dates of review and be entitled to accompany the reviewers during this phase of the revaluation.

**(a) Field Recording**

Physical data and characteristics of the land parcel will be observed in the field and recorded.

**(b) Pricing and Valuations**

Pricing and valuations of all land and buildings must reflect the present true and actual value as of April 1, 2013, and will be done from and in accordance with the previously approved manuals and schedules.

The final valuation will be the true and actual value of the structures plus the true and actual value of the land. In arriving at the true and actual value of the structures, replacement cost new less depreciation from all causes may be considered along with other factors affecting the value of the property, all of which will be noted on the property record card.

**B. Control and Quality Checks**

**(1) Field Checks**

The Assessor will spot check in the field, properties picked at random by him/her with or without the appropriate CONTRACTOR's supervisor.

**(2) Sales Analysis**

Sales analyses of properties will be performed as a means of sustaining the values derived. These analyses will be done on the aggregate of all residential properties and on each of the neighborhoods previously delineated. The sales analyses will include, at a minimum, sales ratios and coefficients of variance and dispersion. Any additional requests for sales analyses by the Assessor will also be performed.

Performance Based Revaluation Standards: All fair market values that are developed by the CONTRACTOR must meet the Performance Based Testing Standards developed by the State of Maine General Statutes.

**14. GENERAL PROVISIONS**

The TOWN designates the Assessor as its representative who is fully acquainted with the Work, and who has authority to approve changes in the scope of the Work and render decisions promptly.

**15. CHANGES IN WORK**

This Contract may be amended or modified only by (1) a written amendment to the Contract signed by both PARTIES; (2) a written change order; or (3) a written order for a minor change in the Work issued by the Assessor or his designee.

**A. Change Orders**

TOWN, without invalidating the Contract, may order changes in the Work within the general scope of this Contract consisting of additions, deletions, or other revisions, the contract sum and contract time being adjusted accordingly in writing. If TOWN and CONTRACTOR cannot agree to a change in the contract sum, TOWN must pay CONTRACTOR its actual cost plus reasonable overhead and profit.

**B. Minor Changes**

The TOWN's representative has authority to order minor changes in the Work not involving changes in the contract sum or the contract time and not inconsistent with the intent of these Contract Documents. Such orders are to be in writing and are binding on CONTRACTOR. CONTRACTOR will carry out such orders promptly.

**16. TIME**

Time limits stated in these Contract Documents are the essence of the Contract. If CONTRACTOR is delayed at any time in progress of the Work by changes ordered in the Work, unusual delay in deliveries, unavoidable casualties, or other causes beyond CONTRACTOR's control, the contract time is subject to equitable adjustment.

**17. PAYMENTS AND COMPLETION**

**A. Contract Sum**

The contract sum stated in this Contract, including authorized adjustments, is the total amount payable by TOWN to CONTRACTOR for performance of the Work under this Contract.

**B. Applications and Schedule for Payment**

Payments shall be made to the Contractor monthly, based on the portion of work completed and delivered to the Assessors during the preceding month. No payments will be made until the work is approved by the Assessors. The Assessors will review each monthly invoice and, within twenty (20) business days of its receipt, either approve it for payment as follows or return it to the Contractor with a written statement of reasons for its rejection.

**C. Progress Report of Completed Work:**

TASK	AMOUNT
Bonding, office set-up, project set-up, project management and public relations	\$8,900
Sales Data Collection, Quality Control, and Data Entry	\$3,000
Residential and Exempt Valuation and Sales Analysis.	\$9,100
Residential and Exempt field review, data entry.	\$18,700
Documentation and Training	\$4,700
Impact Notices, Residential hearings, field work, data entry.	\$10,900
Project finalization, special land pricing and client meetings	\$4,500
<b>REVALUATION TOTAL:</b>	<b>\$59,800</b>

**18. PROTECTION OF PERSONS AND PROPERTY**

CONTRACTOR is responsible for initiating, maintaining, and supervising all safety precautions in connection with performance of this Contract. CONTRACTOR must promptly remedy damage and loss to property caused in whole or in part by CONTRACTOR, or by anyone for whose acts CONTRACTOR is liable.

**19. TERMINATION BY TOWN FOR CAUSE**

TOWN may terminate this Contract if CONTRACTOR:

- 1) repeatedly refuses or fails to supply enough properly skilled workers;
- 2) persistently disregards laws, ordinances, rules or regulations or ..

orders of a public authority having jurisdiction; or

- 3) is otherwise guilty of a substantial breach of a provision of this Contract.

When any of the above conditions exists, TOWN may without prejudice to any other rights or remedies of TOWN and after giving CONTRACTOR and CONTRACTOR's surety, if any, seven (7) days' written notice, terminate this Contract and may:

- 1) finish the Work by whatever reasonable method TOWN may deem expedient; and
- 2) make no further payment to CONTRACTOR until the Work is finished.

If the unpaid balance of the contract sum exceeds costs of finishing the Work, such excess must be paid to CONTRACTOR. If such costs exceed the unpaid balance, CONTRACTOR must pay the difference to TOWN. This obligation for payment survives termination of the Contract.

## **20. TERMINATION BY TOWN FOR CONVENIENCE**

TOWN may, at any time, terminate this Contract for TOWN's convenience and without cause. CONTRACTOR is entitled to receive payment for Work executed, and costs incurred by reason of such termination, along with reasonable overhead and profit. CONTRACTOR reserves any and all other rights available to it for non-performance by TOWN.

## **21. INDEMNITY AND LIMITATION OF LIABILITY**

CONTRACTOR hereby agrees to indemnify and hold harmless TOWN and its respective officers, officials, agents, employees, members of boards and committees, with respect to the Work and that CONTRACTOR has agreed to perform and supply under this Contract from and against all expenses, losses and claims, demands, payments, suits, actions, recoveries, and judgments of any nature and description, other than as a result of the sole negligence of TOWN, including reasonably attorney's fees, resulting from claims arising out of or related to any act or omission of CONTRACTOR, its agents or employees, in the Work and materials that CONTRACTOR has agreed to perform under this Contract.

In the event of the commencement of any action against TOWN or its respective offices, officials, agents, employees, or members of boards and committees which is within the scope of this indemnification, TOWN will promptly give notice thereof to CONTRACTOR after the TOWN is formally notified in any such action and, after consultation with TOWN, CONTRACTOR will have the right to select and furnish counsel for the defense of any such action, at no cost or expense to the TOWN.

TOWN's failure to give timely notice to CONTRACTOR of the commencement of any such action does not relieve CONTRACTOR of its obligations under this section unless such failure to give timely notice causes actual and substantial prejudice to CONTRACTOR's ability to defend any such claim.

Except for settlements involving only the payment of money, no settlement which creates an obligation for TOWN of any such action, or any claim therein, must be made by CONTRACTOR or by counsel selected by CONTRACTOR without the approval of TOWN, which approval may not be unreasonably withheld.

The extent of CONTRACTOR's indemnification and hold harmless is not limited by the requirements for liability insurance under this Contract.

**22. NOTICE**

Any notice required or permitted to be given by either party hereto to the other is deemed to have been duly given when delivered personally or otherwise actually received after mailing by certified mail, return receipt requested, or by reputable overnight courier or by facsimile (with confirmation receipt), addressed as follows:

To TOWN:

TOWN MANAGER  
200 ROGERS ROAD  
KITTERY, ME 03904

To CONTRACTOR:

ATTN: CONTRACT ADMINISTRATION  
Vision Government Solutions, Inc.  
44 Bearfoot Road  
Northborough, MA 01532

or addressed to either party at such other address as such party hereafter furnishes to the other party in writing.

**23. CONFORMITY WITH LAWS**

In the performance of the Work under this Contract, CONTRACTOR will conform to all applicable provisions of Federal, State, and local laws and regulations. This Contract is to be governed and applied in accordance with the laws of the State of Maine.

**24. SEVERABILITY**

If any part of this Contract is found to be unenforceable, all remaining provisions continue to be binding and valid, and those unenforceable sections interpreted to best reflect the intention of the PARTIES. In the event that the Statement of Work contradicts this Contract, the Statement of Work governs.

25. WARRANTS

CONTRACTOR warrants, during the course of performance under this Contract not to exert any influence that induces or tends to induce any employee or officer of any government or business entity to give consideration or to act regarding any portion of this Contract on any basis other than the merits of the matter.

26. ASSIGNS

TOWN and CONTRACTOR each binds itself and its successors, assigns, and legal representatives to each part of the Contract; provided that neither TOWN nor CONTRACTOR may assign, sublet or transfer any rights under or interest (including, but without limitation, moneys that may become or are due) in the Contract without the written consent of the other party. Nothing contained in this paragraph prevents CONTRACTOR from engaging such independent consultants, associates or subcontractors, as it may deem appropriate to assist it with the performance of Project hereunder.

27. SURVIVAL

The provisions of Article 20 through 28 inclusive, of the Contract survive the termination or cancellation of this Contract through the completion of the Project performed hereunder, when the provisions will be replaced by other warranties contained herein.

28. DISPUTE RESOLUTION

Any dispute between the PARTIES arising out of or relating to this Contract must be resolved in accordance with this paragraph. Any PARTY may give written notice of a dispute arising out of or related to this Contract to the other PARTY in person or by certified mail, return receipt requested. The PARTIES must attempt to resolve the matter through informal communication or negotiation for a period of thirty (30) days from the date of receipt of notice by the last PARTY to receive notice. If the dispute has not been resolved within thirty (30) days, either PARTY may serve written notice on the other PARTY of a request for mediation. The mediation must be conducted in Maine by a mediator mutually agreeable to the PARTIES, must not exceed one (1) full day or two (2) half days in length, and must be completed within ninety (90) days from the date of receipt of notice of a request for mediation by the last PARTY to receive notice. In the event that the PARTIES are unable to agree on a mediator within thirty (30) days, or to resolve the dispute through mediation within ninety (90) days, the dispute must be submitted to arbitration in accordance with the procedures of the Maine Uniform Arbitration Act, 14 M.R.S. § 5927 *et seq.*

27. OPTIONAL SERVICES

At the TOWN's discretion, The CONTRACTOR may provide the following services at the prices listed. Prices are subject to change.

A. **Internet Services.**

CONTRACTOR shall make CAMA information available via the internet after the conclusion of the revaluation. This service shall include the web GIS option. The fee for this optional service shall be \$2,700 per year.

B. **Software Upgrade.**

CONTRACTOR shall provide an upgrade of the ASSESSOR's installed CAMA software to Appraisal Vision Version 7. This upgrade includes the license fee, the fee to convert one database file and applicable training fees. The fee for this optional upgrade shall be \$6,500.

IN WITNESS WHEREOF, the PARTIES hereto have caused this Contract to be executed by their duly authorized representatives as of the date first above written. Signatures below are confirmation that one counterpart each has been delivered to TOWN and to CONTRACTOR. All portions of the Contract have been signed or identified by agents of the TOWN and the CONTRACTOR on their behalf.

TOWN BY TIPS AGENT:

By:   
(Signature)

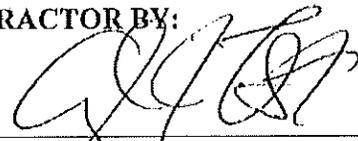
ROBERT T. MANKE  
(Printed name, title, address)

TOWN MANAGER

200 ROGERS ROAD

KITNEY, ME 03904

CONTRACTOR BY:

By:   
(Signature)

Angelo Taranto  
(Printed name, title, address)

Executive Vice President

Vision Government Solutions, Inc.  
44 Bearfoot Road  
Northborough, MA 01532

## PROPOSED SCHEDULE TOWN OF KITTEERY, MAINE

Task	Start	Completed
Execution of Contract	12/03/2012	
Provide Performance Bond	12/05/2012	12/07/2012
Project Start-Up	12/10/2012	12/31/2012
Public Relations	On-going	
Quality Control	On-going	
Residential Sales Data Collection	1/02/2012	4/01/2013
Neighborhood Delineation	3/01/2013	5/01/2013
Data Entry	On-going	
Sales Analysis	3/01/2013	6/01/2013
Cost and Depreciation Schedules	3/01/2013	6/01/2013
Land Unit Value Tables	3/01/2013	6/01/2013
Residential Market Model	3/01/2013	6/01/2013
Residential & Exempt Field Review	4/01/2013	6/15/2013
Assessor's Review of Values	6/15/2013	6/30/2013
Print Notices	7/01/2013	
Mail Notices	7/01/2013	
Informal Hearings	7/07/2013	7/21/2013
Review and Adjustment	7/21/2013	7/30/2013
Print final Property Record Cards/Project Completion	8/01/2013	

*Project commencement and project schedule are flexible to meet the municipality's needs.*

**Project manager:**

Paul McKenney

**Analysis:**

Paul McKenney (Residential), CMA

**Appraisal/Data Collection:**

Stephen Griffin

Richard Kulp

## **Appendix 'C': Qualifications**

## PAUL R. McKENNEY, CMA

### MASS APPRAISAL EXPERIENCE

#### VISION GOVERNMENT SOLUTIONS, NORTHBORO, MA

12/10-

PRESENT **District Manager:**

Primary responsibility is the allocation of personnel and resources to effectively execute contracts assigned to district. Also responsible for producing revenue projections, cost ratio studies and project billing reports. Interact with other departments within the company regarding contract specifications and implementation. Responsible for the direct supervision of project managers and appraisers within a district encompassing Connecticut, Maine, Massachusetts, New Hampshire and Vermont.

06/05-

12/10 **Project Manager:**

Responsible for planning, implementing and running revaluation projects for various municipalities. Specific duties include the mass appraisal of residential properties. Duties include property sales review and verification, statistical analysis, model calibration, the supervision of data collectors and field review appraisers, taxpayer hearings and all reporting requirements as they relate to project certification.

06/04- **Staff Appraiser:**

06/05 Review residential and commercial properties for revaluation purposes.

Responsibilities include setting neighborhood factors for land based on sales and income analysis; review and analyze income and expense reports on commercial and industrial properties; market research and formulation of cap rates; commercial and industrial review and reconciliation.

06/03- **Crew Chief:**

06/04 Manage overall supervision of all aspects of data collection. Work directly with tax assessor's office to coordinate inspections of residential properties. Organize and delegate daily workload to data collector team and review all information collected for accuracy and completeness. Oversee data entry, notification of the public regarding revaluation processes and handle taxpayer concerns. Prepare for sales analysis and field review phases of revaluation projects. Hire and train new data collectors when necessary.

12/01 - **Data Collector:** Responsibilities include accurately locating, identifying, and measuring the exterior dimensions of assigned properties. Making a thorough inspection of the interior of the property and accurately recording all pertinent data used in the valuation of the property.  
06/03

## PROFESSIONAL EXPERIENCE

1993- VXI Corporation, Rollinsford, NH (Manufacturer of Telecommunications  
2001 Equipment)

**Director of Materials:** Coordinated activities of production department for materials processing and product manufacturing. Managed activities and personnel involved in the purchasing and distribution of materials, equipment and supplies. Provided analysis and reporting regarding availability, delivery and future requirements. Developed, implemented and ensured compliance with instructions, policies, systems and procedures. Reviewed purchase orders and contracts for compliance with established requirements. Planned production operations, including priorities and sequences for manufacturing. Implemented, coordinated and maintained Quality Control Systems. Oversaw employee performance and assisted in resolution of personnel issues.

1985- Eagle Realty, Dover, NH

1993 **Principle Broker:** Real Estate sales, customer service and residential/commercial property management. Real Estate Appraisal, Commercial & Residential.

1985- Superior Property Management, Dover, NH

1993 **Property Manager:** Residential and commercial property management, Appraisal.

## EDUCATION

University of New Hampshire – Business Management

McCarthy Real Estate Academy – Real Estate Law, Practices, Appraisal.

Nathaniel Hawthorne College – Business - Management

New Hampshire College - Business Management

New Hampshire Vocational Technical Institute - Electronics

Vision Appraisal Technology - 80 Hour In-house Training Program, V6 Training

IAAO - Course 101, Course 5, USPAP 15 Hr core course

IAAO – Course 400, Assessment Administration

USPAP – 15 Hours Classroom Class

MAAO – Course 5, Mass Appraisal of Real Property

JMB Real Estate Academy - Appraising Income Properties

New Hampshire State Statues Classes 1 & 2

New Hampshire Dept. of Revenue – Excel for Assessors

New Hampshire Licensed Real Estate Broker License # 568

State of New Hampshire – Certified Property Assessor Supervisor

State of Maine Certified Maine Assessor # 738

State of Connecticut - Land/Residential Certification # 918

State of Vermont - Project Supervisor

## **MEMBERSHIP/ PROFESSIONAL AFFILIATIONS**

**IAAO - International Association of Assessing Officials**

**MAAO - Maine Association of Assessing Officials**

**NHAAO – New Hampshire Association of Assessing Officials**

**New Hampshire – Justice of the Peace**

**New Hampshire – Notary Public**

# State of Maine

Having successfully demonstrated proficiency in the field of Property Tax Administration  
this is to certify that

**Paul McKenney**

is hereby issued this Certificate of Eligibility

as a

## Certified Maine Assessor

As evidence of qualification to perform the assessment function in any assessing Jurisdiction in  
the State of Maine.

*James D. Lord*  
State Tax Assessor, Maine Revenue Services

*Paul McKenney*  
Director, Property Tax Division, Maine Revenue Services

No. 738

Date 2/15/2006

## Appendix 'D': Residential Valuation Reports

- Land Sales
- Sales Studies:
  - Land Use
  - Lot Size
  - Site Index
  - Neighborhood
  - Style
  - Actual Year Built
  - Building Size
  - Residential Grade
  - Sale Price Quartile
  - Sale Date
  - Condominium
- Total Value Report by Property Class
- Price Related Differential

PID	Map	Block	Lot	Unit	St. #	Street Name	LUC	LUC Desc.	Sale Date	Price	Total Appraised Improvements	Total		Cndtn	IND Land Value	IND Land Excess	Influ Fact	Nhbhd	Nhbhd Adj	IND Base Land	Base/SF
												Appraised Land Value	Land Area in Acres								
104468	41	5	4			5 JANAH LN	1300	RES ACLND	10/24/2012	122500	0	96300	1.97	85813	1	122500	4800	1.4		84071	1.930005
105063	54	19	2			WILSON RD	1300	RES ACLND	5/19/2011	75000	0	69600	2.20	95832	1	75000	4300	1		70700	1.623049
3313	58	19	A			13 GOODWIN RD	1300	RES ACLND	11/17/2011	150,000	0	141600	1.90	82764	1.5	150000	4400	1.4		69333	1.591667
103975	61	26	20			20 10 JEFFERSON LN	1300	RES ACLND	11/21/2012	95,000	0	90900	0.93	40510	0.8	95000	0	1.4	LF 1.25	65143	1.495478
104017	67	39				25 JEFFERSON LN	1300	RES ACLND	8/15/2011	92,000	0	91000	0.94	40946	0.8	92000	0	1.4	LF 1.25	63086	1.448255
105326	67	45				10 COOPERS WAY	1300	RES ACLND	2/7/2013	126,000	0	126900	0.89	38874	1	126000	0	1.4	LF2 1.4	64286	1.475803
103981	61	26	26			19 JEFFERSON LN	1300	RES ACLND	3/12/2013	87,000	0	91900	1.06	46174	0.8	87000	400	1.4	LF 1.25	59429	1.364302

Median 1.495478  
Average 1.561223

**Summary by Land Use  
KITTERY, ME**

12/16/2013

Land Use Code	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Mean Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
010	1	420,000	409,200	0.97	420,000	409,200	0.97	0.00	409,200	0.97	0.00	0.00%	0.97
101	150	289,909	270,494	0.94	246,950	230,000	0.95	0.05	230,000	0.95	0.05	7.42%	0.93
102	33	366,264	359,964	0.99	340,000	332,500	0.99	0.02	332,500	0.99	0.02	3.52%	0.98
103	23	32,335	31,752	1.01	27,000	29,100	1.00	0.06	29,100	1.00	0.06	10.87%	0.98
104	11	212,477	198,136	0.94	220,000	191,800	0.94	0.11	191,800	0.94	0.11	10.54%	0.93
105	1	290,000	305,100	1.05	290,000	305,100	1.05	0.00	305,100	1.05	0.00	0.00%	1.05
106	2	120,000	100,400	0.82	120,000	100,400	0.82	0.08	100,400	0.82	0.08	9.76%	0.84
109	2	347,500	334,850	0.97	347,500	334,850	0.97	0.01	334,850	0.97	0.01	1.03%	0.96
112	1	1,000,000	1,177,500	1.18	1,000,000	1,177,500	1.18	0.00	1,177,500	1.18	0.00	0.00%	1.18
130	7	106,786	101,171	0.95	95,000	91,900	0.96	0.03	91,900	0.96	0.03	5.95%	0.95
131	1	30,000	31,300	1.04	30,000	31,300	1.04	0.00	31,300	1.04	0.00	0.00%	1.04
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Land Use  
KITTERY, ME**

12/16/2013

Intrnl ID	Land Use Code	MBLU	Location	Land Use Nbrhd Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3559	010	SINGLE FAM M060/221//	445 US ROUTE 1	0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.00
517	101	SINGLE FAM M04/1271//	14 OTTIS AVENUE	1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.30
101	101	SINGLE FAM M01/731//	18 STIMSON STREET	1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.26
515	101	SINGLE FAM M04/1251//	18 OTTIS AVENUE	1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.25
2905	101	SINGLE FAM M045/371//	10 CUTTS ISLAND LANE	1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.22
2810	101	SINGLE FAM M044/291//	2 TENNEY HILL ROAD	1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.21
315	101	SINGLE FAM M03/841//	21 OLD POST ROAD	1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.21
911	101	SINGLE FAM M09/1161//	59 ROGERS ROAD	1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.20
523	101	SINGLE FAM M04/1321//	26 GOVERNMENT STREET	1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.19
1577	101	SINGLE FAM M016/1541//	41 WYMAN AVENUE	1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.16
1279	101	SINGLE FAM M014/1171A//	136 STATE ROAD	1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.16
2051	101	SINGLE FAM M025/121//	16 BOND ROAD	1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.15
2436	101	SINGLE FAM M035/101A//	63 CROCKETT NECK ROAD	1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.15
3850	101	SINGLE FAM M065/171B//	48 REMICKS LANE	1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.14
2302	101	SINGLE FAM M030/161//	28 MANSON ROAD	1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.13
793	101	SINGLE FAM M09/101//	37 WILLIAMS AVENUE	1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.13
105142	101	SINGLE FAM M048/8/21E/	15 HACKETT WAY	1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.13
866	101	SINGLE FAM M09/761//	14 LOVE LANE	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.12
105163	101	SINGLE FAM M061/29/201E/	24 DRAKE LANE	1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.12
403	101	SINGLE FAM M04/241//	10 PLEASANT STREET	1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.12
105150	101	SINGLE FAM M048/8/161E/	20 DRAKE LANE	1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.11
208	101	SINGLE FAM M02/881//	46 ELIOT ROAD	1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.11
1922	101	SINGLE FAM M022/351//	8 COLONIAL ROAD	1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.10
1278	101	SINGLE FAM M014/1171//	134 STATE ROAD	1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.10
3347	101	SINGLE FAM M058/51/11//	40 GOODWIN ROAD	1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.10
927	101	SINGLE FAM M09/1301//	18 ROGERS ROAD	1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.10
1255	101	SINGLE FAM M014/941//	16 LAUREL AVENUE	1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.09
664	101	SINGLE FAM M07/51//	2 EMERY LANE	1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.09
4183	101	SINGLE FAM M02/13/8//	5 COVE LANDING	1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.09
508	101	SINGLE FAM M04/1181//	17 JONES AVENUE	1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.09

**Parcel Detail by Land Use  
KITTELY, ME**

12/16/2013

Intrnl ID	Land Use Code	MBLU	Location	Land Nbrhd Code	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1526	101	SINGLE FAM	MI 16/100//	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.08
730	101	SINGLE FAM	MI 8/12//		1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.08
104555	101	SINGLE FAM	MI 48/21//		1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.08
198	101	SINGLE FAM	MI 2/81/A//		1010	2,051	53	16	9/12/2011	240,000	211,300	0.88	1.14	0.07
1064	101	SINGLE FAM	MI 10/100//		1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.07
2383	101	SFR WATER	ME 34/3/3//	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.07
3893	101	SINGLE FAM	MI 66/11//		1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.06
1408	101	SINGLE FAM	MI 15/101//		1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.06
101083	101	SINGLE FAM	MI 35/26/2//		1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.06
2456	101	SINGLE FAM	MI 35/19//		1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.06
124	101	SINGLE FAM	MI 2/13/1//		1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.06
2111	101	SFR WATER	ME 26/36//		1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.06
3364	101	SINGLE FAM	MI 58/51/L//		1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.06
612	101	SINGLE FAM	MI 5/11//		1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.06
2016	101	SINGLE FAM	MI 24/60//	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.05
1503	101	SINGLE FAM	MI 16/76//	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.05
1574	101	SINGLE FAM	MI 16/151//		1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.05
101572	101	SINGLE FAM	MI 54/2/11//		1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.05
876	101	SINGLE FAM	MI 9/84//		1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.05
413	101	SINGLE FAM	MI 4/32//		1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.05
671	101	SINGLE FAM	MI 7/7//		1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.05
104627	101	SINGLE FAM	MI 59/33//		1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.05
105146	101	SINGLE FAM	MI 48/8/9/E//		1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.04
2423	101	SINGLE FAM	MI 35/3/6//		1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.04
1456	101	SINGLE FAM	MI 16/30//	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.04
100855	101	SINGLE FAM	MI 68/4/A 22//		1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.03
105145	101	SINGLE FAM	MI 48/8/E//		1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.03
1226	101	SINGLE FAM	MI 14/62//		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.03
4179	101	SFR WATER	ME 2/13/4//		1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.03
1799	101	SINGLE FAM	MI 20/14/A//		1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.03
2326	101	SINGLE FAM	MI 30/37//		1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.02

**Parcel Detail by Land Use  
KITTERY, ME**

12/16/2013

Intrnl ID	Land Use Code	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2548	101	SINGLE FAM	MI 36/ 70/ / /		1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.02
1241	101	SINGLE FAM	MI 14/ 78/ / /		1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.02
3610	101	SINGLE FAM	MI 61/ 19A/ 10/ /		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.02
831	101	SINGLE FAM	MI 9/ 42/ / /		1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.01
104626	101	SINGLE FAM	MI 59/ 32/ / /		1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.01
1270	101	SINGLE FAM	MI 14/ 109/ / /		1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.01
104007	101	SINGLE FAM	MI 67/ 29/ / /	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.01
4012	101	SINGLE FAM	MI 68/ 4A/ 4/ /		1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.01
2733	101	SINGLE FAM	MI 42/ 1/ / /		1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.01
3167	101	SINGLE FAM	MI 55/ 8/ / /		1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.01
3710	101	SINGLE FAM	MI 63/ 18/ / /		1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.01
2616	101	SINGLE FAM	MI 39/ 2/ 7/ / /		1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.00
403	101	SINGLE FAM	MI 4/ 24/ / /		1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.00
287	101	SFR WATER	ME 3/ 61/ / /		1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.00
1498	101	SINGLE FAM	MI 16/ 71/ / /	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.00
3629	101	SINGLE FAM	MI 61/ 28A/ / /		1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.00
3672	101	SINGLE FAM	MI 62/ 22/ / /		1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.00
3144	101	SINGLE FAM	MI 54/ 17/ / /		1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.01
1667	101	SFR WATER	ME 17/ 26/ / /		1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.01
430	101	SINGLE FAM	MI 4/ 48/ / /		1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.01
2476	101	SINGLE FAM	MI 36/ 3/ / /		1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.01
2378	101	SINGLE FAM	MI 34/ 2D/ / /		1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.01
3240	101	SINGLE FAM	MI 56/ 17/ 2/ /		1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.01
103970	101	SINGLE FAM	MI 61/ 26/ 15/ /	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.01
2402	101	SINGLE FAM	MI 34/ 21/ / /		1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.01
4037	101	SINGLE FAM	MI 68/ 18/ 1/ /		1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.01
101402	101	SINGLE FAM	MI 2/ 13/ 2A/ /		1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.01
105162	101	SINGLE FAM	MI 61/ 29/ 18E/ /		1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.01
2376	101	SINGLE FAM	MI 34/ 2A/ / /		1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.01
3191	101	SINGLE FAM	MI 56/ 3/ 30/ /		1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.01
105148	101	SINGLE FAM	MI 48/ 8/ 12E/ /		1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.02

**Parcel Detail by Land Use  
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12/16/2013

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3334	101	SINGLE FAM	MI 58/39/B//	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.02
103976	101	SINGLE FAM	MI 61/26/21//	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.02
104633	101	SINGLE FAM	MI 59/39//		1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.02
3648	101	SINGLE FAM	MI 62/9/3//		1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.02
1140	101	SINGLE FAM	MI 11/46//		1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.02
104559	101	SINGLE FAM	MI 59/16/9/C/		1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.02
104627	101	SINGLE FAM	MI 59/33//		1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.03
102162	101	SINGLE FAM	MI 17/44/1//		1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.03
103966	101	SINGLE FAM	MI 61/26/11//	LF	1010	3,390	8	7	7/3/2012	417,000	407,600	0.98	1.02	0.03
1412	101	SINGLE FAM	MI 15/105//		1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.03
2523	101	SINGLE FAM	MI 36/45//		1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.03
729	101	SINGLE FAM	MI 8/10//		1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.03
1772	101	SINGLE FAM	MI 20/2/8//		1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.03
100842	101	SINGLE FAM	MI 68/4/A 9//		1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.03
104547	101	SINGLE FAM	MI 48/11//		1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.03
1282	101	SINGLE FAM	MI 14/120//		1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.04
1250	101	SINGLE FAM	MI 14/87//		1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.04
2864	101	SINGLE FAM	MI 45/4//		1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.04
829	101	SINGLE FAM	MI 9/40//		1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.04
252	101	SGL FM IN	3/30//		1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.04
2918	101	SINGLE FAM	MI 45/52//		1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.04
104682	101	SINGLE FAM	MI 12/1/1/A/		1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.05
1585	101	SINGLE FAM	MI 16/162//		1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.05
3297	101	SINGLE FAM	MI 58/6/A//		1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.05
274	101	SFR WATER	MD 3/49//		1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.05
1141	101	SINGLE FAM	MI 11/47//		1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.05
3613	101	SINGLE FAM	MI 61/19/A 13//		1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.05
475	101	SINGLE FAM	MI 4/85//		1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.05
104009	101	SINGLE FAM	MI 67/31//	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.06
1470	101	SINGLE FAM	MI 16/43//	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.06
2995	101	SINGLE FAM	MI 47/22//		1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.06

**Parcel Detail by Land Use  
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Intrnl ID	Land Use Code	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2670	101	SINGLE FAM	MI 39/23//		1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.07
1212	101	SINGLE FAM	MI 14/49//		1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.07
2085	101	SINGLE FAM	MI 26/12//		1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.07
2196	101	SINGLE FAM	MI 28/10//		1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.07
2149	101	SINGLE FAM	MI 27/24//		1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.07
1142	101	SINGLE FAM	MI 11/48//		1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.07
2315	101	SGL FM IN	30/26/B//		1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.08
103980	101	SINGLE FAM	MI 61/26/25//	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.08
1293	101	SINGLE FAM	MI 15/4//		1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.08
104624	101	SINGLE FAM	MI 54/16/2//		1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.08
1915	101	SINGLE FAM	MI 22/29//		1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.09
242	101	SINGLE FAM	MI 3/21//		1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.09
1759	101	SINGLE FAM	MI 19/4/3//		1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.09
647	101	SINGLE FAM	MI 6/12/D//		1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.10
1400	101	SINGLE FAM	MI 15/93//		1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.11
3173	101	SINGLE FAM	MI 56/3/4//		1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.11
1674	101	SINGLE FAM	MI 17/32//		1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.11
1952	101	SINGLE FAM	MI 23/7/H//		1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.11
4202	101	SINGLE FAM	MI 69/20/A//		1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.12
1310	101	SINGLE FAM	MI 15/18//		AT	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.12
1475	101	SINGLE FAM	MI 16/48//		AT	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.14
3218	101	SINGLE FAM	MI 56/5/C//		1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.14
104554	101	SINGLE FAM	MI 48/18//		1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.16
3009	101	SINGLE FAM	MI 48/6//		1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.16
104554	101	SINGLE FAM	MI 48/18//		1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.18
3579	101	SINGLE FAM	MI 61/5//		1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.20
1677	101	SINGLE FAM	MI 17/35//		1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.20
1940	101	SFR WATER	ME 23/5/E//		1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.20
104587	102	CONDO	MDL-05 22/21/H 102//		1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.14
104588	102	CONDO	MDL-05 4/59/23/A//		1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.14

**Parcel Detail by Land Use  
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Intral ID	Land Use Code	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104033	102	CONDO MDL-05 22/21/G 303//	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.05
104590	102	CONDO MDL-05 4/ 59/23/C/	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.05
104210	102	CONDO MDL-05 22/21/F 207//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.05
102363	102	CONDO MDL-05 1/ 33/2//	32 BADGERS ISLAND WEST #		1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.04
105189	102	CONDO MDL-05 38/ 13/ 5//	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.03
100966	102	CONDO MDL-05 1/ 18/ 3//	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.03
101522	102	CONDO MDL-05 62/ 9/ 7/ 6/	78 NORTON ROAD UNIT 6		1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.02
101742	102	CONDO MDL-05 1/ 30/ 1//	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.02
104021	102	CONDO MDL-05 22/21/G 307//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.02
104783	102	CONDO MDL-05 61/ 25/ 1/B/	4 DAHLIA DRIVE		1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.01
105004	102	CONDO MDL-05 22/21/H 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.01
105345	102	CONDO MDL-05 1/ 47/ 1//	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.01
102242	102	CONDO MDL-05 55/ 1/C 2//	8 AUTUMN WAY #2		1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.01
105188	102	CONDO MDL-05 38/ 13/ 3//	6 COTTAGE WAY		1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.00
104982	102	CONDO MDL-05 22/21/H 106//	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.00
104036	102	CONDO MDL-05 22/21/G 206//	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.00
101526	102	CONDO MDL-05 62/ 9/ 7/ 10/	78 NORTON ROAD UNIT 10		1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.00
104726	102	CONDO MDL-05 3/ 69/ 5//	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.00
105189	102	CONDO MDL-05 38/ 13/ 5//	10 COTTAGE WAY		1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.01
102364	102	CONDO MDL-05 1/ 33/ 3//	32 BADGERS ISLAND WEST #		1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.01
104202	102	CONDO MDL-05 22/21/G 208//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.01
104193	102	CONDO MDL-05 22/21/2 A//	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.02
104022	102	CONDO MDL-05 22/21/2//	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.02
104128	102	CONDO MDL-05 16/ 156/ 1/ 5/	1 PHILBRICK LANE #5		1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.03
104767	102	CONDO MDL-05 22/21/H 204//	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.03
104035	102	CONDO MDL-05 22/21/G 302//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.03
104329	102	CONDO MDL-05 22/21/F 306//	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.04
104605	102	CONDO MDL-05 42/ 22/ 2//	475 HALEY ROAD #2		1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.04
104345	102	CONDO MDL-05 22/21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.06
104589	102	CONDO MDL-05 4/ 59/ 23/B/	23 B GOVERNMENT STREET		1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.07
104337	102	CONDO MDL-05 22/21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.15

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2652	103	MOBILE HME M 39/17/B 8//	17 CEDAR DRIVE	1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.22
105124	103	MOBILE HME M 60/21/93//	6 CUTTS ROAD SITE 93	1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.21
4130	103	MOBILE HME M 60/21/26//	6 CUTTS ROAD SITE 026	1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.17
1867	103	MOBILE HME M 21/3/38//	4 DANA AVENUE SITE 38	1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.16
3502	103	MOBILE HME M 60/21/58//	6 CUTTS ROAD SITE 058	1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.11
105123	103	MOBILE HME M 60/21/94//	6 CUTTS ROAD SITE 94	1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.10
104742	103	MOBILE HME M 21/3/18//	4 DANA AVENUE #18	1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.06
2646	103	MOBILE HME M 39/17/B 2//	3 CEDAR DRIVE	1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.04
3496	103	MOBILE HME M 60/21/52//	6 CUTTS ROAD SITE 052	1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.03
680	103	MOBILE HME M 71/10/8//	5 SPINNEY WAY SITE 08	1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.02
3501	103	MOBILE HME M 60/21/57//	6 CUTTS ROAD SITE 057	1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.01
3547	103	MOBILE HME M 60/21/104//	6 CUTTS ROAD SITE 104	1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.00
3940	103	MOBILE HME M 66/16/44//	1 IDLEWOOD LANE SITE 44	1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.00
4118	103	MOBILE HME M 39/17/B 20//	10 ASH LANE	1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.01
3480	103	MOBILE HME M 60/21/56//	6 CUTTS ROAD SITE 036	1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.01
1829	103	MOBILE HME M 20/38/4//	76 MARTIN ROAD SITE D	1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.02
2655	103	MOBILE HME M 39/17/B 17//	24 CEDAR DRIVE	1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.02
101262	103	MOBILE HME M 60/21/116//	6 CUTTS ROAD SITE 116	1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.05
3914	103	MOBILE HME M 66/16/18//	1 IDLEWOOD LANE SITE 18	1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.13
104905	103	MOBILE HME M 60/21/106//	6 CUTTS ROAD SITE 106	1031	904	8	17	11/50/2011	27,000	31,300	1.16	0.86	0.16
3920	103	MOBILE HME M 66/16/24//	1 IDLEWOOD LANE SITE 24	1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.26
104730	103	MOBILE HME M 21/3/32//	4 DANA AVENUE #32	1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.35
3508	103	MOBILE HME M 60/21/64//	6 CUTTS ROAD SITE 064	1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.36
1488	104	TWO FAMILY 16/61//	25-27 GOODRICH STREET	AM 1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.16
1308	104	TWO FAMILY 15/16//	33-35 BOUSH STREET	AM 1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.12
250	104	TWO FAMILY 3/28/A //	9-11 RICE AVENUE	AM 1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.11
1518	104	TWO FAMILY 16/92//	22-24 GOODRICH STREET	AM 1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.09
1514	104	TWO FAMILY 16/87//	27-29 DISMUKES STREET	AM 1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.07
2012	104	TWO FAMILY 24/57//	18-20 MOORE STREET	AM 1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.00

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1458	104	TWO FAMILY	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.03
133	104	TWO FAMILY	45 ELIOT ROAD		1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.05
283	104	TWO FAMILY	16-18 MENDUM AVENUE		1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.12
1496	104	TWO FAMILY	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.16
2032	104	TWO FAMILY	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.18
610	105	THREE FAM	153 DENNETT ROAD		1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.00
3317	106	AC LND IMP	17 TOWER ROAD		1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.08
2855	106	VAC LND W IMP	12 CHAUNCEY CREEK ROAD		1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.08
2166	109	MULTI HSES	118 PEPPERRELL ROAD		1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.01
1026	109	MULTI HSES	3 KEENE CIRCLE		1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.01
3257	112	APT OVER 8	16 NORTON ROAD		1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.00
104468	130	RES ACLNDV	5 JANAH LANE		1300		2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.17
105063	130	RES ACLNDV	WILSON ROAD		1300		2013	2013	5/19/2011	75,000	69,600	0.93	1.08	0.03
3313	130	RES ACLNDV	13 GOODWIN ROAD		1300		2013	2013	11/17/2011	150,000	141,600	0.94	1.06	0.02
103975	130	RES ACLNDV	10 JEFFERSON LANE	LF	1300			2013	11/21/2012	95,000	90,900	0.96	1.05	0.00
104017	130	RES ACLNDV	25 JEFFERSON LANE	LF	1300			2013	8/15/2011	92,000	91,000	0.99	1.01	0.03
105326	130	RES ACLNDV	10 COOPERS WAY	LF2	1300			2013	2/7/2013	126,000	126,900	1.01	0.99	0.05
103981	130	RES ACLNDV	19 JEFFERSON LANE	LF	1300			2013	3/12/2013	87,000	91,900	1.06	0.95	0.10
3854	131	RES ACLNPO	REMICKS LANE		1310	0	2013	0	1/11/2012	30,000	31,300	1.04	0.96	0.00

**Summary by Lot Size  
KITTELY, ME**

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Land Area	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
00.00-0.1 AC	33	123,400	119,042	0.99	40,000	37,100	0.99	0.06	9.61%	0.96
00.10-0.25 AC	43	244,779	222,951	0.92	205,000	178,700	0.94	0.08	9.23%	0.91
00.25-0.33 AC	26	245,739	234,531	0.95	228,850	212,200	0.97	0.03	5.55%	0.95
00.33-0.5 AC	30	281,502	265,343	0.94	253,500	241,200	0.96	0.06	8.85%	0.94
00.50-1 AC	48	336,596	320,065	0.95	320,500	293,600	0.96	0.04	5.25%	0.95
01.00-3 AC	43	293,048	281,265	0.97	273,500	258,600	0.97	0.05	6.62%	0.96
03.00-5 AC	6	426,150	389,750	0.93	323,000	289,200	0.97	0.02	5.33%	0.91
10.00-9999 AC	3	443,333	498,367	1.06	300,000	286,300	1.04	0.09	7.37%	1.12
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Lot Size  
KITTEY, ME**

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2652	00.00-0.1 AC	39/17/B 8//	17 CEDAR DRIVE		1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.21
105124	00.00-0.1 AC	60/21/93//	6 CUTTS ROAD SITE 93		1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.20
4130	00.00-0.1 AC	60/21/26//	6 CUTTS ROAD SITE 026		1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.16
1867	00.00-0.1 AC	21/3/38//	4 DANA AVENUE SITE 38		1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.15
104588	00.00-0.1 AC	4/59/23/A/	23 A GOVERNMENT STREET		1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.14
1526	00.00-0.1 AC	16/100//	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.12
3502	00.00-0.1 AC	60/21/58//	6 CUTTS ROAD SITE 058		1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.10
2855	00.00-0.1 AC	44/69//	12 CHAUNCEY CREEK ROAD		1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.09
105123	00.00-0.1 AC	60/21/94//	6 CUTTS ROAD SITE 94		1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.09
1456	00.00-0.1 AC	16/30//	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.08
104742	00.00-0.1 AC	21/3/18//	4 DANA AVENUE #18		1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.05
104590	00.00-0.1 AC	4/59/23/C/	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.05
102363	00.00-0.1 AC	1/33/2//	32 BADGERS ISLAND WEST #		1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.04
2646	00.00-0.1 AC	39/17/B 2//	3 CEDAR DRIVE		1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.03
3496	00.00-0.1 AC	60/21/52//	6 CUTTS ROAD SITE 052		1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.02
680	00.00-0.1 AC	7/10/8//	5 SPINNEY WAY SITE 08		1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.01
3501	00.00-0.1 AC	60/21/57//	6 CUTTS ROAD SITE 057		1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.00
104726	00.00-0.1 AC	3/69/5//	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.00
102364	00.00-0.1 AC	1/33/3//	32 BADGERS ISLAND WEST #		1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.01
3547	00.00-0.1 AC	60/21/104//	6 CUTTS ROAD SITE 104		1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.01
3940	00.00-0.1 AC	66/16/44//	1 IDLEWOOD LANE SITE 44		1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.01
4118	00.00-0.1 AC	39/17/B 20//	10 ASH LANE		1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.02
3480	00.00-0.1 AC	60/21/36//	6 CUTTS ROAD SITE 036		1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.02
104128	00.00-0.1 AC	16/156/1/5/	1 PHILBRICK LANE #5		1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.03
1829	00.00-0.1 AC	20/38/4//	76 MARTIN ROAD SITE D		1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.03
2655	00.00-0.1 AC	39/17/B 17//	24 CEDAR DRIVE		1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.03
101262	00.00-0.1 AC	60/21/116//	6 CUTTS ROAD SITE 116		1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.06
104589	00.00-0.1 AC	4/59/23/B/	23 B GOVERNMENT STREET		1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.07
3914	00.00-0.1 AC	66/16/18//	1 IDLEWOOD LANE SITE 18		1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.14
104905	00.00-0.1 AC	60/21/106//	6 CUTTS ROAD SITE 106		1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.17

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3920	00.00-0.1 AC	66/16/24//	1 IDLEWOOD LANE SITE 24	1031	1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.27
104730	00.00-0.1 AC	21/3/32//	4 DANA AVENUE #32	1031	1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.36
3508	00.00-0.1 AC	60/21/64//	6 CUTTS ROAD SITE 064	1031	1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.37
517	00.10-0.25 AC	4/127//	14 OTIS AVENUE	1010	1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.29
101	00.10-0.25 AC	1/73//	18 STIMSON STREET	1010	1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.25
515	00.10-0.25 AC	4/125//	18 OTIS AVENUE	1010	1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.24
2905	00.10-0.25 AC	45/37//	10 CUTTS ISLAND LANE	1010	1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.21
315	00.10-0.25 AC	3/84//	21 OLD POST ROAD	1010	1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.20
1488	00.10-0.25 AC	16/61//	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.16
2302	00.10-0.25 AC	30/16//	28 MANSON ROAD	1010	1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.12
793	00.10-0.25 AC	9/10//	37 WILLIAMS AVENUE	1010	1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.12
403	00.10-0.25 AC	4/24//	10 PLEASANT STREET	1010	1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.11
927	00.10-0.25 AC	9/130//	18 ROGERS ROAD	1010	1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.09
1518	00.10-0.25 AC	16/92//	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.09
664	00.10-0.25 AC	7/5//	2 EMERY LANE	1010	1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.08
508	00.10-0.25 AC	4/118//	17 JONES AVENUE	1010	1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.08
2456	00.10-0.25 AC	35/19//	2 ROSELLEN DRIVE	1010	1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.05
2016	00.10-0.25 AC	24/60//	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.04
1503	00.10-0.25 AC	16/76//	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.04
876	00.10-0.25 AC	9/84//	19 GEORGE STREET	1010	1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.04
413	00.10-0.25 AC	4/32//	7 COTTLE LANE	1010	1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.04
1241	00.10-0.25 AC	14/78//	3 STERLING ROAD	1010	1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.01
2012	00.10-0.25 AC	24/57//	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.00
831	00.10-0.25 AC	9/42//	18 PINE STREET	1010	1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.00
1270	00.10-0.25 AC	14/109//	10 STERLING ROAD	1010	1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.00
2733	00.10-0.25 AC	42/11//	37 FOYES LANE	1010	1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.00
3710	00.10-0.25 AC	63/18//	139 BRAVE BOAT HARBOR R	1010	1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.00
403	00.10-0.25 AC	4/24//	10 PLEASANT STREET	1010	1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.01
1498	00.10-0.25 AC	16/71//	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.01
430	00.10-0.25 AC	4/48//	16 OLD ARMORY WAY	1010	1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.02

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100966	00.10-0.25 AC	1/18/3//	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.02
101742	00.10-0.25 AC	1/30/1//	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.03
1458	00.10-0.25 AC	16/32//	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.03
105345	00.10-0.25 AC	1/47/1//	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.04
274	00.10-0.25 AC	3/49//	34 MENDUM AVENUE		1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.06
1470	00.10-0.25 AC	16/43//	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.07
2995	00.10-0.25 AC	47/22//	8 HALEY ROAD		1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.07
104605	00.10-0.25 AC	42/22/2//	475 HALEY ROAD #2		1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.09
1293	00.10-0.25 AC	15/4//	32 SHAPLEIGH ROAD		1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.09
1915	00.10-0.25 AC	22/29//	154 ROGERS ROAD		1010	1,510	77	18	10/25/2011	170,000	176,200	1.04	0.96	0.10
242	00.10-0.25 AC	3/21//	12 STIMSON STREET		1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.10
1674	00.10-0.25 AC	17/32//	169 WHIPPLE ROAD		1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.12
283	00.10-0.25 AC	3/57//	16-18 MENDUM AVENUE		1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.12
1475	00.10-0.25 AC	16/48//	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.15
1496	00.10-0.25 AC	16/69//	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.16
2032	00.10-0.25 AC	24/76//	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.18
1308	00.25-0.33 AC	15/16//	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.15
250	00.25-0.33 AC	3/28/A//	9-11 RICE AVENUE		1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.14
208	00.25-0.33 AC	2/88//	46 ELLIOT ROAD		1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.13
1255	00.25-0.33 AC	14/94//	16 LAUREL AVENUE		1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.11
730	00.25-0.33 AC	8/12//	103 OLD POST ROAD		1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.10
1514	00.25-0.33 AC	16/87//	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.10
1408	00.25-0.33 AC	15/101//	10 SCHOOL STREET		1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.08
1226	00.25-0.33 AC	14/62//	1 PALMER AVENUE		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.05
3610	00.25-0.33 AC	6/19/A 10//	10 HILL CREEK DRIVE		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.04
3167	00.25-0.33 AC	55/8//	53 NORTON ROAD		1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.03
105189	00.25-0.33 AC	38/13/5//	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.01
2166	00.25-0.33 AC	27/37//	118 PEPPERELL ROAD		1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.01
104021	00.25-0.33 AC	22/21/G 307//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.00
1026	00.25-0.33 AC	10/67/A//	3 KEENE CIRCLE		1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.01

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1412	00.25-0.33 AC	15/105/11	12 DEBRA LANE	1010	1010	2,065	51	14	0	4/27/2012	225,000	220,100	0.98	1.02	0.01
105188	00.25-0.33 AC	38/13/31	6 COTTAGE WAY	1020	1020	1,796	2	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.02
104982	00.25-0.33 AC	22/21/H 106/1	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.02
104036	00.25-0.33 AC	22/21/G 206/1	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	7	10/19/2012	237,500	234,900	0.99	1.01	0.02
2864	00.25-0.33 AC	45/4/11	57 BRAVE BOAT HARBOR RO	1010	1010	1,975	113	18	18	9/14/2012	212,000	210,200	0.99	1.01	0.02
105189	00.25-0.33 AC	38/13/5/1	10 COTTAGE WAY	1020	1020	2,195	1	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.03
3613	00.25-0.33 AC	61/19/A 13/1	13 HILL CREEK DRIVE	1010	1010	1,639	13	8	8	3/15/2013	214,000	214,200	1.00	1.00	0.03
475	00.25-0.33 AC	4/85/11	22 TRAIPI AVENUE	1010	1010	1,326	93	20	20	5/16/2011	163,000	163,500	1.00	1.00	0.03
104767	00.25-0.33 AC	22/21/H 204/1	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.05
104035	00.25-0.33 AC	22/21/G 302/1	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	7	5/27/2011	325,000	332,500	1.02	0.98	0.05
104329	00.25-0.33 AC	22/21/F 306/1	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	7	6/29/2012	295,000	302,400	1.03	0.98	0.06
1310	00.25-0.33 AC	15/18/11	43 BOUSH STREET	AT	1010	1,755	72	18	18	4/8/2011	175,000	187,500	1.07	0.93	0.10
3317	00.33-0.5 AC	58/25/11	17 TOWER ROAD	1060	1060	0	2013	0	0	7/19/2012	90,000	66,400	0.74	1.36	0.22
2810	00.33-0.5 AC	44/29/11	2 TENNEY HILL ROAD	1010	1010	1,209	133	16	16	6/2/2011	345,000	254,800	0.74	1.35	0.22
911	00.33-0.5 AC	9/116/11	59 ROGERS ROAD	1010	1010	1,423	153	16	16	11/20/2012	262,000	197,200	0.75	1.33	0.21
523	00.33-0.5 AC	4/132/11	26 GOVERNMENT STREET	1010	1010	2,086	93	16	16	7/30/2012	421,000	320,800	0.76	1.31	0.20
1577	00.33-0.5 AC	16/154/11	41 WYMAN AVENUE	1010	1010	1,453	78	16	16	11/10/2011	249,000	196,700	0.79	1.27	0.17
1922	00.33-0.5 AC	22/35/11	8 COLONIAL ROAD	1010	1010	1,729	73	18	18	5/9/2012	241,000	203,700	0.85	1.18	0.11
104587	00.33-0.5 AC	22/21/H 102/1	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.11
198	00.33-0.5 AC	2/81/A/11	14 BAYVIEW LANE	1010	1010	2,051	53	16	16	9/12/2011	240,000	211,300	0.88	1.14	0.08
612	00.33-0.5 AC	5/11/11	9 LEACH ROAD	1010	1010	1,519	63	18	18	9/19/2011	210,700	188,500	0.89	1.12	0.07
1574	00.33-0.5 AC	16/151/11	35 WYMAN AVENUE	1010	1010	1,035	73	16	16	2/24/2012	190,000	170,800	0.90	1.11	0.06
2326	00.33-0.5 AC	30/37/11	59 MANSON ROAD	1010	1010	2,201	53	16	16	6/30/2011	242,500	224,500	0.93	1.08	0.03
2548	00.33-0.5 AC	36/70/11	152 PEPPERELL ROAD	1010	1010	2,091	173	20	20	11/28/2012	257,000	239,200	0.93	1.07	0.03
104033	00.33-0.5 AC	22/21/G 303/1	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	7	8/19/2011	350,000	327,600	0.94	1.07	0.02
104210	00.33-0.5 AC	22/21/F 207/1	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	7	9/11/2012	359,900	338,300	0.94	1.06	0.02
3144	00.33-0.5 AC	54/17/11	66 WILSON ROAD	1010	1010	1,457	53	16	16	10/24/2011	184,000	175,800	0.96	1.05	0.00
1667	00.33-0.5 AC	17/26/11	30 NEWSON AVENUE	1013	1013	1,779	77	16	16	8/16/2012	540,000	516,700	0.96	1.05	0.00
105004	00.33-0.5 AC	22/21/H 205/1	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.02
103966	00.33-0.5 AC	61/26/11/1	8 BLUEBERRY LANE	LF	1010	3,390	8	7	7	7/5/2012	417,000	407,600	0.98	1.02	0.02

**Parcel Detail by Lot Size  
KITTERY, ME**

12/16/2013

Intrnl ID	Land Area	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
729	00.33-0.5 AC	8/10//	71 OLD POST ROAD	1010	1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.02
133	00.33-0.5 AC	2/16//	45 ELIOT ROAD	1040	1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.03
829	00.33-0.5 AC	9/40//	1 LOVE LANE	1010	1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.03
252	00.33-0.5 AC	3/30//	8 LANGTON STREET	1011	1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.03
1585	00.33-0.5 AC	16/162//	5 CROSS STREET	1010	1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.04
104202	00.33-0.5 AC	22/21/G 208//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.04
2085	00.33-0.5 AC	26/12//	12 COLEMAN AVENUE	1010	1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.06
2196	00.33-0.5 AC	28/10//	20 FERNALD ROAD	1010	1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
104345	00.33-0.5 AC	22/21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.09
104337	00.33-0.5 AC	22/21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.18
1677	00.33-0.5 AC	17/35//	181 WHIPPLE ROAD	1010	1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.19
1940	00.33-0.5 AC	23/5/E//	7 MILL POND ROAD	1013	1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.19
1279	00.50-1 AC	14/117/A//	136 STATE ROAD	1010	1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.17
3850	00.50-1 AC	65/17/B//	48 REMICKS LANE	1010	1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.15
105142	00.50-1 AC	48/8/2/E//	15 HACKETT WAY	1010	1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.14
866	00.50-1 AC	9/76//	14 LOVE LANE	1010	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.13
105163	00.50-1 AC	61/29/20/E//	24 DRAKE LANE	1010	1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.13
1278	00.50-1 AC	14/117//	134 STATE ROAD	1010	1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.11
1064	00.50-1 AC	10/100//	12 WYMAN AVENUE	1010	1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.08
101083	00.50-1 AC	35/26/2//	2 POWELL LANE	1010	1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.07
124	00.50-1 AC	2/13/1//	11 WALKER AVENUE	1010	1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.07
671	00.50-1 AC	7/7//	43 OLD DENNETT ROAD	1010	1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.06
104627	00.50-1 AC	59/33//	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.06
105146	00.50-1 AC	48/8/9/E//	15 DRAKE LANE	1010	1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.05
2423	00.50-1 AC	35/3/6//	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.05
105145	00.50-1 AC	48/8/8/E//	12 DRAKE LANE	1010	1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.04
4179	00.50-1 AC	2/13/4//	6 COVE LANDING	1013	1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.04
1799	00.50-1 AC	20/14/A//	29 ROUTE 236	1010	1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.04
104626	00.50-1 AC	59/32//	2 DEVON WOODS DRIVE	1010	1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.02
104007	00.50-1 AC	67/29//	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.02

**Parcel Detail by Lot Size  
KITTERY, ME**

12/16/2013

Intrnl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4012	00.50-1 AC	68/4/A 4/	81 BARTLETT ROAD		1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.02
287	00.50-1 AC	3/61/1/1	8 MENDUM AVENUE		1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.01
103975	00.50-1 AC	61/26/20/1	10 JEFFERSON LANE	LF	1300			2013	11/21/2012	95,000	90,900	0.96	1.05	0.00
2476	00.50-1 AC	36/3/1/1	139 PEPPERRELL ROAD		1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.00
2378	00.50-1 AC	34/2/D //	36 GOOSE POINT		1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.00
3240	00.50-1 AC	56/17/2/1	43 MILLER ROAD		1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.00
103970	00.50-1 AC	61/26/15/1	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.00
101402	00.50-1 AC	2/13/2/A /	5 TARA LANE		1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.00
105162	00.50-1 AC	61/29/18/E /	22 DRAKE LANE		1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.00
105148	00.50-1 AC	48/8/12/E /	16 DRAKE LANE		1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.01
3334	00.50-1 AC	58/39/B //	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.01
104633	00.50-1 AC	59/39/1/1	3 DEVON WOODS DRIVE		1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.01
1140	00.50-1 AC	11/46/1/1	132 DENNETT ROAD		1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.01
3559	00.50-1 AC	60/22/1/1	445 US ROUTE 1		0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.01
104783	00.50-1 AC	61/25/1/B /	4 DAHLIA DRIVE		1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.02
104627	00.50-1 AC	59/33/1/1	4 DEVON WOODS DRIVE		1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.02
102162	00.50-1 AC	17/44/1/1	2 BOWEN ROAD		1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.02
2523	00.50-1 AC	36/45/1/1	8 FOYES LANE		1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
1282	00.50-1 AC	14/120/1/1	5 PAGE STREET		1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.03
104017	00.50-1 AC	67/39/1/1	25 JEFFERSON LANE	LF	1300			2013	8/15/2011	92,000	91,000	0.99	1.01	0.03
105326	00.50-1 AC	67/45/1/1	10 COOPERS WAY	LF2	1300			2013	2/7/2013	126,000	126,900	1.01	0.99	0.05
104193	00.50-1 AC	22/21/2 A /	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.05
104009	00.50-1 AC	67/31/1/1	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.05
104022	00.50-1 AC	22/21/A 2/	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.05
2149	00.50-1 AC	27/24/1/1	129 PEPPERRELL ROAD		1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.06
103980	00.50-1 AC	61/26/25/1	20 JEFFERSON LANE	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.07
104624	00.50-1 AC	54/16/2/1	4 KINGS COURT		1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.07
647	00.50-1 AC	6/12/D //	10 NORDIA LANE		1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
3218	00.50-1 AC	56/5/C //	4 CHARLES HILL ROAD		1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.13
3009	00.50-1 AC	48/6/1/1	98 HALEY ROAD		1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15

**Parcel Detail by Lot Size  
KITTERY, ME**

12/16/2013

Intrnl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104468	01.00-3 AC	41/ 5/ 4/ /	5 JANAH LANE	1300	1010	1,513	26	10	8/31/2012	122,500	96,300	0.79	1.27	0.18
2436	01.00-3 AC	35/ 10/ A / /	63 CROCKETT NECK ROAD		1010	2,044	1	1	6/15/2012	298,000	239,300	0.80	1.25	0.17
105150	01.00-3 AC	48/ 8/ 16/ E /	20 DRAKE LANE		1010	3,210	19	8	6/24/2011	375,000	314,200	0.84	1.19	0.13
3347	01.00-3 AC	58/ 51/ 1 / /	40 GOODWIN ROAD		1010	2,515	13	8	12/5/2011	503,500	429,900	0.85	1.17	0.12
4183	01.00-3 AC	2/ 13/ 8 / /	5 COVE LANDING		1010	2,062	1	1	2/1/2013	375,000	321,700	0.86	1.17	0.11
104555	01.00-3 AC	48/ 21/ 1 / /	11 PARSONAGE WAY		1010	2,020	77	18	6/28/2012	90,000	78,500	0.87	1.15	0.10
3893	01.00-3 AC	66/ 11/ 1 / /	10 ADAMS ROAD		1010	2,305	113	16	2/4/2013	265,000	235,000	0.89	1.13	0.08
2111	01.00-3 AC	26/ 36/ 1 / /	578 HALEY ROAD		1013	5,560	26	8	3/15/2013	685,000	610,900	0.89	1.12	0.08
3364	01.00-3 AC	58/ 51/ L / /	28 TOWER ROAD		1010	2,275	9	7	5/26/2012	1,050,000	938,400	0.89	1.12	0.08
101572	01.00-3 AC	54/ 2/ 11 / /	8 MELANIES COURT		1010	3,127	12	7	10/16/2012	287,000	258,600	0.90	1.11	0.07
100855	01.00-3 AC	68/ 4/ A 22 / /	14 LYNCH LANE		1010					388,000	355,400	0.92	1.09	0.05
105063	01.00-3 AC	54/ 19/ 2 / /	WILSON ROAD		1300			2013	5/19/2011	75,000	69,600	0.93	1.08	0.04
3313	01.00-3 AC	58/ 19/ A / /	13 GOODWIN ROAD		1300			2013	11/17/2011	150,000	141,600	0.94	1.06	0.03
2616	01.00-3 AC	39/ 2/ 7 / /	12 HARTLEY FARM LANE		1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.02
3629	01.00-3 AC	61/ 28/ A / /	14 LEWIS ROAD		1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.02
2402	01.00-3 AC	34/ 21/ 1 / /	380 HALEY ROAD		1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.01
2376	01.00-3 AC	34/ 2/ A / /	1 GOOSE POINT		1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.01
3191	01.00-3 AC	56/ 3/ 30 / /	20 HIGH PASTURE ROAD		1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.01
101522	01.00-3 AC	62/ 9/ 7/ 16 /	78 NORTON ROAD UNIT 6		1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.00
103976	01.00-3 AC	61/ 26/ 21 / /	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.00
3648	01.00-3 AC	62/ 9/ 3 / /	82 NORTON ROAD		1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.00
104559	01.00-3 AC	59/ 16/ 9/ C /	2 ROWANS WAY		1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.00
100842	01.00-3 AC	68/ 4/ A 9 / /	11 LYNCH LANE		1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.01
104547	01.00-3 AC	48/ 11/ 1 / /	3 PARSONAGE WAY		1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.01
101526	01.00-3 AC	62/ 9/ 7/ 10 /	78 NORTON ROAD UNIT 10		1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.02
2918	01.00-3 AC	45/ 52/ 1 / /	19 GERRISH ISLAND LANE		1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.02
104682	01.00-3 AC	12/ 11/ 1/ A /	5 ROSEBERRY LANE		1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.03
3297	01.00-3 AC	58/ 6/ A / /	28 SEAPOINT ROAD		1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.03
1141	01.00-3 AC	11/ 47/ 1 / /	128 DENNETT ROAD		1010	2,286	235	18	11/22/2012	290,000	290,100	1.00	1.00	0.03
2670	01.00-3 AC	39/ 23/ 1 / /	221 HALEY ROAD		1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.05
1212	01.00-3 AC	14/ 49/ 1 / /	133 ROGERS ROAD		1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.05

**Parcel Detail by Lot Size  
KITTERY, ME**

12/16/2013

Intrnl ID	Land Area	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1142	01.00-3 AC	11/48//	126 DENNETT ROAD		1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.05
2315	01.00-3 AC	30/26/B//	3 APPLGATE LANE		1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.06
1759	01.00-3 AC	19/4/3//	34 RIDGEWOOD DRIVE		1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.07
610	01.00-3 AC	5/9//	153 DENNETT ROAD		1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.08
103981	01.00-3 AC	61/26/26//	19 JEFFERSON LANE	LF	1300			2013	3/12/2013	87,000	91,900	1.06	0.95	0.09
1400	01.00-3 AC	15/93//	100 ROGERS ROAD		1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.09
3173	01.00-3 AC	56/3/4//	9 HIGH PASTURE ROAD		1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.09
1952	01.00-3 AC	23/7/H//	8 CHICKADEE LANE		1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.09
4202	01.00-3 AC	69/20/A//	168 BRAVE BOAT HARBOR R		1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.10
104554	01.00-3 AC	48/18//	4 PARSONAGE WAY		1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.14
104554	01.00-3 AC	48/18//	4 PARSONAGE WAY		1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.16
3579	01.00-3 AC	61/5//	75 NORTON ROAD		1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.18
2051	03.00-5 AC	25/12//	16 BOND ROAD		1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.17
2383	03.00-5 AC	34/3/3//	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.09
4037	03.00-5 AC	68/18/1//	23-23A PAYNE ROAD		1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.01
1772	03.00-5 AC	20/2/8//	16 RIDGEWOOD DRIVE		1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.01
102242	03.00-5 AC	55/1/C 2//	8 AUTUMN WAY #2		1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.01
1250	03.00-5 AC	14/87//	21 STERLING ROAD		1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.02
3672	10.00-9999 AC	62/22//	5 SHAYDON LANE		1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.09
3854	10.00-9999 AC	65/21//	REMICKS LANE		1310	0	2013	0	1/11/2012	30,000	31,300	1.04	0.96	0.00
3257	10.00-9999 AC	56/26//	16 NORTON ROAD		1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.14

**Summary by Site Index  
KITTERY, ME**

12/16/2013

Site Index	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0	3	35,499	30,533	0.87	42,999	33,900	0.90	0.04	5.56%	0.86
4	5	47,400	43,320	0.96	40,000	38,600	1.00	0.04	6.60%	0.91
5	26	191,788	182,073	0.96	186,000	174,850	0.95	0.06	7.41%	0.95
6	109	240,910	228,222	0.96	220,000	195,900	0.96	0.06	8.30%	0.95
7	31	300,309	284,048	0.96	275,000	258,400	0.96	0.06	8.87%	0.95
8	18	380,564	348,294	0.92	368,688	315,050	0.92	0.04	6.16%	0.92
9	23	316,879	301,143	0.95	302,000	294,800	0.97	0.03	5.29%	0.95
G	16	413,712	408,494	0.99	345,750	336,150	1.00	0.02	4.06%	0.99
	1	420,000	409,200	0.97	420,000	409,200	0.97	0.00	0.00%	0.97
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Site Index  
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105124		60/21/93//	6 CUTTS ROAD SITE 93	1031	1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.11
105123		60/21/94//	6 CUTTS ROAD SITE 94	1031	1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.00
104742		21/3/18//	4 DANA AVENUE #18	1031	1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.04
2652	0	39/17/B 8//	17 CEDAR DRIVE	1031	1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.22
2646	0	39/17/B 2//	3 CEDAR DRIVE	1031	1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.04
3547	0	60/21/104//	6 CUTTS ROAD SITE 104	1031	1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.00
2655	0	39/17/B 17//	24 CEDAR DRIVE	1031	1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.02
101262	0	60/21/116//	6 CUTTS ROAD SITE 116	1031	1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.05
1488	4	16/61//	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.17
1308	4	15/16//	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.13
1518	4	16/92//	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.10
1526	4	16/100//	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.08
1514	4	16/87//	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.08
3893	4	66/11//	10 ADAMS ROAD	1010	1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.06
2016	4	24/60//	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.05
1503	4	16/76//	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.05
1456	4	16/30//	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.04
1799	4	20/14/A//	29 ROUTE 236	1010	1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.03
105063	4	54/19/2//	WILSON ROAD	1300	1300			2013	5/19/2011	75,000	69,600	0.93	1.08	0.02
2012	4	24/57//	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.01
1498	4	16/71//	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.00
3144	4	54/17//	66 WILSON ROAD	1010	1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.01
101402	4	2/13/2/A//	5 TARA LANE	1010	1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.01
1458	4	16/32//	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.02
1026	4	10/67/A//	3 KEENE CIRCLE	1090	1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.03
102242	4	55/1/C 2//	8 AUTUMN WAY #2	1020	1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.03
1585	4	16/162//	5 CROSS STREET	1010	1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.05
1470	4	16/43//	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.06
1293	4	15/4//	32 SHAPLEIGH ROAD	1010	1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.08

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1310	4	15/18//	43 BOUSH STREET	AT	1010	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.12
1475	4	16/48//	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.14
3218	4	56/5/C//	4 CHARLES HILL ROAD	1010	1,268	83	20	6/30/2011	159,000	173,900	173,900	1.09	0.91	0.14
1496	4	16/69//	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.15
2032	4	24/76//	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.17
517	5	4/127//	14 OTIS AVENUE	1010	1,985	170	16	6/5/2012	328,000	212,300	212,300	0.65	1.54	0.31
515	5	4/125//	18 OTIS AVENUE	1010	1,416	103	16	8/31/2012	255,500	178,700	178,700	0.70	1.43	0.26
315	5	3/84//	21 OLD POST ROAD	1010	1,783	65	18	10/31/2012	265,000	196,000	196,000	0.74	1.35	0.22
911	5	9/116//	59 ROGERS ROAD	1010	1,423	153	16	11/20/2012	262,000	197,200	197,200	0.75	1.33	0.21
523	5	4/132//	26 GOVERNMENT STREET	1010	2,086	93	16	7/30/2012	421,000	320,800	320,800	0.76	1.31	0.20
1577	5	16/154//	41 WYMAN AVENUE	1010	1,453	78	16	11/10/2011	249,000	196,700	196,700	0.79	1.27	0.17
1279	5	14/117A//	136 STATE ROAD	1010	701	72	16	10/24/2012	196,000	154,900	154,900	0.79	1.27	0.17
3850	5	65/17B//	48 REMICKS LANE	1010	1,624	41	13	2/15/2013	248,900	201,800	201,800	0.81	1.23	0.15
2302	5	30/16//	28 MANSON ROAD	1010	1,651	44	12	7/22/2011	231,000	188,400	188,400	0.82	1.23	0.14
793	5	9/10//	37 WILLIAMS AVENUE	1010	1,183	57	16	4/29/2011	190,000	156,300	156,300	0.82	1.22	0.14
866	5	9/76//	14 LOVE LANE	1010	2,232	178	18	1/31/2013	294,000	243,900	243,900	0.83	1.21	0.13
250	5	3/28A//	9-11 RICE AVENUE	1040	1,436	63	18	6/17/2011	236,250	196,100	196,100	0.83	1.20	0.13
403	5	4/24//	10 PLEASANT STREET	1010	1,367	113	18	12/14/2012	205,000	170,900	170,900	0.83	1.20	0.13
4130	5	60/21/26//	6 CUTTS ROAD SITE 026	1031	787	16	20	4/22/2011	34,900	29,100	29,100	0.83	1.20	0.13
208	5	2/88//	46 ELIOT ROAD	1010	1,262	73	18	12/21/2012	200,000	167,900	167,900	0.84	1.19	0.12
1867	5	21/3/38//	4 DANA AVENUE SITE 38	1031	496	57	80	11/1/2011	5,000	4,200	4,200	0.84	1.19	0.12
104588	5	4/59/23A//	23 A GOVERNMENT STREET	1020	470	113	18	8/29/2012	122,500	103,700	103,700	0.85	1.18	0.11
1278	5	14/117//	134 STATE ROAD	1010	1,771	73	18	2/8/2013	220,000	187,600	187,600	0.85	1.17	0.11
927	5	9/130//	18 ROGERS ROAD	1010	1,624	75	18	7/13/2011	234,000	199,800	199,800	0.85	1.17	0.11
1255	5	14/94//	16 LAUREL AVENUE	1010	1,771	73	20	6/11/2012	209,400	179,300	179,300	0.86	1.17	0.10
664	5	7/5//	2 EMERY LANE	1010	1,300	54	16	7/15/2011	197,000	168,700	168,700	0.86	1.17	0.10
508	5	4/118//	17 JONES AVENUE	1010	1,986	64	18	7/21/2011	250,000	215,200	215,200	0.86	1.16	0.10
730	5	8/12//	103 OLD POST ROAD	1010	1,891	65	18	9/9/2011	227,700	198,000	198,000	0.87	1.15	0.09
198	5	2/81A//	14 BA YVIEW LANE	1010	2,051	53	16	9/12/2011	240,000	211,300	211,300	0.88	1.14	0.08
1064	5	10/100//	12 WYMAN AVENUE	1010	1,536	59	16	1/18/2012	222,000	195,900	195,900	0.88	1.13	0.08

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2383	5	34/3/3/1	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.08
3502	5	60/21/58/1	6 CUTTS ROAD SITE 058		1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.07
2456	5	35/19/1/1	2 ROSELLEN DRIVE		1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.07
124	5	2/13/1/1/1	11 WALKER AVENUE		1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.07
612	5	5/11/1/1/1	9 LEACH ROAD		1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.07
1574	5	16/15/1/1/1	35 WYMAN AVENUE		1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.06
876	5	9/84/1/1	19 GEORGE STREET		1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.06
413	5	4/32/1/1	7 COTTLE LANE		1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.06
671	5	7/7/1/1	43 OLD DENNETT ROAD		1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.06
1226	5	14/62/1/1	1 PALMER AVENUE		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.04
2326	5	30/37/1/1	59 MANSON ROAD		1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.03
1241	5	14/78/1/1	3 STERLING ROAD		1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.03
3610	5	61/19/A 10/1	10 HILL CREEK DRIVE		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.03
831	5	9/42/1/1	18 PINE STREET		1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.02
104590	5	4/59/23/C/1	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.02
1270	5	14/109/1/1	10 STERLING ROAD		1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.02
4012	5	68/4/A 4/1	81 BARTLETT ROAD		1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.02
2733	5	42/1/1/1	37 FOYES LANE		1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.02
3167	5	55/8/1/1	53 NORTON ROAD		1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.02
102363	5	1/33/2/1	32 BADGERS ISLAND WEST #		1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.01
403	5	4/24/1/1	10 PLEASANT STREET		1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.01
287	5	3/61/1/1	8 MENDUM AVENUE		1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.01
3629	5	61/28/A 1/1	14 LEWIS ROAD		1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.01
3672	5	62/22/1/1	5 SHAYDON LANE		1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.01
105189	5	38/13/5/1	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.00
430	5	4/48/1/1	16 OLD ARMORY WAY		1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.00
100966	5	1/18/3/1/1	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.00
3240	5	56/17/2/1	43 MILLER ROAD		1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.00
2402	5	34/21/1/1	380 HALEY ROAD		1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.00
4037	5	68/18/1/1/1	23-23A PAYNE ROAD		1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.00
101522	5	62/9/7/6/1	78 NORTON ROAD UNIT 6		1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.01

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101742	5	1/30/11/	27 BADGERS ISLAND W UNIT	1020	1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.01
3648	5	62/9/31/	82 NORTON ROAD	1010	1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.01
3496	5	60/21/52/	6 CUTTS ROAD SITE 052	1031	1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.01
1140	5	11/46/11/	132 DENNETT ROAD	1010	1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.01
104559	5	59/16/9/C/	2 ROWANS WAY	1010	1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.01
680	5	7/10/8/1/	5 SPINNEY WAY SITE 08	1031	1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.02
2523	5	36/45/11/	8 FOYES LANE	1010	1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
729	5	8/10/11/	71 OLD POST ROAD	1010	1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.02
105345	5	1/47/11/	17 WATER STREET #1	1020	1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.02
100842	5	68/4/A 9/1	11 LYNCH LANE	1010	1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.02
105188	5	38/13/3/1	6 COTTAGE WAY	1020	1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.03
1282	5	14/120/11/	5 PAGE STREET	1010	1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.03
3501	5	60/21/57/1/	6 CUTTS ROAD SITE 057	1031	1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.03
133	5	2/16/11/	45 ELIOT ROAD	1040	1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.03
1250	5	14/87/11/	21 STERLING ROAD	1010	1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.03
829	5	9/40/11/	1 LOVE LANE	1010	1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.03
101526	5	62/9/7/10/	78 NORTON ROAD UNIT 10	1020	1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.03
252	5	3/30/11/	8 LANGTON STREET	1011	1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.03
104682	5	12/1/1/A/1	5 ROSEBERRY LANE	1010	1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.04
105189	5	38/13/5/1/	10 COTTAGE WAY	1020	1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.04
102364	5	1/33/3/1/	32 BADGERS ISLAND WEST #	1020	1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.04
274	5	3/49/11/	34 MENDUM AVENUE	1013	1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.04
1141	5	11/47/11/	128 DENNETT ROAD	1010	1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.04
475	5	4/85/11/	22 TRAP AVENUE	1010	1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.04
3940	5	66/16/44/1/	1 IDLEWOOD LANE SITE 44	1031	1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.04
4118	5	39/17/B 20/1/	10 ASH LANE	1031	1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.05
3480	5	60/21/36/1/	6 CUTTS ROAD SITE 036	1031	1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.05
2995	5	47/22/11/	8 HALEY ROAD	1010	1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.05
2670	5	39/23/11/	221 HALEY ROAD	1010	1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.06
1212	5	14/49/11/	133 ROGERS ROAD	1010	1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.06
104128	5	16/156/1/5/	1 PHILBRICK LANE #5	1020	1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.06

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2196	5	28/10//	20 FERNALD ROAD	1010	1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
1829	5	20/38/4//	76 MARTIN ROAD SITE D	1031	1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.06
1142	5	11/48//	126 DENNETT ROAD	1010	1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.06
2315	5	30/26/B//	3 APPLGATE LANE	1011	1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.07
104605	5	42/22/2//	475 HALEY ROAD #2	1020	1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.07
1915	5	22/29//	154 ROGERS ROAD	1010	1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.08
242	5	3/21//	12 STIMSON STREET	1010	1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.08
3854	5	65/21//	REMICKS LANE	1310	1310	0	2013		1/11/2012	30,000	31,300	1.04	0.96	0.08
647	5	6/12/D//	10 NORDIA LANE	1010	1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
610	5	5/9//	153 DENNETT ROAD	1050	1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.09
104589	5	4/59/23/B/	23 B GOVERNMENT STREET	1020	1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.10
1400	5	15/93//	100 ROGERS ROAD	1010	1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.10
1952	5	23/7/H//	8 CHICKADEE LANE	1010	1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.10
283	5	3/57//	16-18 MENDUM AVENUE	1040	1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.10
3009	5	48/6//	98 HALEY ROAD	1010	1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15
3914	5	66/16/18//	1 IDLEWOOD LANE SITE 18	1031	1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.17
3579	5	61/5//	75 NORTON ROAD	1010	1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.19
104905	5	60/21/106//	6 CUTTS ROAD SITE 106	1031	1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.20
3257	5	56/26//	16 NORTON ROAD	1120	1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.22
3920	5	66/16/24//	1 IDLEWOOD LANE SITE 24	1031	1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.30
104730	5	21/3/32//	4 DANA AVENUE #32	1031	1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.39
3508	5	60/21/64//	6 CUTTS ROAD SITE 064	1031	1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.40
101	6	1/73//	18 STIMSON STREET	1010	1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.27
2905	6	45/37//	10 CUTTS ISLAND LANE	1010	1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.23
2810	6	44/29//	2 TENNEY HILL ROAD	1010	1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.22
1922	6	22/35//	8 COLONIAL ROAD	1010	1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.11
4183	6	2/13/8//	5 COVE LANDING	1010	1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.10
104555	6	48/21//	11 PARSONAGE WAY	1010	1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.09
1408	6	15/101//	10 SCHOOL STREET	1010	1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.07
101083	6	35/26/2//	2 POWELL LANE	1010	1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.07

**Parcel Detail by Site Index  
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Intrnl ID	Site Index	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2855	6	44/ 69/ / /	12 CHAUNCEY CREEK ROAD	1063	1010	0	2013	0	4/3/2012	150,000	134,400	0.90	1.12	0.06
101572	6	54/ 2/ 11/ / /	8 MELANIES COURT	1010	1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.06
4179	6	2/ 13/ 4/ /	6 COVE LANDING	1013	1010	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.04
2548	6	36/ 70/ / /	152 PEPPERRELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.03
3710	6	63/ 18/ / /	139 BRAVE BOAT HARBOR R	1010	1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.02
2616	6	39/ 2/ 7/ / /	12 HARTLEY FARM LANE	1010	1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.01
2476	6	36/ 3/ / /	139 PEPPERRELL ROAD	1010	1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.00
2166	6	27/ 37/ / /	118 PEPPERRELL ROAD	1090	1010	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.00
102162	6	17/ 44/ 1/ / /	2 BOWEN ROAD	1010	1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.02
1412	6	15/ 105/ / / /	12 DEBRA LANE	1010	1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.02
1772	6	20/ 2/ 8/ / /	16 RIDGEWOOD DRIVE	1010	1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.02
104547	6	48/ 11/ / / /	3 PARSONAGE WAY	1010	1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.02
2864	6	45/ 4/ / / /	57 BRAVE BOAT HARBOR RO	1010	1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.03
3613	6	61/ 19/ A 13/ / /	13 HILL CREEK DRIVE	1010	1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.04
2085	6	26/ 12/ / / /	12 COLEMAN AVENUE	1010	1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.06
2149	6	27/ 24/ / / /	129 PEPPERRELL ROAD	1010	1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.06
1759	6	19/ 4/ 3/ / / /	34 RIDGEWOOD DRIVE	1010	1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.08
1674	6	17/ 32/ / / /	169 WHIPPLE ROAD	1010	1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.10
4202	6	69/ 20/ A / / /	168 BRAVE BOAT HARBOR R	1010	1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.11
104554	6	48/ 18/ / / /	4 PARSONAGE WAY	1010	1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.15
104554	6	48/ 18/ / / /	4 PARSONAGE WAY	1010	1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.17
1677	6	17/ 35/ / / /	181 WHIPPLE ROAD	1010	1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.19
1940	6	23/ 5/ E / / /	7 MILL POND ROAD	1013	1010	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.19
2051	7	25/ 12/ / / /	16 BOND ROAD	1010	1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.12
2436	7	35/ 10/ A / / /	63 CROCKETT NECK ROAD	1010	1010	1,513	26	10	8/51/2012	298,000	239,300	0.80	1.25	0.12
105142	7	48/ 8/ 2/ E / /	15 HACKETT WAY	1010	1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.10
105163	7	61/ 29/ 20/ E / /	24 DRAKE LANE	1010	1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.09
105150	7	48/ 8/ 16/ E / /	20 DRAKE LANE	1010	1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.08
2111	7	26/ 36/ / / /	578 HALLEY ROAD	1013	1010	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.03
105146	7	48/ 8/ 9/ E / /	15 DRAKE LANE	1010	1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.01

**Parcel Detail by Site Index  
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Intrnl ID	Site Index	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2423	7	35/3/6/1	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.01
100855	7	68/4/A 22/1	14 LYNCH LANE	1010	1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.00
105145	7	48/8/8/E/1	12 DRAKE LANE	1010	1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.00
1667	7	17/26/1/1	30 NEWSON AVENUE	1013	1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.04
2378	7	34/2/D/1/1	36 GOOSE POINT	1010	1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.04
105162	7	61/29/18/E/1	22 DRAKE LANE	1010	1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.04
2376	7	34/2/A/1/1	1 GOOSE POINT	1010	1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.04
3191	7	56/3/30/1/1	20 HIGH PASTURE ROAD	1010	1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.04
105148	7	48/8/12/E/1	16 DRAKE LANE	1010	1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.05
104726	7	3/69/5/1/1	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.07
3173	7	56/3/4/1/1	9 HIGH PASTURE ROAD	1010	1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.14
3317	8	58/25/1/1/1	17 TOWER ROAD	1060	1060	0	2013	0	7/19/2012	90,000	66,400	0.74	1.36	0.23
104468	8	41/5/4/1/1	5 JANAH LANE	1300	1300	2013	2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.18
3347	8	58/51/1/1/1	40 GOODWIN ROAD	1010	1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.12
3364	8	58/51/L/1/1	28 TOWER ROAD	1010	1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.08
104627	8	59/33/1/1/1	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.07
104626	8	59/32/1/1/1	2 DEVON WOODS DRIVE	1010	1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.03
104007	8	67/29/1/1/1	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.03
3313	8	58/19/A/1/1	13 GOODWIN ROAD	1300	1300	2013	2013	2013	11/17/2011	150,000	141,600	0.94	1.06	0.03
103975	8	61/26/20/1/1	10 JEFFERSON LANE	LF	1300	2,891	2	2	11/21/2012	95,000	90,900	0.96	1.05	0.01
103970	8	61/26/15/1/1	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.01
103976	8	61/26/21/1/1	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.00
104633	8	59/39/1/1/1	3 DEVON WOODS DRIVE	1010	1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.00
104783	8	61/25/1/B/1/1	4 DAHLIA DRIVE	1020	1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.01
104627	8	59/33/1/1/1	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.01
103966	8	61/26/11/1/1	8 BLUEBERRY LANE	LF	1010	3,390	8	7	7/3/2012	417,000	407,600	0.98	1.02	0.01
104017	8	67/39/1/1/1	25 JEFFERSON LANE	LF	1300	2013	2013	2013	8/15/2011	92,000	91,000	0.99	1.01	0.02
2918	8	45/52/1/1/1	19 GERRISH ISLAND LANE	1010	1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.02
3297	8	58/6/A/1/1/1	28 SEAPOINT ROAD	1010	1010	2,702	37	14	10/26/2012	675,000	675,500	1.00	1.00	0.03
105326	8	67/45/1/1/1	10 COOPERS WAY	LF2	1300	2013	2013	2013	2/7/2013	126,000	126,900	1.01	0.99	0.04

**Parcel Detail by Site Index  
KITTERY, ME**

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Intrnl ID	Site Index	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104009	8	67/31//	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.04
103980	8	61/26/25//	20 JEFFERSON LANE	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.06
104624	8	54/16/2//	4 KINGS COURT	LF	1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.06
103981	8	61/26/26//	19 JEFFERSON LANE	LF	1300		2013	2013	3/12/2013	87,000	91,900	1.06	0.95	0.09
104587	9	22/21/H 102//	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.15
104035	9	22/21/G 303//	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.06
104210	9	22/21/F 207//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.06
3334	9	58/39/B //	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.03
104021	9	22/21/G 307//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.03
105004	9	22/21/H 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.02
104982	9	22/21/H 106//	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.01
104036	9	22/21/G 206//	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.01
104202	9	22/21/G 208//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.00
104193	9	22/21/2 A//	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.01
104022	9	22/21/H 2//	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.01
104767	9	22/21/H 204//	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.02
104035	9	22/21/G 302//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.02
104329	9	22/21/F 306//	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.03
104345	9	22/21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.05
104337	9	22/21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.14
3559	G	60/22//	445 US ROUTE 1		0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.00

**Summary by Land Neighborhood  
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12/16/2013

Land NBHD	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Mean Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
	188	256,509	241,751	0.95	231,500	211,800	0.96	0.06	7.88%	0.94
006	1	1,000,000	883,600	0.88	1,000,000	883,600	0.88	0.00	0.00%	0.88
60	1	405,000	402,200	0.99	405,000	402,200	0.99	0.00	0.00%	0.99
AM	8	199,625	183,100	0.93	212,500	176,250	0.90	0.08	11.25%	0.92
AT	8	167,250	160,175	0.96	169,000	163,300	0.93	0.05	7.26%	0.96
GIW	1	1,287,500	1,245,500	0.97	1,287,500	1,245,500	0.97	0.00	0.00%	0.97
LF	9	307,488	302,289	0.99	417,000	396,900	0.98	0.02	2.95%	0.98
LF2	1	126,000	126,900	1.01	126,000	126,900	1.01	0.00	0.00%	1.01
SC	15	355,460	352,693	1.00	344,000	334,000	1.00	0.02	4.13%	0.99
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Land Neighborhood  
KITTERY, ME**

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Intrnl ID	Land NBHD	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
517		4/127/11	14 OTIS AVENUE	1010	1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.31
101		1/73/11	18 STIMSON STREET	1010	1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.27
515		4/125/11	18 OTIS AVENUE	1010	1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.26
2905		45/37/11	10 CUTTS ISLAND LANE	1010	1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.23
3317		58/25/11	17 TOWER ROAD	1060	1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.22
2810		44/29/11	2 TENNEY HILL ROAD	1010	1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.22
315		3/84/11	21 OLD POST ROAD	1010	1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.22
911		9/116/11	59 ROGERS ROAD	1010	1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.21
523		4/132/11	26 GOVERNMENT STREET	1010	1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.20
2652		39/17B 8/1	17 CEDAR DRIVE	1031	1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.18
104468		41/5/4/1	5 JANAH LANE	1300	1300		2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.17
105124		60/21/93/1	6 CUTTS ROAD SITE 93	1031	1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.17
1577		16/154/11	41 WYMAN AVENUE	1010	1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.17
1279		14/117A/11	136 STATE ROAD	1010	1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.17
2051		25/12/11	16 BOND ROAD	1010	1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.16
2436		35/10A/11	63 CROCKETT NECK ROAD	1010	1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.16
3850		65/17B/11	48 REMICKS LANE	1010	1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.15
2302		30/16/11	28 MANSON ROAD	1010	1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.14
793		9/10/11	37 WILLIAMS AVENUE	1010	1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.14
105142		48/8/2/E/1	15 HACKETT WAY	1010	1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.14
866		9/76/11	14 LOVE LANE	1010	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.13
250		3/28A/11	9-11 RICE AVENUE	1040	1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.13
105163		61/29/20/E/1	24 DRAKE LANE	1010	1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.13
403		4/24/11	10 PLEASANT STREET	1010	1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.13
4130		60/21/26/11	6 CUTTS ROAD SITE 026	1031	1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.13
105150		48/8/16/E/1	20 DRAKE LANE	1010	1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.12
208		2/88/11	46 ELIOT ROAD	1010	1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.12
1867		21/3/38/11	4 DANA AVENUE SITE 38	1031	1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.12
1922		22/35/11	8 COLONIAL ROAD	1010	1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.11
104588		4/59/23A/1	23 A GOVERNMENT STREET	1020	1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.11

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1278		14/117/11	134 STATE ROAD	1010	1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.11
3347		58/51/1/1	40 GOODWIN ROAD	1010	1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.11
927		9/130/11	18 ROGERS ROAD	1010	1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.11
1255		14/94/11	16 LAUREL AVENUE	1010	1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.10
664		7/5/11	2 EMERY LANE	1010	1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.10
4183		2/13/8/1	5 COVE LANDING	1010	1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.10
508		4/118/11	17 JONES AVENUE	1010	1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.10
730		8/12/11	103 OLD POST ROAD	1010	1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.09
104555		48/21/11	11 PARSONAGE WAY	1010	1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.09
198		2/81/A/11	14 BAYVIEW LANE	1010	1010	2,051	53	16	9/12/2011	240,000	211,300	0.88	1.14	0.08
1064		10/100/11	12 WYMAN AVENUE	1010	1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.08
3893		66/11/11	10 ADAMS ROAD	1010	1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.07
1408		15/101/11	10 SCHOOL STREET	1010	1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.07
3502		60/21/58/1	6 CUTTS ROAD SITE 058	1031	1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.07
101083		35/26/2/11	2 POWELL LANE	1010	1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.07
2456		35/19/11	2 ROSELLEN DRIVE	1010	1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.07
124		2/13/1/11	11 WALKER AVENUE	1010	1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.07
2111		26/36/11	578 HALEY ROAD	1013	1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.07
3364		58/51/L/11	28 TOWER ROAD	1010	1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.07
612		5/11/11	9 LEACH ROAD	1010	1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.07
2855		44/69/11	12 CHAUNCEY CREEK ROAD	1063	1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.06
105123		60/21/94/11	6 CUTTS ROAD SITE 94	1031	1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.06
1574		16/151/11	35 WYMAN AVENUE	1010	1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.06
101572		54/2/11/11	8 MELANIES COURT	1010	1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.06
876		9/84/11	19 GEORGE STREET	1010	1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.06
413		4/32/11	7 COTTLE LANE	1010	1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.06
671		7/7/11	43 OLD DENNETT ROAD	1010	1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.06
104627		59/33/11	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.06
105146		48/8/9/E/11	15 DRAKE LANE	1010	1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.05
2423		35/3/6/11	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.05
100855		68/4/A/22/11	14 LYNCH LANE	1010	1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.04

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105145		48/8/8E/	12 DRAKE LANE	1010	1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.04
1226		14/62//	1 PALMER AVENUE	1010	1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.04
4179		2/13/4/	6 COVE LANDING	1013	1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.04
1799		20/14/A//	29 ROUTE 236	1010	1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.04
2326		30/37//	59 MANSON ROAD	1010	1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.03
105063		54/19/2//	WILSON ROAD	1300	1300			2013	5/19/2011	75,000	69,600	0.93	1.08	0.03
2548		36/70//	152 PEPPERRELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.03
1241		14/78//	3 STERLING ROAD	1010	1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.03
3610		61/19/A 10//	10 HILL CREEK DRIVE	1010	1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.03
104742		21/3/18//	4 DANA AVENUE #18	1031	1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.02
831		9/42//	18 PINE STREET	1010	1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.02
104626		59/32//	2 DEVON WOODS DRIVE	1010	1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.02
104590		4/59/23C/	23 C GOVERNMENT STREET	1020	1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.02
1270		14/109//	10 STERLING ROAD	1010	1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.02
4012		68/4/A 4//	81 BARTLETT ROAD	1010	1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.02
2733		42/1//	37 FOYES LANE	1010	1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.02
3167		55/8//	53 NORTON ROAD	1010	1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.02
3313		58/19/A//	13 GOODWIN ROAD	1300	1300			2013	11/17/2011	150,000	141,600	0.94	1.06	0.02
3710		63/18//	139 BRAVE BOAT HARBOR R	1010	1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.02
102363		1/33/2//	32 BADGERS ISLAND WEST #	1020	1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.01
2616		39/2/7//	12 HARTLEY FARM LANE	1010	1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.01
403		4/24//	10 PLEASANT STREET	1010	1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.01
287		3/61//	8 MENDUM AVENUE	1013	1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.01
3629		61/28/A//	14 LEWIS ROAD	1010	1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.01
3672		62/22//	5 SHAYDON LANE	1010	1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.01
3144		54/17//	66 WILSON ROAD	1010	1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.00
105189		38/13/5//	10 COTTAGE WAY	1020	1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.00
1667		17/26//	30 NEWSON AVENUE	1013	1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.00
430		4/48//	16 OLD ARMORY WAY	1010	1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.00
2476		36/31//	139 PEPPERRELL ROAD	1010	1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.00
2378		34/2/D//	36 GOOSE POINT	1010	1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.00

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100966		1/18/3/1	4 ISLAND AVENUE UNIT 3	1020	1010	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.00
3240		56/17/2/1	43 MILLER ROAD	1010	1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.00
2402		34/21/1/1	380 HALEY ROAD	1010	1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.00
4037		68/18/1/1	23-23A PAYNE ROAD	1010	1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.00
2166		27/37/1/1	118 PEPPERELL ROAD	1090	1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.00
101402		2/13/2/A/1	5 TARA LANE	1010	1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.00
105162		61/29/18/E/1	22 DRAKE LANE	1010	1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.00
2376		34/2/A/1/1	1 GOOSE POINT	1010	1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.00
3191		56/3/30/1/1	20 HIGH PASTURE ROAD	1010	1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.00
2646		39/17/B/2/1/1	3 CEDAR DRIVE	1031	1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.00
105148		48/8/12/E/1/1	16 DRAKE LANE	1010	1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.01
101522		62/9/7/6/1/1	78 NORTON ROAD UNIT 6	1020	1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.01
101742		1/30/1/1/1/1	27 BADGERS ISLAND W UNIT	1020	1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.01
104633		59/39/1/1/1/1	3 DEVON WOODS DRIVE	1010	1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.01
3648		62/9/3/1/1/1	82 NORTON ROAD	1010	1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.01
3496		60/21/52/1/1/1	6 CUTTS ROAD SITE 052	1031	1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.01
1140		11/46/1/1/1/1	132 DENNETT ROAD	1010	1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.01
3559		60/22/1/1/1/1	445 US ROUTE 1	0101	0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.01
104559		59/16/9/C/1/1	2 ROWANS WAY	1010	1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.01
1026		10/67/A/1/1/1	3 KEENE CIRCLE	1090	1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.02
104783		61/25/1/B/1/1	4 DAHLIA DRIVE	1020	1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.02
104627		59/33/1/1/1/1	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.02
102162		17/44/1/1/1/1	2 BOWEN ROAD	1010	1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.02
1412		15/105/1/1/1/1	12 DEBRA LANE	1010	1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.02
680		7/10/8/1/1/1	5 SPINNEY WAY SITE 08	1031	1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.02
2523		36/45/1/1/1/1	8 FOYES LANE	1010	1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
729		8/10/1/1/1/1	71 OLD POST ROAD	1010	1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.02
105345		1/47/1/1/1/1	17 WATER STREET #1	1020	1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.02
1772		20/2/8/1/1/1	16 RIDGEWOOD DRIVE	1010	1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.02
102242		55/1/C/2/1/1/1	8 AUTUMN WAY #2	1020	1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.02
100842		68/4/A/9/1/1/1	11 LYNCH LANE	1010	1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.02

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104547		48/11//	3 PARSONAGE WAY	1010	1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.02
105188		38/13/3//	6 COTTAGE WAY	1020	1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.03
1282		14/120//	5 PAGE STREET	1010	1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.03
3501		60/21/57//	6 CUTTS ROAD SITE 057	1031	1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.03
133		2/16//	45 ELIOT ROAD	1040	1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.03
1250		14/87//	21 STERLING ROAD	1010	1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.03
2864		45/4//	57 BRAVE BOAT HARBOR RD	1010	1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.03
829		9/40//	1 LOVE LANE	1010	1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.03
101526		62/9/7/10/	78 NORTON ROAD UNIT 10	1020	1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.03
252		3/30//	8 LANGTON STREET	1011	1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.03
2918		45/52//	19 GERRISH ISLAND LANE	1010	1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.03
104682		12/1/1/A/	5 ROSEBERRY LANE	1010	1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.04
105189		38/13/5//	10 COTTAGE WAY	1020	1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.04
102364		1/33/3//	32 BADGERS ISLAND WEST #	1020	1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.04
1585		16/162//	5 CROSS STREET	1010	1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.04
3297		58/6/A//	28 SEAPOINT ROAD	1010	1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.04
274		3/49//	34 MENDUM AVENUE	1013	1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.04
3547		60/21/104//	6 CUTTS ROAD SITE 104	1031	1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.04
1141		11/47//	128 DENNETT ROAD	1010	1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.04
3613		61/19/A 13//	13 HILL CREEK DRIVE	1010	1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.04
475		4/85//	22 TRAP AVENUE	1010	1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.04
3940		66/16/44//	1 IDLEWOOD LANE SITE 44	1031	1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.04
4118		39/17/B 20//	10 ASH LANE	1031	1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.05
3480		60/21/36//	6 CUTTS ROAD SITE 036	1031	1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.05
2995		47/22//	8 HALEY ROAD	1010	1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.05
2670		39/23//	221 HALEY ROAD	1010	1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.06
1212		14/49//	133 ROGERS ROAD	1010	1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.06
2085		26/12//	12 COLEMAN AVENUE	1010	1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.06
104128		16/156/1/5/	1 PHILBRICK LANE #5	1020	1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.06
2196		28/10//	20 FERNALD ROAD	1010	1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
1829		20/38/4//	76 MARTIN ROAD SITE D	1031	1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.06

**Parcel Detail by Land Neighborhood  
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Intrnl ID	Land NBHD	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2149		27/ 24/ / /	129 PEPPERRELL ROAD	1010	1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.06
2655		39/ 17B/ 17/ /	24 CEDAR DRIVE	1031	1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.06
1142		11/ 48/ / /	126 DENNETT ROAD	1010	1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.06
2315		30/ 26B/ / /	3 APPLGATE LANE	1011	1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.07
104605		42/ 22/ 2/ /	475 HALEY ROAD #2	1020	1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.07
1293		15/ 4/ / /	32 SHAPLEIGH ROAD	1010	1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.07
104624		54/ 16/ 2/ /	4 KINGS COURT	1010	1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.07
1915		22/ 29/ / /	154 ROGERS ROAD	1010	1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.08
242		3/ 21/ / /	12 STIMSON STREET	1010	1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.08
3854		65/ 21/ / /	REMICKS LANE	1310	1310	0	2013		1/11/2012	30,000	31,300	1.04	0.96	0.08
1759		19/ 4/ 3/ /	34 RIDGEWOOD DRIVE	1010	1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.08
101262		60/ 21/ 116/ /	6 CUTTS ROAD SITE 116	1031	1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.09
647		6/ 12/ D / /	10 NORDIA LANE	1010	1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
610		5/ 9/ / /	153 DENNETT ROAD	1050	1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.09
104589		4/ 59/ 23B /	23 B GOVERNMENT STREET	1020	1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.10
1400		15/ 93/ / /	100 ROGERS ROAD	1010	1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.10
3173		56/ 3/ 4/ /	9 HIGH PASTURE ROAD	1010	1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.10
1674		17/ 32/ / /	169 WHIPPLE ROAD	1010	1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.10
1952		23/ 7H / /	8 CHICKADEE LANE	1010	1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.10
283		3/ 57/ / /	16-18 MENDUM AVENUE	1040	1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.10
4202		69/ 20A / /	168 BRAVE BOAT HARBOR R	1010	1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.11
3218		56/ 5/ C / /	4 CHARLES HILL ROAD	1010	1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.13
104554		48/ 18/ / /	4 PARSONAGE WAY	1010	1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.15
3009		48/ 6/ / /	98 HALEY ROAD	1010	1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15
104554		48/ 18/ / /	4 PARSONAGE WAY	1010	1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.17
3914		66/ 16/ 18/ /	1 IDLEWOOD LANE SITE 18	1031	1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.17
3579		61/ 5/ / /	75 NORTON ROAD	1010	1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.19
1677		17/ 35/ / /	181 WHIPPLE ROAD	1010	1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.19
1940		23/ 5/ E / /	7 MILL POND ROAD	1013	1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.19
104905		60/ 21/ 106/ /	6 CUTTS ROAD SITE 106	1031	1031	904	8	17	11/30/2011	27,000	31,500	1.16	0.86	0.20
3257		56/ 26/ / /	16 NORTON ROAD	1120	1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.22

**Parcel Detail by Land Neighborhood  
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Intrnl ID	Land NBHD	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3920		66/16/24/1	1 IDLEWOOD LANE SITE 24	1031	1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.30
104730		21/3/32/1	4 DANA AVENUE #32	1031	1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.39
3508		60/21/64/1	6 CUTTIS ROAD SITE 064	1031	1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.40
2383	006	34/3/3/1	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.00
104726	60	31/69/5/1	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.00
1488	AM	16/61/1/1	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.12
1308	AM	15/16/1/1	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.08
1518	AM	16/92/1/1	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.05
1514	AM	16/87/1/1	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.03
2012	AM	24/57/1/1	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.04
1458	AM	16/32/1/1	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.07
1496	AM	16/69/1/1	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.20
2032	AM	24/76/1/1	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.22
1526	AT	16/100/1/1	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.06
2016	AT	24/60/1/1	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.03
1503	AT	16/76/1/1	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.03
1456	AT	16/30/1/1	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.02
1498	AT	16/71/1/1	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.02
1470	AT	16/43/1/1	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.08
1310	AT	15/18/1/1	43 BOUSH STREET	AT	1010	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.14
1475	AT	16/48/1/1	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.16
3334	GIW	58/39/1/1	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.00
104007	LF	67/29/1/1	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.04
103975	LF	61/26/20/1	10 JEFFERSON LANE	LF	1300			2013	11/21/2012	95,000	90,900	0.96	1.05	0.02
103970	LF	61/26/15/1	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.02
103976	LF	61/26/21/1	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.01
103966	LF	61/26/11/1	8 BLUEBERRY LANE	LF	1010	3,390	8	7	7/3/2012	417,000	407,600	0.98	1.02	0.00

**Parcel Detail by Land Neighborhood  
KITTERY, ME**

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Intrnl ID	Land NBHD	MBLU	Location	Land Nbrd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104017	LF	67/39//	25 JEFFERSON LANE	LF	1300				8/15/2011	92,000	91,000	0.99	1.01	0.01
104009	LF	67/31//	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.03
103980	LF	61/26/25//	20 JEFFERSON LANE	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.05
103981	LF	61/26/26//	19 JEFFERSON LANE	LF	1300			2013	3/12/2013	87,000	91,900	1.06	0.95	0.08
105326	LF2	67/45//	10 COOPERS WAY	LF2	1300			2013	2/7/2013	126,000	126,900	1.01	0.99	0.00
104587	SC	22/21/H 102//	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.15
104033	SC	22/21/G 303//	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.06
104210	SC	22/21/F 207//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.06
104021	SC	22/21/G 307//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.03
105004	SC	22/21/H 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.02
104982	SC	22/21/H 106//	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.01
104036	SC	22/21/G 206//	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.01
104202	SC	22/21/G 208//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.00
104193	SC	22/21/2 A//	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.01
104022	SC	22/21/H 2//	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.01
104767	SC	22/21/H 204//	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.02
104035	SC	22/21/G 302//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.02
104329	SC	22/21/F 306//	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.03
104345	SC	22/21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.05
104337	SC	22/21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.14

*Summary by Style*  
**KITTERY, ME**

12/16/2013

Style	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Mean Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01 Ranch	43	219,427	209,723	0.96	197,000	188,400	0.96	0.06	6.98%	0.96
02 Split-Level	1	245,000	243,200	0.99	245,000	243,200	0.99	0.00	0.00%	0.99
03 Colonial	32	328,944	305,250	0.94	297,000	287,300	0.96	0.07	7.81%	0.93
04 Cape Cod	56	293,481	276,080	0.94	275,475	270,150	0.95	0.04	6.09%	0.94
05 Bungalow	2	242,500	234,200	0.97	242,500	234,200	0.97	0.09	8.76%	0.97
06 Conventional	13	250,885	213,923	0.87	232,000	197,200	0.94	0.08	11.70%	0.85
07 Modern/Contemp	4	863,625	805,675	0.91	934,500	868,950	0.93	0.04	6.99%	0.93
08 Raised Ranch	1	248,900	201,800	0.81	248,900	201,800	0.81	0.00	0.00%	0.81
09 2 Units	13	295,942	295,869	0.96	226,500	193,400	0.96	0.11	10.66%	1.00
10 3 Units	1	290,000	305,100	1.05	290,000	305,100	1.05	0.00	0.00%	1.05
20 Mobile Home	19	30,284	30,042	1.00	26,000	27,200	0.99	0.05	9.52%	0.99
55 Condominium	32	373,897	367,291	0.98	342,000	333,250	0.99	0.02	3.50%	0.98
75 Modular/Dbi Wd	5	58,060	57,000	1.06	55,000	55,400	1.02	0.11	13.53%	0.98
94 Accessory Bldg	2	120,000	100,400	0.82	120,000	100,400	0.82	0.08	9.76%	0.84
99 Vacant Land	8	97,188	92,438	0.96	93,500	91,450	0.97	0.04	6.19%	0.95
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

*Parcel Detail by Style  
KITTERY, ME*

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Intrnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1470	01	Ranch	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.05
2995	01	Ranch	8 HALEY ROAD		1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.05
2670	01	Ranch	221 HALEY ROAD		1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.06
2196	01	Ranch	20 FERNALD ROAD		1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
1142	01	Ranch	126 DENNETT ROAD		1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.06
1293	01	Ranch	32 SHAPLEIGH ROAD		1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.07
647	01	Ranch	10 NORDIA LANE		1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
4202	01	Ranch	168 BRAVE BOAT HARBOR R		1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.11
1310	01	Ranch	43 BOUSH STREET	AT	1010	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.11
1475	01	Ranch	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.13
3009	01	Ranch	98 HALEY ROAD		1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15
3579	01	Ranch	75 NORTON ROAD		1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.19
1940	01	Ranch	7 MILL POND ROAD		1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.19
252	02	Split-Level	8 LANGTON STREET		1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.00
101	03	Colonial	18 STIMSON STREET		1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.27
2810	03	Colonial	2 TENNEY HILL ROAD		1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.22
523	03	Colonial	26 GOVERNMENT STREET		1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.20
866	03	Colonial	14 LOVE LANE		1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.13
208	03	Colonial	46 ELIOT ROAD		1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.12
4183	03	Colonial	5 COVE LANDING		1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.10
1526	03	Colonial	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.09
104555	03	Colonial	11 PARSONAGE WAY		1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.09
2383	03	Colonial	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.08
2111	03	Colonial	578 HALEY ROAD		1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.07
413	03	Colonial	7 COTTLE LANE		1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.06
4179	03	Colonial	6 COVE LANDING		1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.04
3610	03	Colonial	10 HILL CREEK DRIVE		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.03
1270	03	Colonial	10 STERLING ROAD		1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.02
2616	03	Colonial	12 HARTLEY FARM LANE		1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.01

*Parcel Detail by Style  
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2476	03	36/3/1/1	139 PEPPERRELL ROAD		1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.00
101402	03	2/13/2/A/	5 TARA LANE		1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.00
3648	03	62/9/3/1/	82 NORTON ROAD		1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.01
103966	03	61/26/11/1/	8 BLUEBERRY LANE	LF	1010	3,390	8	7	7/3/2012	417,000	407,600	0.98	1.02	0.02
2523	03	36/45/1/1/	8 FOYES LANE		1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
104547	03	48/11/1/1/	3 PARSONAGE WAY		1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.02
104682	03	12/1/1/A/	5 ROSEBERRY LANE		1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.04
1585	03	16/162/1/1/	5 CROSS STREET		1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.04
1141	03	11/47/1/1/	128 DENNETT ROAD		1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.04
1212	03	14/49/1/1/	133 ROGERS ROAD		1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.06
2315	03	30/26/B/1/1/	3 APPLGATE LANE		1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.07
103980	03	61/26/25/1/1/	20 JEFFERSON LANE	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.07
104624	03	54/16/2/1/1/	4 KINGS COURT		1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.07
242	03	3/21/1/1/1/	12 STIMSON STREET		1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.08
1400	03	15/93/1/1/1/	100 ROGERS ROAD		1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.10
3173	03	56/3/4/1/1/	9 HIGH PASTURE ROAD		1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.10
3218	03	56/5/C/1/1/	4 CHARLES HILL ROAD		1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.13
315	04	3/84/1/1/1/	21 OLD POST ROAD		1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.21
2051	04	25/12/1/1/1/	16 BOND ROAD		1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.15
105142	04	48/8/2/E/1/1/	15 HACKETT WAY		1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.13
105163	04	61/29/20/E/1/1/	24 DRAKE LANE		1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.12
105150	04	48/8/16/E/1/1/	20 DRAKE LANE		1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.11
1922	04	22/35/1/1/1/	8 COLONIAL ROAD		1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.10
3347	04	58/51/1/1/1/	40 GOODWIN ROAD		1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.10
927	04	9/130/1/1/1/	18 ROGERS ROAD		1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.10
1255	04	14/94/1/1/1/	16 LAUREL AVENUE		1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.09
508	04	4/118/1/1/1/	17 JONES AVENUE		1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.09
124	04	2/13/1/1/1/	11 WALKER AVENUE		1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.06
2016	04	24/60/1/1/1/	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.05
1503	04	16/76/1/1/1/	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.05

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1574	04	Cape Cod	35 WYMAN AVENUE	1010	1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.05
876	04	Cape Cod	19 GEORGE STREET	1010	1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.05
104627	04	Cape Cod	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.05
105146	04	Cape Cod	15 DRAKE LANE	1010	1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.04
2423	04	Cape Cod	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.04
1456	04	Cape Cod	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.04
100855	04	Cape Cod	14 LYNCH LANE	1010	1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.03
105145	04	Cape Cod	12 DRAKE LANE	1010	1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.03
1226	04	Cape Cod	1 PALMER AVENUE	1010	1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.03
2548	04	Cape Cod	152 PEPPERRELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.02
1241	04	Cape Cod	3 STERLING ROAD	1010	1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.02
104626	04	Cape Cod	2 DEVON WOODS DRIVE	1010	1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.01
104007	04	Cape Cod	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.01
4012	04	Cape Cod	81 BARTLETT ROAD	1010	1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.01
3710	04	Cape Cod	139 BRAVE BOAT HARBOR R	1010	1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.01
287	04	Cape Cod	8 MENDUM AVENUE	1013	1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.00
1498	04	Cape Cod	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.00
1667	04	Cape Cod	30 NEWSON AVENUE	1013	1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.01
103970	04	Cape Cod	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.01
2402	04	Cape Cod	380 HALEY ROAD	1010	1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.01
4037	04	Cape Cod	23-23A PAYNE ROAD	1010	1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.01
105162	04	Cape Cod	22 DRAKE LANE	1010	1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.01
3191	04	Cape Cod	20 HIGH PASTURE ROAD	1010	1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.01
105148	04	Cape Cod	16 DRAKE LANE	1010	1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.02
104633	04	Cape Cod	3 DEVON WOODS DRIVE	1010	1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.02
104559	04	Cape Cod	2 ROWANS WAY	1010	1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.02
104627	04	Cape Cod	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.03
1772	04	Cape Cod	16 RIDGEWOOD DRIVE	1010	1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.03
100842	04	Cape Cod	11 LYNCH LANE	1010	1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.03
1282	04	Cape Cod	5 PAGE STREET	1010	1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.04
1250	04	Cape Cod	21 STERLING ROAD	1010	1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.04

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829	04	Cape Cod	1 LOVE LANE	1010	1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.04
3297	04	Cape Cod	28 SEAPPOINT ROAD	1010	1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.05
274	04	Cape Cod	34 MENDUM AVENUE	1013	1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.05
3613	04	Cape Cod	13 HILL CREEK DRIVE	1010	1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.05
104009	04	Cape Cod	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.06
2149	04	Cape Cod	129 PEPPERRELL ROAD	1010	1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.07
1915	04	Cape Cod	154 ROGERS ROAD	1010	1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.09
1759	04	Cape Cod	34 RIDGEWOOD DRIVE	1010	1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.09
1952	04	Cape Cod	8 CHICKADEE LANE	1010	1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.11
104554	04	Cape Cod	4 PARSONAGE WAY	1010	1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.16
104554	04	Cape Cod	4 PARSONAGE WAY	1010	1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.18
1677	04	Cape Cod	181 WHIPPLE ROAD	1010	1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.20
3893	05	Bungalow	10 ADAMS ROAD	1010	1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.08
1674	05	Bungalow	169 WHIPPLE ROAD	1010	1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.09
517	06	Conventional	14 OTIS AVENUE	1010	1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.29
515	06	Conventional	18 OTIS AVENUE	1010	1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.24
2905	06	Conventional	10 CUTTS ISLAND LANE	1010	1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.21
911	06	Conventional	59 ROGERS ROAD	1010	1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.19
1577	06	Conventional	41 WYMAN AVENUE	1010	1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.15
403	06	Conventional	10 PLEASANT STREET	1010	1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.11
831	06	Conventional	18 PINE STREET	1010	1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.00
403	06	Conventional	10 PLEASANT STREET	1010	1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.01
430	06	Conventional	16 OLD ARMOY WAY	1010	1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.02
3559	06	Conventional	445 US ROUTE 1	0101	0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.03
2864	06	Conventional	57 BRAVE BOAT HARBOR RO	1010	1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.05
2918	06	Conventional	19 GERRISH ISLAND LANE	1010	1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.05
2085	06	Conventional	12 COLEMAN AVENUE	1010	1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.08
2436	07	Modern/Contemp	63 CROCKETT NECK ROAD	1010	1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.13
3364	07	Modern/Contemp	28 TOWER ROAD	1010	1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.04

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3334	07	Modern/Contemp	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.04
102162	07	Modern/Contemp	2 BOWEN ROAD		1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.05
3850	08	Raised Ranch	48 REMICKS LANE		1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.00
1488	09	2 Units	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.18
1308	09	2 Units	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.14
250	09	2 Units	9-11 RICE AVENUE		1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.13
1518	09	2 Units	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.11
1514	09	2 Units	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.09
2012	09	2 Units	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.02
2166	09	2 Units	118 PEPPERELL ROAD		1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.00
1458	09	2 Units	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.01
133	09	2 Units	45 ELIJOT ROAD		1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.03
283	09	2 Units	16-18 MENDUM AVENUE		1040	1,877	73	20	6/23/2012	265,000	282,000	1.06	0.94	0.10
1496	09	2 Units	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.14
2032	09	2 Units	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.16
3257	09	2 Units	16 NORTON ROAD		1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.22
610	10	3 Units	153 DENNETT ROAD		1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.00
105124	20	Mobile Home	6 CUTTS ROAD SITE 93		1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.20
4130	20	Mobile Home	6 CUTTS ROAD SITE 026		1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.16
1867	20	Mobile Home	4 DANA AVENUE SITE 38		1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.15
3502	20	Mobile Home	6 CUTTS ROAD SITE 058		1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.10
105123	20	Mobile Home	6 CUTTS ROAD SITE 94		1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.09
104742	20	Mobile Home	4 DANA AVENUE #18		1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.05
2646	20	Mobile Home	3 CEDAR DRIVE		1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.03
3496	20	Mobile Home	6 CUTTS ROAD SITE 052		1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.02
680	20	Mobile Home	5 SPINNEY WAY SITE 08		1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.01
3501	20	Mobile Home	6 CUTTS ROAD SITE 057		1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.00
3547	20	Mobile Home	6 CUTTS ROAD SITE 104		1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.01

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3940	20	66/16/44/1	1 IDLEWOOD LANE SITE 44		1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.01
3480	20	60/21/56/1	6 CUTTS ROAD SITE 036		1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.02
1829	20	20/38/4/1	76 MARTIN ROAD SITE D		1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.03
104605	20	42/22/2/1	475 HALEY ROAD #2		1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.04
101262	20	60/21/116/1	6 CUTTS ROAD SITE 116		1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.06
104905	20	60/21/106/1	6 CUTTS ROAD SITE 106		1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.17
3920	20	66/16/24/1	1 IDLEWOOD LANE SITE 24		1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.27
3508	20	60/21/64/1	6 CUTTS ROAD SITE 064		1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.37
104587	55	22/21/H 102/1	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.14
104588	55	4/59/23/A/1	23 A GOVERNMENT STREET		1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.14
104033	55	22/21/G 303/1	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.05
104590	55	4/59/23/C/1	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.05
104210	55	22/21/F 207/1	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.05
102563	55	1/33/2/1	32 BADGERS ISLAND WEST #		1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.04
105189	55	38/13/5/1	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.03
100966	55	1/18/3/1	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.03
101522	55	62/9/7/6/1	78 NORTON ROAD UNIT 6		1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.02
101742	55	1/30/1/1	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.02
104021	55	22/21/G 307/1	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.02
104783	55	61/25/1/B/1	4 DAHLIA DRIVE		1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.01
105004	55	22/21/H 205/1	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.01
105345	55	1/47/1/1	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.01
102242	55	55/1/C 2/1	8 AUTUMN WAY #2		1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.01
105188	55	38/13/3/1	6 COTTAGE WAY		1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.00
104982	55	22/21/H 106/1	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.00
104036	55	22/21/G 206/1	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.00
101526	55	62/9/7/10/1	78 NORTON ROAD UNIT 10		1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.00
104726	55	3/69/5/1	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.00
105189	55	38/13/5/1	10 COTTAGE WAY		1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.01
102364	55	1/33/3/1	32 BADGERS ISLAND WEST #		1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.01

**Parcel Detail by Style  
KITTERY, ME**

12/16/2013

Intrnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104202	55	Condominium	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.01
104193	55	Condominium	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	-0.02
104022	55	Condominium	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.02
104128	55	Condominium	1 PHILBRICK LANE #5	1020	1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.03
104767	55	Condominium	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.03
104035	55	Condominium	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.03
104329	55	Condominium	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.04
104345	55	Condominium	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.06
104589	55	Condominium	23 B GOVERNMENT STREET	1020	1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.07
104337	55	Condominium	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.15
2652	75	Modular/Dbl Wd	17 CEDAR DRIVE	1031	1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.24
4118	75	Modular/Dbl Wd	10 ASH LANE	1031	1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.01
2655	75	Modular/Dbl Wd	24 CEDAR DRIVE	1031	1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.00
3914	75	Modular/Dbl Wd	1 IDLEWOOD LANE SITE 18	1031	1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.11
104730	75	Modular/Dbl Wd	4 DANA AVENUE #32	1031	1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.33
3317	94	Accessory Bldg	17 TOWER ROAD	1060	1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.08
2855	94	Accessory Bldg	12 CHAUNCEY CREEK ROAD	1063	1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.08
104468	99	Vacant Land	5 JANAH LANE	1300	1300		2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.18
105063	99	Vacant Land	WILSON ROAD	1300	1300		2013	2013	5/19/2011	75,000	69,600	0.93	1.08	0.04
3313	99	Vacant Land	13 GOODWIN ROAD	1300	1300		2013		11/17/2011	150,000	141,600	0.94	1.06	0.03
103975	99	Vacant Land	10 JEFFERSON LANE	LF	1300			2013	11/21/2012	95,000	90,900	0.96	1.05	0.01
104017	99	Vacant Land	25 JEFFERSON LANE	LF	1300			2013	8/15/2011	92,000	91,000	0.99	1.01	0.02
105326	99	Vacant Land	10 COOPERS WAY	LF2	1300			2013	2/7/2013	126,000	126,900	1.01	0.99	0.04
3854	99	Vacant Land	REMICKS LANE	1310	1310		0	2013	1/11/2012	30,000	31,300	1.04	0.96	0.07
103981	99	Vacant Land	19 JEFFERSON LANE	LF	1300			2013	3/12/2013	87,000	91,900	1.06	0.95	0.09

**Summary by Actual Year Built  
KITTERY, ME**

12/16/2013

AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Mean SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0-1900	24	259,854	236,238	0.91	276,000	241,550	0.95	0.07	10.04%	0.91
1900-1930	16	250,500	219,444	0.90	203,000	188,500	0.94	0.07	9.57%	0.88
1930-1940	11	243,420	235,855	0.98	220,000	198,300	0.96	0.08	8.52%	0.97
1940-1950	30	202,920	185,147	0.92	198,000	176,000	0.90	0.05	8.30%	0.91
1950-1960	16	194,653	185,188	0.95	196,000	186,150	0.97	0.06	6.89%	0.95
1960-1970	15	218,145	208,813	0.96	219,600	203,100	0.96	0.06	6.46%	0.96
1970-1980	6	238,567	228,583	0.96	216,950	194,800	0.98	0.02	4.93%	0.96
1980-1990	23	319,051	315,196	1.02	273,500	239,300	0.97	0.03	9.68%	0.99
1990-2000	18	273,256	256,739	0.95	246,500	245,450	0.96	0.05	6.02%	0.94
2000-2013	68	331,132	319,316	0.97	341,500	315,050	0.98	0.04	5.43%	0.96
XXXXXXXXXXXXXXXXXXXX	5	95,000	94,060	0.99	92,000	91,000	0.99	0.03	3.64%	0.99
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Actual Year Built  
KITTERY, ME**

12/16/2013

Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
517	0-1900	4/127/11	14 OTIS AVENUE	1010	1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.30
101	0-1900	1/73/11	18 STIMSON STREET	1010	1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.26
3317	0-1900	58/25/11	17 TOWER ROAD	1060	1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.21
2810	0-1900	44/29/11	2 TENNEY HILL ROAD	1010	1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.21
911	0-1900	9/116/11	59 ROGERS ROAD	1010	1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.20
104468	0-1900	41/5/4/1	5 JANAH LANE	1300	1300		2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.16
866	0-1900	9/76/11	14 LOVE LANE	1010	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.12
2855	0-1900	44/69/11	12 CHAUNCEY CREEK ROAD	1063	1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.05
413	0-1900	4/32/11	7 COTTLE LANE	1010	1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.05
2548	0-1900	36/70/11	152 PEPPERRELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.02
831	0-1900	9/42/11	18 PINE STREET	1010	1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.01
3313	0-1900	58/19A/11	13 GOODWIN ROAD	1300	1300		2013	2013	11/17/2011	150,000	141,600	0.94	1.06	0.01
430	0-1900	4/48/11	16 OLD ARMORY WAY	1010	1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.01
2476	0-1900	36/3/11	139 PEPPERRELL ROAD	1010	1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.01
2166	0-1900	27/37/11	118 PEPPERRELL ROAD	1090	1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.01
829	0-1900	9/40/11	1 LOVE LANE	1010	1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.04
2918	0-1900	45/52/11	19 GERRISH ISLAND LANE	1010	1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.04
1141	0-1900	11/47/11	128 DENNETT ROAD	1010	1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.05
1212	0-1900	14/49/11	133 ROGERS ROAD	1010	1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.07
2149	0-1900	27/24/11	129 PEPPERRELL ROAD	1010	1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.07
242	0-1900	3/21/11	12 STIMSON STREET	1010	1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.09
3854	0-1900	65/21/11	REMIKKS LANE	1310	1310	0	2013		1/11/2012	30,000	31,300	1.04	0.96	0.09
610	0-1900	5/9/11	153 DENNETT ROAD	1050	1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.10
1400	0-1900	15/93/11	100 ROGERS ROAD	1010	1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.11
515	1900-1930	4/125/11	18 OTIS AVENUE	1010	1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.24
2905	1900-1930	45/37/11	10 CUTTS ISLAND LANE	1010	1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.21
523	1900-1930	4/132/11	26 GOVERNMENT STREET	1010	1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.18
2051	1900-1930	25/12/11	16 BOND ROAD	1010	1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.14
403	1900-1930	4/24/11	10 PLEASANT STREET	1010	1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.11
104588	1900-1930	4/59/23A/1	23 A GOVERNMENT STREET	1020	1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.09

**Parcel Detail by Actual Year Built  
KITTERY, ME**

12/16/2013

Intrnl ID	AVBGGroup	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2111	1900-1930	26/ 36/ / /	578 HAILEY ROAD	1013	1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.05
104590	1900-1930	4/ 59/ 23/ C /	23 C GOVERNMENT STREET	1020	1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.00
3167	1900-1930	55/ 8/ / /	53 NORTON ROAD	1010	1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.00
403	1900-1930	4/ 24/ / /	10 PLEASANT STREET	1010	1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.01
2523	1900-1930	36/ 45/ / /	8 FOYES LANE	1010	1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.04
2864	1900-1930	45/ 4/ / /	57 BRAVE BOAT HARBOR RO	1010	1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.05
1585	1900-1930	16/ 162/ / /	5 CROSS STREET	1010	1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.06
475	1900-1930	4/ 85/ / /	22 TRAIPI AVENUE	1010	1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.06
2085	1900-1930	26/ 12/ / /	12 COLEMAN AVENUE	1010	1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.08
104589	1900-1930	4/ 59/ 23/ B /	23 B GOVERNMENT STREET	1020	1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.12
1577	1930-1940	16/ 154/ / /	41 WYMAN AVENUE	1010	1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.17
927	1930-1940	9/ 130/ / /	18 ROGERS ROAD	1010	1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.11
3893	1930-1940	66/ 11/ / /	10 ADAMS ROAD	1010	1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.07
3710	1930-1940	63/ 18/ / /	139 BRAVE BOAT HARBOR R	1010	1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.02
1667	1930-1940	17/ 26/ / /	30 NEWSON AVENUE	1013	1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.00
2376	1930-1940	34/ 2/ A / /	1 GOOSE POINT	1010	1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.00
1282	1930-1940	14/ 120/ / /	5 PAGE STREET	1010	1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.03
1915	1930-1940	22/ 29/ / /	154 ROGERS ROAD	1010	1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.08
1674	1930-1940	17/ 32/ / /	169 WHIPPLE ROAD	1010	1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.10
3218	1930-1940	56/ 5/ C / /	4 CHARLES HILL ROAD	1010	1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.13
1677	1930-1940	17/ 35/ / /	181 WHIPPLE ROAD	1010	1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.19
315	1940-1950	3/ 84/ / /	21 OLD POST ROAD	1010	1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.16
1488	1940-1950	16/ 61/ / /	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.12
1279	1940-1950	14/ 117/ A / /	136 STATE ROAD	1010	1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.11
1308	1940-1950	15/ 16/ / /	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.08
208	1940-1950	2/ 88/ / /	46 ELIOT ROAD	1010	1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.06
1922	1940-1950	22/ 35/ / /	8 COLONIAL ROAD	1010	1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.05
1278	1940-1950	14/ 117/ / /	134 STATE ROAD	1010	1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.05
1518	1940-1950	16/ 92/ / /	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.05

**Parcel Detail by Actual Year Built  
KITTERY, ME**

12/16/2013

Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1255	1940-1950	14/94//	16 LAUREL AVENUE		1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.04
508	1940-1950	4/118//	17 JONES AVENUE		1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.04
730	1940-1950	8/12//	103 OLD POST ROAD		1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.03
1514	1940-1950	16/87//	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.03
2016	1940-1950	24/60//	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.00
1503	1940-1950	16/76//	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.00
1574	1940-1950	16/151//	35 WYMAN AVENUE		1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.00
876	1940-1950	9/84//	19 GEORGE STREET		1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.00
1456	1940-1950	16/30//	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.01
1241	1940-1950	14/78//	3 STERLING ROAD		1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.03
2012	1940-1950	24/57//	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.04
1270	1940-1950	14/109//	10 STERLING ROAD		1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.04
287	1940-1950	3/61//	8 MENDUM AVENUE		1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.05
1498	1940-1950	16/71//	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.05
1458	1940-1950	16/32//	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.07
1026	1940-1950	10/67A//	3 KEENE CIRCLE		1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.08
1470	1940-1950	16/43//	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.11
283	1940-1950	3/57//	16-18 MENDUM AVENUE		1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.16
1310	1940-1950	15/18//	43 BOUSH STREET	AT	1010	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.17
1475	1940-1950	16/48//	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.19
1496	1940-1950	16/69//	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.20
2032	1940-1950	24/76//	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.22
793	1950-1960	9/10//	37 WILLIAMS AVENUE		1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.15
250	1950-1960	3/28A//	9-11 RICE AVENUE		1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.14
1867	1950-1960	21/3/38//	4 DANA AVENUE SITE 38		1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.13
664	1950-1960	7/5//	2 EMERY LANE		1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.11
1064	1950-1960	10/100//	12 WYMAN AVENUE		1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.09
612	1950-1960	5/11//	9 LEACH ROAD		1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.08
2733	1950-1960	42/11//	37 FOYTES LANE		1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.03
1140	1950-1960	11/46//	132 DENNETT ROAD		1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.00

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3559	1950-1960	60/22//	445 US ROUTE 1		0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.00
729	1950-1960	8/10//	71 OLD POST ROAD		1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.01
133	1950-1960	2/16//	45 ELIJOT ROAD		1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.02
252	1950-1960	3/30//	8 LANGTON STREET		1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.02
2995	1950-1960	47/22//	8 HALEY ROAD		1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.04
1142	1950-1960	11/48//	126 DENNETT ROAD		1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.05
1293	1950-1960	15/4//	32 SHAPLEIGH ROAD		1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.06
3009	1950-1960	48/6//	98 HALEY ROAD		1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.14
2302	1960-1970	30/16//	28 MANSON ROAD		1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.14
198	1960-1970	2/81/A//	14 BAYVIEW LANE		1010	2,051	53	16	9/12/2011	240,000	211,300	0.88	1.14	0.08
1408	1960-1970	15/101//	10 SCHOOL STREET		1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.07
2456	1960-1970	35/19//	2 ROSELLEN DRIVE		1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.07
671	1960-1970	7/7//	43 OLD DENNETT ROAD		1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.06
1799	1960-1970	20/14/A//	29 ROUTE 236		1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.04
2326	1960-1970	30/37//	59 MANSON ROAD		1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.03
3144	1960-1970	54/17//	66 WILSON ROAD		1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.00
2378	1960-1970	34/2/D//	36 GOOSE POINT		1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.00
1412	1960-1970	15/105//	12 DEBRA LANE		1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.02
680	1960-1970	7/10/8//	5 SPINNEY WAY SITE 08		1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.02
104128	1960-1970	16/156/1/5/	1 PHILBRICK LANE #5		1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.06
2196	1960-1970	28/10//	20 FERNALD ROAD		1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
647	1960-1970	6/12/D//	10 NORDIA LANE		1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
1940	1960-1970	23/5/E//	7 MILL POND ROAD		1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.19
3850	1970-1980	65/17/B//	48 REMICKS LANE		1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.17
3672	1970-1980	62/22//	5 SHAYDON LANE		1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.03
3496	1970-1980	60/21/52//	6 CUTTS ROAD SITE 052		1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.01
3297	1970-1980	58/6/A//	28 SEAPOINT ROAD		1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.02
3547	1970-1980	60/21/104//	6 CUTTS ROAD SITE 104		1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.02
2670	1970-1980	39/23//	221 HALEY ROAD		1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.04

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2436	1980-1990	35/10/A //	63 CROCKETT NECK ROAD	1010	1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.17
3502	1980-1990	60/21/58 //	6 CUTTS ROAD SITE 058	1031	1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.08
124	1980-1990	2/13/1 //	11 WALKER AVENUE	1010	1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.08
3364	1980-1990	58/51/L //	28 TOWER ROAD	1010	1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.08
104742	1980-1990	21/3/18 //	4 DANA AVENUE #18	1031	1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.03
2616	1980-1990	39/2/7 //	12 HARTLEY FARM LANE	1010	1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.02
3629	1980-1990	61/28/A //	14 LEWIS ROAD	1010	1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.02
2402	1980-1990	34/21 //	380 HALEY ROAD	1010	1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.01
3191	1980-1990	56/3/30 //	20 HIGH PASTURE ROAD	1010	1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.01
101522	1980-1990	62/9/7/6 //	78 NORTON ROAD UNIT 6	1020	1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.00
3334	1980-1990	58/39/B //	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.00
3648	1980-1990	62/9/3 //	82 NORTON ROAD	1010	1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.00
3501	1980-1990	60/21/57 //	6 CUTTS ROAD SITE 057	1031	1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.02
1250	1980-1990	14/87 //	21 STERLING ROAD	1010	1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.02
101526	1980-1990	62/9/7/10 //	78 NORTON ROAD UNIT 10	1020	1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.02
274	1980-1990	3/49 //	34 MENDUM AVENUE	1013	1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.03
3940	1980-1990	66/16/44 //	1 IDLEWOOD LANE SITE 44	1031	1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.03
3173	1980-1990	56/3/4 //	9 HIGH PASTURE ROAD	1010	1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.09
3579	1980-1990	61/5 //	75 NORTON ROAD	1010	1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.18
3257	1980-1990	56/26 //	16 NORTON ROAD	1120	1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.21
3920	1980-1990	66/16/24 //	1 IDLEWOOD LANE SITE 24	1031	1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.29
104730	1980-1990	21/3/32 //	4 DANA AVENUE #32	1031	1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.38
3508	1980-1990	60/21/64 //	6 CUTTS ROAD SITE 064	1031	1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.39
2652	1990-2000	39/17/B 8 //	17 CEDAR DRIVE	1031	1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.18
4130	1990-2000	60/21/26 //	6 CUTTS ROAD SITE 026	1031	1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.13
3347	1990-2000	58/51/1 //	40 GOODWIN ROAD	1010	1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.11
2383	1990-2000	34/3/3 //	404 HALEY ROAD	006	1013	3,801	14	0	4/5/2012	1,000,000	883,600	0.88	1.13	0.08
2423	1990-2000	35/3/6 //	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.05
3610	1990-2000	61/19/A 10 //	10 HILL CREEK DRIVE	1010	1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.03
4012	1990-2000	68/4/A 4 //	81 BARTLETT ROAD	1010	1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.02

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100966	1990-2000	1/18/3//	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.00
3240	1990-2000	56/17/2//	43 MILLER ROAD		1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.00
4037	1990-2000	68/18/1//	23-23A PAYNE ROAD		1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.00
2646	1990-2000	39/17/B 2//	3 CEDAR DRIVE		1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.00
1772	1990-2000	20/2/8//	16 RIDGEWOOD DRIVE		1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.02
4118	1990-2000	39/17/B 20//	10 ASH LANE		1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.05
3480	1990-2000	60/21/36//	6 CUTTS ROAD SITE 036		1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.05
2655	1990-2000	39/17/B 17//	24 CEDAR DRIVE		1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.06
2315	1990-2000	30/26/B //	3 APPLGATE LANE		1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.07
1759	1990-2000	19/4/3//	34 RIDGEWOOD DRIVE		1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.08
4202	1990-2000	69/20/A //	168 BRAVE BOAT HARBOR R		1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.11
105124	2000-2013	60/21/93//	6 CUTTS ROAD SITE 93		1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.19
105142	2000-2013	48/8/2/E/	15 HACKETT WAY		1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.16
105163	2000-2013	61/29/20/E/	24 DRAKE LANE		1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.15
105150	2000-2013	48/8/16/E/	20 DRAKE LANE		1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.14
104587	2000-2013	22/21/H 102//	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.13
4183	2000-2013	2/13/8//	5 COVE LANDING		1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.12
1526	2000-2013	16/100//	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.11
104555	2000-2013	48/21//	11 PARSONAGE WAY		1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.11
101083	2000-2013	35/26/2//	2 POWELL LANE		1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.09
105123	2000-2013	60/21/94//	6 CUTTS ROAD SITE 94		1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.08
101572	2000-2013	54/2/11//	8 MELANIES COURT		1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.08
104627	2000-2013	59/33//	4 DEVON WOODS DRIVE		1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.08
105146	2000-2013	48/8/9/E/	15 DRAKE LANE		1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.07
100855	2000-2013	68/4/A 22//	14 LYNCH LANE		1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.06
105145	2000-2013	48/8/8/E/	12 DRAKE LANE		1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.06
1226	2000-2013	14/62//	1 PALMER AVENUE		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.06
4179	2000-2013	2/13/4//	6 COVE LANDING		1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.06
104033	2000-2013	22/21/G 303//	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.04
104626	2000-2013	59/32//	2 DEVON WOODS DRIVE		1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.04

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104210	2000-2013	22/ 21/F 207//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.04
104007	2000-2013	67/ 29/ //	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.04
102363	2000-2013	1/ 33/ 2/ /	32 BADGERS ISLAND WEST #		1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.03
105189	2000-2013	38/ 13/ 5/ /	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.02
103970	2000-2013	61/ 26/ 15/ /	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.02
101402	2000-2013	2/ 13/ 2A/ /	5 TARA LANE		1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.02
105162	2000-2013	61/ 29/ 18/E/ /	22 DRAKE LANE		1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.02
105148	2000-2013	48/ 8/ 12/E/ /	16 DRAKE LANE		1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.01
103976	2000-2013	61/ 26/ 21/ /	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.01
101742	2000-2013	1/ 30/ //	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.01
104633	2000-2013	59/ 39/ //	3 DEVON WOODS DRIVE		1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.01
104021	2000-2013	22/ 21/G 307//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.01
104559	2000-2013	59/ 16/ 9/C/ /	2 ROWANS WAY		1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.01
104783	2000-2013	61/ 25/ 1/B/ /	4 DAHLIA DRIVE		1020	2,212	5	5	6/11/2012	330,000	321,900	0.98	1.03	0.00
104627	2000-2013	59/ 33/ //	4 DEVON WOODS DRIVE		1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.00
102162	2000-2013	17/ 44/ //	2 BOWEN ROAD		1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.00
105004	2000-2013	22/ 21/H 205/ /	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.00
103966	2000-2013	61/ 26/ 11/ /	8 BLUEBERRY LANE	LF	1010	3,390	8	7	7/3/2012	417,000	407,600	0.98	1.02	0.00
105345	2000-2013	1/ 47/ //	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.00
102242	2000-2013	55/ 1/C 2/ /	8 AUTUMN WAY #2		1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.00
100842	2000-2013	68/ 4/A 9/ /	11 LYNCH LANE		1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.00
104547	2000-2013	48/ 11/ //	3 PARSONAGE WAY		1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.00
105188	2000-2013	38/ 13/ 3/ /	6 COTTAGE WAY		1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.01
104982	2000-2013	22/ 21/H 106/ /	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.01
104036	2000-2013	22/ 21/G 206/ /	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.01
104726	2000-2013	3/ 69/ 5/ /	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.01
104682	2000-2013	12/ 1/ 1/A/ /	5 ROSEBERRY LANE		1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.02
105189	2000-2013	38/ 13/ 5/ /	10 COTTAGE WAY		1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.02
102364	2000-2013	1/ 33/ 3/ /	32 BADGERS ISLAND WEST #		1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.02
3613	2000-2013	61/ 19/A 13/ /	13 HILL CREEK DRIVE		1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.02
104202	2000-2013	22/ 21/G 208/ /	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.02

**Parcel Detail by Actual Year Built  
KITTERY, ME**

12/16/2013

Intrnl ID	AYBGroup	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104193	2000-2013	22/ 21/2 A//	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.03
104009	2000-2013	67/ 31// /	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.03
104022	2000-2013	22/ 21/L 2//	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.03
104767	2000-2013	22/ 21/H 204//	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.04
1829	2000-2013	20/ 38/ 4//	76 MARTIN ROAD SITE D	1031		942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.04
104035	2000-2013	22/ 21/G 302//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.04
104329	2000-2013	22/ 21/F 306//	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.05
103980	2000-2013	61/ 26/ 25//	20 JEFFERSON LANE	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.05
104605	2000-2013	42/ 22/ 2//	475 HALEY ROAD #2	1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.05	
104624	2000-2013	54/ 16/ 2//	4 KINGS COURT	1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.05	
101262	2000-2013	60/ 21/ 116//	6 CUTTS ROAD SITE 116	1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.07	
104345	2000-2013	22/ 21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.07
1952	2000-2013	23/ 7/H//	8 CHICKADEE LANE	1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.08	
104554	2000-2013	48/ 18// /	4 PARSONAGE WAY	1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.13	
104554	2000-2013	48/ 18// /	4 PARSONAGE WAY	1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.15	
3914	2000-2013	66/ 16/ 18//	1 IDLEWOOD LANE SITE 18	1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.15	
104337	2000-2013	22/ 21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.16
104905	2000-2013	60/ 21/ 106//	6 CUTTS ROAD SITE 106	1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.18	
105063	XXXXXXXXXXXXXXXXXXXX	54/ 19/ 2//	WILSON ROAD		1300				5/19/2011	75,000	69,600	0.93	1.08	0.06
103975	XXXXXXXXXXXXXXXXXXXX	61/ 26/ 20//	10 JEFFERSON LANE	LF	1300				11/21/2012	95,000	90,900	0.96	1.05	0.03
104017	XXXXXXXXXXXXXXXXXXXX	67/ 39// /	25 JEFFERSON LANE	LF	1300				8/15/2011	92,000	91,000	0.99	1.01	0.00
105326	XXXXXXXXXXXXXXXXXXXX	67/ 45// /	10 COOPERS WAY	LF2	1300				2/7/2013	126,000	126,900	1.01	0.99	0.02
103981	XXXXXXXXXXXXXXXXXXXX	61/ 26/ 26//	19 JEFFERSON LANE	LF	1300				3/12/2013	87,000	91,900	1.06	0.95	0.07

**Summary by Building Size  
KITTERY, ME**

12/16/2013

Building Size	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Mean Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0 - 500	7	68,786	60,714	0.91	79,000	66,400	0.90	0.08	9.52%	0.88
500 - 1000	20	77,845	73,110	0.95	41,500	36,250	0.95	0.05	6.84%	0.94
1000 - 1500	58	192,100	180,838	0.97	187,000	176,250	0.97	0.05	8.41%	0.94
1500 - 2000	62	255,370	239,977	0.95	231,727	213,250	0.94	0.08	9.40%	0.94
2000 - 2500	47	323,746	307,323	0.95	294,000	287,100	0.96	0.04	6.36%	0.95
2500 - 3000	14	516,242	497,257	0.96	412,758	399,550	0.96	0.01	2.75%	0.96
3000 - 4000	14	526,670	508,321	0.98	432,500	418,450	1.00	0.05	5.50%	0.97
4000 - 5000	2	724,500	719,200	1.00	724,500	719,200	1.00	0.02	1.50%	0.99
5000 - 10000	1	1,050,000	938,400	0.89	1,050,000	938,400	0.89	0.00	0.00%	0.89
XXXXXXXXXXXXXXXXXXXXXXX	7	106,786	101,171	0.95	95,000	91,900	0.96	0.03	5.95%	0.95
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Building Size  
KITTERY, ME**

12/16/2013

Intrnl ID	Building Size	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3317	0 - 500	58/25/11	17 TOWER ROAD		1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.16
1867	0 - 500	21/3/38/1	4 DANA AVENUE SITE 38,		1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.06
104588	0 - 500	4/59/23/A/	23 A GOVERNMENT STREET		1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.05
2855	0 - 500	44/69/11	12 CHAUNCEY CREEK ROAD		1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.00
680	0 - 500	7/10/8/1	5 SPINNEY WAY SITE 08		1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.08
2995	0 - 500	47/22/11	8 HALEY ROAD		1010	487	58	16	9/29/2011	79,000	80,100	1.01	0.99	0.11
3854	0 - 500	65/21/11	REMICKS LANE		1310	0	2013		1/11/2012	30,000	31,300	1.04	0.96	0.14
105124	500 - 1000	60/21/93/1	6 CUTTS ROAD SITE 93		1031	790	3	4	10/11/2011	42,999	33,900	0.79	1.27	0.16
1279	500 - 1000	14/117/A/11	136 STATE ROAD		1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.16
4130	500 - 1000	60/21/26/1	6 CUTTS ROAD SITE 026		1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.12
3502	500 - 1000	60/21/58/1	6 CUTTS ROAD SITE 058		1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.06
105123	500 - 1000	60/21/94/1	6 CUTTS ROAD SITE 94		1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.05
1456	500 - 1000	16/30/11	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.04
104742	500 - 1000	21/3/18/1	4 DANA AVENUE #18		1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.01
104590	500 - 1000	4/59/23/C/	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.01
2733	500 - 1000	42/11/11	37 FOYES LANE		1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.01
3167	500 - 1000	55/8/11	53 NORTON ROAD		1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.01
2646	500 - 1000	39/17/B/2/1	3 CEDAR DRIVE		1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.01
3496	500 - 1000	60/21/52/1	6 CUTTS ROAD SITE 052		1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.02
1026	500 - 1000	10/67/A/11	3 KEENE CIRCLE		1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.03
3501	500 - 1000	60/21/57/11	6 CUTTS ROAD SITE 057		1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.04
3547	500 - 1000	60/21/104/11	6 CUTTS ROAD SITE 104		1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.05
3480	500 - 1000	60/21/36/11	6 CUTTS ROAD SITE 036		1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.06
104128	500 - 1000	16/156/1/5/	1 PHILBRICK LANE #5		1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.07
1829	500 - 1000	20/38/4/11	76 MARTIN ROAD SITE D		1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.07
104589	500 - 1000	4/59/23/B/1	23 B GOVERNMENT STREET		1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.11
104905	500 - 1000	60/21/106/11	6 CUTTS ROAD SITE 106		1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.21
515	1000 - 1500	4/125/11	18 OTIS AVENUE		1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.27
2810	1000 - 1500	44/29/11	2 TENNEY HILL ROAD		1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.23

**Parcel Detail by Building Size  
KITTERY, ME**

12/16/2013

Intrnl ID	Building Size	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Eff Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
911	1000 - 1500	9/116/11	59 ROGERS ROAD		1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.22
1577	1000 - 1500	16/154/11	41 WYMAN AVENUE		1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.18
793	1000 - 1500	9/10/11	37 WILLIAMS AVENUE		1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.15
250	1000 - 1500	3/28/A/11	9-11 RICE AVENUE		1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.14
403	1000 - 1500	4/24/11	10 PLEASANT STREET		1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.14
208	1000 - 1500	2/88/11	46 ELIOT ROAD		1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.13
664	1000 - 1500	7/51/11	2 EMERY LANE		1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.11
1526	1000 - 1500	16/100/11	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.10
1514	1000 - 1500	16/87/11	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.10
2456	1000 - 1500	35/19/11	2 ROSELLEN DRIVE		1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.08
2016	1000 - 1500	24/60/11	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.07
1503	1000 - 1500	16/76/11	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.07
1574	1000 - 1500	16/151/11	35 WYMAN AVENUE		1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.07
876	1000 - 1500	9/84/11	19 GEORGE STREET		1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.07
671	1000 - 1500	7/71/11	43 OLD DENNETT ROAD		1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.07
1241	1000 - 1500	14/78/11	3 STERLING ROAD		1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.04
831	1000 - 1500	9/42/11	18 PINE STREET		1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.03
104626	1000 - 1500	59/32/11	2 DEVON WOODS DRIVE		1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.03
403	1000 - 1500	4/24/11	10 PLEASANT STREET		1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.02
287	1000 - 1500	3/61/11	8 MENDUM AVENUE		1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.02
1498	1000 - 1500	16/71/11	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.02
3144	1000 - 1500	54/17/11	66 WILSON ROAD		1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.01
430	1000 - 1500	4/48/11	16 OLD ARMOY WAY		1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.01
2376	1000 - 1500	34/2/A/11	1 GOOSE POINT		1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.01
101522	1000 - 1500	62/9/7/6/	78 NORTON ROAD UNIT 6		1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.00
104633	1000 - 1500	59/39/11	3 DEVON WOODS DRIVE		1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.00
104021	1000 - 1500	22/21/G 307/11	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.00
1140	1000 - 1500	11/46/11	132 DENNETT ROAD		1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.00
729	1000 - 1500	8/10/11	71 OLD POST ROAD		1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.01
105345	1000 - 1500	1/47/11/11	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.01
100842	1000 - 1500	68/4/A 9/11	11 LYNCH LANE		1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.01

**Parcel Detail by Building Size  
KITTERY, ME**

12/16/2013

Intrnl ID	Building Size	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104982	1000 - 1500	22/ 21/H 106/ /	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.02
1282	1000 - 1500	14/ 120/ / /	5 PAGE STREET		1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.02
104036	1000 - 1500	22/ 21/G 206/ /	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.02
101526	1000 - 1500	62/ 9/ 7/ 10/ /	78 NORTON ROAD UNIT 10		1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.02
2918	1000 - 1500	45/ 52/ / / /	19 GERRISH ISLAND LANE		1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.02
475	1000 - 1500	4/ 85/ / / /	22 TRAIPI AVENUE		1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.03
3940	1000 - 1500	66/ 16/ 44/ /	1 IDLEWOOD LANE SITE 44		1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.03
4118	1000 - 1500	39/ 17/B 20/ /	10 ASH LANE		1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.04
1470	1000 - 1500	16/ 43/ / / /	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.04
2670	1000 - 1500	39/ 23/ / / /	221 HALEY ROAD		1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.05
2085	1000 - 1500	26/ 12/ / / /	12 COLEMAN AVENUE		1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.05
104767	1000 - 1500	22/ 21/H 204/ /	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.05
2655	1000 - 1500	39/ 17/B 17/ / /	24 CEDAR DRIVE		1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.05
1142	1000 - 1500	11/ 48/ / / /	126 DENNETT ROAD		1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.05
104035	1000 - 1500	22/ 21/G 302/ /	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.05
104329	1000 - 1500	22/ 21/F 306/ /	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.06
104605	1000 - 1500	42/ 22/ 2/ / /	475 HALEY ROAD #2		1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.06
1293	1000 - 1500	15/ 4/ / / / /	32 SHAPLEIGH ROAD		1010	1,294	57	18	10/22/2012	145,000	149,300	1.03	0.97	0.06
101262	1000 - 1500	60/ 21/ 116/ / /	6 CUTTS ROAD SITE 116		1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.08
3218	1000 - 1500	56/ 5/ C / / /	4 CHARLES HILL ROAD		1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.12
2032	1000 - 1500	24/ 76/ / / / /	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.15
3579	1000 - 1500	61/ 5/ / / / /	75 NORTON ROAD		1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.18
3920	1000 - 1500	66/ 16/ 24/ / /	1 IDLEWOOD LANE SITE 24		1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.29
104730	1000 - 1500	21/ 3/ 32/ / / /	4 DANA AVENUE #32		1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.38
3508	1000 - 1500	60/ 21/ 64/ / / /	6 CUTTS ROAD SITE 064		1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.39
517	1500 - 2000	4/ 127/ / / / /	14 OTIS AVENUE		1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.29
315	1500 - 2000	3/ 84/ / / / /	21 OLD POST ROAD		1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.20
2652	1500 - 2000	39/ 17/B 8/ / /	17 CEDAR DRIVE		1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.16
1488	1500 - 2000	16/ 61/ / / / /	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.16
2436	1500 - 2000	35/ 10/A / / / /	63 CROCKETT NECK ROAD		1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.14

**Parcel Detail by Building Size  
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3850	1500 - 2000	65/17/B//	48 REMICKS LANE		1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.13
2302	1500 - 2000	30/16//	28 MANSON ROAD		1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.12
1308	1500 - 2000	15/16//	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.12
105142	1500 - 2000	48/8/2E/	15 HACKETT WAY		1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.12
105163	1500 - 2000	61/29/20E/	24 DRAKE LANE		1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.11
1922	1500 - 2000	22/35//	8 COLONIAL ROAD		1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.09
104587	1500 - 2000	22/21/H 102//	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.09
1278	1500 - 2000	14/117//	134 STATE ROAD		1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.09
927	1500 - 2000	9/130//	18 ROGERS ROAD		1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.09
1518	1500 - 2000	16/92//	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.09
1255	1500 - 2000	14/94//	16 LAUREL AVENUE		1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.08
508	1500 - 2000	4/118//	17 JONES AVENUE		1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.08
730	1500 - 2000	8/12//	103 OLD POST ROAD		1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.07
1064	1500 - 2000	10/100//	12 WYMAN AVENUE		1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.06
1408	1500 - 2000	15/101//	10 SCHOOL STREET		1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.05
124	1500 - 2000	2/13/1//	11 WALKER AVENUE		1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.05
612	1500 - 2000	5/11//	9 LEACH ROAD		1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.05
104627	1500 - 2000	59/33//	4 DEVON WOODS DRIVE		1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.04
1226	1500 - 2000	14/62//	1 PALMER AVENUE		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.02
1799	1500 - 2000	20/14/A//	29 ROUTE 236		1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.02
3610	1500 - 2000	61/19/A 10//	10 HILL CREEK DRIVE		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.01
2012	1500 - 2000	24/57//	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.00
104033	1500 - 2000	22/21/G 303//	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.00
104210	1500 - 2000	22/21/F 207//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.00
1270	1500 - 2000	14/109//	10 STERLING ROAD		1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.00
4012	1500 - 2000	68/4/A 4//	81 BARTLETT ROAD		1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.00
3710	1500 - 2000	63/18//	139 BRAVE BOAT HARBOR R.		1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.00
1667	1500 - 2000	17/26//	30 NEWSON AVENUE		1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.02
3240	1500 - 2000	56/17/2//	43 MILLER ROAD		1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.02
3559	1500 - 2000	60/22//	445 US ROUTE 1		0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.03
104559	1500 - 2000	59/16/9/C/	2 ROWANS WAY		1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.03

**Parcel Detail by Building Size  
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104627	1500 - 2000	59/33//	4 DEVON WOODS DRIVE	SC	1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.04
105004	1500 - 2000	22/21/H 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.04
1772	1500 - 2000	20/2/8//	16 RIDGEWOOD DRIVE		1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.04
105188	1500 - 2000	38/13/3//	6 COTTAGE WAY		1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.05
2864	1500 - 2000	45/4//	57 BRAVE BOAT HARBOR RO		1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.05
1585	1500 - 2000	16/162//	5 CROSS STREET		1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.06
274	1500 - 2000	3/49//	34 MENDUM AVENUE		1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.06
3613	1500 - 2000	61/19/A 13//	13 HILL CREEK DRIVE		1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.06
104202	1500 - 2000	22/21/G 208//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.06
2196	1500 - 2000	28/10//	20 FERNALD ROAD		1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.08
1915	1500 - 2000	22/29//	154 ROGERS ROAD		1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.10
242	1500 - 2000	3/21//	12 STIMSON STREET		1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.10
647	1500 - 2000	6/12/D//	10 NORDIA LANE		1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.11
104345	1500 - 2000	22/21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.11
1674	1500 - 2000	17/32//	169 WHIPPLE ROAD		1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.12
1952	1500 - 2000	23/7/H//	8 CHICKADEE LANE		1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.12
283	1500 - 2000	3/57//	16-18 MENDUM AVENUE		1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.12
4202	1500 - 2000	69/20/A//	168 BRAVE BOAT HARBOR R		1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.13
1310	1500 - 2000	15/18//	43 BOUSH STREET		AT	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.13
1475	1500 - 2000	16/48//	10 HALSTEAD STREET		AT	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.15
1496	1500 - 2000	16/69//	16-18 HALSTEAD STREET		AM	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.16
104554	1500 - 2000	48/18//	4 PARSONAGE WAY		1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.17
104554	1500 - 2000	48/18//	4 PARSONAGE WAY		1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.19
3914	1500 - 2000	66/16/18//	1 IDLEWOOD LANE SITE 18		1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.19
104337	1500 - 2000	22/21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.20
1940	1500 - 2000	23/5/E//	7 MILL POND ROAD		1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.21
101	2000 - 2500	1/73//	18 STIMSON STREET		1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.27
2905	2000 - 2500	45/37//	10 CUTTS ISLAND LANE		1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.23
523	2000 - 2500	4/132//	26 GOVERNMENT STREET		1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.20
2051	2000 - 2500	25/12//	16 BOND ROAD		1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.16

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866	2000 - 2500	9/76///	14 LOVE LANE	1010	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.13
105150	2000 - 2500	48/8/16E/	20 DRAKE LANE	1010	1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.12
104555	2000 - 2500	48/21///	11 PARSONAGE WAY	1010	1010	2,062	1	1	2/11/2013	90,000	78,500	0.87	1.15	0.09
198	2000 - 2500	2/8/A//	14 BAYVIEW LANE	1010	1010	2,051	53	16	9/12/2011	240,000	211,300	0.88	1.14	0.08
3893	2000 - 2500	66/11///	10 ADAMS ROAD	1010	1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.07
2111	2000 - 2500	26/36///	578 HALEY ROAD	1013	1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.07
101572	2000 - 2500	54/2/11//	8 MELANIES COURT	1010	1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.06
413	2000 - 2500	4/32///	7 COTTLE LANE	1010	1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.06
105146	2000 - 2500	48/8/9E/	15 DRAKE LANE	1010	1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.05
2423	2000 - 2500	35/3/6//	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.05
105145	2000 - 2500	48/8/8E/	12 DRAKE LANE	1010	1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.04
2326	2000 - 2500	30/37///	59 MANSON ROAD	1010	1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.03
2548	2000 - 2500	36/70///	152 PEPPERRELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.03
2616	2000 - 2500	39/2/7//	12 HARTLEY FARM LANE	1010	1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.01
3672	2000 - 2500	62/22///	5 SHAYDON LANE	1010	1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.01
105189	2000 - 2500	38/13/5//	10 COTTAGE WAY	1020	1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.00
2476	2000 - 2500	36/3//	139 PEPPERRELL ROAD	1010	1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.00
2378	2000 - 2500	34/2/D//	36 GOOSE POINT	1010	1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.00
2402	2000 - 2500	34/21///	380 HALEY ROAD	1010	1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.00
4037	2000 - 2500	68/18/1//	23-23A PAYNE ROAD	1010	1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.00
2166	2000 - 2500	27/37///	118 PEPPERRELL ROAD	1090	1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.00
3191	2000 - 2500	56/3/30//	20 HIGH PASTURE ROAD	1010	1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.00
105148	2000 - 2500	48/8/12E/	16 DRAKE LANE	1010	1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.01
103976	2000 - 2500	61/26/21//	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.01
3648	2000 - 2500	62/9/3//	82 NORTON ROAD	1010	1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.01
1458	2000 - 2500	16/32///	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.01
104783	2000 - 2500	61/25/1/B/	4 DAHLIA DRIVE	1020	1020	2,212	5	5	6/11/2012	330,000	321,900	0.98	1.03	0.02
1412	2000 - 2500	15/105//	12 DEBRA LANE	1010	1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.02
2523	2000 - 2500	36/45//	8 FOYES LANE	1010	1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
102242	2000 - 2500	55/1/C 2//	8 AUTUMN WAY #2	1020	1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.02
104547	2000 - 2500	48/11//	3 PARSONAGE WAY	1010	1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.02

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133	2000 - 2500	2/16/11	45 ELIJOT ROAD		1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.03
829	2000 - 2500	9/40/11	1 LOVE LANE		1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.03
252	2000 - 2500	3/30/11	8 LANGTON STREET		1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.03
104682	2000 - 2500	12/11/11A/	5 ROSEBERRY LANE		1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.04
105189	2000 - 2500	38/13/5/1	10 COTTAGE WAY		1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.04
1141	2000 - 2500	11/47/11	128 DENNETT ROAD		1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.04
2149	2000 - 2500	27/24/11	129 PEPPERRELL ROAD		1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.06
2315	2000 - 2500	30/26/8/1	3 APPELGATE LANE		1011	2,476	20	10	3/11/2013	294,000	302,000	1.03	0.97	0.07
104624	2000 - 2500	54/16/2/1	4 KINGS COURT		1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.07
3009	2000 - 2500	48/6/11	98 HALEY ROAD		1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15
1677	2000 - 2500	17/35/11	181 WHIPPLE ROAD		1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.19
3257	2000 - 2500	56/26/11	16 NORTON ROAD		1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.22
4183	2500 - 3000	2/13/8/1	5 COVE LANDING		1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.10
4179	2500 - 3000	2/13/4/1	6 COVE LANDING		1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.04
104007	2500 - 3000	67/29/11	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.02
3629	2500 - 3000	61/28/A/1	14 LEWIS ROAD		1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.01
100966	2500 - 3000	1/18/3/1	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.00
103970	2500 - 3000	61/26/15/1	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.00
101402	2500 - 3000	2/13/2/A/1	5 TARA LANE		1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.00
105162	2500 - 3000	61/29/18/E/1	22 DRAKE LANE		1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.00
3334	2500 - 3000	58/39/B/1	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.01
101742	2500 - 3000	1/30/1/1	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.01
1250	2500 - 3000	14/87/1/1	21 STERLING ROAD		1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.03
104726	2500 - 3000	3/69/5/1	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.03
3297	2500 - 3000	58/6/A/1	28 SEAPPOINT ROAD		1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.04
1759	2500 - 3000	19/4/3/1	34 RIDGEWOOD DRIVE		1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.08
3347	3000 - 4000	58/51/1/1	40 GOODWIN ROAD		1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.15
2383	3000 - 4000	34/3/3/1	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.12
101083	3000 - 4000	35/26/2/1	2 POWELL LANE		1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.11



**Summary by Residential Grade  
KITTERY, ME**

12/16/2013

Residential Grade	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01	25	199,580	192,812	0.96	134,500	132,000	0.99	0.04	5.82%	0.97
02	4	8,125	7,800	0.95	6,750	6,700	0.98	0.01	4.34%	0.96
03	8	128,347	129,862	1.05	143,500	146,500	1.01	0.04	7.67%	1.01
04	115	193,497	183,290	0.96	205,000	188,400	0.96	0.06	8.58%	0.95
05	22	354,273	345,941	0.95	293,000	280,250	0.96	0.04	5.97%	0.98
06	31	359,237	328,881	0.92	364,000	315,900	0.94	0.05	7.24%	0.92
07	18	406,350	392,933	0.97	354,950	343,100	0.98	0.04	5.67%	0.97
08	4	853,125	825,925	0.97	893,750	854,900	0.96	0.01	1.56%	0.97
09	5	823,700	742,660	0.88	1,000,000	883,600	0.89	0.01	5.17%	0.90
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Residential Grade  
KITTERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3317		58/25//	17 TOWER ROAD		1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.25
104468		41/5/4//	5 JANAH LANE		1300		2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.20
104587		22/21/H 102//	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.14
104588		4/59/23/A/	23 A GOVERNMENT STREET		1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.14
2855		44/69//	12 CHAUNCEY CREEK ROAD		1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.09
105063		54/19/2//	WILSON ROAD		1300			2013	5/19/2011	75,000	69,600	0.93	1.08	0.06
104590		4/59/23/C/	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.05
3313		58/19/A//	13 GOODWIN ROAD		1300		2013		11/17/2011	150,000	141,600	0.94	1.06	0.05
105189		38/13/5//	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.03
103975		61/26/20//	10 JEFFERSON LANE	LF	1300			2013	11/21/2012	95,000	90,900	0.96	1.05	0.03
104783		61/25/1/B/	4 DAHLIA DRIVE		1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.01
105345		1/47/1//	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.01
105188		38/13/3//	6 COTTAGE WAY		1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.00
104982		22/21/H 106//	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.00
104017		67/39//	25 JEFFERSON LANE	LF	1300			2013	8/15/2011	92,000	91,000	0.99	1.01	0.00
104726		3/69/5//	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.00
105189		38/13/5//	10 COTTAGE WAY		1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.01
105326		67/45//	10 COOPERS WAY	LF2	1300			2013	2/7/2013	126,000	126,900	1.01	0.99	0.02
104128		16/156/1/5/	1 PHILBRICK LANE #5		1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.03
104767		22/21/H 204//	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.03
104605		42/22/2//	475 HALEY ROAD #2		1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.04
3854		65/21//	REMICKS LANE		1310	0	2013		1/11/2012	30,000	31,300	1.04	0.96	0.05
104345		22/21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.06
104589		4/59/23/B/	23 B GOVERNMENT STREET		1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.07
103981		61/26/26//	19 JEFFERSON LANE	LF	1300			2013	3/12/2013	87,000	91,900	1.06	0.95	0.07
1867	01	Minimum	4 DANA AVENUE SITE 38		1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.14
3496	01	Minimum	6 CUTTS ROAD SITE 052		1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.01
680	01	Minimum	5 SPINNEY WAY SITE 08		1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.00
3547	01	Minimum	6 CUTTS ROAD SITE 104		1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.02

**Parcel Detail by Residential Grade  
KITTERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3167	02	Below Average	53 NORTON ROAD		1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.07
2376	02	Below Average	1 GOOSE POINT		1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.05
1026	02	Below Average	3 KEENE CIRCLE		1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.03
1470	02	Below Average	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.00
2995	02	Below Average	8 HALEY ROAD		1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.00
1293	02	Below Average	32 SHAPLEIGH ROAD		1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.02
2032	02	Below Average	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.11
104730	02	Below Average	4 DANA AVENUE #32		1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.34
517	03	Average	14 OTIS AVENUE		1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.31
515	03	Average	18 OTIS AVENUE		1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.26
315	03	Average	21 OLD POST ROAD		1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.22
911	03	Average	59 ROGERS ROAD		1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.21
2652	03	Average	17 CEDAR DRIVE		1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.18
1488	03	Average	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.18
105124	03	Average	6 CUTTS ROAD SITE 93		1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.17
1279	03	Average	136 STATE ROAD		1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.17
3850	03	Average	48 REMICKS LANE		1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.15
2302	03	Average	28 MANSON ROAD		1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.14
1308	03	Average	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.14
793	03	Average	37 WILLIAMS AVENUE		1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.14
403	03	Average	10 PLEASANT STREET		1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.13
4130	03	Average	6 CUTTS ROAD SITE 026		1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.13
208	03	Average	46 ELIOT ROAD		1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.12
1922	03	Average	8 COLONIAL ROAD		1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.11
1278	03	Average	134 STATE ROAD		1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.11
927	03	Average	18 ROGERS ROAD		1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.11
1518	03	Average	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.11
1255	03	Average	16 LAUREL AVENUE		1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.10
664	03	Average	2 EMERY LANE		1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.10
508	03	Average	17 JONES AVENUE		1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.10

**Parcel Detail by Residential Grade  
KITTERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Laud Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1526	03 Average	16/100//	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.09
730	03 Average	8/12//	103 OLD POST ROAD		1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.09
1514	03 Average	16/87//	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.09
198	03 Average	2/81A//	14 BAYVIEW LANE		1010	2,051	53	16	9/12/2011	240,000	211,300	0.88	1.14	0.08
1064	03 Average	10/100//	12 WYMAN AVENUE		1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.08
1408	03 Average	15/101//	10 SCHOOL STREET		1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.07
3502	03 Average	60/21/58//	6 CUTTS ROAD SITE 058		1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.07
2456	03 Average	35/19//	2 ROSELLEN DRIVE		1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.07
612	03 Average	5/11//	9 LEACH ROAD		1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.07
2016	03 Average	24/60//	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.06
1503	03 Average	16/76//	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.06
1574	03 Average	16/151//	35 WYMAN AVENUE		1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.06
101572	03 Average	54/2/11//	8 MELANIES COURT		1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.06
876	03 Average	9/84//	19 GEORGE STREET		1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.06
671	03 Average	7/7//	43 OLD DENNETT ROAD		1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.06
1456	03 Average	16/30//	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.05
1226	03 Average	14/62//	1 PALMER AVENUE		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.04
1799	03 Average	20/14A//	29 ROUTE 236		1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.04
2326	03 Average	30/37//	59 MANSON ROAD		1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.03
1241	03 Average	14/78//	3 STERLING ROAD		1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.03
3610	03 Average	61/19A 10//	10 HILL CREEK DRIVE		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.03
2012	03 Average	24/57//	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.02
104742	03 Average	21/3/18//	4 DANA AVENUE #18		1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.02
831	03 Average	9/42//	18 PINE STREET		1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.02
1270	03 Average	14/109//	10 STERLING ROAD		1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.02
2733	03 Average	42/1//	37 FOYES LANE		1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.02
3710	03 Average	63/18//	139 BRAVE BOAT HARBOR R		1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.02
403	03 Average	4/24//	10 PLEASANT STREET		1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.01
1498	03 Average	16/71//	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.01
3672	03 Average	62/22//	5 SHAYDON LANE		1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.01
3144	03 Average	54/17//	66 WILSON ROAD		1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.00

**Parcel Detail by Residential Grade  
KITTERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
430	03	Average	16 OLD ARMORY WAY	1010	1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.00
2476	03	Average	139 PEPPERRELL ROAD	1010	1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.00
3240	03	Average	43 MILLER ROAD	1010	1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.00
2402	03	Average	380 HALEY ROAD	1010	1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.00
4037	03	Average	23-23A PAYNE ROAD	1010	1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.00
2646	03	Average	3 CEDAR DRIVE	1031	1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.00
101522	03	Average	78 NORTON ROAD UNIT 6	1020	1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.01
3648	03	Average	82 NORTON ROAD	1010	1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.01
1140	03	Average	132 DENNETT ROAD	1010	1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.01
3559	03	Average	445 US ROUTE 1	0101	0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.01
104559	03	Average	2 ROWANS WAY	1010	1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.01
1458	03	Average	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.01
1412	03	Average	12 DEBRA LANE	1010	1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.02
2523	03	Average	8 FOYES LANE	1010	1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
729	03	Average	71 OLD POST ROAD	1010	1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.02
102242	03	Average	8 AUTUMN WAY #2	1020	1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.02
100842	03	Average	11 LYNCH LANE	1010	1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.02
1282	03	Average	5 PAGE STREET	1010	1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.03
3501	03	Average	6 CUTTS ROAD SITE 057	1031	1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.03
133	03	Average	45 ELLIOT ROAD	1040	1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.03
2864	03	Average	57 BRAVE BOAT HARBOR RO	1010	1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.03
101526	03	Average	78 NORTON ROAD UNIT 10	1020	1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.03
252	03	Average	8 LANGTON STREET	1011	1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.03
2918	03	Average	19 GERRISH ISLAND LANE	1010	1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.03
1585	03	Average	5 CROSS STREET	1010	1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.04
274	03	Average	34 MENDUM AVENUE	1013	1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.04
3613	03	Average	13 HILL CREEK DRIVE	1010	1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.04
475	03	Average	22 TRAP AVENUE	1010	1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.04
3940	03	Average	1 IDLEWOOD LANE SITE 44	1031	1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.04
4118	03	Average	10 ASH LANE	1031	1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.05
3480	03	Average	6 CUTTS ROAD SITE 036	1031	1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.05

**Parcel Detail by Residential Grade  
KITTERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2670	03 Average	39/23//	221 HALEY ROAD	1010	1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.06
2085	03 Average	26/12//	12 COLEMAN AVENUE	1010	1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.06
2196	03 Average	28/10//	20 FERNALD ROAD	1010	1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
1829	03 Average	20/38/4//	76 MARTIN ROAD SITE D	1031	1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.06
2655	03 Average	39/17B 17//	24 CEDAR DRIVE	1031	1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.06
1142	03 Average	11/48//	126 DENNETT ROAD	1010	1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.06
2315	03 Average	30/26B//	3 APPLGATE LANE	1011	1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.07
1915	03 Average	22/29//	154 ROGERS ROAD	1010	1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.08
242	03 Average	3/21//	12 STIMSON STREET	1010	1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.08
1759	03 Average	19/4/3//	34 RIDGEWOOD DRIVE	1010	1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.08
101262	03 Average	60/21/116//	6 CUTTS ROAD SITE 116	1031	1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.09
647	03 Average	6/12D//	10 NORDIA LANE	1010	1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
610	03 Average	5/9//	153 DENNETT ROAD	1050	1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.09
1674	03 Average	17/32//	169 WHIPPLE ROAD	1010	1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.10
1952	03 Average	23/7H//	8 CHICKADEE LANE	1010	1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.10
283	03 Average	3/57//	16-18 MENDUM AVENUE	1040	1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.10
4202	03 Average	69/20/A//	168 BRAVE BOAT HARBOR R	1010	1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.11
1310	03 Average	15/18//	43 BOUSH STREET	AT	1010	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.11
1475	03 Average	16/48//	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.13
3218	03 Average	56/5/C//	4 CHARLES HILL ROAD	1010	1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.13
1496	03 Average	16/69//	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.14
104554	03 Average	48/18//	4 PARSONAGE WAY	1010	1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.15
3009	03 Average	48/6//	98 HALEY ROAD	1010	1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15
104554	03 Average	48/18//	4 PARSONAGE WAY	1010	1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.17
3914	03 Average	66/16/18//	1 IDLEWOOD LANE SITE 18	1031	1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.17
3579	03 Average	61/5//	75 NORTON ROAD	1010	1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.19
1677	03 Average	17/35//	181 WHIPPLE ROAD	1010	1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.19
1940	03 Average	23/5/E//	7 MILL POND ROAD	1013	1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.19
104905	03 Average	60/21/106//	6 CUTTS ROAD SITE 106	1031	1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.20
3920	03 Average	66/16/24//	1 IDLEWOOD LANE SITE 24	1031	1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.30
3508	03 Average	60/21/64//	6 CUTTS ROAD SITE 064	1031	1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.40

**Parcel Detail by Residential Grade  
KITTEERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1577	04	Average +10	41 WYMAN AVENUE	1010	1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.17	
2436	04	Average +10	63 CROCKETT NECK ROAD	1010	1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.16	
866	04	Average +10	14 LOVE LANE	1010	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.13	
104555	04	Average +10	11 PARSONAGE WAY	1010	1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.09	
105123	04	Average +10	6 CUTTS ROAD SITE 94	1031	1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.06	
2423	04	Average +10	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.05	
100855	04	Average +10	14 LYNCH LANE	1010	1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.04	
2548	04	Average +10	152 PEPPERRELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.03	
4012	04	Average +10	81 BARTLETT ROAD	1010	1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.02	
287	04	Average +10	8 MENDUM AVENUE	1013	1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.01	
1667	04	Average +10	30 NEWSON AVENUE	1013	1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.00	
2378	04	Average +10	36 GOOSE POINT	1010	1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.00	
2166	04	Average +10	118 PEPPERRELL ROAD	1090	1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.00	
1772	04	Average +10	16 RIDGEWOOD DRIVE	1010	1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.02	
104547	04	Average +10	3 PARSONAGE WAY	1010	1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.02	
1250	04	Average +10	21 STERLING ROAD	1010	1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.03	
829	04	Average +10	1 LOVE LANE	1010	1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.03	
104682	04	Average +10	5 ROSEBERRY LANE	1010	1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.04	
3297	04	Average +10	28 SEAPOINT ROAD	1010	1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.04	
1141	04	Average +10	128 DENNETT ROAD	1010	1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.04	
2149	04	Average +10	129 PEPPERRELL ROAD	1010	1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.06	
3257	04	Average +10	16 NORTON ROAD	1120	1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.22	
101	05	Average +20	18 STIMSON STREET	1010	1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.25	
2905	05	Average +20	10 CUTTS ISLAND LANE	1010	1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.21	
2051	05	Average +20	16 BOND ROAD	1010	1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.14	
105142	05	Average +20	15 HACKETT WAY	1010	1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.12	
250	05	Average +20	9-11 RICE AVENUE	1040	1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.11	
105163	05	Average +20	24 DRAKE LANE	1010	1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.11	
105150	05	Average +20	20 DRAKE LANE	1010	1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.10	

**Parcel Detail by Residential Grade  
KITTERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4183	05	Average +20	5 COVE LANDING	1010	1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.08
3893	05	Average +20	10 ADAMS ROAD	1010	1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.05
101083	05	Average +20	2 POWELL LANE	1010	1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.05
2111	05	Average +20	578 HALEY ROAD	1013	1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.05
104627	05	Average +20	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.04
105146	05	Average +20	15 DRAKE LANE	1010	1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.03
105145	05	Average +20	12 DRAKE LANE	1010	1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.02
4179	05	Average +20	6 COVE LANDING	1013	1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.02
104626	05	Average +20	2 DEVON WOODS DRIVE	1010	1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.00
104007	05	Average +20	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.00
105970	05	Average +20	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.02
101402	05	Average +20	5 TARA LANE	1010	1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.02
105162	05	Average +20	22 DRAKE LANE	1010	1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.02
3191	05	Average +20	20 HIGH PASTURE ROAD	1010	1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.02
105148	05	Average +20	16 DRAKE LANE	1010	1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.03
103976	05	Average +20	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.03
104633	05	Average +20	3 DEVON WOODS DRIVE	1010	1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.03
104627	05	Average +20	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.04
103966	05	Average +20	8 BLUEBERRY LANE	LF	1010	3,390	8	7	7/3/2012	417,000	407,600	0.98	1.02	0.04
104009	05	Average +20	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.07
1212	05	Average +20	133 ROGERS ROAD	1010	1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.08
104624	05	Average +20	4 KINGS COURT	1010	1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.09
1400	05	Average +20	100 ROGERS ROAD	1010	1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.12
3173	05	Average +20	9 HIGH PASTURE ROAD	1010	1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.12
2810	06	Good	2 TENNEY HILL ROAD	1010	1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.24
3347	06	Good	40 GOODWIN ROAD	1010	1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.13
124	06	Good	11 WALKER AVENUE	1010	1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.09
104033	06	Good	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.04
104210	06	Good	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.04
2616	06	Good	12 HARTLEY FARM LANE	1010	1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.03

**Parcel Detail by Residential Grade  
KITTERY, ME**

12/16/2013

Intrnl ID	Residential Grade	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3629	06 Good	61/28/A//	14 LEWIS ROAD	SC	1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.03
104021	06 Good	22/21/G 307//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.01
102162	06 Good	17/44/1//	2 BOWEN ROAD	SC	1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.00
105004	06 Good	22/21/H 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.00
104036	06 Good	22/21/G 206//	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.01
104202	06 Good	22/21/G 208//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.02
104193	06 Good	22/21/2 A//	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.03
104022	06 Good	22/21/I 2//	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.03
104035	06 Good	22/21/G 302//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.04
104329	06 Good	22/21/F 306//	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.05
103980	06 Good	61/26/25//	20 JEFFERSON LANE	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.05
104337	06 Good	22/21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.16
102363	07 Good +10	1/33/2//	32 BADGERS ISLAND WEST #		1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.01
100966	07 Good +10	1/18/3//	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.00
101742	07 Good +10	1/30/1//	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.01
102364	07 Good +10	1/33/3//	32 BADGERS ISLAND WEST #		1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.04
523	08 Good +20	4/132//	26 GOVERNMENT STREET		1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.13
2383	08 Good +20	34/3/3//	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.01
3364	08 Good +20	58/51/L//	28 TOWER ROAD		1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.00
413	08 Good +20	4/32//	7 COTTLE LANE		1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.01
3334	08 Good +20	58/39/B//	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.08

*Summary by Sale Price Quartile  
KITTELY, ME*

12/16/2013

Sale Price Quartile	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
1	58	89,214	87,852	0.99	90,000	85,850	0.99	0.05	8.78%	0.98
2	58	203,070	191,719	0.95	203,000	187,750	0.96	0.06	7.06%	0.94
3	57	276,737	262,023	0.94	275,000	259,400	0.97	0.06	7.90%	0.95
4	59	497,459	469,731	0.94	418,500	396,900	0.96	0.04	6.02%	0.94
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Sale Price Quartile  
KITTERY, ME**

12/16/2013

Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3317	1	58/25///	17 TOWER ROAD		1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.25
2652	1	39/17/B 8/	17 CEDAR DRIVE		1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.21
104468	1	41/5/4/	5 JANAH LANE		1300		2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.20
105124	1	60/21/93/	6 CUTTS ROAD SITE 93		1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.20
4130	1	60/21/26/	6 CUTTS ROAD SITE 026		1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.16
1867	1	21/3/38/	4 DANA AVENUE SITE 38		1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.15
104588	1	4/59/23/A/	23 A GOVERNMENT STREET		1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.14
104555	1	48/21///	11 PARSONAGE WAY		1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.12
3502	1	60/21/58/	6 CUTTS ROAD SITE 058		1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.10
2855	1	44/69///	12 CHAUNCEY CREEK ROAD		1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.09
105123	1	60/21/94/	6 CUTTS ROAD SITE 94		1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.09
1456	1	16/30///	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.08
105063	1	54/19/2/	WILSON ROAD		1300			2013	5/19/2011	75,000	69,600	0.93	1.08	0.06
1241	1	14/78///	3 STERLING ROAD		1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.06
104742	1	21/3/18//	4 DANA AVENUE #18		1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.05
831	1	9/42///	18 PINE STREET		1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.05
104590	1	4/59/23/C/	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.05
2733	1	42/1///	37 FOYES LANE		1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.05
3167	1	55/8///	53 NORTON ROAD		1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.05
3313	1	58/19/A//	13 GOODWIN ROAD		1300		2013		11/17/2011	150,000	141,600	0.94	1.06	0.05
1498	1	16/71///	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.04
105189	1	38/13/5//	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.03
103975	1	61/26/20//	10 JEFFERSON LANE	LF	1300			2013	11/21/2012	95,000	90,900	0.96	1.05	0.03
2376	1	34/2/A//	1 GOOSE POINT		1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.03
2646	1	39/17/B 2//	3 CEDAR DRIVE		1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.03
3496	1	60/21/52//	6 CUTTS ROAD SITE 052		1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.02
680	1	7/10/8//	5 SPINNEY WAY SITE 08		1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.01
3501	1	60/21/57//	6 CUTTS ROAD SITE 057		1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.00
104017	1	67/39//	25 JEFFERSON LANE	LF	1300			2013	8/15/2011	92,000	91,000	0.99	1.01	0.00
3547	1	60/21/104//	6 CUTTS ROAD SITE 104		1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.01

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475	1	4/85//	22 TRAIPI AVENUE		1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.01
3940	1	66/16/44//	1 IDLEWOOD LANE SITE 44		1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.01
105326	1	67/45//	10 COOPERS WAY	LF2	1300			2013	2/7/2013	126,000	126,900	1.01	0.99	0.02
4118	1	39/17/B 20//	10 ASH LANE		1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.02
3480	1	60/21/36//	6 CUTTS ROAD SITE 036		1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.02
1470	1	16/43//	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.02
2995	1	47/22//	8 HALEY ROAD		1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.02
104128	1	16/156/1/5/	1 PHILBRICK LANE #5		1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.03
1829	1	20/38/4//	76 MARTIN ROAD SITE D		1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.03
2655	1	39/17/B 17//	24 CEDAR DRIVE		1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.03
104605	1	42/22/2//	475 HALEY ROAD #2		1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.04
1293	1	15/4//	32 SHAPLEIGH ROAD		1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.04
104624	1	54/16/2//	4 KINGS COURT		1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.04
3854	1	65/21//	REMICKS LANE		1310	0	2013		1/11/2012	30,000	31,300	1.04	0.96	0.05
101262	1	60/21/116//	6 CUTTS ROAD SITE 116		1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.06
104589	1	4/59/23/B/	23 B GOVERNMENT STREET		1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.07
103981	1	61/26/26//	19 JEFFERSON LANE	LF	1300			2013	3/12/2013	87,000	91,900	1.06	0.95	0.07
1475	1	16/48//	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.10
3218	1	56/5/C//	4 CHARLES HILL ROAD		1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.10
1496	1	16/69//	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.11
2032	1	24/76//	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.13
104554	1	48/18//	4 PARSONAGE WAY		1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.14
3914	1	66/16/18//	1 IDLEWOOD LANE SITE 18		1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.14
3579	1	61/5//	75 NORTON ROAD		1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.16
104905	1	60/21/106//	6 CUTTS ROAD SITE 106		1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.17
3920	1	66/16/24//	1 IDLEWOOD LANE SITE 24		1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.27
104730	1	21/3/32//	4 DANA AVENUE #32		1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.36
3508	1	60/21/64//	6 CUTTS ROAD SITE 064		1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.37
1488	2	16/61//	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.18
1279	2	14/117/A//	136 STATE ROAD		1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.17

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2302	2	30/16///	28 MANSON ROAD	AM	1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.14
1308	2	15/16///	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.14
793	2	9/10///	37 WILLIAMS AVENUE		1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.14
403	2	4/24///	10 PLEASANT STREET		1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.13
208	2	2/88///	46 ELIOT ROAD		1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.12
1278	2	14/117///	134 STATE ROAD		1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.11
1518	2	16/92///	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.11
1255	2	14/94///	16 LAUREL AVENUE		1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.10
664	2	7/5///	2 EMERY LANE		1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.10
1526	2	16/100///	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.09
730	2	8/12///	103 OLD POST ROAD		1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.09
1514	2	16/87///	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.09
1064	2	10/100///	12 WYMAN AVENUE		1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.08
2456	2	35/19///	2 ROSELLEN DRIVE		1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.07
612	2	5/11///	9 LEACH ROAD		1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.07
2016	2	24/60///	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.06
1503	2	16/76///	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.06
1574	2	16/151///	35 WYMAN AVENUE		1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.06
876	2	9/84///	19 GEORGE STREET		1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.06
671	2	7/7///	43 OLD DENNETT ROAD		1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.06
1226	2	14/62///	1 PALMER AVENUE		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.04
1799	2	20/14/A//	29 ROUTE 236		1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.04
3610	2	61/19/A 10//	10 HILL CREEK DRIVE		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.03
2012	2	24/57///	18-20 MOORE STREET	AM	1040	1,793	72	18	12/6/2012	205,000	191,800	0.94	1.07	0.02
3710	2	63/18///	139 BRAVE BOAT HARBOR R		1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.02
403	2	4/24///	10 PLEASANT STREET		1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.01
3144	2	54/17///	66 WILSON ROAD		1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.00
430	2	4/48///	16 OLD ARMORY WAY		1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.00
3240	2	56/17/2//	43 MILLER ROAD		1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.00
101522	2	62/9/7/6//	78 NORTON ROAD UNIT 6		1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.01
1140	2	11/46///	132 DENNETT ROAD		1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.01

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1458	2	16/32//	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.01
1026	2	10/67A//	3 KEENE CIRCLE		1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.02
1412	2	15/105//	12 DEBRA LANE		1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.02
2523	2	36/45//	8 FOYES LANE		1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
729	2	8/10//	71 OLD POST ROAD		1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.02
100842	2	68/4A 9//	11 LYNCH LANE		1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.02
1282	2	14/120//	5 PAGE STREET		1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.03
2864	2	45/4//	57 BRAVE BOAT HARBOR RO		1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.03
101526	2	62/9/7/10/	78 NORTON ROAD UNIT 10		1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.03
2918	2	45/52//	19 GERRISH ISLAND LANE		1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.03
1585	2	16/162//	5 CROSS STREET		1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.04
3613	2	61/19A 13//	13 HILL CREEK DRIVE		1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.04
2670	2	39/23//	221 HALEY ROAD		1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.06
2085	2	26/12//	12 COLEMAN AVENUE		1010	1,213	113	20	5/31/2012	195,000	198,300	1.02	0.98	0.06
2196	2	28/10//	20 FERNALD ROAD		1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
1142	2	11/48//	126 DENNETT ROAD		1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.06
1915	2	22/29//	154 ROGERS ROAD		1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.08
242	2	3/21//	12 STIMSON STREET		1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.08
647	2	6/12D//	10 NORDIA LANE		1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
1674	2	17/32//	169 WHIPPLE ROAD		1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.10
1952	2	23/7H//	8 CHICKADEE LANE		1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.10
4202	2	69/20A//	168 BRAVE BOAT HARBOR R		1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.11
1310	2	15/18//	43 BOUSH STREET	AT	1010	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.11
104554	2	48/18//	4 PARSONAGE WAY		1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.15
3009	2	48/6//	98 HALEY ROAD		1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15
517	3	4/127//	14 OTIS AVENUE		1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.32
515	3	4/125//	18 OTIS AVENUE		1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.27
315	3	3/84//	21 OLD POST ROAD		1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.23
911	3	9/116//	59 ROGERS ROAD		1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.22
1577	3	16/154//	41 WYMAN AVENUE		1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.18

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2436	3	35/10/A //	63 CROCKETT NECK ROAD	1010	1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.17
3850	3	65/17/B //	48 REMICKS LANE	1010	1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.16
866	3	9/76/ / /	14 LOVE LANE	1010	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.14
250	3	3/28/A //	9-11 RICE AVENUE	1040	1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.14
1922	3	22/35/ / /	8 COLONIAL ROAD	1010	1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.12
927	3	9/130/ / /	18 ROGERS ROAD	1010	1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.12
508	3	4/118/ / /	17 JONES AVENUE	1010	1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.11
198	3	2/81/A //	14 BAYVIEW LANE	1010	1010	2,051	53	16	9/12/2011	240,000	211,300	0.88	1.14	0.09
3893	3	66/11/ / /	10 ADAMS ROAD	1010	1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.08
1408	3	15/101/ / /	10 SCHOOL STREET	1010	1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.08
124	3	2/13/1/ / /	11 WALKER AVENUE	1010	1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.08
101572	3	54/2/11/ / /	8 MELANIES COURT	1010	1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.07
104627	3	59/33/ / /	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.07
2423	3	35/3/6/ / /	7 BARTERS CREEK ROAD	1010	1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.06
2326	3	30/37/ / /	59 MANSON ROAD	1010	1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.04
2548	3	36/70/ / /	152 PEPPERELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.04
104626	3	59/32/ / /	2 DEVON WOODS DRIVE	1010	1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.03
1270	3	14/109/ / /	10 STERLING ROAD	1010	1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.03
4012	3	68/4/A 4/ /	81 BARTLETT ROAD	1010	1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.03
3672	3	62/22/ / /	5 SHAYDON LANE	1010	1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.02
2476	3	36/3/ / /	139 PEPPERELL ROAD	1010	1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.01
2402	3	34/21/ / / /	380 HALEY ROAD	1010	1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.01
3191	3	56/3/30/ / /	20 HIGH PASTURE ROAD	1010	1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.01
104633	3	59/39/ / / /	3 DEVON WOODS DRIVE	1010	1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.00
3648	3	62/9/3/ / /	82 NORTON ROAD	1010	1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.00
104559	3	59/16/9/C /	2 ROWANS WAY	1010	1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.00
104783	3	61/25/1/B /	4 DAHLIA DRIVE	1020	1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.01
104627	3	59/33/ / / /	4 DEVON WOODS DRIVE	1010	1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.01
1772	3	20/2/8/ / /	16 RIDGEWOOD DRIVE	1010	1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.01
102242	3	55/1/C 2/ / /	8 AUTUMN WAY #2	1020	1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.01
104547	3	48/11/ / / /	3 PARSONAGE WAY	1010	1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.01

**Parcel Detail by Sale Price Quartile  
KITTERY, ME**

12/16/2013

Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Age	Eff	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104982	3	22/21/H 106//	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.02	
104036	3	22/21/G 206//	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.02	
133	3	2/16//	45 ELIOT ROAD		1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.02	
1250	3	14/87//	21 STERLING ROAD		1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.02	
829	3	9/40//	1 LOVE LANE		1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.02	
252	3	3/30//	8 LANGTON STREET		1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.02	
104682	3	12/11/A/	5 ROSEBERRY LANE		1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.03	
1141	3	11/47//	128 DENNETT ROAD		1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.03	
1212	3	14/49//	133 ROGERS ROAD		1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.05	
104767	3	22/21/H 204//	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.05	
104035	3	22/21/G 302//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.05	
104329	3	22/21/F 306//	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.06	
2315	3	30/26/B//	3 APPLGATE LANE		1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.06	
1759	3	19/4/3//	34 RIDGEWOOD DRIVE		1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.07	
104345	3	22/21/H 101//	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.08	
610	3	5/9//	153 DENNETT ROAD		1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.08	
1400	3	15/93//	100 ROGERS ROAD		1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.09	
283	3	3/57//	16-18 MENDUM AVENUE		1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.09	
104337	3	22/21/F 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.17	
1677	3	17/35//	181 WHIPPLE ROAD		1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.18	
1940	3	23/5/E//	7 MILL POND ROAD		1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.18	
101	4	1/73//	18 STIMSON STREET		1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.27	
2905	4	45/37//	10 CUTTS ISLAND LANE		1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.23	
2810	4	44/29//	2 TENNEY HILL ROAD		1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.22	
523	4	4/132//	26 GOVERNMENT STREET		1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.20	
2051	4	25/12//	16 BOND ROAD		1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.16	
105142	4	48/8/2/E/	15 HACKETT WAY		1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.14	
105163	4	61/29/20/E/	24 DRAKE LANE		1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.13	
105150	4	48/8/16/E/	20 DRAKE LANE		1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.12	
104587	4	22/21/H 102//	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.11	

**Parcel Detail by Sale Price Quartile  
KITTERY, ME**

12/16/2013

Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3347	4	58/51/11	40 GOODWIN ROAD		1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.11
4183	4	2/13/8/	5 COVE LANDING		1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.10
2383	4	34/3/3/1	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.08
101083	4	35/26/2/1	2 POWELL LANE		1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.07
2111	4	26/36/1/	578 HALEY ROAD		1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.07
3364	4	58/51/1/1	28 TOWER ROAD		1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.07
413	4	4/32/1/1	7 COTTLE LANE		1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.06
105146	4	48/8/9/E/	15 DRAKE LANE		1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.05
100855	4	68/4/A/22/1	14 LYNCH LANE		1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.04
105145	4	48/8/8/E/	12 DRAKE LANE		1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.04
4179	4	2/13/4/1	6 COVE LANDING		1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.04
104033	4	22/21/G/303/1	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.02
104210	4	22/21/F/207/1	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.02
104007	4	67/29/1/1	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.02
102363	4	1/33/2/1/1	32 BADGERS ISLAND WEST #		1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.01
2616	4	39/2/7/1/1	12 HARTLEY FARM LANE		1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.01
287	4	3/61/1/1	8 MENDUM AVENUE		1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.01
3629	4	61/28/A/1/1	14 LEWIS ROAD		1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.01
1667	4	17/26/1/1	30 NEWSON AVENUE		1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.00
2378	4	34/2/D/1/1	36 GOOSE POINT		1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.00
100966	4	1/18/3/1/1	4 ISLAND AVENUE UNIT 3		1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.00
103970	4	61/26/15/1/1	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.00
4037	4	68/18/1/1/1	23-23A PAYNE ROAD		1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.00
2166	4	27/37/1/1	118 PEPPERELL ROAD		1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.00
101402	4	2/13/2/A/1	5 TARA LANE		1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.00
105162	4	61/29/18/E/1	22 DRAKE LANE		1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.00
105148	4	48/8/12/E/1	16 DRAKE LANE		1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.01
3334	4	58/39/B/1/1	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.01
103976	4	61/26/21/1/1	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.01
101742	4	1/30/1/1/1	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.01
104021	4	22/21/G/307/1/1	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.01

**Parcel Detail by Sale Price Quartile  
KITTERY, ME**

12/16/2013

Intrnl ID	Sale Price Quartile	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3559	4	60/22//	445 US ROUTE 1		0101	1,886	63	1/6/2012	420,000	409,200	0.97	1.03	0.01
102162	4	17/44/1//	2 BOWEN ROAD		1010	4,655	10	8/15/2011	819,000	799,500	0.98	1.02	0.02
105004	4	22/21/H 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	8/17/2011	360,000	351,700	0.98	1.02	0.02
103966	4	61/26/11//	8 BLUEBERRY LANE	LF	1010	3,390	8	7/5/2012	417,000	407,600	0.98	1.02	0.02
105345	4	1/47/1//	17 WATER STREET #1		1020	1,351	4	8/3/2012	450,000	441,800	0.98	1.02	0.02
105188	4	38/13/3//	6 COTTAGE WAY		1020	1,796	2	3/5/2013	345,000	340,300	0.99	1.01	0.03
104726	4	3/69/5//	19 BRIDGE STREET #5	60	1020	2,814	6	7/25/2012	405,000	402,200	0.99	1.01	0.03
105189	4	38/13/5//	10 COTTAGE WAY		1020	2,195	1	10/12/2012	418,500	416,500	1.00	1.00	0.04
102364	4	1/33/3//	32 BADGERS ISLAND WEST #		1020	3,169	10	12/19/2012	975,000	971,200	1.00	1.00	0.04
3297	4	58/6/A//	28 SEAPoint ROAD		1010	2,702	37	10/26/2012	675,000	673,500	1.00	1.00	0.04
274	4	3/49/1//	34 MENDUM AVENUE		1013	1,713	33	9/7/2012	420,000	419,100	1.00	1.00	0.04
104202	4	22/21/G 208//	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	12/20/2012	347,500	347,900	1.00	1.00	0.04
104193	4	22/21/2 A//	100 SANDPIPER LANE #A2	SC	1020	3,694	9	1/31/2012	535,000	539,300	1.01	0.99	0.05
104009	4	67/31//	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	6/7/2012	425,000	429,300	1.01	0.99	0.05
104022	4	22/21/J 2//	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	1/4/2012	630,000	638,900	1.01	0.99	0.05
2149	4	27/24//	129 PEPPERELL ROAD		1010	2,207	153	6/29/2012	401,000	409,100	1.02	0.98	0.06
103980	4	61/26/25//	20 JEFFERSON LANE	LF	1010	3,055	4	6/30/2011	440,000	452,000	1.03	0.97	0.07
3173	4	56/3/4//	9 HIGH PASTURE ROAD		1010	3,667	28	12/30/2011	367,375	389,100	1.06	0.94	0.10
3257	4	56/26//	16 NORTON ROAD		1120	2,400	29	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.22

**Summary by Sale Date**  
**KITTERY, ME**

12/16/2013

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2011, Q 2	34	244,696	228,600	0.94	237,625	213,800	0.95	0.05	7.43%	0.93
2011, Q 3	30	253,469	241,610	0.96	203,850	188,450	0.96	0.05	6.60%	0.95
2011, Q 4	31	179,960	175,758	0.99	181,000	179,800	0.99	0.05	9.06%	0.98
2012, Q 1	16	253,227	252,375	0.98	217,868	214,200	0.97	0.06	6.06%	1.00
2012, Q 2	38	279,866	263,489	0.95	245,500	234,200	0.97	0.05	6.95%	0.94
2012, Q 3	30	302,134	279,077	0.93	295,000	262,800	0.96	0.05	8.30%	0.92
2012, Q 4	34	344,455	330,991	0.94	269,250	252,350	0.96	0.04	6.86%	0.96
2013, Q 1	19	269,053	248,353	0.96	220,000	201,800	0.96	0.07	8.77%	0.92
		267,571	253,726	0.95	233,227	214,750	0.96	0.05	7.61%	0.95

**Parcel Detail by Sale Date  
KITTELY, ME**

12/16/2013

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2810	2011, Q 2	44/29//	2 TENNEY HILL ROAD		1010	1,209	133	16	6/2/2011	345,000	254,800	0.74	1.35	0.21
2652	2011, Q 2	39/17/B 8//	17 CEDAR DRIVE		1031	1,602	19	30	5/10/2011	100,000	78,300	0.78	1.28	0.17
793	2011, Q 2	9/10//	37 WILLIAMS AVENUE		1010	1,183	57	16	4/29/2011	190,000	156,300	0.82	1.22	0.13
250	2011, Q 2	3/28/A //	9-11 RICE AVENUE		1040	1,436	63	18	6/17/2011	236,250	196,100	0.83	1.20	0.12
4130	2011, Q 2	60/21/26//	6 CUTTS ROAD SITE 026		1031	787	16	20	4/22/2011	34,900	29,100	0.83	1.20	0.12
104587	2011, Q 2	22/21/H 102//	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.10
3347	2011, Q 2	58/51//	40 GOODWIN ROAD		1010	3,210	19	8	6/24/2011	503,500	429,900	0.85	1.17	0.10
1526	2011, Q 2	16/100//	4 DISMUKES STREET	AT	1010	1,466	2	2	6/21/2011	210,000	182,500	0.87	1.15	0.08
2016	2011, Q 2	24/60//	8 MOORE STREET	AT	1010	1,139	72	18	6/3/2011	187,000	167,500	0.90	1.12	0.05
876	2011, Q 2	9/84//	19 GEORGE STREET		1010	1,156	70	20	6/27/2011	174,500	157,300	0.90	1.11	0.05
413	2011, Q 2	4/32//	7 COTTLE LANE		1010	2,118	133	16	4/15/2011	360,000	325,000	0.90	1.11	0.05
2423	2011, Q 2	35/3/6//	7 BARTERS CREEK ROAD		1010	2,362	19	10	6/30/2011	315,000	287,100	0.91	1.10	0.04
1799	2011, Q 2	20/14/A //	29 ROUTE 236		1010	1,778	52	14	5/24/2011	219,600	203,100	0.92	1.08	0.03
2326	2011, Q 2	30/37//	59 MANSON ROAD		1010	2,201	53	16	6/30/2011	242,500	224,500	0.93	1.08	0.02
105063	2011, Q 2	54/19/2//	WILSON ROAD		1300			2013	5/19/2011	75,000	69,600	0.93	1.08	0.02
4012	2011, Q 2	68/4/A 4//	81 BARTLETT ROAD		1010	1,919	19	8	5/24/2011	275,000	259,400	0.94	1.06	0.01
2616	2011, Q 2	39/2/7//	12 HARTLEY FARM LANE		1010	2,460	29	11	5/24/2011	427,500	405,300	0.95	1.05	0.00
3672	2011, Q 2	62/22//	5 SHAYDON LANE		1010	2,190	37	14	5/6/2011	300,000	286,300	0.95	1.05	0.00
2378	2011, Q 2	34/2/D //	36 GOOSE POINT		1010	2,312	45	12	6/16/2011	470,000	450,200	0.96	1.04	0.01
3191	2011, Q 2	56/3/30//	20 HIGH PASTURE ROAD		1010	2,110	27	12	6/30/2011	300,000	289,400	0.96	1.04	0.01
103976	2011, Q 2	61/26/21//	12 JEFFERSON LANE	LF	1010	2,469	3	3	6/16/2011	369,900	358,000	0.97	1.03	0.02
104627	2011, Q 2	59/33//	4 DEVON WOODS DRIVE		1010	1,847	4	4	6/30/2011	302,000	294,800	0.98	1.02	0.03
680	2011, Q 2	7/10/8//	5 SPINNEY WAY SITE 08		1031	499	49	79	6/16/2011	5,000	4,900	0.98	1.02	0.03
729	2011, Q 2	8/10//	71 OLD POST ROAD		1010	1,382	59	16	5/17/2011	180,000	176,700	0.98	1.02	0.03
3501	2011, Q 2	60/21/57//	6 CUTTS ROAD SITE 057		1031	957	25	35	4/25/2011	26,000	25,700	0.99	1.01	0.04
133	2011, Q 2	2/16//	45 ELIOT ROAD		1040	2,496	56	16	4/25/2011	239,000	236,600	0.99	1.01	0.04
1585	2011, Q 2	16/162//	5 CROSS STREET		1010	1,846	103	18	6/6/2011	201,000	200,500	1.00	1.00	0.05
475	2011, Q 2	4/85//	22 TRAIPI AVENUE		1010	1,326	93	20	5/16/2011	163,000	163,500	1.00	1.00	0.05
1212	2011, Q 2	14/49//	133 ROGERS ROAD		1010	3,223	134	20	5/31/2011	325,000	330,000	1.02	0.98	0.07
104035	2011, Q 2	22/21/G 302//	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.07

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103980	2011, Q 2	61/26/25//	20 JEFFERSON LANE	LF	1010	3,055	4	4	6/30/2011	440,000	452,000	1.03	0.97	0.08
1310	2011, Q 2	15/18//	43 BOUSH STREET	AT	1010	1,755	72	18	4/8/2011	175,000	187,500	1.07	0.93	0.12
3218	2011, Q 2	56/5/C//	4 CHARLES HILL ROAD		1010	1,268	83	20	6/30/2011	159,000	173,900	1.09	0.91	0.14
3920	2011, Q 2	66/16/24//	1 IDLEWOOD LANE SITE 24		1031	1,024	31	40	6/1/2011	21,000	26,500	1.26	0.79	0.31
2302	2011, Q 3	30/16//	28 MANSON ROAD		1010	1,651	44	12	7/22/2011	231,000	188,400	0.82	1.23	0.14
927	2011, Q 3	9/130//	18 ROGERS ROAD		1010	1,624	75	18	7/13/2011	234,000	199,800	0.85	1.17	0.11
664	2011, Q 3	7/5//	2 EMERY LANE		1010	1,300	54	16	7/15/2011	197,000	168,700	0.86	1.17	0.10
508	2011, Q 3	4/118//	17 JONES AVENUE		1010	1,986	64	18	7/21/2011	250,000	215,200	0.86	1.16	0.10
730	2011, Q 3	8/12//	103 OLD POST ROAD		1010	1,891	65	18	9/9/2011	227,700	198,000	0.87	1.15	0.09
198	2011, Q 3	2/81/A//	14 BAYVIEW LANE		1010	2,051	53	16	9/12/2011	240,000	211,300	0.88	1.14	0.08
612	2011, Q 3	5/11//	9 LEACH ROAD		1010	1,519	63	18	9/19/2011	210,700	188,500	0.89	1.12	0.07
105123	2011, Q 3	60/21/94//	6 CUTTS ROAD SITE 94		1031	967	5	9	9/30/2011	45,999	41,300	0.90	1.11	0.06
1456	2011, Q 3	16/30//	3 HALSTEAD STREET	AT	1010	702	72	18	8/25/2011	130,000	118,700	0.91	1.10	0.05
1226	2011, Q 3	14/62//	1 PALMER AVENUE		1010	1,602	2	2	8/5/2011	232,454	214,600	0.92	1.08	0.04
4179	2011, Q 3	2/13/4//	6 COVE LANDING		1013	2,545	12	7	8/5/2011	472,500	436,900	0.92	1.08	0.04
104033	2011, Q 3	22/21/G 303//	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.02
831	2011, Q 3	9/42//	18 PINE STREET		1010	1,399	183	18	7/14/2011	166,000	155,600	0.94	1.07	0.02
103970	2011, Q 3	61/26/15//	1 JEFFERSON LANE	LF	1010	2,891	2	2	9/16/2011	420,517	403,000	0.96	1.04	0.00
101402	2011, Q 3	2/13/2/A//	5 TARA LANE		1010	2,510	12	7	9/9/2011	350,000	336,800	0.96	1.04	0.00
2376	2011, Q 3	34/2/A//	1 GOOSE POINT		1010	1,103	83	22	9/23/2011	169,773	163,600	0.96	1.04	0.00
3334	2011, Q 3	58/39/B//	67 TOWER ROAD	GIW	1010	2,703	24	7	7/5/2011	1,287,500	1,245,500	0.97	1.03	0.01
1026	2011, Q 3	10/67/A//	3 KEENE CIRCLE		1090	594	73	18	9/29/2011	185,000	180,400	0.98	1.03	0.02
102162	2011, Q 3	17/44/1//	2 BOWEN ROAD		1010	4,655	10	7	8/15/2011	819,000	799,500	0.98	1.02	0.02
105004	2011, Q 3	22/21/H 205//	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.02
104017	2011, Q 3	67/39//	25 JEFFERSON LANE	LF	1300			2013	8/15/2011	92,000	91,000	0.99	1.01	0.03
3940	2011, Q 3	66/16/44//	1 IDLEWOOD LANE SITE 44		1031	1,085	33	55	7/19/2011	20,000	20,100	1.00	1.00	0.04
4118	2011, Q 3	39/17/B 20//	10 ASH LANE		1031	1,230	16	25	9/14/2011	55,000	55,400	1.01	0.99	0.05
2995	2011, Q 3	47/22//	8 HALEY ROAD		1010	487	58	16	9/20/2011	79,000	80,100	1.01	0.99	0.05
2655	2011, Q 3	39/17/B 17//	24 CEDAR DRIVE		1031	1,188	17	25	7/6/2011	53,000	54,100	1.02	0.98	0.06
101262	2011, Q 3	60/21/116//	6 CUTTS ROAD SITE 116		1031	1,070	13	25	7/15/2011	35,500	37,100	1.05	0.96	0.09

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647	2011, Q 3	6/12/D//	10 NORDIA LANE	AM	1010	1,637	45	16	9/29/2011	196,570	205,700	1.05	0.96	0.09
1496	2011, Q 3	16/69//	16-18 HALSTEAD STREET	AM	1040	1,575	72	22	8/4/2011	153,600	168,700	1.10	0.91	0.14
3914	2011, Q 3	66/16/18//	1 IDLEWOOD LANE SITE 18		1031	1,700	2	3	8/1/2011	64,299	72,900	1.13	0.88	0.17
1677	2011, Q 3	17/35//	181 WHIPPLE ROAD		1010	2,496	77	18	8/31/2011	275,950	318,100	1.15	0.87	0.19
105124	2011, Q 4	60/21/93//	6 CUTTS ROAD SITE 93		1031	790	3	4	10/1/2011	42,999	33,900	0.79	1.27	0.20
1577	2011, Q 4	16/154//	41 WYMAN AVENUE		1010	1,453	78	16	11/10/2011	249,000	196,700	0.79	1.27	0.20
1308	2011, Q 4	15/16//	33-35 BOUSH STREET	AM	1040	1,588	72	18	12/30/2011	220,000	179,800	0.82	1.22	0.17
1867	2011, Q 4	21/3/38//	4 DANA AVENUE SITE 38		1031	496	57	80	11/1/2011	5,000	4,200	0.84	1.19	0.15
4183	2011, Q 4	2/13/8//	5 COVE LANDING		1010	2,515	13	8	12/5/2011	375,000	321,700	0.86	1.17	0.13
124	2011, Q 4	2/13/1//	11 WALKER AVENUE		1010	1,875	28	8	10/21/2011	328,000	292,400	0.89	1.12	0.10
3610	2011, Q 4	61/19/A 10//	10 HILL CREEK DRIVE		1010	1,819	22	10	10/7/2011	230,000	214,900	0.93	1.07	0.06
104742	2011, Q 4	21/3/18//	4 DANA AVENUE #18		1031	787	30	42	12/14/2011	17,500	16,400	0.94	1.07	0.05
2733	2011, Q 4	42/1//	37 FOYES LANE		1010	929	61	14	10/3/2011	162,500	153,300	0.94	1.06	0.05
3313	2011, Q 4	58/19/A//	13 GOODWIN ROAD		1300		2013		11/17/2011	150,000	141,600	0.94	1.06	0.05
3710	2011, Q 4	63/18//	139 BRAVE BOAT HARBOR R		1010	1,708	75	20	11/15/2011	209,900	198,300	0.94	1.06	0.05
403	2011, Q 4	4/24//	10 PLEASANT STREET		1010	1,367	113	18	11/30/2011	180,000	170,900	0.95	1.05	0.04
3144	2011, Q 4	54/17//	66 WILSON ROAD		1010	1,457	53	16	10/24/2011	184,000	175,800	0.96	1.05	0.03
4037	2011, Q 4	68/18/1//	23-23A PAYNE ROAD		1010	2,164	17	9	11/16/2011	370,000	354,800	0.96	1.04	0.03
104559	2011, Q 4	59/16/9/C//	2 ROWANS WAY		1010	1,605	2	2	12/20/2011	234,500	228,500	0.97	1.03	0.02
1250	2011, Q 4	14/87//	21 STERLING ROAD		1010	2,546	25	11	10/31/2011	276,000	273,400	0.99	1.01	0.00
3547	2011, Q 4	60/21/104//	6 CUTTS ROAD SITE 104		1031	879	41	74	11/28/2011	8,500	8,500	1.00	1.00	0.01
2670	2011, Q 4	39/23//	221 HALEY ROAD		1010	1,351	37	14	11/15/2011	185,000	187,800	1.02	0.99	0.03
104767	2011, Q 4	22/21/H 204//	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.03
1829	2011, Q 4	20/38/4//	76 MARTIN ROAD SITE D		1031	942	9	17	11/23/2011	30,000	30,600	1.02	0.98	0.03
1915	2011, Q 4	22/29//	154 ROGERS ROAD		1010	1,510	77	18	10/26/2011	170,000	176,200	1.04	0.96	0.05
242	2011, Q 4	3/21//	12 STIMSON STREET		1010	1,706	123	20	10/14/2011	181,000	187,700	1.04	0.96	0.05
1759	2011, Q 4	19/4/3//	34 RIDGEWOOD DRIVE		1010	2,722	19	10	10/31/2011	275,000	287,200	1.04	0.96	0.05
610	2011, Q 4	5/9//	153 DENNETT ROAD		1050	3,320	123	20	11/4/2011	290,000	305,100	1.05	0.95	0.06
3173	2011, Q 4	56/3/4//	9 HIGH PASTURE ROAD		1010	3,667	28	12	12/30/2011	367,375	389,100	1.06	0.94	0.07
1475	2011, Q 4	16/48//	10 HALSTEAD STREET	AT	1010	1,540	72	18	11/8/2011	152,000	165,800	1.09	0.92	0.10

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2032	2011, Q 4	24/76/11	164-166 MANSON AVENUE	AM	1040	1,413	72	18	10/7/2011	150,000	167,300	1.12	0.90	0.13
104554	2011, Q 4	48/18/11	4 PARSONAGE WAY		1010	1,599	1	1	12/23/2011	73,000	82,500	1.13	0.88	0.14
3579	2011, Q 4	61/5/11	75 NORTON ROAD		1010	1,414	28	12	12/30/2011	168,000	193,400	1.15	0.87	0.16
104905	2011, Q 4	60/21/106/1	6 CUTTS ROAD SITE 106		1031	904	8	17	11/30/2011	27,000	31,300	1.16	0.86	0.17
3508	2011, Q 4	60/21/64/1	6 CUTTS ROAD SITE 064		1031	1,205	30	40	11/10/2011	20,000	27,200	1.36	0.74	0.37
1064	2012, Q 1	16/100/11	12 WYMAN AVENUE		1010	1,536	59	16	1/18/2012	222,000	195,900	0.88	1.13	0.09
3502	2012, Q 1	60/21/58/1	6 CUTTS ROAD SITE 058		1031	946	29	32	1/4/2012	35,000	31,100	0.89	1.13	0.08
1503	2012, Q 1	16/76/11	4 GOODRICH STREET	AT	1010	1,233	72	18	2/29/2012	179,000	160,800	0.90	1.11	0.07
1574	2012, Q 1	16/151/11	35 WYMAN AVENUE		1010	1,035	73	16	2/24/2012	190,000	170,800	0.90	1.11	0.07
3167	2012, Q 1	55/8/11	53 NORTON ROAD		1010	791	93	18	3/15/2012	138,000	130,200	0.94	1.06	0.03
105189	2012, Q 1	38/13/5/11	10 COTTAGE WAY		1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.01
2166	2012, Q 1	27/37/11	118 PEPPERRELL ROAD		1090	2,460	213	20	3/2/2012	510,000	489,300	0.96	1.04	0.01
3496	2012, Q 1	60/21/52/1	6 CUTTS ROAD SITE 052		1031	736	43	48	3/12/2012	14,000	13,600	0.97	1.03	0.00
3559	2012, Q 1	60/22/11	445 US ROUTE 1		0101	1,886	63	20	1/6/2012	420,000	409,200	0.97	1.03	0.00
102242	2012, Q 1	55/1/C 2/11	8 AUTUMN WAY #2		1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.01
104193	2012, Q 1	22/21/2 A/1	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.04
104022	2012, Q 1	22/21/2/1	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.04
3854	2012, Q 1	65/21/11	REMICKS LANE		1310	0	2013		1/11/2012	30,000	31,300	1.04	0.96	0.07
4202	2012, Q 1	69/20/A/11	168 BRAVE BOAT HARBOR R		1010	1,935	14	8	1/5/2012	218,000	232,500	1.07	0.94	0.10
104554	2012, Q 1	48/18/11	4 PARSONAGE WAY		1010	1,599	1	1	3/16/2012	217,735	241,800	1.11	0.90	0.14
1940	2012, Q 1	23/5/E/11	7 MILL POND ROAD		1013	1,869	48	14	2/23/2012	325,000	375,300	1.15	0.87	0.18
517	2012, Q 2	4/127/11	14 OTIS AVENUE		1010	1,985	170	16	6/5/2012	328,000	212,300	0.65	1.54	0.32
101	2012, Q 2	1/73/11	18 STIMSON STREET		1010	2,036	123	16	4/23/2012	380,000	262,100	0.69	1.45	0.28
105150	2012, Q 2	48/8/16/E/1	20 DRAKE LANE		1010	2,044	1	1	6/15/2012	375,000	314,200	0.84	1.19	0.13
1922	2012, Q 2	22/35/11	8 COLONIAL ROAD		1010	1,729	73	18	5/9/2012	241,000	203,700	0.85	1.18	0.12
1255	2012, Q 2	14/94/11	16 LAUREL AVENUE		1010	1,771	73	20	6/11/2012	209,400	179,300	0.86	1.17	0.11
2383	2012, Q 2	34/3/3/11	404 HALEY ROAD	006	1013	3,801	14	0	4/3/2012	1,000,000	883,600	0.88	1.13	0.09
3893	2012, Q 2	66/11/11	10 ADAMS ROAD		1010	2,020	77	18	6/28/2012	265,000	235,000	0.89	1.13	0.08
1408	2012, Q 2	15/101/11	10 SCHOOL STREET		1010	1,984	53	16	5/25/2012	235,000	208,800	0.89	1.13	0.08

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2456	2012, Q 2		35/19/11	2 ROSELLEN DRIVE	1010	1010	1,329	53	16	4/20/2012	187,000	166,600	0.89	1.12	0.08
2855	2012, Q 2		44/69/11	12 CHAUNCEY CREEK ROAD	1063	1063	0	2013		4/3/2012	150,000	134,400	0.90	1.12	0.07
101572	2012, Q 2		54/2/11/1	8 MELANIES COURT	1010	1010	2,275	9	7	5/26/2012	287,000	258,600	0.90	1.11	0.07
671	2012, Q 2		7/7/11	43 OLD DENNETT ROAD	1010	1010	1,301	49	16	4/2/2012	200,000	180,600	0.90	1.11	0.07
105145	2012, Q 2		48/8/8/E/	12 DRAKE LANE	1010	1010	2,014	1	1	4/23/2012	343,000	315,900	0.92	1.09	0.05
104626	2012, Q 2		59/32/11	2 DEVON WOODS DRIVE	1010	1010	1,469	4	4	5/25/2012	287,500	269,700	0.94	1.07	0.03
1270	2012, Q 2		14/109/11	10 STERLING ROAD	1010	1010	1,924	73	18	6/19/2012	236,000	222,500	0.94	1.06	0.03
287	2012, Q 2		3/61/11	8 MENDUM AVENUE	1013	1013	1,468	73	18	6/15/2012	343,000	325,800	0.95	1.05	0.02
430	2012, Q 2		4/48/11	16 OLD ARMORY WAY	1010	1010	1,288	133	18	4/23/2012	232,000	222,100	0.96	1.04	0.01
105148	2012, Q 2		48/8/12/E/	16 DRAKE LANE	1010	1010	2,252	1	1	5/7/2012	345,000	333,300	0.97	1.04	0.00
101522	2012, Q 2		62/9/7/6/	78 NORTON ROAD UNIT 6	1020	1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.00
1140	2012, Q 2		11/46/11	132 DENNETT ROAD	1010	1010	1,495	63	20	4/6/2012	195,000	189,600	0.97	1.03	0.00
1458	2012, Q 2		16/32/11	9-11 HALSTEAD STREET	AM	1040	2,319	72	18	5/31/2012	228,000	222,200	0.97	1.03	0.00
104783	2012, Q 2		61/25/1B/	4 DAHLIA DRIVE	1020	1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.01
1412	2012, Q 2		15/105/11	12 DEBRA LANE	1010	1010	2,065	51	14	4/27/2012	225,000	220,100	0.98	1.02	0.01
1282	2012, Q 2		14/120/11	5 PAGE STREET	1010	1010	1,429	75	20	4/30/2012	185,000	182,700	0.99	1.01	0.02
829	2012, Q 2		9/40/11	1 LOVE LANE	1010	1010	2,053	163	18	6/22/2012	250,000	247,900	0.99	1.01	0.02
2918	2012, Q 2		45/52/11	19 GERRISH ISLAND LANE	1010	1010	1,288	323	20	4/13/2012	193,000	191,700	0.99	1.01	0.02
104682	2012, Q 2		12/1/1A/	5 ROSEBERRY LANE	1010	1010	2,056	5	5	6/28/2012	272,000	270,700	1.00	1.00	0.03
104009	2012, Q 2		67/31/11	2 JACKSON RIDGE TERRACE	LF	1010	3,180	3	3	6/7/2012	425,000	429,300	1.01	0.99	0.04
1470	2012, Q 2		16/43/11	142 MANSON AVENUE	AT	1010	1,248	72	20	6/26/2012	142,000	143,700	1.01	0.99	0.04
2085	2012, Q 2		26/12/11	12 COLEMAN AVENUE	1010	1010	1,213	113	20	5/31/2012	195,000	198,500	1.02	0.98	0.05
104128	2012, Q 2		16/156/1/5/	1 PHILBRICK LANE #5	1020	1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.05
2149	2012, Q 2		27/24/11	129 PEPPERRELL ROAD	1010	1010	2,207	153	18	6/29/2012	401,000	409,100	1.02	0.98	0.05
104329	2012, Q 2		22/21/F 306/1	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.06
104345	2012, Q 2		22/21/H 101/1	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.08
1674	2012, Q 2		17/32/11	169 WHIPPLE ROAD	1010	1010	1,885	83	18	6/6/2012	220,000	233,400	1.06	0.94	0.09
1952	2012, Q 2		23/7/H/11	8 CHICKADEE LANE	1010	1010	1,964	10	7	5/29/2012	225,000	238,800	1.06	0.94	0.09
283	2012, Q 2		3/57/11	16-18 MENDUM AVENUE	1040	1040	1,877	73	20	6/25/2012	265,000	282,000	1.06	0.94	0.09
104337	2012, Q 2		22/21/F 205/1	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.17

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Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
515	2012, Q 3		4/125/11	18 OTIS AVENUE		1010	1,416	103	16	8/31/2012	255,500	178,700	0.70	1.43	0.26
2905	2012, Q 3		45/37/11	10 CUTTS ISLAND LANE		1010	2,129	111	16	9/7/2012	364,000	267,200	0.73	1.36	0.23
3317	2012, Q 3		58/25/11	17 TOWER ROAD		1060	0	2013		7/19/2012	90,000	66,400	0.74	1.36	0.22
523	2012, Q 3		4/132/11	26 GOVERNMENT STREET		1010	2,086	93	16	7/30/2012	421,000	320,800	0.76	1.31	0.20
2436	2012, Q 3		35/10/A/11	63 CROCKETT NECK ROAD		1010	1,513	26	10	8/31/2012	298,000	239,300	0.80	1.25	0.16
105142	2012, Q 3		48/8/2/E/11	15 HACKETT WAY		1010	1,932	1	1	8/21/2012	364,000	299,500	0.82	1.22	0.14
105163	2012, Q 3		61/29/20/E/11	24 DRAKE LANE		1010	1,919	1	1	9/14/2012	370,000	308,000	0.83	1.20	0.13
104588	2012, Q 3		4/59/23/A/11	23 A GOVERNMENT STREET		1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.11
1514	2012, Q 3		16/87/11	27-29 DISMUKES STREET	AM	1040	1,490	72	18	8/24/2012	193,900	168,900	0.87	1.15	0.09
104627	2012, Q 3		59/33/11	4 DEVON WOODS DRIVE		1010	1,847	4	4	9/24/2012	326,000	294,800	0.90	1.11	0.06
105146	2012, Q 3		48/8/9/E/11	15 DRAKE LANE		1010	2,124	1	1	7/31/2012	345,000	314,000	0.91	1.10	0.05
1241	2012, Q 3		14/78/11	3 STERLING ROAD		1010	1,289	73	20	9/10/2012	160,000	149,300	0.93	1.07	0.03
104590	2012, Q 3		4/59/23/C/11	23 C GOVERNMENT STREET		1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.02
104210	2012, Q 3		22/21/F 207/11	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.02
3629	2012, Q 3		61/28/A/11	14 LEWIS ROAD		1010	2,860	33	12	7/18/2012	379,900	362,500	0.95	1.05	0.01
1667	2012, Q 3		17/26/11	30 NEWSON AVENUE		1013	1,779	77	16	8/16/2012	540,000	516,700	0.96	1.05	0.00
101742	2012, Q 3		1/30/11/11	27 BADGERS ISLAND W UNIT		1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.01
103966	2012, Q 3		61/26/11/11	8 BLUEBERRY LANE	LF	1010	3,390	8	7	7/3/2012	417,000	407,600	0.98	1.02	0.02
105345	2012, Q 3		1/47/11/11	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.02
1772	2012, Q 3		20/2/8/11	16 RIDGEWOOD DRIVE		1010	1,805	18	9	9/4/2012	263,000	258,400	0.98	1.02	0.02
104547	2012, Q 3		48/11/11	3 PARSONAGE WAY		1010	2,102	1	1	9/12/2012	292,000	287,300	0.98	1.02	0.02
104982	2012, Q 3		22/21/H 106/11	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.03
2864	2012, Q 3		45/4/11	57 BRAVE BOAT HARBOR RO		1010	1,975	113	18	9/14/2012	212,000	210,200	0.99	1.01	0.03
104726	2012, Q 3		3/69/5/11	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.03
274	2012, Q 3		3/49/11	34 MENDUM AVENUE		1013	1,713	33	14	9/7/2012	420,000	419,100	1.00	1.00	0.04
2196	2012, Q 3		28/10/11	20 FERNALD ROAD		1010	1,603	52	16	8/17/2012	177,000	180,100	1.02	0.98	0.06
1142	2012, Q 3		11/48/11	126 DENNETT ROAD		1010	1,319	55	18	8/28/2012	180,000	183,800	1.02	0.98	0.06
104624	2012, Q 3		54/16/2/11	4 KINGS COURT		1010	2,145	1	1	8/14/2012	86,330	89,200	1.03	0.97	0.07
104589	2012, Q 3		4/59/23/B/11	23 B GOVERNMENT STREET		1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.10
3009	2012, Q 3		48/6/11	98 HALEY ROAD		1010	2,185	56	16	7/12/2012	208,000	231,500	1.11	0.90	0.15

**Parcel Detail by Sale Date  
KITTERY, ME**

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Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
315	2012, Q 4		3/ 84/ / /	21 OLD POST ROAD	1010	1010	1,783	65	18	10/31/2012	265,000	196,000	0.74	1.35	0.22
911	2012, Q 4		9/ 116/ / /	59 ROGERS ROAD	1010	1010	1,423	153	16	11/20/2012	262,000	197,200	0.75	1.33	0.21
104468	2012, Q 4		4/ 15/ 4/ /	5 JANAH LANE	1300	1300		2013	2013	10/24/2012	122,500	96,300	0.79	1.27	0.17
1279	2012, Q 4		14/ 117/ A / /	136 STATE ROAD	1010	1010	701	72	16	10/24/2012	196,000	154,900	0.79	1.27	0.17
2051	2012, Q 4		25/ 12/ / /	16 BOND ROAD	1010	1010	2,270	113	18	12/28/2012	380,000	305,000	0.80	1.25	0.16
403	2012, Q 4		4/ 24/ / /	10 PLEASANT STREET	1010	1010	1,367	113	18	12/14/2012	205,000	170,900	0.83	1.20	0.13
208	2012, Q 4		2/ 88/ / /	46 ELIOT ROAD	1010	1010	1,262	73	18	12/21/2012	200,000	167,900	0.84	1.19	0.12
1518	2012, Q 4		16/ 92/ / /	22-24 GOODRICH STREET	AM	1040	1,798	72	18	11/26/2012	226,500	193,400	0.85	1.17	0.11
101083	2012, Q 4		35/ 26/ 2/ /	2 POWELL LANE	1010	1010	3,731	7	7	12/10/2012	440,000	391,500	0.89	1.12	0.07
100855	2012, Q 4		68/ 4/ A 22/ /	14 LYNCH LANE	1010	1010	3,127	12	7	10/16/2012	388,000	355,400	0.92	1.09	0.04
2548	2012, Q 4		36/ 70/ / /	152 PEPPERELL ROAD	1010	1010	2,091	173	20	11/28/2012	257,000	239,200	0.93	1.07	0.03
2012	2012, Q 4		24/ 57/ / /	18-20 MOORE STREET	AM	1040	1,793	72	18	12/16/2012	205,000	191,800	0.94	1.07	0.02
104007	2012, Q 4		67/ 29/ / /	6 JACKSON RIDGE TERRACE	LF	1010	2,953	4	4	10/26/2012	420,975	396,900	0.94	1.06	0.02
102363	2012, Q 4		1/ 33/ 2/ / /	32 BADGERS ISLAND WEST #	1020	1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.01
103975	2012, Q 4		61/ 26/ 20/ /	10 JEFFERSON LANE	LF	1300			2013	11/21/2012	95,000	90,900	0.96	1.05	0.00
2476	2012, Q 4		36/ 3/ / /	139 PEPPERELL ROAD	1010	1010	2,452	223	18	10/9/2012	300,000	287,300	0.96	1.04	0.00
100966	2012, Q 4		1/ 18/ 3/ / /	4 ISLAND AVENUE UNIT 3	1020	1020	2,562	14	8	12/31/2012	650,000	622,700	0.96	1.04	0.00
2402	2012, Q 4		34/ 21/ / /	380 HALEY ROAD	1010	1010	2,128	26	12	10/18/2012	242,000	232,000	0.96	1.04	0.00
2646	2012, Q 4		39/ 17/ B 2/ /	3 CEDAR DRIVE	1031	1031	924	19	18	12/14/2012	40,000	38,600	0.96	1.04	0.00
104633	2012, Q 4		59/ 39/ / /	3 DEVON WOODS DRIVE	1010	1010	1,467	4	4	11/15/2012	279,000	270,600	0.97	1.03	0.01
3648	2012, Q 4		62/ 9/ 3/ / /	82 NORTON ROAD	1010	1010	2,480	27	10	11/28/2012	273,500	265,500	0.97	1.03	0.01
104021	2012, Q 4		22/ 21/ G 307/ /	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.01
2523	2012, Q 4		36/ 45/ / /	8 FOYES LANE	1010	1010	2,065	93	18	12/20/2012	222,000	217,700	0.98	1.02	0.02
100842	2012, Q 4		68/ 4/ A 9/ /	11 LYNCH LANE	1010	1010	1,443	11	7	12/28/2012	220,000	216,300	0.98	1.02	0.02
104036	2012, Q 4		22/ 21/ G 206/ /	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.03
105189	2012, Q 4		38/ 13/ 5/ / /	10 COTTAGE WAY	1020	1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.04
102364	2012, Q 4		1/ 33/ 3/ / /	32 BADGERS ISLAND WEST #	1020	1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.04
3297	2012, Q 4		58/ 6/ A / /	28 SEAPoint ROAD	1010	1010	2,702	37	14	10/26/2012	675,000	673,500	1.00	1.00	0.04
1141	2012, Q 4		11/ 47/ / / /	128 DENNETT ROAD	1010	1010	2,286	235	18	11/2/2012	290,000	290,100	1.00	1.00	0.04
104202	2012, Q 4		22/ 21/ G 208/ /	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.04
104605	2012, Q 4		42/ 22/ 2/ / /	475 HALEY ROAD #2	1020	1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.07

**Parcel Detail by Sale Date  
KITTELY, ME**

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Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1293	2012, Q 4		15/4/11	32 SHAPLEIGH ROAD	1010	1010	1,294	57	18	10/2/2012	145,000	149,300	1.03	0.97	0.07
1400	2012, Q 4		15/93/11	100 ROGERS ROAD	1010	1010	3,112	163	18	10/12/2012	330,000	349,300	1.06	0.94	0.10
3257	2012, Q 4		56/26/11	16 NORTON ROAD	1120	1120	2,400	29	13	12/28/2012	1,000,000	1,177,500	1.18	0.85	0.22
1488	2013, Q 1		16/61/11	25-27 GOODRICH STREET	AM	1040	1,556	72	18	1/16/2013	220,000	172,700	0.78	1.27	0.18
3850	2013, Q 1		65/17/B/11	48 REMICKS LANE	1010	1010	1,624	41	13	2/15/2013	248,900	201,800	0.81	1.23	0.15
866	2013, Q 1		9/76/11	14 LOVE LANE	1010	1010	2,232	178	18	1/31/2013	294,000	243,900	0.83	1.21	0.13
1278	2013, Q 1		14/117/11	134 STATE ROAD	1010	1010	1,771	73	18	2/8/2013	220,000	187,600	0.85	1.17	0.11
104555	2013, Q 1		48/21/11	11 PARSONAGE WAY	1010	1010	2,062	1	1	2/1/2013	90,000	78,500	0.87	1.15	0.09
2111	2013, Q 1		26/36/11	578 HALEY ROAD	1013	1013	2,305	113	16	2/4/2013	685,000	610,900	0.89	1.12	0.07
3364	2013, Q 1		58/51/L/11	28 TOWER ROAD	1010	1010	5,560	26	8	3/15/2013	1,050,000	938,400	0.89	1.12	0.07
1498	2013, Q 1		16/71/11	58 WOODLAWN AVENUE	AT	1010	1,148	72	18	3/15/2013	163,000	154,900	0.95	1.05	0.01
3240	2013, Q 1		56/17/2/11	43 MILLER ROAD	1010	1010	1,944	15	8	1/18/2013	217,206	208,100	0.96	1.04	0.00
105162	2013, Q 1		61/29/18/E/11	22 DRAKE LANE	1010	1010	2,866	1	1	1/22/2013	390,000	375,500	0.96	1.04	0.00
105188	2013, Q 1		38/13/3/11	6 COTTAGE WAY	1020	1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.03
101526	2013, Q 1		62/9/7/10/11	78 NORTON ROAD UNIT 10	1020	1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.03
252	2013, Q 1		3/30/11	8 LANGTON STREET	1011	1011	2,079	55	18	1/30/2013	245,000	243,200	0.99	1.01	0.03
3613	2013, Q 1		61/19/A 13/11	13 HILL CREEK DRIVE	1010	1010	1,639	13	8	3/15/2013	214,000	214,200	1.00	1.00	0.04
105326	2013, Q 1		67/45/11	10 COOPERS WAY	LF2	1300			2013	2/7/2013	126,000	126,900	1.01	0.99	0.05
3480	2013, Q 1		60/21/36/11	6 CUTTS ROAD SITE 036	1031	1031	784	15	25	2/11/2013	25,000	25,200	1.01	0.99	0.05
2315	2013, Q 1		30/26/B/11	3 APPEGATE LANE	1011	1011	2,476	20	10	3/1/2013	294,000	302,000	1.03	0.97	0.07
103981	2013, Q 1		61/26/26/11	19 JEFFERSON LANE	LF	1300			2013	3/12/2013	87,000	91,900	1.06	0.95	0.10
104730	2013, Q 1		21/3/32/11	4 DANA AVENUE #32	1031	1031	1,152	29	40	2/20/2013	18,000	24,300	1.35	0.74	0.39

**Summary by Condo Complex  
KITTERY, ME**

12/16/2013

Condo Complex	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
ASHEN WOODS	2	181,450	177,700	0.98	181,450	177,700	0.98	0.01	1.02%	0.98
AUTUMN WAY	1	267,900	263,300	0.98	267,900	263,300	0.98	0.00	0.00%	0.98
BACK COVE CONI	1	134,500	136,800	1.02	134,500	136,800	1.02	0.00	0.00%	1.02
BADGER ISLAND	1	850,000	823,800	0.97	850,000	823,800	0.97	0.00	0.00%	0.97
BADGER LDG COP	2	956,250	928,600	0.97	956,250	928,600	0.97	0.03	2.58%	0.97
BRG VW TWNHON	1	405,000	402,200	0.99	405,000	402,200	0.99	0.00	0.00%	0.99
COTTAGE WAY	3	294,500	290,500	0.98	345,000	340,300	0.99	0.01	1.35%	0.99
DAHLIA	1	330,000	321,900	0.98	330,000	321,900	0.98	0.00	0.00%	0.98
FLETCHERS	1	122,000	125,500	1.03	122,000	125,500	1.03	0.00	0.00%	1.03
KIT LNDG	1	650,000	622,700	0.96	650,000	622,700	0.96	0.00	0.00%	0.96
RIVER EDGE	3	128,833	122,100	0.95	125,000	130,600	0.94	0.09	7.45%	0.95
SHEPHERD COVE	15	355,460	352,693	1.00	344,000	334,000	1.00	0.02	4.13%	0.99
17 WATER ST	1	450,000	441,800	0.98	450,000	441,800	0.98	0.00	0.00%	0.98
		366,264	359,964	0.99	340,000	332,500	0.99	0.01	3.52%	0.98

**Parcel Detail by Condo Complex  
KITTERY, ME**

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Intrnl ID	Condo Complex	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
101522	ASH	ASHEN WOODS 62/9/71/6/	78 NORTON ROAD UNIT 6	1020	1020	1,143	24	11	4/27/2012	183,000	177,000	0.97	1.03	0.01
101526	ASH	ASHEN WOODS 62/9/71/10/	78 NORTON ROAD UNIT 10	1020	1020	1,173	24	11	2/12/2013	179,900	178,400	0.99	1.01	0.01
102242	AW	AUTUMN WAY 55/1/C/2/1/	8 AUTUMN WAY #2	1020	1020	2,209	11	7	2/17/2012	267,900	263,300	0.98	1.02	0.00
104128	BCC	BACK COVE COI 16/156/1/5/1/	1 PHILBRICK LANE #5	1020	1020	783	45	14	4/13/2012	134,500	136,800	1.02	0.98	0.00
101742	BIC	BADGER ISLANI 1/30/1/1/	27 BADGERS ISLAND W UNIT	1020	1020	2,615	12	7	9/7/2012	850,000	823,800	0.97	1.03	0.00
102363	BLC	BADGER LDG C 1/33/2/1/	32 BADGERS ISLAND WEST #	1020	1020	3,169	10	7	10/5/2012	937,500	886,000	0.95	1.06	0.02
102364	BLC	BADGER LDG C 1/33/3/1/	32 BADGERS ISLAND WEST #	1020	1020	3,169	10	0	12/19/2012	975,000	971,200	1.00	1.00	0.03
104726	BVT	BRG VW TWNHC 3/69/5/1/	19 BRIDGE STREET #5	60	1020	2,814	6	6	7/25/2012	405,000	402,200	0.99	1.01	0.00
105189	COT	COTTAGE WAY 38/13/5/1/	10 COTTAGE WAY	1020	1020	2,195	1	1	2/6/2012	120,000	114,700	0.96	1.05	0.03
105188	COT	COTTAGE WAY 38/13/3/1/	6 COTTAGE WAY	1020	1020	1,796	2	2	3/5/2013	345,000	340,300	0.99	1.01	0.00
105189	COT	COTTAGE WAY 38/13/5/1/	10 COTTAGE WAY	1020	1020	2,195	1	1	10/12/2012	418,500	416,500	1.00	1.00	0.01
104783	DC	DAHLIA 61/25/1/B/1/	4 DAHLIA DRIVE	1020	1020	2,212	5	5	6/1/2012	330,000	321,900	0.98	1.03	0.00
104605	FLT	FLETCHERS 42/22/2/1/	475 HALEY ROAD #2	1020	1020	1,040	3	3	11/14/2012	122,000	125,500	1.03	0.97	0.00
100966	KTLD	KIT LNDG 1/18/3/1/	4 ISLAND AVENUE UNIT 3	1020	1020	2,562	14	8	12/5/2012	650,000	622,700	0.96	1.04	0.00
104588	RVEG	RIVER EDGE 4/59/23/A/1/	23 A GOVERNMENT STREET	1020	1020	470	113	18	8/29/2012	122,500	103,700	0.85	1.18	0.09
104590	RVEG	RIVER EDGE 4/59/23/C/1/	23 C GOVERNMENT STREET	1020	1020	540	113	20	7/27/2012	139,000	130,600	0.94	1.06	0.00
104589	RVEG	RIVER EDGE 4/59/23/B/1/	23 B GOVERNMENT STREET	1020	1020	560	113	20	7/27/2012	125,000	132,000	1.06	0.95	0.12
104587	SC	SHEPHERD COV 22/21/H 102/1/	100 SHEPARDS COVE ROAD #	SC	1020	1,582	7	7	6/1/2011	423,000	357,600	0.85	1.18	0.15
104033	SC	SHEPHERD COV 22/21/G 303/1/	100 SHEPARDS COVE ROAD #	SC	1020	1,562	9	7	8/19/2011	350,000	327,600	0.94	1.07	0.06
104210	SC	SHEPHERD COV 22/21/F 207/1/	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	9/11/2012	359,900	338,300	0.94	1.06	0.06
104021	SC	SHEPHERD COV 22/21/G 307/1/	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	11/13/2012	344,000	334,000	0.97	1.03	0.03
105004	SC	SHEPHERD COV 22/21/H 205/1/	100 SHEPARDS COVE ROAD	SC	1020	1,675	5	5	8/17/2011	360,000	351,700	0.98	1.02	0.02
104982	SC	SHEPHERD COV 22/21/H 106/1/	100 SHEPARDS COVE ROAD	SC	1020	1,079	7	7	9/28/2012	250,000	246,600	0.99	1.01	0.01

**Parcel Detail by Condo Complex  
KITTERY, ME**

12/16/2013

Intrnl ID	Condo Complex	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104036	SC	SHEPHERD COV\ 22\ 21\ G 206\ /	100 SHEPARDS COVE ROAD #	SC	1020	1,193	9	7	10/19/2012	237,500	234,900	0.99	1.01	0.01
104202	SC	SHEPHERD COV\ 22\ 21\ G 208\ /	100 SHEPARDS COVE ROAD	SC	1020	1,582	9	7	12/20/2012	347,500	347,900	1.00	1.00	0.00
104193	SC	SHEPHERD COV\ 22\ 21\ 2 A\ /	100 SANDPIPER LANE #A2	SC	1020	3,694	9	7	1/31/2012	535,000	539,300	1.01	0.99	0.01
104022	SC	SHEPHERD COV\ 22\ 21\ H 2\ /	100 SHEPARDS COVE ROAD #	SC	1020	4,750	9	7	1/4/2012	630,000	638,900	1.01	0.99	0.01
104767	SC	SHEPHERD COV\ 22\ 21\ H 204\ /	100 SHEPARDS COVE ROAD	SC	1020	1,193	5	5	10/14/2011	247,500	252,200	1.02	0.98	0.02
104035	SC	SHEPHERD COV\ 22\ 21\ G 302\ /	100 SHEPARDS COVE ROAD #	SC	1020	1,436	9	7	5/27/2011	325,000	332,500	1.02	0.98	0.02
104329	SC	SHEPHERD COV\ 22\ 21\ F 306\ /	100 SHEPARDS COVE ROAD	SC	1020	1,405	9	7	6/29/2012	295,000	302,400	1.03	0.98	0.03
104345	SC	SHEPHERD COV\ 22\ 21\ H 101\ /	100 SHEPARDS COVE ROAD	SC	1020	1,582	7	7	4/27/2012	340,000	357,600	1.05	0.95	0.05
104337	SC	SHEPHERD COV\ 22\ 21\ F 205\ /	100 SHEPARDS COVE ROAD	SC	1020	1,675	9	7	6/29/2012	287,500	328,900	1.14	0.87	0.14
105345	WTR	17 WATER ST	17 WATER STREET #1		1020	1,351	4	4	8/3/2012	450,000	441,800	0.98	1.02	0.00

**Assessor's Classification Report (LA4)**  
**KITTERY, ME**  
**All Neighborhoods**

**Real Property**

Property Type	Parcel Count	Class 1	Class 2	Class 3	Class 4	Class 5	Total for Property Type
		Residential Assessed Value	Open Space Assessed Value	Commercial Assessed Value	Industrial Assessed Value	Personal Prop Assessed Value	
101	2,814	889,766,100	0	0	0	0	889,766,100
102	278	84,517,800	0	0	0	0	84,517,800
misc 103, 109	364	43,456,300	0	0	0	0	43,456,300
104	238	54,333,500	0	0	0	0	54,333,500
105	31	9,072,900	0	0	0	0	9,072,900
111-125	41	33,792,800	0	0	0	0	33,792,800
130-132,106	363	23,982,200	0	0	0	0	23,982,200
200-231	1	0	51,300	0	0	0	51,300
300-393	210	0	0	205,660,600	0	0	205,660,600
400-452	35	0	0	0	16,713,100	0	16,713,100
ch 61 (600)	0	0	0	0	0	0	0
ch 61a (700)	10	0	0	130,500	0	0	130,500
ch 61b (800)	0	0	0	0	0	0	0
012-043	51	4,795,230	0	15,697,970	0	0	20,493,200
900	154	0	0	0	0	0	67,433,400
Other	0	0	0	0	0	0	0
	4,590	1,143,716,830	51,300	221,489,070	16,713,100	0	1,449,403,700

**Personal Property**

Property Type	Parcel Count	Class 5
		Personal Prop Assessed Value

**Total Real Property:** 1,381,970,300  
**Total Exempt Property:** 67,433,400  


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**Total Real Estate:** 1,449,403,700  
**Total Personal Property:** 0  


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**Total Assessed Property:** 1,381,970,300  
 (Includes Total Real Property + Total Personal Property)

Please list the person to contact if the Bureau has any questions concerning this completed report.

\_\_\_\_\_  
 Name Title Daytime Phone

PRICE RELATED DIFFERENTIAL  
KITTERY, ME

ID	MAP	MC	BLOCK	BC	LOT	IC	UNIT	DC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
517	4	127							14 OTTIS AVENUE	06/05/2012	16340/ 47	Yes	212,300	0.647300 R
101	1	73							18 STINSON STREET	04/23/2012	16307/ 536	Yes	262,100	0.699700 R
515	4	125							18 OTTIS AVENUE	08/31/2012	16403/ 369	Yes	178,700	0.699400 R
2905	45	37							10 CUTTS ISLAND LANE	09/07/2012	16409/ 458	Yes	267,200	0.734100 R
3317	58	25							17 TOWER ROAD	07/19/2012	16372/ 881	Yes	66,400	0.737800 R
2810	44	29							2 TENNEY HILL ROAD	06/02/2011	16106/ 118	Yes	254,800	0.738600 R
315	3	84							21 OLD POST ROAD	10/31/2012	16450/ 662	Yes	196,000	0.738600 R
911	9	116							59 ROGERS ROAD	11/20/2012	16465/ 161	Yes	197,200	0.752700 R
523	4	132							26 GOVERNMENT STREET	07/30/2012	16377/ 842	Yes	320,800	0.762000 R
2652	39	17	B						17 CEDAR DRIVE	05/10/2011	00000/ 000	Yes	78,300	0.783000 R
1488	16	61							25-27 GOODRICH STREET	01/16/2013	16511/ 923	Yes	172,700	0.785000 R
105124	60	21				93			6 CUTTS ROAD SITE 93	10/01/2011	00000/ 000	Yes	33,900	0.788400 R
1577	16	154							41 WYMAN AVENUE	11/10/2011	16200/ 746	Yes	196,700	0.790000 R
1279	14	117	A						136 STATE ROAD	10/24/2012	16445/ 448	Yes	154,900	0.790300 R
2051	25	12							16 BOND ROAD	12/28/2012	16490/ 408	Yes	305,000	0.802600 R
2436	35	10	A						63 CROCKETT NECK ROAD	08/31/2012	16403/ 351	Yes	239,300	0.803000 R
3850	65	17	B						48 REMICKS LANE	02/15/2013	16533/ 687	Yes	298,000	0.810800 R
2302	30	16							28 WANSON ROAD	07/22/2011	16137/ 872	Yes	188,400	0.815600 R
1308	15	16							33-35 BOUSH STREET	12/30/2011	16233/ 940	Yes	179,800	0.817300 R
793	9	10							37 WILLIAMS AVENUE	04/29/2011	16088/ 746	Yes	156,300	0.822600 R
105142	48	8				2	E		15 HACKETT WAY	08/21/2012	16395/ 157	Yes	299,500	0.822800 R
866	9	76							14 LOVE LANE	01/31/2013	16523/ 762	Yes	243,900	0.829600 R
250	3	28	A						9-11 RICE AVENUE	06/17/2011	16114/ 962	Yes	196,100	0.830100 R
105163	61	29				20	E		24 DRAKE LANE	09/14/2012	16413/ 944	Yes	308,000	0.832400 R
403	4	24							10 PLEASANT STREET	12/14/2012	16492/ 272	Yes	170,900	0.833700 R
4130	60	21				26	E		6 CUTTS ROAD SITE 026	04/22/2011	00000/ 000	Yes	29,100	0.833800 R
105150	48	8				16	E		20 DRAKE LANE	06/15/2012	16345/ 874	Yes	314,200	0.837900 R
208	2	88							46 ELIOT ROAD	12/21/2012	19496/ 937	Yes	167,900	0.839500 R
1867	21	3				38			4 DANA AVENUE SITE 38	11/01/2011	00000/0000	Yes	4,200	0.840000 R
1922	22	35							8 COLONIAL ROAD	05/09/2012	16321/ 875	Yes	203,700	0.845200 R
104587	22	21	H			102			100 SHEPARD'S COVE ROAD #H102	06/01/2011	16105/ 272	Yes	357,600	0.845400 R
104588	4	59				23	A		23 A GOVERNMENT STREET	08/29/2012	16401/ 370	Yes	103,700	0.846500 R
1278	14	117							134 STATE ROAD	02/08/2013	16532/ 421	Yes	187,600	0.852700 R
3347	58	51				1			40 GOODWIN ROAD	06/24/2011	16120/ 193	Yes	429,900	0.853800 R
927	9	130							18 ROGERS ROAD	07/13/2011	16126/ 943	Yes	199,800	0.853800 R
1518	16	92							22-24 GOODRICH STREET	11/26/2012	16471/ 547	Yes	193,400	0.853900 R
1255	14	94							16 LAUREL AVENUE	06/11/2012	16347/ 544	Yes	179,300	0.856300 R
664	7	5							2 EMERY LANE	07/15/2011	16128/ 184	Yes	168,700	0.856300 R
4183	2	13				8			5 COVE LANDING	12/05/2011	16217/ 49	Yes	321,700	0.857900 R
508	4	118							17 JONES AVENUE	07/21/2011	16132/ 104	Yes	215,200	0.860800 R
1526	16	100							4 DISMUKES STREET	06/21/2011	16115/ 462	Yes	182,500	0.869600 R
730	8	12							103 OLD POST ROAD	09/09/2011	16162/ 35	Yes	198,000	0.869600 R
1514	16	87							27-29 DISMUKES STREET	08/24/2012	16401/ 772	Yes	168,900	0.871100 R
198	2	81	A						14 BAYVIEW LANE	09/12/2011	16162/ 506	Yes	211,300	0.880400 R
1064	10	100							12 WYMAN AVENUE	01/18/2012	16245/ 791	Yes	195,900	0.882400 R

PRICE RELATED DIFFERENTIAL  
KITTEERY, ME

INTERNAL ID	MAP	MC BLOCK	BC LOT	LC UNIT	DC LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS	
2383	34		3	3	404 HALEY ROAD	04/03/2012	14296/ 508	Yes	883,600	1,000,000	0.883600 R
3893	66	11			10 ADAMS ROAD	06/28/2012	16357/ 968	Yes	235,000	265,000	0.886800 R
1408	15	101			10 SCHOOL STREET	05/25/2012	16332/ 450	Yes	209,800	235,000	0.888500 R
3502	60	21		58	6 CUTTS ROAD SITE 058	01/04/2012	00000/ 000	Yes	31,100	35,000	0.888600 R
101083	35	26		2	2 FOWELL LANE	12/10/2012	16481/ 245	Yes	391,500	440,000	0.889800 R
2456	35	19			2 ROSELLEN DRIVE	04/20/2012	16306/ 233	Yes	166,600	187,000	0.890900 R
124	2	13		1	10/21/2011 16187/ 615	10/21/2011	16187/ 615	Yes	292,400	328,000	0.891500 R
2111	26	36			578 HALEY ROAD	02/04/2013	16525/ 615	Yes	610,900	685,000	0.891800 R
3364	58	51	L		28 TOWER ROAD	03/15/2013	16554/ 444	Yes	939,400	1,050,000	0.893700 R
612	5	11			9 LEACH ROAD	09/19/2011	16166/ 61	Yes	188,500	210,700	0.894600 R
2016	24	60			8 MOORE STREET	06/03/2011	16107/ 32	Yes	167,500	187,000	0.895700 R
2855	44	69			12 CHAUNCEY CREEK ROAD	04/03/2012	16295/ 237	Yes	134,400	150,000	0.896000 R
105123	60	21		94	6 CUTTS ROAD SITE 94	09/30/2011	00000/ 000	Yes	41,300	45,999	0.897800 R
1503	16	76			4 GOODRICH STREET	02/29/2012	16277/ 619	Yes	160,800	179,000	0.898300 R
1574	16	151			35 WYMAN AVENUE	02/24/2012	16270/ 431	Yes	170,800	190,000	0.898900 R
101572	54	2		11	8 MELANIES COURT	05/26/2012	16332/ 747	Yes	259,600	287,000	0.901000 R
876	9	84			19 GEORGE STREET	06/27/2011	16118/ 623	Yes	157,300	174,500	0.901400 R
413	4	32			7 COTTLE LANE	04/15/2011	16083/ 413	Yes	325,000	360,000	0.902800 R
671	7	7			43 OLD DENNETT ROAD	04/02/2012	16298/ 778	Yes	180,600	200,000	0.903000 R
104627	59	33			4 DEVON WOODS DRIVE	09/24/2012	16415/ 832	Yes	294,800	326,000	0.904300 R
105146	48	8		9 E	15 DRAKE LANE	07/31/2012	16384/ 358	Yes	314,000	345,000	0.910100 R
2423	35	3		6	7 BARTERS CREEK ROAD	06/30/2011	16120/ 695	Yes	297,100	315,000	0.911400 R
1456	16	30			3 HAUSTEAD STREET	08/25/2011	16153/ 350	Yes	118,700	130,000	0.913100 R
100955	68	4	A	22	14 LYNCH LANE	10/16/2012	16439/ 285	Yes	355,400	388,000	0.916000 R
105145	48	8		8 E	12 DRAKE LANE	04/23/2012	16308/ 109	Yes	315,900	343,000	0.921000 R
1226	14	62			1 PALMER AVENUE	08/05/2011	16141/ 188	Yes	214,600	232,454	0.923200 R
4179	2	13		4	6 COVE LANDING	08/05/2011	16141/ 106	Yes	436,900	472,500	0.924700 R
1799	20	14	A		29 ROUTE 236	05/24/2011	16108/ 773	Yes	203,100	219,600	0.924900 R
2326	30	37			59 MANSON ROAD	06/30/2011	16120/ 903	Yes	224,500	242,500	0.925800 R
2548	36	70			152 PEPPERELL ROAD	11/28/2012	16473/ 345	Yes	239,200	257,000	0.930700 R
1241	14	78			3 STERLING ROAD	09/10/2012	16411/ 243	Yes	149,300	160,000	0.933100 R
3610	61	19	A	10	10 HILL CREEK DRIVE	10/07/2011	16178/ 775	Yes	214,900	230,000	0.934300 R
2012	24	57			18-20 MOORE STREET	12/06/2012	16479/ 522	Yes	191,800	205,000	0.935600 R
104033	22	21	C	303	100 SHEPARD'S COVE ROAD #G303	08/19/2011	16149/ 581	Yes	327,600	350,000	0.936000 R
104742	21	3		18	4 DANA AVENUE #18	12/14/2011	00000/ 000	Yes	16,400	17,500	0.937100 R
831	9	42			18 PINE STREET	07/14/2011	16130/ 415	Yes	155,600	166,000	0.937300 R
104626	59	32			2 DEVON WOODS DRIVE	05/25/2012	16330/ 547	Yes	269,700	287,500	0.938100 R
104590	4	59		23 C	23 C GOVERNMENT STREET	07/27/2012	16377/ 140	Yes	130,600	139,000	0.939600 R
104210	22	21	F	207	100 SHEPARD'S COVE ROAD #F207	09/11/2012	16412/ 174	Yes	338,300	359,300	0.940000 R
1270	14	109			10 STERLING ROAD	06/19/2012	16348/ 491	Yes	222,500	236,000	0.942800 R
4012	67	29			6 JACKSON RIDGE TERRACE	10/26/2012	16449/ 736	Yes	356,900	420,975	0.942800 R
2733	42	1		4	81 BARTLETT ROAD	05/24/2011	16101/ 316	Yes	259,400	275,000	0.943300 R
3167	55	8			37 Foyes Lane	10/03/2011	16175/ 346	Yes	153,300	162,500	0.943400 R
3710	63	18			53 NORTON ROAD	03/15/2012	16281/ 978	Yes	130,200	138,000	0.943500 R
102363	1	33		2	139 BRAVE BOAT HARBOR ROAD	11/15/2011	16202/ 852	Yes	198,300	209,900	0.944700 R
					32 BADGERS ISLAND WEST #2	10/05/2012	16431/ 259	Yes	886,000	937,500	0.945100 R

PRICE RELATED DIFFERENTIAL  
KITTERY, ME

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	DC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALOR	SALE PRICE	RATIO CLASS
2616	39	2	2	7					12 HARTLEY FARM LANE	05/24/2011	16101/ 425	Yes	405,300	427,500
403	4	24	24						10 PLEASANT STREET	11/30/2011	16214/ 808	Yes	170,900	180,000
287	3	61	61						8 MENDUM AVENUE	06/15/2012	16349/ 166	Yes	325,800	343,000
1498	16	71	71						58 WOODLAWN AVENUE	03/15/2013	16553/ 610	Yes	154,900	163,000
3629	61	28	A						14 LEWIS ROAD	07/18/2012	16370/ 667	Yes	362,500	379,900
3672	62	22							5 SHAYDON LANE	05/06/2011	16094/ 104	Yes	286,300	300,000
3144	54	17							60 WILSON ROAD	10/24/2011	16186/ 60	Yes	175,800	184,000
1667	17	26							30 NEWSON AVENUE	08/16/2012	16392/ 134	Yes	516,700	540,000
430	4	48							16 OLD ARMOY WAY	04/23/2012	16308/ 861	Yes	222,100	232,000
2378	34	3							139 PEPPERELL ROAD	10/09/2012	16433/ 365	Yes	287,300	300,000
100966	1	18	D						36 GOOSE POINT	06/16/2011	16128/ 973	Yes	450,200	470,000
3240	56	17							4 ISLAND AVENUE UNIT 3	12/31/2012	16500/ 105	Yes	622,700	650,000
103970	61	26							43 MILLER ROAD	01/18/2013	16512/ 835	Yes	208,100	217,206
2402	34	21							1 JEFFERSON LANE	09/16/2011	16165/ 98	Yes	403,000	420,517
4037	68	10							380 HALEY ROAD	10/18/2012	16440/ 255	Yes	232,000	242,000
2166	27	37							23-23A PAYNE ROAD	11/16/2011	16203/ 494	Yes	354,800	370,000
101402	2	13							118 PEPPERELL ROAD	03/02/2012	16274/ 72	Yes	489,300	510,000
105162	61	29							5 TARA LANE	09/09/2011	16161/ 206	Yes	336,600	350,000
2376	34	2	A						22 DRAKE LANE	01/22/2013	16514/ 619	Yes	375,500	390,000
3191	56	3							1 GOOSE POINT	09/23/2011	16170/ 182	Yes	163,600	169,773
2646	39	17	B						20 HIGH PASTURE ROAD	06/30/2011	16120/ 878	Yes	289,400	300,000
105148	48	8							3 CEDAR DRIVE	12/14/2012	00000/00000	Yes	38,600	40,000
101522	62	9							16 DRAKE LANE	05/07/2012	16319/ 515	Yes	333,300	345,000
3334	58	39	B						78 NORTON ROAD UNIT 6	04/27/2012	16313/ 777	Yes	177,000	183,000
103976	61	26							67 TOWER ROAD	07/05/2011	16125/ 703	Yes	1,245,500	1,287,500
101742	1	30							12 JEFFERSON LANE	06/16/2011	16113/ 196	Yes	358,000	369,900
104633	59	39							27 BADGERS ISLAND W UNIT 1	09/07/2012	16408/ 181	Yes	823,800	850,000
3648	62	9							3 DEVON WOODS DRIVE	11/15/2012	16467/ 90	Yes	270,600	279,000
104021	22	21	G						82 NORTON ROAD	11/28/2012	16477/ 24	Yes	265,500	273,500
3496	60	21							100 SHEPARDS COVE ROAD #G307	11/13/2012	16458/ 979	Yes	334,000	344,000
1140	11	46							6 CUTTS ROAD SITE 052	03/12/2012	000/0000	Yes	13,600	14,000
3559	60	22							132 DENNETT ROAD	04/06/2012	16297/ 305	Yes	189,600	195,000
1458	16	32							445 US ROUTE 1	01/06/2012	16238/ 995	Yes	409,200	420,000
1026	10	67	A						2 ROMANS WAY	12/20/2011	16229/ 1	Yes	228,500	234,500
104783	61	25							9-11 HALSTEAD STREET	05/31/2012	16334/ 448	Yes	222,200	228,000
104627	59	33							3 KEENE CIRCLE	09/29/2011	16173/ 358	Yes	180,400	185,000
102162	17	44							4 DAHLIA DRIVE	06/01/2012	16336/ 404	Yes	321,900	330,000
105004	22	21	H						4 DEVON WOODS DRIVE	06/30/2011	16120/ 670	Yes	294,800	302,000
103966	61	26							2 BOWEN ROAD	08/15/2011	16146/ 96	Yes	799,500	819,000
680	7	10							100 SHEPARDS COVE ROAD #H205	08/17/2011	16147/ 653	Yes	351,700	360,000
2523	36	45							8 BLUEBERRY LANE	07/03/2012	16361/ 858	Yes	407,600	417,000
729	8	10							12 DEBRA LANE	04/27/2012	16310/ 933	Yes	220,100	225,000
105345	1	47							5 SPINNEY WAY SITE 08	06/16/2011	00000/ 000	Yes	4,900	5,000
									8 Foyes Lane	12/20/2012	16494/ 535	Yes	217,700	222,000
									71 Old Post Road	05/17/2011	16098/ 610	Yes	176,700	180,000
									17 Water Street #1	08/03/2012	16385/ 155	Yes	441,800	450,000

PRICE RELATED DIFFERENTIAL  
KITTERY, ME

MAP ID	MC BLOCK	BC LOT	LC UNIT	DC LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
1772	20	2	8	16 RIDGEWOOD DRIVE	09/04/2012	16406/ 947	258,400	263,000	0.982500 R
102242	55	1	C	8 AUTUMN WAY #2	02/17/2012	16262/ 399	263,300	267,900	0.982800 R
100842	68	4	A	11 LYNCH LANE	12/29/2012	16501/ 20	216,300	220,000	0.983200 R
104547	48	11		3 PARSONAGE WAY	09/12/2012	16427/ 190	287,300	292,000	0.983900 R
105188	38	13	3	6 COTTAGE WAY	03/05/2013	16546	340,500	345,000	0.986400 R
104992	22	21	H	100 SHEPARD'S COVE ROAD #H106	09/28/2012	16424/ 618	246,600	250,000	0.986400 R
1282	14	120		5 PAGE STREET	04/30/2012	16312/ 693	182,700	185,000	0.987600 R
3501	60	21	57	6 CUTTS ROAD SITE 057	04/25/2011	00000/ 000	25,700	26,000	0.988500 R
104036	22	21	G	100 SHEPARD'S COVE ROAD #G206	10/19/2012	16441/ 558	234,900	237,500	0.989100 R
133	2	16		45 ELIOT ROAD	04/25/2011	16087/ 41	236,600	239,000	0.990000 R
1250	14	87		21 STERLING ROAD	10/31/2011	16194/ 759	273,400	276,000	0.990500 R
2864	45	4		57 BRAVE BOLT HARBOR ROAD	09/14/2012	16414/ 2	210,200	212,000	0.991500 R
829	9	40		1 LOVE LANE	06/22/2012	16354/ 479	247,900	250,000	0.991600 R
101526	62	9	7	78 NORTON ROAD UNIT 10	02/12/2013	16536/ 205	178,400	179,900	0.991700 R
252	3	30		8 LANGTON STREET	01/30/2013	16521/ 761	243,200	245,000	0.992700 R
104726	3	69	5	19 BRIDGE STREET #5	07/25/2012	16375/ 20	402,200	405,000	0.993100 R
2918	45	52		19 GERRISH ISLAND LANE	04/13/2012	16301/ 602	191,700	193,000	0.993300 R
104682	12	1	1	5 ROSEBERRY LANE	06/28/2012	16355/ 861	270,700	272,000	0.995200 R
105189	38	13	5	10 COTTAGE WAY	10/12/2012	16436/ 427	416,500	418,500	0.995200 R
102364	1	33	3	32 BADGERS ISLAND WEST #3	12/19/2012	16490/ 339	971,200	975,000	0.996100 R
1585	16	162		5 CROSS STREET	06/06/2011	16109/ 678	200,500	201,000	0.997500 R
3297	58	6	A	28 SEAPoint ROAD	10/26/2012	16446/ 55	673,500	675,000	0.997800 R
274	3	49		34 MENDUM AVENUE	09/07/2012	16408/ 403	419,100	420,000	0.997900 R
3547	60	21	104	6 CUTTS ROAD SITE 104	11/28/2011	00000/ 000	8,500	8,500	1.000000 R
1141	11	47		128 DENNETT ROAD	11/02/2012	16452/ 150	290,100	290,000	1.000300 R
3613	61	19	A	13 HILL CREEK DRIVE	03/15/2013	16556/ 452	214,200	214,000	1.000300 R
104202	22	21	G	100 SHEPARD'S COVE ROAD #G208	12/20/2012	16490/ 530	347,900	347,500	1.001200 R
475	4	85		22 TRAIL AVENUE	05/16/2011	16096/ 910	163,500	163,000	1.003100 R
3940	66	16	44	1 IDLEWOOD LANE SITE 44	07/19/2011	0000/ 000	20,100	20,000	1.005000 R
4118	39	17	B	10 ASH LANE	09/14/2011	00000/ 000	55,400	55,000	1.007300 R
3480	60	21	36	6 CUTTS ROAD SITE 036	02/11/2013	00000/ 000	25,200	25,000	1.008000 R
104193	22	21	2	100 SANDPIPER LANE #A2	01/31/2012	16254/ 498	539,300	535,000	1.008000 R
104009	67	31	A	2 JACKSON RIDGE TERRACE	06/07/2012	16340/ 644	429,300	425,000	1.010100 R
1470	16	43		142 MANSON AVENUE	06/26/2012	16357/ 239	143,700	142,000	1.012000 R
2995	47	22	2	6 HAILEY ROAD	09/20/2011	16166/ 510	80,100	79,000	1.013900 R
104022	22	21	I	100 SHEPARD'S COVE ROAD #I2	01/04/2012	16237/ 488	638,900	630,000	1.014100 R
2670	39	23		221 HAILEY ROAD	11/15/2011	16203/ 978	187,800	185,000	1.015100 R
1212	14	49		133 ROGERS ROAD	05/31/2011	16104/ 856	330,000	325,000	1.015400 R
2085	26	12		12 COLEMAN AVENUE	05/31/2012	16334/ 841	198,300	195,000	1.016900 R
104128	16	156	1	1 PHILBRICK LANE #5	04/13/2012	16302/ 470	136,800	134,500	1.017100 R
2196	28	10	5	20 FERNALD ROAD	08/17/2012	16394/ 82	180,100	177,000	1.017500 R
104767	22	21	H	100 SHEPARD'S COVE ROAD #H204	10/14/2011	16183/ 168	252,200	247,500	1.019000 R
1929	20	38	4	76 MARTIN ROAD SITE D	11/23/2011	00000/ 000	30,600	30,000	1.020000 R
2149	27	24		129 PEPPERELL ROAD	06/29/2012	16362/ 164	409,100	401,000	1.020200 R
2655	39	17	B	24 CEDAR DRIVE	07/06/2011	00000/ 000	54,100	53,000	1.020800 R
1142	11	48		126 DENNETT ROAD	08/28/2012	16400/ 261	183,800	180,000	1.021100 R

PRICE RELATED DIFFERENTIAL  
KITTERY, ME

ID	MAP	MC	BLOCK	BC	LOT	IC	UNIT	DC	LOCATION	SALE DATE	ROOF/PAGE	IMPROVED PARCEL VALUE	SALE PRICE	RATIO CLASS
104035		22		21	G	302			100 SHEPARD'S COVE ROAD #G302	05/27/2011	16103/ 337	Yes	332,500	1.023100 R
104329		22		21	F	306			100 SHEPARD'S COVE ROAD #F306	06/29/2012	16358/ 513	Yes	302,400	1.025100 R
2315		30		26	B				3 APPELEGATE LANE	03/01/2013	16546/ 59	Yes	302,000	1.027200 R
103980		61		26		25			20 JEFFERSON LANE	06/30/2011	16120/ 697	Yes	452,000	1.027300 R
104605		42		22		2			475 HALEY ROAD #2	11/14/2012	16460/ 841	Yes	125,500	1.028700 R
1293		15		4					32 SHAPLEIGH ROAD	10/02/2012	16429/ 349	Yes	149,300	1.029700 R
1915		22		29					154 ROGERS ROAD	10/26/2011	16191/ 497	Yes	176,200	1.036500 R
242		3		21					12 STIMSON STREET	10/14/2011	16183/ 206	Yes	187,700	1.037000 R
3854		65		21					REMICKS LANE	01/11/2012	16243/ 869	Yes	31,300	1.043300 R
1759		19		4		3			34 RIDGEWOOD DRIVE	10/31/2011	16193/ 345	Yes	287,200	1.044000 R
101252		60		21		116			6 CUTTS ROAD SITE 116	07/15/2011	00000/ 000	Yes	37,100	1.045100 R
647		6		12					10 NORDIA LANE	09/29/2011	16173/ 414	Yes	205,700	1.046400 R
104345		22		21	H	101			100 SHEPARD'S COVE ROAD #H101	04/27/2012	16313/ 340	Yes	357,600	1.051800 R
610		5		9					153 DENNETT ROAD	11/04/2011	16197/ 546	Yes	305,100	1.052100 R
104589		4		59		23 B			23 B GOVERNMENT STREET	07/27/2012	16377/ 149	Yes	132,000	1.056000 R
1400		15		93					100 ROGERS ROAD	10/12/2012	16439/ 419	Yes	349,300	1.058500 R
3173		56		3		4			9 HIGH PASTURE ROAD	12/30/2011	16236/ 470	Yes	389,100	1.059100 R
1674		17		32					169 WHIPPLE ROAD	06/06/2012	16339/ 834	Yes	233,400	1.060900 R
1952		23		7	H				8 CHICKADEE LANE	05/29/2012	16333/ 94	Yes	238,800	1.061300 R
283		3		57					16-18 MENDUM AVENUE	06/25/2012	16357/ 496	Yes	282,000	1.064200 R
4202		69		20	A				168 BRAVE BOAT HARBOR ROAD	01/05/2012	16239/ 52	Yes	232,500	1.066500 R
1310		15		18					43 BUSH STREET	04/08/2011	16078/ 237	Yes	187,500	1.071400 R
1475		16		48					10 HALSTEAD STREET	11/08/2011	16199/ 29	Yes	165,800	1.090800 R
3218		56		5	C				4 CHARLES HILL ROAD	06/30/2011	16122/ 892	Yes	173,900	1.093700 R
1496		16		69					16-18 HALSTEAD STREET	08/04/2011	16140/ 368	Yes	168,700	1.098300 R
104554		48		18					4 PARSONAGE WAY	03/16/2012	16284/ 652	Yes	241,800	1.110500 R
3009		48		6					98 HALEY ROAD	07/12/2012	16365/ 494	Yes	231,500	1.113000 R
2032		24		76					164-166 MANSON AVENUE	10/07/2011	16182/ 163	Yes	167,300	1.115300 R
3914		66		16		18			1 IDLEWOOD LANE SITE 18	08/01/2011	00000/ 000	Yes	72,900	1.133800 R
104337		22		21	F	205			100 SHEPARD'S COVE ROAD #F205	06/29/2012	16357/ 530	Yes	328,900	1.144000 R
3579		61		5					75 NORTON ROAD	12/30/2011	16237/ 388	Yes	193,400	1.151200 R
1677		17		35					181 WHIPPLE ROAD	08/31/2011	16150/ 496	Yes	318,100	1.152700 R
1940		23		5	E				7 MILL POND ROAD	02/23/2012	16368/ 770	Yes	375,300	1.154800 R
104905		60		21		106			6 CUTTS ROAD SITE 106	11/30/2011	00000/ 000	Yes	31,300	1.159300 R
3257		56		26					16 NORTON ROAD	12/28/2012	16497/ 590	Yes	1,177,500	1.177500 R
3920		66		16		24			1 IDLEWOOD LANE SITE 24	06/01/2011	00000/ 000	Yes	26,500	1.261900 R
104730		21		3		32			4 DANA AVENUE #32	02/20/2013	00000/ 000	Yes	24,300	1.350000 R
3508		60		21		64			6 CUTTS ROAD SITE 064	11/10/2011	00000/ 000	Yes	27,200	1.360000 R

R Improved Totals 57,791,400 60,959,702 210.872400  
R Improved Mean Ratio 0.954174  
R Improved Weighted Mean 0.948026  
R Improved P.R.D. 1.006484  
R Improved Median 0.963200  
R Improved C.O.D. 0.075967

Improved count 221

2/16/2013 1:01:08PM

PRICE RELATED DIFFERENTIAL  
KITTELY, ME

MAP ID	MC BLOCK	BC LOT	LC UNIT	UC LOCATION	SALE DATE	BOOK/PAGE	IMPROVED PARCEL VALDE	SALE PRICE	RATIO CLASS
				Overall Median					0.963200
				Overall C.O.D.					0.084009
				Overall P.R.D.					1.006875

### **Appendix 'E': Land Tables**

- Land Use Codes
- Land Curve Parameters
- Land Curve Report
- Land Adjustments (Neighborhood)
- Site Index Table
- Acreage Discount Chart

**Land Use Codes**  
**KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Obldgs		
0101	SINGLE FAM	MDL R	0101	0101	0101	0101	0101	
0102	CONDO	R	0102	0102	0102	0102	0102	
0103	MOBILE HME	R	0103	0103	0103	0103	0103	
0104	TWO FAMILY	R	0104	0104	0104	0104	0104	
0105	THREE FAM	R	0105	0105	0105	0105	0105	
0106	AC LND IMP	R	0106	0106	0106	0106	0106	
0107		R	0107	0107	0107	0107	0107	
0108		R	0108	0108	0108	0108	0108	
0109	MULTI HSES	R	0109	0109	0109	0109	0109	
010I	SINGLE FAM	MDL R	010I	010I	010I	010I	010I	
010V	SINGLE FAM	MDL R	010V	010V	010V	010V	010V	
0111	APT 4-UNIT	R	0111	0111	0111	0111	0111	
0112	APT OVER 8	R	0112	0112	0112	0112	0112	
0120	PR RES OPN	R	0120	0120	0120	0120	0120	
0121	BOARDNG HS	R	0121	0121	0121	0121	0121	
0122	FRAT/SOROR	R	0122	0122	0122	0122	0122	
0123	DORMITORY	R	0123	0123	0123	0123	0123	
0124	REC/CONVEN	R	0124	0124	0124	0124	0124	
0130	PRI RES	R	0130	0130	0130	0130	0130	
0131	RES ACLNPO	R	0131	0131	0131	0131	0131	
0132	RES ACLNUD	R	0132	0132	0132	0132	0132	
0134	PRI RS C/I	R	0134	0134	0134	0134	0134	
0140	PR RES IND	R	0140	0140	0140	0140	0140	
0201	SFR OPEN	O	0201	0201	0201	0201	0201	
0202	WET RES PV	O	0202	0202	0202	0202	0202	
0210	PRI OPN SP	O	0210	0210	0210	0210	0210	
0211	NONPROD VC	O	0211	0211	0211	0211	0211	
0300	HOTELS	C	0300	0300	0300	0300	0300	
0301	MOTELS	C	0301	0301	0301	0301	0301	
0302	INNS	C	0302	0302	0302	0302	0302	
0303		C	0303	0303	0303	0303	0303	
0304	NURSING HM	C	0304	0304	0304	0304	0304	
0305	HOSP PVT	C	0305	0305	0305	0305	0305	
0306	TRANS RES	C	0306	0306	0306	0306	0306	
0310	PRI COMM	MDL-9 C	0310	0310	0310	0310	0310	
0311	RTL GAS ST	C	0311	0311	0311	0311	0311	
0312	GRAIN ELEV	C	0312	0312	0312	0312	0312	
0313	LUMBER YRD	C	0313	0313	0313	0313	0313	
0314	TRK TERM	C	0314	0314	0314	0314	0314	
0315	DOCKYARDS	C	0315	0315	0315	0315	0315	
0316	COMM WHSE	C	0316	0316	0316	0316	0316	
0317	FARM BLDGS	C	0317	0317	0317	0317	0317	
0318	COM GRN HS	C	0318	0318	0318	0318	0318	
031I	PRI COMM	MDL-9 C	031I	031I	031I	031I	031I	
031R	PRI COMM	MDL-0 C	031R	031R	031R	031R	031R	
0321	HRDWARE ST	C	0321	0321	0321	0321	0321	
0322	STORE/SHOP	MDL C	0322	0322	0322	0322	0322	
0323	SHOPNGMALL	C	0323	0323	0323	0323	0323	
0324	SUPERMKT	C	0324	0324	0324	0324	0324	
0325	CONV FOOD	C	0325	0325	0325	0325	0325	
0326	REST/CLUBS	C	0326	0326	0326	0326	0326	
032I	STORE/SHOP	MDL C	032I	032I	032I	032I	032I	
032R	STORE/SHOP	MDL C	032R	032R	032R	032R	032R	
0330	AUTO V S&S	C	0330	0330	0330	0330	0330	
0331	AUTO S S&S	C	0331	0331	0331	0331	0331	
0332	AUTO REPR	C	0332	0332	0332	0332	0332	
0333	FUEL SV/PR	C	0333	0333	0333	0333	0333	
0334	GAS ST SRV	C	0334	0334	0334	0334	0334	
0335	CAR WASH	C	0335	0335	0335	0335	0335	
0336	PARK GAR	C	0336	0336	0336	0336	0336	
0337	PARK LOT	C	0337	0337	0337	0337	0337	

**Land Use Codes**  
**KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Obldgs	Bldgs	Obldgs
0338	OTH MTR SS	C	0338	0338	0338	0338	0338	0338
0340	OFFICE BLD	MDL C	0340	0340	0340	0340	0340	0340
0341	BANK BLDG	C	0341	0341	0341	0341	0341	0341
0342	PROF BLDG	MDL- C	0342	0342	0342	0342	0342	0342
0341	PROF BLDG	MDL- C	0342	0342	0342	0342	0342	0342
034R	OFFICE BLD	MDL C	0340	0340	0340	0340	0340	0340
0350	POST OFF	C	0350	0350	0350	0350	0350	0350
0351	EDUC BLDG	C	0351	0351	0351	0351	0351	0351
0352	DAY CARE	C	0352	0352	0352	0352	0352	0352
0353	FRATNL ORG	C	0353	0353	0353	0353	0353	0353
0354	TRANSPORT	C	0354	0354	0354	0354	0354	0354
0355	FUNERAL HM	C	0355	0355	0355	0355	0355	0355
0356	PROF ASSOC	C	0356	0356	0356	0356	0356	0356
0360	MUSEUMS	C	0360	0360	0360	0360	0360	0360
0361	ART GAL	C	0361	0361	0361	0361	0361	0361
0362	MOVIE THTR	C	0362	0362	0362	0362	0362	0362
0363	DRIVEINTHT	C	0363	0363	0363	0363	0363	0363
0364	THEATER	C	0364	0364	0364	0364	0364	0364
0365	STADIUMS	C	0365	0365	0365	0365	0365	0365
0366	ARENAS	C	0366	0366	0366	0366	0366	0366
0367	RACETRACK	C	0367	0367	0367	0367	0367	0367
0368	AMUSE PARK	C	0368	0368	0368	0368	0368	0368
0369	OTHER CULT	C	0369	0369	0369	0369	0369	0369
0370	BOWLING	C	0370	0370	0370	0370	0370	0370
0371	ICE SKATE	C	0371	0371	0371	0371	0371	0371
0372	ROLLER SKT	C	0372	0372	0372	0372	0372	0372
0373	SWIM POOL	C	0373	0373	0373	0373	0373	0373
0374	HEALTH SPA	C	0374	0374	0374	0374	0374	0374
0375	TENNIS CLB	C	0375	0375	0375	0375	0375	0375
0376	GYMS	C	0376	0376	0376	0376	0376	0376
0377	OTH IN REC	C	0377	0377	0377	0377	0377	0377
0380	GOLF CRSE	C	0380	0380	0380	0380	0380	0380
0381	TENNIS ODR	C	0381	0381	0381	0381	0381	0381
0382	RIDING STB	C	0382	0382	0382	0382	0382	0382
0383	BEACHES	C	0383	0383	0383	0383	0383	0383
0384	MARINAS	C	0384	0384	0384	0384	0384	0384
0385	FISH&GAME	C	0385	0385	0385	0385	0385	0385
0386	CAMPGROUND	C	0386	0386	0386	0386	0386	0386
0387	YTH CAMPS	C	0387	0387	0387	0387	0387	0387
0388	OTHR OUTDR	C	0388	0388	0388	0388	0388	0388
0389	STRUCT-61B	C	0389	0389	0389	0389	0389	0389
0390	DEVEL LAND	C	0390	0390	0390	0390	0390	0390
0391	POT DEVEL	C	0391	0391	0391	0391	0391	0391
0392	UNDEV LAND	C	0392	0392	0392	0392	0392	0392
0393	AH-NOT 61A	C	0393	0393	0393	0393	0393	0393
0400	FACTORY	I	0400	0400	0400	0400	0400	0400
0401	IND WHSES	I	0401	0401	0401	0401	0401	0401
0402	IND OFFICE	I	0402	0402	0402	0402	0402	0402
0403	ACCLND MFG	I	0403	0403	0403	0403	0403	0403
0404	R-D FACIL	I	0404	0404	0404	0404	0404	0404
0410	PR IND RES	I	0410	0410	0410	0410	0410	0410
0411	GYPSUMMINE	I	0411	0411	0411	0411	0411	0411
0412	ROCK MINE	I	0412	0412	0412	0412	0412	0412
0413	OTH MINES	I	0413	0413	0413	0413	0413	0413
0420	PUB TANKS	I	0420	0420	0420	0420	0420	0420
0421	TANKS LNG	I	0421	0421	0421	0421	0421	0421
0422	ELEC PLANT	I	0422	0422	0422	0422	0422	0422
0423	ELEC ROW	I	0423	0423	0423	0423	0423	0423
0424	ELECSUBSTA	I	0424	0424	0424	0424	0424	0424
0425	GAS PLANT	I	0425	0425	0425	0425	0425	0425
0426	GAS ROW	I	0426	0426	0426	0426	0426	0426

**Land Use Codes**  
**KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Obldgs	Bldgs	Obldgs
0427	GAS STG	I	0427	0427	0427	0427		
0428	GAS SUBSTA	I	0428	0428	0428	0428		
0430	TEL X STA	I	0430	0430	0430	0430		
0431	TEL REL TW	I	0431	0431	0431	0431		
0432	CBL-TV TR	I	0432	0432	0432	0432		
0433	RAD/TV TR	I	0433	0433	0433	0433		
0440	IND LD DV	I	0440	0440	0440	0440		
0441	IND LD PO	I	0441	0441	0441	0441		
0442	IND LD UD	I	0442	0442	0442	0442		
0501	IND ASC TR	P	0501	0501	0501	0501		
0502	DOM/FOR CP	P	0502	0502	0502	0502		
0503	DOM/FOR ME	P	0503	0503	0503	0503		
0504	FUB UTIL	P	0504	0504	0504	0504		
0505	MCH PL/WR	P	0505	0505	0505	0505		
0506	PIPE LINES	P	0506	0506	0506	0506		
0601	C61 TEN YR	S	0601	0601	0601	0601		
0602	C61 5 YEAR	S	0602	0602	0602	0602		
0610	FOREST C61	S	0610	0610	0610	0610		
0710	CRANBERRY	S	0710	0710	0710	0710		
0711	TOBACCO SD	S	0711	0711	0711	0711		
0712	TR CRP VEG	S	0712	0712	0712	0712		
0713	FIELD CRPS	S	0713	0713	0713	0713		
0714	ORCHARDS	S	0714	0714	0714	0714		
0715	VINEYARDS	S	0715	0715	0715	0715		
0716	TILL FORAG	S	0716	0716	0716	0716		
0717	PROD WOOD	S	0717	0717	0717	0717		
0718	PASTURE	S	0718	0718	0718	0718		
0719	NURSERIES	S	0719	0719	0719	0719		
0720	NONPRNECLD	S	0720	0720	0720	0720		
0722	NONPRWETLD	S	0722	0722	0722	0722		
0800	RECREATION	S	0800	0800	0800	0800		
0801	61B HIKE	S	0801	0801	0801	0801		
0802	61B CAMP	S	0802	0802	0802	0802		
0803	61B NATURE	S	0803	0803	0803	0803		
0804	61B BOAT	S	0804	0804	0804	0804		
0805	61B GOLF	S	0805	0805	0805	0805		
0806	61B HORSE	S	0806	0806	0806	0806		
0807	61B HUNT	S	0807	0807	0807	0807		
0808	61B FISH	S	0808	0808	0808	0808		
0809	61B AL-SKI	S	0809	0809	0809	0809		
0810	61B NR-SKI	S	0810	0810	0810	0810		
0811	61B SWIM	S	0811	0811	0811	0811		
0812	61B PICNIC	S	0812	0812	0812	0812		
0813	61B GLIDE	S	0813	0813	0813	0813		
0814	61B TARGET	S	0814	0814	0814	0814		
0900	US GOVT	E	0900	0900	0900	0900		
0901	COMM-MASS	E	0901	0901	0901	0901		
0902	COUNTY	E	0902	0902	0902	0902		
0903	MUNICIPAL	E	0903	0903	0903	0903		
0904	PRI SCHOOL	E	0904	0904	0904	0904		
0905	P/HOS CHAR	E	0905	0905	0905	0905		
0906	CHURCH ETC	E	0906	0906	0906	0906		
0907	121A CORP	E	0907	0907	0907	0907		
0908	HSNG AUTH	E	0908	0908	0908	0908		
0909	RELIGIOUS	E	0909	0909	0909	0909		
0910	CHARITABLE	E	0910	0910	0910	0910		
0920	NON PROFIT	E	0920	0920	0920	0920		
1010	SINGLE FAM	MDL R	1010	1010	1010	1010		
1011	SGL FM IN	R	1011	1011	1011	1011		
1012	OCN FT	MDL-01 R	1012	1012	1012	1012		
1013	SFR WATER	MDL- R	1013	1013	1013	1013		

**Land Use Codes**  
**KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Obltdgs	Bldgs	Obltdgs
1014	SFR GOLF	R	1014	1014	1014	1014		
101A	OCN FT MDL-00	R	1012	1012	1012	1012		
101U	SINGLE FAM MDL	R	1010	1010	1010	1010		
101Z	SFR WATER MDL-	R	1013	1013	1013	1013		
1020	CONDO MDL-05	R	1020	1020	1020	1020		
1021	CONDO NL MDL-0	R	1021	1021	1021	1021		
1022	Dockminiu	R	1022	1022	1022	1022		
102C	CONDO MDL-94	R	1020	1020	1020	1020		
102R	CONDO MDL-01	R	1020	1020	1020	1020		
102V	CONDO MDL-00	R	1020	1020	1020	1020		
1030	MOBILE HME	R	1030	1030	1030	1030		
1031	MOBILE HME MDL	R	1031	1031	1031	1031		
103U	MOBILE HME MDL	R	1031	1031	1031	1031		
103V	MOBILE HME MDL	R	1031	1031	1031	1031		
1040	TWO FAMILY	R	1040	1040	1040	1040		
1043	2FR WATER	R	1043	1043	1043	1043		
1044	2 F OCEAN	R	1044	1044	1044	1044		
1050	THREE FAM	R	1050	1050	1050	1050		
1051	THREE FAM	R	1051	1051	1051	1051		
1060	AC LND IMP MDL	R	1060	1060	1060	1060		
1063	VAC LND W IMP W	R	1063	1063	1063	1063		
1090	MULTI HSES MDL	R	1090	1090	1090	1090		
1091	MULTI HSES MDL	R	1091	1091	1091	1091		
1110	APT 4-UNT MDL-	R	1110	1110	1110	1110		
1111	APT 8+UP	R	1111	1111	1111	1111		
1112	APT CO-OP	R	1112	1112	1112	1112		
111C	APT 4-UNT MDL-	R	1110	1110	1110	1110		
1120	APT OVER 8 MDL	R	1120	1120	1120	1120		
112C	APT OVER 8 MDL	R	1120	1120	1120	1120		
1210	BOARDNG HS	R	1210	1210	1210	1210		
1220	FRAT/SOROR	R	1220	1220	1220	1220		
1230	DORMITORY	R	1230	1230	1230	1230		
1240	REC/CONVEN	R	1240	1240	1240	1240		
1250	OTHR LIV F	R	1250	1250	1250	1250		
1300	RES ACLNDV MDL	R	1300	1300	1300	1300		
1302	RES LND OCN FT	R	1302	1302	1302	1302		
1303	RES LND WTR FT	R	1303	1303	1303	1303		
130R	RES ACLNDV MDL	R	1300	1300	1300	1300		
1310	RES ACLNPO	R	1310	1310	1310	1310		
1313	RES LAN WF POT	R	1313	1313	1313	1313		
1320	RES ACLNUD	R	1320	1320	1320	1320		
1323	RES LND WF NON	R	1323	1323	1323	1323		
1400	CHILD CARE	R	1400	1400	1400	1400		
2010	SFR OPEN	O	2010	2010	2010	2010		
2020	WET RES PV	O	2020	2020	2020	2020		
2100	NONPROD AH	O	2100	2100	2100	2100		
2110	NONPROD VC	O	2110	2110	2110	2110		
2200		O	2200	2200	2200	2200		
2210		O	2210	2210	2210	2210		
2300		O	2300	2300	2300	2300		
2310		O	2310	2310	2310	2310		
3000	HOTELS	C	3000	3000	3000	3000		
3010	MOTELS MDL-94	C	3010	3010	3010	3010		
3011	COMM CONDO MDL	C	3011	3011	3011	3011		
301I	MOTELS MDL-96	C	3010	3010	3010	3010		
301L	COMM CONDO MDL	C	3011	3011	3011	3011		
301R	MOTELS MDL-01	C	3010	3010	3010	3010		
301V	MOTELS MDL-00	C	3010	3010	3010	3010		
3020	INNS	C	3020	3020	3020	3020		
3030		C	3030	3030	3030	3030		
3040	NURSING HM	C	3040	3040	3040	3040		

**Land Use Codes  
KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Obldgs	Bldgs	Obldgs
3050	HOSP PVT	C	3050	3050	3050	3050	3050	3050
3060	TRANS RES	C	3060	3060	3060	3060	3060	3060
3100	RTL OIL ST	C	3100	3100	3100	3100	3100	3100
3110	RTL GAS ST	C	3110	3110	3110	3110	3110	3110
3120	GRAIN ELEV	C	3120	3120	3120	3120	3120	3120
3130	LUMBER YRD	C	3130	3130	3130	3130	3130	3130
3140	TRK TERM	C	3140	3140	3140	3140	3140	3140
3150	DOCKYARDS	MDL-C	3150	3150	3150	3150	3150	3150
315I	DOCKYARDS	MDL-C	3150	3150	3150	3150	3150	3150
3160	COMM WHSE	MDL-C	3160	3160	3160	3160	3160	3160
316I	COMM WHSE	MDL-C	3160	3160	3160	3160	3160	3160
316V	COMM WHSE	MDL-C	3160	3160	3160	3160	3160	3160
3170	FARM BLDGS	C	3170	3170	3170	3170	3170	3170
3180	COM GRN HS	MDL-C	3180	3180	3180	3180	3180	3180
318I	COM GRN HS	MDL-C	3180	3180	3180	3180	3180	3180
3210	HRDWARE ST	C	3210	3210	3210	3210	3210	3210
3220	STORE/SHOP	MDL-C	3220	3220	3220	3220	3220	3220
322I	STORE/SHOP	MDL-C	3220	3220	3220	3220	3220	3220
3222	COMM BLDG	C	3222	3222	3222	3222	3222	3222
322C	RTL CONDO	MDL-C	3221	3221	3221	3221	3221	3221
322I	STORE/SHOP	MDL-C	3220	3220	3220	3220	3220	3220
3220	STORE/SHOP	MDL-C	3220	3220	3220	3220	3220	3220
322R	STORE/SHOP	MDL-C	3220	3220	3220	3220	3220	3220
322V	STORE/SHOP	MDL-C	3220	3220	3220	3220	3220	3220
3230	SHOPNGMALL	C	3230	3230	3230	3230	3230	3230
3240	SUPERMKT	C	3240	3240	3240	3240	3240	3240
3250	CONV FOOD	C	3250	3250	3250	3250	3250	3250
3260	REST/CLUBS	MDL-C	3260	3260	3260	3260	3260	3260
326I	REST/CLUBS	MDL-C	3260	3260	3260	3260	3260	3260
3300	AUTO V S&S	C	3300	3300	3300	3300	3300	3300
3310	AUTO S S&S	C	3310	3310	3310	3310	3310	3310
3320	AUTO REPR	MDL-C	3320	3320	3320	3320	3320	3320
332I	AUTO REPR	MDL-C	3320	3320	3320	3320	3320	3320
3330	FUEL SV/PR	MDL-C	3330	3330	3330	3330	3330	3330
333V	FUEL SV/PR	MDL-C	3330	3330	3330	3330	3330	3330
3340	GAS ST SRV	MDL-C	3340	3340	3340	3340	3340	3340
334I	GAS ST SRV	MDL-C	3340	3340	3340	3340	3340	3340
3350	CAR WASH	MDL-0-C	3350	3350	3350	3350	3350	3350
335I	CAR WASH	MDL-9-C	3350	3350	3350	3350	3350	3350
3360	PARK GAR	C	3360	3360	3360	3360	3360	3360
3370	PARK LOT	C	3370	3370	3370	3370	3370	3370
3380	OTH MTR SS	C	3380	3380	3380	3380	3380	3380
3400	OFFICE BLD	MDL-C	3400	3400	3400	3400	3400	3400
340I	OFF CONDO	MDL-C	3401	3401	3401	3401	3401	3401
340C	OFF CONDO	MDL-C	3401	3401	3401	3401	3401	3401
340I	OFFICE BLD	MDL-C	3400	3400	3400	3400	3400	3400
340L	OFF CONDO	MDL-C	3401	3401	3401	3401	3401	3401
3410	BANK BLDG	MDL-C	3410	3410	3410	3410	3410	3410
341R	BANK BLDG	MDL-C	3410	3410	3410	3410	3410	3410
3420	PROF BLDG	C	3420	3420	3420	3420	3420	3420
342I	PROF CONDO	C	3421	3421	3421	3421	3421	3421
3500	POST OFF	C	3500	3500	3500	3500	3500	3500
3510	EDUC BLDG	MDL-C	3510	3510	3510	3510	3510	3510
351I	EDUC BLDG	MDL-C	3510	3510	3510	3510	3510	3510
3520	DAY CARE	C	3520	3520	3520	3520	3520	3520
3530	FRATNL ORG	C	3530	3530	3530	3530	3530	3530
3540	TRANSPORT	C	3540	3540	3540	3540	3540	3540
354I	AIRPORT	C	3541	3541	3541	3541	3541	3541
3542	BUS STATN	C	3542	3542	3542	3542	3542	3542
3543	TRAIN STA	C	3543	3543	3543	3543	3543	3543
3544	TAXI STAND	C	3544	3544	3544	3544	3544	3544

**Land Use Codes**  
**KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Obllds	Bldgs	Obllds
3550	FUNERAL HM	C	3550	3550	3550	3550		
3560	PROF ASSOC	C	3560	3560	3560	3560		
3600	MUSEUMS	C	3600	3600	3600	3600		
3610	ART GAL	C	3610	3610	3610	3610		
3620	MOVIE THTR	C	3620	3620	3620	3620		
3630	DRIVEINTHT	C	3630	3630	3630	3630		
3640	THEATER	C	3640	3640	3640	3640		
3650	STADIUMS	C	3650	3650	3650	3650		
3660	ARENAS	C	3660	3660	3660	3660		
3670	RACETRACK	C	3670	3670	3670	3670		
3680	AMUSE PARK	C	3680	3680	3680	3680		
3690	OTHER CULT	C	3690	3690	3690	3690		
3700	BOWLING	C	3700	3700	3700	3700		
3710	ICE SKATE	C	3710	3710	3710	3710		
3720	ROLLER SKT	C	3720	3720	3720	3720		
3730	SWIM POOL	C	3730	3730	3730	3730		
3740	HEALTH SPA	C	3740	3740	3740	3740		
3750	TENNIS CLB	C	3750	3750	3750	3750		
3760	GYMS	C	3760	3760	3760	3760		
3770	OTH IN REC	C	3770	3770	3770	3770		
3800	GOLF CRSE	C	3800	3800	3800	3800		
3810	TENNIS ODR	C	3810	3810	3810	3810		
3820	RIDING STB	C	3820	3820	3820	3820		
3830	BEACHES	C	3830	3830	3830	3830		
3840	MARINAS MDL-05	C	3840	3840	3840	3840		
3841	YACHT CLUB	C	3841	3841	3841	3841		
384I	MARINAS MDL-96	C	3840	3840	3840	3840		
384R	MARINAS MDL-01	C	3840	3840	3840	3840		
3850	FISH&GAME	C	3850	3850	3850	3850		
3860	CAMPGROUND	C	3860	3860	3860	3860		
3870	YTH CAMPS	C	3870	3870	3870	3870		
3880	MOBLE PARK MDL	C	3880	3880	3880	3880		
388V	MOBLE PARK MDL	C	3880	3880	3880	3880		
3890	STRUCT-61B	C	3890	3890	3890	3890		
3900	DEVEL LAND	C	3900	3900	3900	3900		
3910	POT DEVEL	C	3910	3910	3910	3910		
3920	UNDEV LAND	C	3920	3920	3920	3920		
3930	AH-NOT 61A	C	3930	3930	3930	3930		
4000	FACTORY	I	4000	4000	4000	4000		
4010	IND WHSES	I	4010	4010	4010	4010		
4020	IND OFFICE	I	4020	4020	4020	4020		
4021	IND CONDO	I	4021	4021	4021	4021		
4022	IND BLDG	I	4022	4022	4022	4022		
4030	ACCLND MFG	I	4030	4030	4030	4030		
4040	R-D FACIL	I	4040	4040	4040	4040		
4100	SAND&GRAVL	I	4100	4100	4100	4100		
4110	GYPSUMMINE	I	4110	4110	4110	4110		
4120	ROCK MINE	I	4120	4120	4120	4120		
4130	OTH MINES	I	4130	4130	4130	4130		
4200	PUB TANKS	I	4200	4200	4200	4200		
4210	TANKS LNG	I	4210	4210	4210	4210		
4220	ELEC PLANT	I	4220	4220	4220	4220		
4230	ELEC ROW	I	4230	4230	4230	4230		
4240	ELECSUBSTA	I	4240	4240	4240	4240		
4250	GAS PLANT MDL-	I	4250	4250	4250	4250		
425C	GAS PLANT MDL-	I	4250	4250	4250	4250		
4260	GAS ROW	I	4260	4260	4260	4260		
4270	GAS STG	I	4270	4270	4270	4270		
4280	GAS SUBSTA	I	4280	4280	4280	4280		
4300	TEL X STA MDL-	I	4300	4300	4300	4300		
430V	TEL X STA MDL-	I	4300	4300	4300	4300		

**Land Use Codes**  
**KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Obldgs	Bldgs	Obldgs
4310	TEL REL TW	I	4310	4310	4310	4310	4310	4310
4320	CBL-TV TR	I	4320	4320	4320	4320	4320	4320
4330	RAD/TV TR	I	4330	4330	4330	4330	4330	4330
4400	IND LD DV	I	4400	4400	4400	4400	4400	4400
4410	IND LD PO	I	4410	4410	4410	4410	4410	4410
4420	IND LD UD	I	4420	4420	4420	4420	4420	4420
5010	IND ASC TR	P	5010	5010	5010	5010	5010	5010
5020	DOM/FOR CP	P	5020	5020	5020	5020	5020	5020
5030	DOM/FOR ME	P	5030	5030	5030	5030	5030	5030
5040	PUB UTIL	P	5040	5040	5040	5040	5040	5040
5050	MCH PL/WR	P	5050	5050	5050	5050	5050	5050
5060	PIPE LINES	P	5060	5060	5060	5060	5060	5060
6010	C61 TEN YR	S	6010	6010	6010	6010	6010	6010
6020	C61 5 YEAR	S	6020	6020	6020	6020	6020	6020
6100	FOREST C61	S	6100	6100	6100	6100	6100	6100
7100	CRANBERRY	S	7100	7100	7100	7100	7100	7100
7110	TOBACCO SD	S	7110	7110	7110	7110	7110	7110
7120	TREE CROP	S	7120	7120	7120	7120	7120	7120
7130	FIELD CRPS	S	7130	7130	7130	7130	7130	7130
7140	SOFTWOOD	S	7140	7140	7140	7140	7140	7140
7150	MIXEDWOOD	S	7150	7150	7150	7150	7150	7150
7160	HARDWOOD	S	7160	7160	7160	7160	7160	7160
7170	PROD WOOD	S	7170	7170	7170	7170	7170	7170
7180	SWAMP	S	7180	7180	7180	7180	7180	7180
7190	WETLAND	S	7190	7190	7190	7190	7190	7190
7200	NONPRNECLD	S	7200	7200	7200	7200	7200	7200
7220	NONPRWETLD	S	7220	7220	7220	7220	7220	7220
8000	RECREATION	S	8000	8000	8000	8000	8000	8000
8010	61B HIKE	S	8010	8010	8010	8010	8010	8010
8020	61B CAMP	S	8020	8020	8020	8020	8020	8020
8030	61B NATURE	S	8030	8030	8030	8030	8030	8030
8040	61B BOAT	S	8040	8040	8040	8040	8040	8040
8050	61B GOLF	S	8050	8050	8050	8050	8050	8050
8060	61B HORSE	S	8060	8060	8060	8060	8060	8060
8070	61B HUNT	S	8070	8070	8070	8070	8070	8070
8080	61B FISH	S	8080	8080	8080	8080	8080	8080
8090	61B AL-SKI	S	8090	8090	8090	8090	8090	8090
8100	61B NR-SKI	S	8100	8100	8100	8100	8100	8100
8110	61B SWIM	S	8110	8110	8110	8110	8110	8110
8120	61B PICNIC	S	8120	8120	8120	8120	8120	8120
8130	61B GLIDE	S	8130	8130	8130	8130	8130	8130
8140	61B TARGET	S	8140	8140	8140	8140	8140	8140
9000	US GOVT MDL-94	E	9000	9000	9000	9000	9000	9000
900I	US GOVT MDL-96	E	9000	9000	9000	9000	9000	9000
900V	US GOVT MDL-00	E	9000	9000	9000	9000	9000	9000
9010	MAINE MDL-96	E	9010	9010	9010	9010	9010	9010
901V	MAINE MDL-00	E	9010	9010	9010	9010	9010	9010
9020	COUNTY	E	9020	9020	9020	9020	9020	9020
9030	MUNICIPAL MDL-	E	9030	9030	9030	9030	9030	9030
9031	POLICE	E	9031	9031	9031	9031	9031	9031
9032	FIRE MDL-94	E	9032	9032	9032	9032	9032	9032
9033	PUB-SCHOOL	E	9033	9033	9033	9033	9033	9033
9035	KITTERY	E	9035	9035	9035	9035	9035	9035
903I	MUNICIPAL MDL-	E	9030	9030	9030	9030	9030	9030
903L	FIRE MDL-96	E	9032	9032	9032	9032	9032	9032
903T	MUNICIPAL MDL-	E	9030	9030	9030	9030	9030	9030
903V	MUNICIPAL MDL-	E	9030	9030	9030	9030	9030	9030
9040	PRI SCHOOL	E	9040	9040	9040	9040	9040	9040
9050	P/HOS CHAR	E	9050	9050	9050	9050	9050	9050
9060	CHURCH ETC MDL	E	9060	9060	9060	9060	9060	9060
906C	CHURCH ETC MDL	E	9060	9060	9060	9060	9060	9060

**Land Use Codes**  
**KITTERY, ME**

Use Code	Use Desc	Land Class	Assess Sum		Assess Sum		Assess Sum	
			Lnd Ln 1	Lnd Ln 2	Bldgs	Oblgds	Bldgs	Oblgds
906I	CHURCH ETC	MDL E	9060	9060	9060	9060	9060	9060
906V	CHURCH ETC	MDL E	9060	9060	9060	9060	9060	9060
9070	121A CORP	E	9070	9070	9070	9070	9070	9070
9080	HSNG AUTH	E	9080	9080	9080	9080	9080	9080
9090	RELIGIOUS	E	9090	9090	9090	9090	9090	9090
9100	CHARITABLE	E	9100	9100	9100	9100	9100	9100
9200	NON PROFIT	MDL E	9200	9200	9200	9200	9200	9200
920R	NON PROFIT	MDL E	9200	9200	9200	9200	9200	9200
920V	NON PROFIT	MDL E	9200	9200	9200	9200	9200	9200
9300	CEMETARY	E	9300	9300	9300	9300	9300	9300
930V	VACANT MH SITE	E	930V	930V	930V	930V	930V	930V
995	CONDO MAIN	E	995	995	995	995	995	995
SWD	SOFTWOOD							

LAND CURVE PARAMETERS For Land Class R  
KITTERY, ME

Curve ID	Class	Area in Square Feet	Price
1	R	1,500	23.20
1	R	2,500	15.00
1	R	5,000	10.25
1	R	7,500	7.00
1	R	10,000	5.30
1	R	15,000	4.00
1	R	20,000	3.15
1	R	30,000	2.12
1	R	43,560	1.50

Land Curve Report

12/16/2013

Class=R, Nbhd=(default), SI=(default), Curve ID = 1

Units	UnitPrice	LandValue
1,500	23.2000000000	34,800
1,520	22.9302631579	34,854
1,540	22.6675324675	34,908
1,560	22.4115384615	34,962
1,580	22.1620253165	35,016
1,600	21.9187500000	35,070
1,620	21.6814814815	35,124
1,640	21.4500000000	35,178
1,660	21.2240963855	35,232
1,680	21.0035714286	35,286
1,700	20.7882352941	35,340
1,720	20.5779069767	35,394
1,740	20.3724137931	35,448
1,760	20.1715909091	35,502
1,780	19.9752808989	35,556
1,800	19.7833333333	35,610
1,820	19.5956043956	35,664
1,840	19.4119565217	35,718
1,860	19.2322580645	35,772
1,880	19.0563829787	35,826
1,900	18.8842105263	35,880
1,920	18.7156250000	35,934
1,940	18.5505154639	35,988
1,960	18.3887755102	36,042
1,980	18.2303030303	36,096
2,000	18.0750000000	36,150
2,020	17.9227722772	36,204
2,040	17.7735294118	36,258
2,060	17.6271844660	36,312
2,080	17.4836538462	36,366
2,100	17.3428571429	36,420
2,120	17.2047169811	36,474
2,140	17.0691588785	36,528
2,160	16.9361111111	36,582
2,180	16.8055045872	36,636
2,200	16.6772727273	36,690
2,220	16.5513513514	36,744
2,240	16.4276785714	36,798
2,260	16.3061946903	36,852
2,280	16.1868421053	36,906
2,300	16.0695652174	36,960
2,320	15.9543103448	37,014
2,340	15.8410256410	37,068
2,360	15.7296610169	37,122
2,380	15.6201680672	37,176
2,400	15.5125000000	37,230
2,420	15.4066115702	37,284
2,440	15.3024590164	37,338
2,460	15.2000000000	37,392
2,480	15.0991935484	37,446
2,500	15.0000000000	37,500
2,550	14.8137254902	37,775
2,600	14.6346153846	38,050
2,650	14.4622641509	38,325

*Land Curve Report*      12/16/2013  
*Class=R, Nbhd=(default), SI=(default), Curve ID = 1*

Units	UnitPrice	LandValue
2,700	14.2962962963	38,600
2,750	14.1363636364	38,875
2,800	13.9821428571	39,150
2,850	13.8333333333	39,425
2,900	13.6896551724	39,700
2,950	13.5508474576	39,975
3,000	13.4166666667	40,250
3,050	13.2868852459	40,525
3,100	13.1612903226	40,800
3,150	13.0396825397	41,075
3,200	12.9218750000	41,350
3,250	12.8076923077	41,625
3,300	12.6969696970	41,900
3,350	12.5895522388	42,175
3,400	12.4852941176	42,450
3,450	12.3840579710	42,725
3,500	12.2857142857	43,000
3,550	12.1901408451	43,275
3,600	12.0972222222	43,550
3,650	12.0068493151	43,825
3,700	11.9189189189	44,100
3,750	11.8333333333	44,375
3,800	11.7500000000	44,650
3,850	11.6688311688	44,925
3,900	11.5897435897	45,200
3,950	11.5126582278	45,475
4,000	11.4375000000	45,750
4,050	11.3641975309	46,025
4,100	11.2926829268	46,300
4,150	11.2228915663	46,575
4,200	11.1547619048	46,850
4,250	11.0882352941	47,125
4,300	11.0232558140	47,400
4,350	10.9597701149	47,675
4,400	10.8977272727	47,950
4,450	10.8370786517	48,225
4,500	10.7777777778	48,500
4,550	10.7197802198	48,775
4,600	10.6630434783	49,050
4,650	10.6075268817	49,325
4,700	10.5531914894	49,600
4,750	10.5000000000	49,875
4,800	10.4479166667	50,150
4,850	10.3969072165	50,425
4,900	10.3469387755	50,700
4,950	10.2979797980	50,975
5,000	10.2500000000	51,250
5,050	10.1534653465	51,275
5,100	10.0588235294	51,300
5,150	9.9660194175	51,325
5,200	9.8750000000	51,350
5,250	9.7857142857	51,375
5,300	9.6981132075	51,400
5,350	9.6121495327	51,425

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Class=R, Nhd=(default), SI=(default), Curve ID = 1

Units	UnitPrice	LandValue
5,400	9.5277777778	51,450
5,450	9.4449541284	51,475
5,500	9.3636363636	51,500
5,550	9.2837837838	51,525
5,600	9.2053571429	51,550
5,650	9.1283185841	51,575
5,700	9.0526315789	51,600
5,750	8.9782608696	51,625
5,800	8.9051724138	51,650
5,850	8.8333333333	51,675
5,900	8.7627118644	51,700
5,950	8.6932773109	51,725
6,000	8.6250000000	51,750
6,050	8.5578512397	51,775
6,100	8.4918032787	51,800
6,150	8.4268292683	51,825
6,200	8.3629032258	51,850
6,250	8.3000000000	51,875
6,300	8.2380952381	51,900
6,350	8.1771653543	51,925
6,400	8.1171875000	51,950
6,450	8.0581395349	51,975
6,500	8.0000000000	52,000
6,550	7.9427480916	52,025
6,600	7.8863636364	52,050
6,650	7.8308270677	52,075
6,700	7.7761194030	52,100
6,750	7.7222222222	52,125
6,800	7.6691176471	52,150
6,850	7.6167883212	52,175
6,900	7.5652173913	52,200
6,950	7.5143884892	52,225
7,000	7.4642857143	52,250
7,050	7.4148936170	52,275
7,100	7.3661971831	52,300
7,150	7.3181818182	52,325
7,200	7.2708333333	52,350
7,250	7.2241379310	52,375
7,300	7.1780821918	52,400
7,350	7.1326530612	52,425
7,400	7.0878378378	52,450
7,450	7.0436241611	52,475
7,500	7.0000000000	52,500
7,550	6.9549668874	52,510
7,600	6.9105263158	52,520
7,650	6.8666666667	52,530
7,700	6.8233766234	52,540
7,750	6.7806451613	52,550
7,800	6.7384615385	52,560
7,850	6.6968152866	52,570
7,900	6.6556962025	52,580
7,950	6.6150943396	52,590
8,000	6.5750000000	52,600
8,050	6.5354037267	52,610

*Land Curve Report*

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Units	UnitPrice	LandValue
8,100	6.4962962963	52,620
8,150	6.4576687117	52,630
8,200	6.4195121951	52,640
8,250	6.3818181818	52,650
8,300	6.3445783133	52,660
8,350	6.3077844311	52,670
8,400	6.2714285714	52,680
8,450	6.2355029586	52,690
8,500	6.2000000000	52,700
8,550	6.1649122807	52,710
8,600	6.1302325581	52,720
8,650	6.0959537572	52,730
8,700	6.0620689655	52,740
8,750	6.0285714286	52,750
8,800	5.9954545455	52,760
8,850	5.9627118644	52,770
8,900	5.9303370787	52,780
8,950	5.8983240223	52,790
9,000	5.8666666667	52,800
9,050	5.8353591160	52,810
9,100	5.8043956044	52,820
9,150	5.7737704918	52,830
9,200	5.7434782609	52,840
9,250	5.7135135135	52,850
9,300	5.6838709677	52,860
9,350	5.6545454545	52,870
9,400	5.6255319149	52,880
9,450	5.5968253968	52,890
9,500	5.5684210526	52,900
9,550	5.5403141361	52,910
9,600	5.5125000000	52,920
9,650	5.4849740933	52,930
9,700	5.4577319588	52,940
9,750	5.4307692308	52,950
9,800	5.4040816327	52,960
9,850	5.3776649746	52,970
9,900	5.3515151515	52,980
9,950	5.3256281407	52,990
10,000	5.3000000000	53,000
10,100	5.2613861386	53,140
10,200	5.2235294118	53,280
10,300	5.1864077670	53,420
10,400	5.1500000000	53,560
10,500	5.1142857143	53,700
10,600	5.0792452830	53,840
10,700	5.0448598131	53,980
10,800	5.0111111111	54,120
10,900	4.9779816514	54,260
11,000	4.9454545455	54,400
11,100	4.9135135135	54,540
11,200	4.8821428571	54,680
11,300	4.8513274336	54,820
11,400	4.8210526316	54,960
11,500	4.7913043478	55,100

Land Curve Report

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Class=R, Nbhd=(default), SI=(default), Curve ID = 1

Units	UnitPrice	LandValue
11,600	4.7620689655	55,240
11,700	4.7333333333	55,380
11,800	4.7050847458	55,520
11,900	4.6773109244	55,660
12,000	4.6500000000	55,800
12,100	4.6231404959	55,940
12,200	4.5967213115	56,080
12,300	4.5707317073	56,220
12,400	4.5451612903	56,360
12,500	4.5200000000	56,500
12,600	4.4952380952	56,640
12,700	4.4708661417	56,780
12,800	4.4468750000	56,920
12,900	4.4232558140	57,060
13,000	4.4000000000	57,200
13,100	4.3770992366	57,340
13,200	4.3545454545	57,480
13,300	4.3323308271	57,620
13,400	4.3104477612	57,760
13,500	4.2888888889	57,900
13,600	4.2676470588	58,040
13,700	4.2467153285	58,180
13,800	4.2260869565	58,320
13,900	4.2057553957	58,460
14,000	4.1857142857	58,600
14,100	4.1659574468	58,740
14,200	4.1464788732	58,880
14,300	4.1272727273	59,020
14,400	4.1083333333	59,160
14,500	4.0896551724	59,300
14,600	4.0712328767	59,440
14,700	4.0530612245	59,580
14,800	4.0351351351	59,720
14,900	4.0174496644	59,860
15,000	4.0000000000	60,000
15,100	3.9774834437	60,060
15,200	3.9552631579	60,120
15,300	3.9333333333	60,180
15,400	3.9116883117	60,240
15,500	3.8903225806	60,300
15,600	3.8692307692	60,360
15,700	3.8484076433	60,420
15,800	3.8278481013	60,480
15,900	3.8075471698	60,540
16,000	3.7875000000	60,600
16,100	3.7677018634	60,660
16,200	3.7481481481	60,720
16,300	3.7288343558	60,780
16,400	3.7097560976	60,840
16,500	3.6909090909	60,900
16,600	3.6722891566	60,960
16,700	3.6538922156	61,020
16,800	3.6357142857	61,080
16,900	3.6177514793	61,140

Land Curve Report

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Class=R, Nhd=(default), SI=(default), Curve ID = 1

Units	UnitPrice	LandValue
17,000	3.6000000000	61,200
17,100	3.5824561404	61,260
17,200	3.5651162791	61,320
17,300	3.5479768786	61,380
17,400	3.5310344828	61,440
17,500	3.5142857143	61,500
17,600	3.4977272727	61,560
17,700	3.4813559322	61,620
17,800	3.4651685393	61,680
17,900	3.4491620112	61,740
18,000	3.4333333333	61,800
18,100	3.4176795580	61,860
18,200	3.4021978022	61,920
18,300	3.3868852459	61,980
18,400	3.3717391304	62,040
18,500	3.3567567568	62,100
18,600	3.3419354839	62,160
18,700	3.3272727273	62,220
18,800	3.3127659574	62,280
18,900	3.2984126984	62,340
19,000	3.2842105263	62,400
19,100	3.2701570681	62,460
19,200	3.2562500000	62,520
19,300	3.2424870466	62,580
19,400	3.2288659794	62,640
19,500	3.2153846154	62,700
19,600	3.2020408163	62,760
19,700	3.1888324873	62,820
19,800	3.1757575758	62,880
19,900	3.1628140704	62,940
20,000	3.1500000000	63,000
20,200	3.1194059406	63,012
20,400	3.0894117647	63,024
20,600	3.0600000000	63,036
20,800	3.0311538462	63,048
21,000	3.0028571429	63,060
21,200	2.9750943396	63,072
21,400	2.9478504673	63,084
21,600	2.9211111111	63,096
21,800	2.8948623853	63,108
22,000	2.8690909091	63,120
22,200	2.8437837838	63,132
22,400	2.8189285714	63,144
22,600	2.7945132743	63,156
22,800	2.7705263158	63,168
23,000	2.7469565217	63,180
23,200	2.7237931034	63,192
23,400	2.7010256410	63,204
23,600	2.6786440678	63,216
23,800	2.6566386555	63,228
24,000	2.6350000000	63,240
24,200	2.6137190083	63,252
24,400	2.5927868852	63,264
24,600	2.5721951220	63,276

*Land Curve Report*

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*Class=R, Nbhd=(default), SI=(default), Curve ID = 1*

Units	UnitPrice	LandValue
24,800	2.5519354839	63,288
25,000	2.5320000000	63,300
25,200	2.5123809524	63,312
25,400	2.4930708661	63,324
25,600	2.4740625000	63,336
25,800	2.4553488372	63,348
26,000	2.4369230769	63,360
26,200	2.4187786260	63,372
26,400	2.4009090909	63,384
26,600	2.3833082707	63,396
26,800	2.3659701493	63,408
27,000	2.3488888889	63,420
27,200	2.3320588235	63,432
27,400	2.3154744526	63,444
27,600	2.2991304348	63,456
27,800	2.2830215827	63,468
28,000	2.2671428571	63,480
28,200	2.2514893617	63,492
28,400	2.2360563380	63,504
28,600	2.2208391608	63,516
28,800	2.2058333333	63,528
29,000	2.1910344828	63,540
29,200	2.1764383562	63,552
29,400	2.1620408163	63,564
29,600	2.1478378378	63,576
29,800	2.1338255034	63,588
30,000	2.1200000000	63,600
30,271	2.1021695463	63,635
30,542	2.0846555128	63,670
30,813	2.0674495508	63,704
31,084	2.0505436027	63,739
31,355	2.0339298894	63,774
31,626	2.0176008986	63,809
31,897	2.0015493731	63,843
32,168	1.9857683005	63,878
32,439	1.9702509025	63,913
32,710	1.9549906256	63,948
32,981	1.9399811315	63,983
33,252	1.9252162888	64,017
33,523	1.9106901641	64,052
33,794	1.8963970145	64,087
34,065	1.8823312797	64,122
34,336	1.8684875752	64,156
34,607	1.8548606847	64,191
34,878	1.8414455546	64,226
35,149	1.8282372867	64,261
35,420	1.8152311329	64,295
35,691	1.8024224892	64,330
35,962	1.7898068906	64,365
36,233	1.7773800054	64,400
36,504	1.7651376307	64,435
36,775	1.7530756875	64,469
37,046	1.7411902160	64,504
37,317	1.7294773717	64,539

*Land Curve Report* 12/16/2013

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Units	UnitPrice	LandValue
37,588	1.7179334207	64,574
37,859	1.7065547361	64,608
38,130	1.6953377941	64,643
38,401	1.6842791705	64,678
38,672	1.6733755368	64,713
38,943	1.6626236576	64,748
39,214	1.6520203864	64,782
39,485	1.6415626635	64,817
39,756	1.6312475125	64,852
40,027	1.6210720374	64,887
40,298	1.6110334205	64,921
40,569	1.6011289190	64,956
40,840	1.5913558632	64,991
41,111	1.5817116535	65,026
41,382	1.5721937587	65,061
41,653	1.5627997134	65,095
41,924	1.5535271156	65,130
42,195	1.5443736256	65,165
42,466	1.5353369630	65,200
42,737	1.5264149052	65,234
43,008	1.5176052860	65,269
43,279	1.5089059932	65,304
43,550	1.5003149670	65,339
43,560	1.5000000000	65,340

Land Street Index Descriptions and Adjustments  
KITTERY, ME

Code	Description	Adjustment
004		1.00
005		1.00
006		1.00
007		1.00
008		1.00
10		0.60
20		0.70
30		0.80
40		0.90
50		1.00
60		1.10
70		1.25
80		1.50
90		1.75
AM	ADMIR 2 FAM	1.25
AT	ADMIRAL T	1.10
BR1	BRIERS	6.00
BR2	BRIERS	4.25
BR3	BRIERS	3.60
BR4	BRIERS	3.45
BR5	BRIERS	2.65
GI	GERRISH ISLAND	1.35
GIW	GER ISL OF	1.25
KP	KITTERY PT	1.25
LF	LEWIS FARM	1.25
LF2	LEWIS FARM 2	1.40
SC	SHEP COVE	1.40

**SITE INDEX TABLE**  
**KITTERY, ME**

Land Site Class Index	Description	Influ Factor
C	1 SITE INDEX 1	0.50
C	2 SITE INDEX 2	0.70
C	3 SITE INDEX 3	0.85
C	4 SITE INDEX 4	0.95
C	5 SITE INDEX 5	1.00
C	6 SITE INDEX 6	1.10
C	7 SITE INDEX 7	1.20
C	8 SITE INDEX 8	1.30
C	9 SITE INDEX 9	1.40
C	A C/I	8.00
C	B C/I	6.50
C	C C/I	2.50
C	D C/I	2.00
C	E C/I	1.75
C	F C/I	1.45
C	G C/I	1.30
C	H C/I	1.15
C	I C/I	0.75
C	J C/I	0.60

E	1 SITE INDEX 1	0.50
E	2 SITE INDEX 2	0.70
E	3 SITE INDEX 3	0.85
E	4 SITE INDEX 4	0.95
E	5 SITE INDEX 5	1.00
E	6 SITE INDEX 6	1.10
E	7 SITE INDEX 7	1.20
E	8 SITE INDEX 8	1.30
E	9 SITE INDEX 9	1.40
E	A C/I	8.00
E	B C/I	6.50
E	C C/I	2.50
E	D C/I	2.00
E	E C/I	1.75
E	F C/I	1.45
E	G C/I	1.30
E	H C/I	1.15
E	I C/I	0.75
E	J C/I	0.60

I	1 SITE INDEX 1	0.50
I	2 SITE INDEX 2	0.70
I	3 SITE INDEX 3	0.85

SITE INDEX TABLE  
KITTEERY, ME

Land Site	Influ
Class Index Description	Factor
I 4	SITE INDEX 4 0.95
I 5	SITE INDEX 5 1.00
I 6	SITE INDEX 6 1.10
I 7	SITE INDEX 7 1.20
I 8	SITE INDEX 8 1.30
I 9	SITE INDEX 9 1.40
I A	C/I 8.00
I B	C/I 6.50
I C	C/I 2.50
I D	C/I 2.00
I E	C/I 1.75
I F	C/I 1.45
I G	C/I 1.30
I H	C/I 1.15
I I	C/I 0.75
I J	C/I 0.60
<hr/>	
O 1	SITE INDEX 1 0.50
O 2	SITE INDEX 2 0.70
O 3	SITE INDEX 3 0.85
O 4	SITE INDEX 4 0.95
O 5	SITE INDEX 5 1.00
O 6	SITE INDEX 6 1.10
O 7	SITE INDEX 7 1.20
O 8	SITE INDEX 8 1.30
O 9	SITE INDEX 9 1.40
<hr/>	
R 1	SITE INDEX 1 0.50
R 2	SITE INDEX 2 0.85
R 3	SITE INDEX 3 0.90
R 4	SITE INDEX 4 1.00
R 5	SITE INDEX 5 1.10
R 6	SITE INDEX 6 1.20
R 7	SITE INDEX 7 1.30
R 8	SITE INDEX 8 1.40
R 9	SITE INDEX 9 1.50
R A	C/I 8.50
R B	C/I 6.50
R C	C/I 2.50
R D	C/I 2.00
R E	C/I 1.75
R F	C/I 1.45
R G	C/I 1.30
R H	C/I 1.15

SITE INDEX TABLE  
KITTEERY, ME

Land Site	Class Index	Description	Influ Factor
R	I	C/I	0.75
R	J	C/I	0.60
S	1	SITE INDEX 1	0.50
S	2	SITE INDEX 2	0.70
S	3	SITE INDEX 3	0.85
S	4	SITE INDEX 4	0.95
S	5	SITE INDEX 5	1.00
S	6	SITE INDEX 6	1.10
S	7	SITE INDEX 7	1.20
S	8	SITE INDEX 8	1.30
S	9	SITE INDEX 9	1.40

KITTERY, ME

Land Class	Acreage	Discount Factor
C	0.00	1.00
C	10.00	1.00
C	50.00	1.00
C	100.00	1.00
C	200.00	1.00
C	500.00	1.00
<hr/>		
I	0.00	1.00
I	10.00	1.00
I	50.00	1.00
I	100.00	1.00
I	200.00	1.00
I	500.00	1.00
<hr/>		
R	10.00	1.00
R	50.00	1.00
R	100.00	1.00
R	200.00	1.00
R	500.00	1.00

## **Appendix 'F': Building Tables**

- Cost Rate Codes (Building Styles)
- Sub Area Codes
- Cost Model Report
- Outbuilding Codes
- Extra Feature Codes
- Depreciation Tables
- Condominium Codes

Cost Group Rates

KITTERY, ME

Base Depreciation Bldg Size  
Rate Table Adj Pct

Group	Style	Style Description	Base Depreciation Rate	Bldg Size	Adj Pct
CND	20	Mobile Home	39.00	4	100
CND	55	Condominium	76.00	4	100
CND	56	Condo Office	94.00	5	100
CND	90	Retail Condo	65.00	5	100
CND	98	Indust Condo	40.00	5	100
COM	12	Commercial	60.00	5	100
COM	13	DEPARTMENT STR	56.00	5	100
COM	14	Apartments	76.00	5	100
COM	15	Regnl Shop Cnt	75.00	5	100
COM	16	Local Shop Cnt	71.00	5	100
COM	17	Store	65.00	5	100
COM	18	Office	94.00	5	100
COM	19	Profess Office	116.00	5	100
COM	21	Fast Food	111.00	5	100
COM	22	SUPERMARKET	73.00	5	100
COM	23	FINAN INST.	141.00	5	100
COM	24	INSURANCE CO	94.00	5	100
COM	25	Service Shop	50.00	5	100
COM	26	Serv Sta	108.00	5	100
COM	28	Funeral Home	91.00	5	100
COM	29	Nursing Home	128.00	5	100
COM	30	Restaurant	103.00	5	100
COM	31	Branch Bank	139.00	5	100
COM	32	THEATERS	93.00	5	100
COM	33	Nightclub/Bar	76.00	5	100
COM	34	BOWLING/ARENA	59.00	5	100
COM	35	BAKERY	60.00	5	100
COM	37	QUONSET BLDG	18.00	5	100
COM	38	COUNTRY CLUB	114.00	5	100
COM	39	Motel	71.00	5	100
COM	40	Light Indust	40.00	5	100
COM	41	Research/Devel	61.00	5	100
COM	42	Heavy Indust	63.00	5	100
COM	43	Car Wash	93.00	5	100
COM	44	Packing Plant	54.00	5	100
COM	45	BREWERY/WINERY	54.00	5	100
COM	46	Food Process	54.00	5	100
COM	47	Cold Storage	52.00	5	100
COM	48	Warehouse	33.00	5	100
COM	49	SERV STA 3-BAY	108.00	5	100
COM	50	SERV STA 1-BAY	108.00	5	100
COM	51	BOTTLING PLANT	61.00	5	100
COM	52	Pre-Eng Mfg	33.00	5	100

**Cost Group Rates**  
**KITTERY, ME**

Group	Style	Style Description	Base Depreciation Rate	Table	Bldg Size Adj Pct
COM	53	Pre-Eng Warehs	28.00		5
COM	54	HEALTH CLUB	78.00		5
COM	56	Condo Office	94.00		5
COM	57	Library	124.00		5
COM	58	City/Town Hall	123.00		5
COM	59	Fire Station	116.00		5
COM	61	Dry Cln/Laundr	62.00		5
COM	62	Furn Showroom	50.00		5
COM	64	Tennis Club	49.00		5
COM	65	SKATING ARENA	68.00		5
COM	66	HOTEL	80.00		5
COM	67	COIN-OP CARWSH	61.00		5
COM	68	DAIRY/FEED LOT	39.00		5
COM	69	Truck Terminal	52.00		5
COM	70	Dormitory	92.00		5
COM	71	Churches	120.00		5
COM	72	Day Care	96.00		5
COM	73	HOSPITALS-PRIV	126.00		5
COM	74	HOME FOR ELDER	99.00		5
COM	76	MORTUARY/CEMET	91.00		5
COM	77	Clubs/Lodges	84.00		5
COM	78	Airport Hangar	37.00		5
COM	79	Telephone Bldg	133.00		5
COM	80	Stores/Apt Com	71.00		5
COM	81	ARMORY	82.00		5
COM	82	AUDITORIUM	110.00		5
COM	83	Schools--Public	122.00		5
COM	84	Colleges	101.00		5
COM	85	HOSPITAL	126.00		5
COM	86	GVRNMT/COUNTY	123.00		5
COM	87	Gvrnmt/State	123.00		5
COM	88	GVRNMT/FEDRAL	123.00		5
COM	89	Gvrnmt/Muncpl	123.00		5
COM	90	Retail Condo	65.00		5
COM	91	Fast Food T/O	63.00		5
COM	92	COM CONDO	33.00		5
COM	94	Accessory Bldg	22.00		5
COM	95	Garage/Office	55.00		5
COM	96	Office/Warehs	49.00		5
COM	97	HIGH RISE APT	103.00		5
COM	98	Indust Condo	40.00		5

SIN	01	Ranch	82.00		4
SIN	02	Split-Level	82.00		4
SIN	03	Colonial	85.00		4

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Cost Group Rates

KITTERY, ME

Group	Style	Style Description	Base Depreciation Rate	Table	Bldg Size Adj Pct
SIN	04	Cape Cod	87.00		4 100
SIN	05	Bungalow	82.00		4 100
SIN	06	Conventional	82.00		4 100
SIN	07	Modern/Contemp	85.00		4 100
SIN	08	Raised Ranch	82.00		4 100
SIN	09	2 Units	80.00		4 100
SIN	10	3 Units	70.00		4 100
SIN	100	FGR W/ APT	70.00		4 100
SIN	11	4 Unit +	70.00		4 100
SIN	20	Mobile Home	45.00		4 100
SIN	36	Camp	50.00		4 100
SIN	55	Condominium	80.00		4 100
SIN	56	Condo Office	71.00		4 100
SIN	63	Antique	100.00		4 100
SIN	75	Modular/Db1 Wd	52.00		4 100
SIN	90	Retail Condo	51.00		4 100
SIN	93	Multi Sgl Conv	68.00		4 100
SIN	94	Accessory Bldg	22.00		4 100
SIN	96	Office/Warehs	49.00		4 100
SIN	98	Indust Condo	40.00		4 100
SIN	99	Vacant Land	0.00		4 100

## SUBAREA CODES

## KITTEERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
AOF	Office, (Average)	01	1.00	100
AOF	Office, (Average)	02	1.00	100
AOF	Office, (Average)	03	1.00	100
AOF	Office, (Average)	04	1.00	100
AOF	Office, (Average)	05	1.00	100
AOF	Office, (Average)	06	1.00	165
AOF	Office, (Average)	94	1.00	100
AOF	Office, (Average)	95	1.00	105
AOF	Office, (Average)	96	1.00	165
AOF	Office, (Average)	99	1.00	100
<hr/>				
APT	Apartment	01	1.00	100
APT	Apartment	02	1.00	100
APT	Apartment	03	1.00	100
APT	Apartment	04	1.00	100
APT	Apartment	05	1.00	100
APT	Apartment	06	1.00	150
APT	Apartment	94	1.00	100
APT	Apartment	95	1.00	150
APT	Apartment	96	1.00	150
APT	Apartment	99	1.00	100
<hr/>				
BAS	First Floor	01	1.00	100
BAS	First Floor	02	1.00	100
BAS	First Floor	03	1.00	100
BAS	First Floor	04	1.00	100
BAS	First Floor	05	1.00	100
BAS	First Floor	06	1.00	100
BAS	First Floor	94	1.00	100
BAS	First Floor	95	1.00	100
BAS	First Floor	96	1.00	100
BAS	First Floor	99	1.00	100
<hr/>				
CAN	Canopy	01	0.00	20
CAN	Canopy	02	0.00	30
CAN	Canopy	03	0.00	20
CAN	Canopy	04	0.00	20
CAN	Canopy	05	0.00	20
CAN	Canopy	06	0.00	20
CAN	Canopy	94	0.00	20
CAN	Canopy	95	0.00	20
CAN	Canopy	96	0.00	20
CAN	Canopy	99	0.00	20
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CDN	Canopy, detached	01	0.00	35
CDN	Canopy, detached	02	0.00	35
CDN	Canopy, detached	03	0.00	35
CDN	Canopy, detached	04	0.00	35
CDN	Canopy, detached	05	0.00	35
CDN	Canopy, detached	06	0.00	35
CDN	Canopy, detached	94	0.00	0
CDN	Canopy, detached	95	0.00	0
CDN	Canopy, detached	96	0.00	0
CDN	Canopy, detached	99	0.00	35

## SUBAREA CODES

## KITTERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
CLP	Loading Platform, Finished	01	0.00	0
CLP	Loading Platform, Finished	02	0.00	0
CLP	Loading Platform, Finished	03	0.00	0
CLP	Loading Platform, Finished	04	0.00	30
CLP	Loading Platform, Finished	05	0.00	0
CLP	Loading Platform, Finished	06	0.00	30
CLP	Loading Platform, Finished	94	0.00	30
CLP	Loading Platform, Finished	95	0.00	30
CLP	Loading Platform, Finished	96	0.00	30
CLP	Loading Platform, Finished	99	0.00	0
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CRL	Crawl Space	01	0.00	0
CRL	Crawl Space	02	0.00	0
CRL	Crawl Space	03	0.00	0
CRL	Crawl Space	04	0.00	0
CRL	Crawl Space	05	0.00	0
CRL	Crawl Space	06	0.00	0
CRL	Crawl Space	94	0.00	0
CRL	Crawl Space	95	0.00	0
CRL	Crawl Space	96	0.00	0
CRL	Crawl Space	99	0.00	0
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CTH	Cathedral Ceiling	01	0.00	10
CTH	Cathedral Ceiling	03	0.00	10
CTH	Cathedral Ceiling	05	0.00	10
CTH	Cathedral Ceiling	06	0.00	10
CTH	Cathedral Ceiling	94	0.00	10
CTH	Cathedral Ceiling	95	0.00	10
CTH	Cathedral Ceiling	96	0.00	10
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DCK	Deck	01	0.00	10
DCK	Deck	02	0.00	10
DCK	Deck	03	0.00	10
DCK	Deck	04	0.00	100
DCK	Deck	05	0.00	10
DCK	Deck	06	0.00	10
DCK	Deck	94	0.00	100
DCK	Deck	95	0.00	100
DCK	Deck	96	0.00	100
DCK	Deck	99	0.00	10
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EAF	Attic, Expansion, Finished	01	0.45	45
EAF	Attic, Expansion, Finished	02	0.40	40
EAF	Attic, Expansion, Finished	03	0.40	40
EAF	Attic, Expansion, Finished	04	0.35	35
EAF	Attic, Expansion, Finished	05	0.45	45
EAF	Attic, Expansion, Finished	06	0.35	35
EAF	Attic, Expansion, Finished	94	0.35	35
EAF	Attic, Expansion, Finished	95	0.35	35
EAF	Attic, Expansion, Finished	96	0.35	35
EAF	Attic, Expansion, Finished	99	0.45	45
<hr/>				
EAU	Attic, Expansion, Unfinished	01	0.00	25
EAU	Attic, Expansion, Unfinished	02	0.00	25
EAU	Attic, Expansion, Unfinished	03	0.00	25
EAU	Attic, Expansion, Unfinished	04	0.00	25

## SUBAREA CODES

## KITTEERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
EAU	Attic, Expansion, Unfinished	05	0.00	25
EAU	Attic, Expansion, Unfinished	06	0.00	25
EAU	Attic, Expansion, Unfinished	94	0.00	25
EAU	Attic, Expansion, Unfinished	95	0.00	25
EAU	Attic, Expansion, Unfinished	96	0.00	25
EAU	Attic, Expansion, Unfinished	99	0.00	25
<hr/>				
FAT	Attic, Finished	01	0.20	20
FAT	Attic, Finished	02	0.20	20
FAT	Attic, Finished	03	0.20	20
FAT	Attic, Finished	04	0.25	25
FAT	Attic, Finished	05	0.20	20
FAT	Attic, Finished	06	0.25	25
FAT	Attic, Finished	94	0.25	25
FAT	Attic, Finished	95	0.25	25
FAT	Attic, Finished	96	0.25	25
FAT	Attic, Finished	99	0.20	20
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FBM	Basement, Finished	01	0.00	35
FBM	Basement, Finished	02	0.00	35
FBM	Basement, Finished	03	0.00	35
FBM	Basement, Finished	04	0.00	70
FBM	Basement, Finished	05	0.00	35
FBM	Basement, Finished	06	0.00	60
FBM	Basement, Finished	94	0.00	70
FBM	Basement, Finished	95	0.00	70
FBM	Basement, Finished	96	0.00	60
FBM	Basement, Finished	99	0.00	35
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FCB	Cabana, Enclosed, Finished	01	0.00	0
FCB	Cabana, Enclosed, Finished	02	0.00	90
FCB	Cabana, Enclosed, Finished	03	0.00	0
FCB	Cabana, Enclosed, Finished	04	0.00	0
FCB	Cabana, Enclosed, Finished	05	0.00	0
FCB	Cabana, Enclosed, Finished	06	0.00	0
FCB	Cabana, Enclosed, Finished	94	0.00	0
FCB	Cabana, Enclosed, Finished	95	0.00	0
FCB	Cabana, Enclosed, Finished	96	0.00	0
FCB	Cabana, Enclosed, Finished	99	0.00	0
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FCP	Carport	01	0.00	20
FCP	Carport	02	0.00	20
FCP	Carport	03	0.00	20
FCP	Carport	04	0.00	25
FCP	Carport	05	0.00	20
FCP	Carport	06	0.00	25
FCP	Carport	94	0.00	25
FCP	Carport	95	0.00	25
FCP	Carport	96	0.00	25
FCP	Carport	99	0.00	20
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FDC	Carport, finished, detached	01	0.00	20
FDC	Carport, finished, detached	02	0.00	20
FDC	Carport, finished, detached	03	0.00	20
FDC	Carport, finished, detached	04	0.00	40
FDC	Carport, finished, detached	05	0.00	20

SUBAREA CODES

KITTERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
FDC	Carport, finished, detached	06	0.00	50
FDC	Carport, finished, detached	94	0.00	40
FDC	Carport, finished, detached	95	0.00	40
FDC	Carport, finished, detached	96	0.00	50
FDC	Carport, finished, detached	99	0.00	20
FDG	Garage, finished, detached	01	0.00	40
FDG	Garage, finished, detached	02	0.00	40
FDG	Garage, finished, detached	03	0.00	40
FDG	Garage, finished, detached	04	0.00	60
FDG	Garage, finished, detached	05	0.00	40
FDG	Garage, finished, detached	06	0.00	80
FDG	Garage, finished, detached	94	0.00	60
FDG	Garage, finished, detached	95	0.00	60
FDG	Garage, finished, detached	96	0.00	80
FDG	Garage, finished, detached	99	0.00	40
FDN	Foundation	01	0.00	5
FDN	Foundation	02	0.00	5
FDN	Foundation	03	0.00	5
FDN	Foundation	04	0.00	5
FDN	Foundation	05	0.00	5
FDN	Foundation	06	0.00	5
FDN	Foundation	94	0.00	5
FDN	Foundation	95	0.00	5
FDN	Foundation	96	0.00	5
FDN	Foundation	99	0.00	5
FDS	Porch, screen, finished, detac	01	0.00	30
FDS	Porch, screen, finished, detac	02	0.00	30
FDS	Porch, screen, finished, detac	03	0.00	30
FDS	Porch, screen, finished, detac	04	0.00	60
FDS	Porch, screen, finished, detac	05	0.00	30
FDS	Porch, screen, finished, detac	06	0.00	80
FDS	Porch, screen, finished, detac	94	0.00	60
FDS	Porch, screen, finished, detac	95	0.00	60
FDS	Porch, screen, finished, detac	96	0.00	80
FDS	Porch, screen, finished, detac	99	0.00	30
FDU	Utility, finished, detached	01	0.00	40
FDU	Utility, finished, detached	02	0.00	15
FDU	Utility, finished, detached	03	0.00	40
FDU	Utility, finished, detached	04	0.00	60
FDU	Utility, finished, detached	05	0.00	40
FDU	Utility, finished, detached	06	0.00	80
FDU	Utility, finished, detached	94	0.00	60
FDU	Utility, finished, detached	95	0.00	60
FDU	Utility, finished, detached	96	0.00	80
FDU	Utility, finished, detached	99	0.00	40
FEP	Porch, Enclosed, Finished	01	0.00	70
FEP	Porch, Enclosed, Finished	02	0.00	70
FEP	Porch, Enclosed, Finished	03	0.00	70
FEP	Porch, Enclosed, Finished	04	0.00	65
FEP	Porch, Enclosed, Finished	05	0.00	70
FEP	Porch, Enclosed, Finished	06	0.00	65

## SUBAREA CODES

## KITTERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
FEP	Porch, Enclosed, Finished	94	0.00	65
FEP	Porch, Enclosed, Finished	95	0.00	65
FEP	Porch, Enclosed, Finished	96	0.00	65
FEP	Porch, Enclosed, Finished	99	0.00	70
FGR	Garage, Framed	01	0.00	40
FGR	Garage, Framed	02	0.00	40
FGR	Garage, Framed	03	0.00	40
FGR	Garage, Framed	04	0.00	40
FGR	Garage, Framed	05	0.00	40
FGR	Garage, Framed	06	0.00	40
FGR	Garage, Framed	94	0.00	40
FGR	Garage, Framed	95	0.00	40
FGR	Garage, Framed	96	0.00	40
FGR	Garage, Framed	99	0.00	40
FHS	Half Story, Finished	01	0.60	60
FHS	Half Story, Finished	02	0.60	60
FHS	Half Story, Finished	03	0.60	60
FHS	Half Story, Finished	04	0.50	50
FHS	Half Story, Finished	05	0.60	60
FHS	Half Story, Finished	06	0.50	50
FHS	Half Story, Finished	94	0.50	50
FHS	Half Story, Finished	95	0.50	50
FHS	Half Story, Finished	96	0.50	50
FHS	Half Story, Finished	99	0.60	60
FOP	Porch, Open, Finished	01	0.00	20
FOP	Porch, Open, Finished	02	0.00	20
FOP	Porch, Open, Finished	03	0.00	20
FOP	Porch, Open, Finished	04	0.00	25
FOP	Porch, Open, Finished	05	0.00	20
FOP	Porch, Open, Finished	06	0.00	25
FOP	Porch, Open, Finished	94	0.00	25
FOP	Porch, Open, Finished	95	0.00	25
FOP	Porch, Open, Finished	96	0.00	25
FOP	Porch, Open, Finished	99	0.00	20
FSP	Porch, Screen, Finished	01	0.00	25
FSP	Porch, Screen, Finished	02	0.00	30
FSP	Porch, Screen, Finished	03	0.00	25
FSP	Porch, Screen, Finished	04	0.00	35
FSP	Porch, Screen, Finished	05	0.00	25
FSP	Porch, Screen, Finished	06	0.00	35
FSP	Porch, Screen, Finished	94	0.00	35
FSP	Porch, Screen, Finished	95	0.00	35
FSP	Porch, Screen, Finished	96	0.00	35
FSP	Porch, Screen, Finished	99	0.00	25
FST	Utility, Finished	01	0.00	50
FST	Utility, Finished	02	0.00	50
FST	Utility, Finished	03	0.00	50
FST	Utility, Finished	04	0.00	40
FST	Utility, Finished	05	0.00	50
FST	Utility, Finished	06	0.40	40
FST	Utility, Finished	94	0.00	40

SUBAREA CODES

KITTEERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
FST	Utility, Finished	95	0.40	40
FST	Utility, Finished	96	0.40	40
FST	Utility, Finished	99	0.00	50
<hr/>				
FUS	Upper Story, Finished	01	1.00	100
FUS	Upper Story, Finished	02	1.00	100
FUS	Upper Story, Finished	03	1.00	100
FUS	Upper Story, Finished	04	1.00	100
FUS	Upper Story, Finished	05	1.00	100
FUS	Upper Story, Finished	06	1.00	100
FUS	Upper Story, Finished	94	1.00	100
FUS	Upper Story, Finished	95	1.00	100
FUS	Upper Story, Finished	96	1.00	100
FUS	Upper Story, Finished	99	1.00	100
<hr/>				
H&A	Heating & A/C	01	0.00	100
H&A	Heating & A/C	02	0.00	100
H&A	Heating & A/C	03	0.00	100
H&A	Heating & A/C	04	0.00	100
H&A	Heating & A/C	05	0.00	100
H&A	Heating & A/C	06	0.00	100
H&A	Heating & A/C	94	0.00	100
H&A	Heating & A/C	95	0.00	100
H&A	Heating & A/C	96	0.00	100
H&A	Heating & A/C	99	0.00	100
<hr/>				
ODK	Open deck	01	0.00	10
ODK	Open deck	02	0.00	10
ODK	Open deck	03	0.00	10
ODK	Open deck	04	0.00	10
ODK	Open deck	05	0.00	10
ODK	Open deck	06	0.00	10
ODK	Open deck	94	0.00	10
ODK	Open deck	95	0.00	10
ODK	Open deck	96	0.00	10
ODK	Open deck	99	0.00	10
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PLB	Plumbing	01	0.00	100
PLB	Plumbing	02	0.00	100
PLB	Plumbing	03	0.00	100
PLB	Plumbing	04	0.00	100
PLB	Plumbing	05	0.00	100
PLB	Plumbing	06	0.00	100
PLB	Plumbing	94	0.00	100
PLB	Plumbing	95	0.00	100
PLB	Plumbing	96	0.00	100
PLB	Plumbing	99	0.00	100
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PTO	Patio	01	0.00	10
PTO	Patio	02	0.00	10
PTO	Patio	03	0.00	10
PTO	Patio	04	0.00	5
PTO	Patio	05	0.00	10
PTO	Patio	06	0.00	5
PTO	Patio	94	0.00	5
PTO	Patio	95	0.00	5

SUBAREA CODES  
KITTERY, ME

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
PTO	Patio	96	0.00	5
PTO	Patio	99	0.00	10
SDA	Store Display Area	01	0.00	0
SDA	Store Display Area	02	0.00	0
SDA	Store Display Area	03	0.00	0
SDA	Store Display Area	04	1.00	100
SDA	Store Display Area	05	0.00	0
SDA	Store Display Area	06	1.00	135
SDA	Store Display Area	94	1.00	100
SDA	Store Display Area	95	1.00	100
SDA	Store Display Area	96	1.00	135
SDA	Store Display Area	99	0.00	0
SFB	Basmnt,Raised,Finished	01	0.00	60
SFB	Basmnt,Raised,Finished	02	0.00	60
SFB	Basmnt,Raised,Finished	03	0.00	60
SFB	Basmnt,Raised,Finished	04	0.80	80
SFB	Basmnt,Raised,Finished	05	0.00	60
SFB	Basmnt,Raised,Finished	06	0.85	85
SFB	Basmnt,Raised,Finished	94	0.80	80
SFB	Basmnt,Raised,Finished	95	0.85	85
SFB	Basmnt,Raised,Finished	96	0.85	85
SFB	Basmnt,Raised,Finished	99	0.00	60
SLB	SLB	01	0.00	0
SLB	SLB	02	0.00	0
SLB	SLB	03	0.00	0
SLB	SLB	04	0.00	0
SLB	SLB	05	0.00	0
SLB	SLB	06	0.00	0
SLB	SLB	94	0.00	0
SLB	SLB	95	0.00	0
SLB	SLB	96	0.00	0
SLB	SLB	99	0.00	0
SPA	Service Production Area	01	0.00	0
SPA	Service Production Area	02	0.00	0
SPA	Service Production Area	03	0.00	0
SPA	Service Production Area	04	0.85	85
SPA	Service Production Area	05	0.00	0
SPA	Service Production Area	06	1.00	100
SPA	Service Production Area	94	0.85	85
SPA	Service Production Area	95	0.85	85
SPA	Service Production Area	96	1.00	100
SPA	Service Production Area	99	0.00	0
STP	Stoop	01	0.00	10
STP	Stoop	02	0.00	10
STP	Stoop	03	0.00	10
STP	Stoop	04	0.00	10
STP	Stoop	05	0.00	10
STP	Stoop	06	0.00	10
STP	Stoop	94	0.00	10
STP	Stoop	95	0.00	10
STP	Stoop	96	0.00	10

## SUBAREA CODES

## KITTERY, ME

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
STP	Stoop	99	0.00	10
SUN	Sun Room	01	0.00	0
SUN	Sun Room	02	0.00	0
SUN	Sun Room	03	0.00	0
SUN	Sun Room	04	0.00	0
SUN	Sun Room	05	0.00	0
SUN	Sun Room	06	0.00	0
SUN	Sun Room	94	0.00	0
SUN	Sun Room	95	0.00	0
SUN	Sun Room	96	0.00	0
SUN	Sun Room	99	0.00	0
TQS	Three Quarter Story	01	0.85	85
TQS	Three Quarter Story	02	0.85	85
TQS	Three Quarter Story	03	0.80	80
TQS	Three Quarter Story	04	0.75	75
TQS	Three Quarter Story	05	0.85	85
TQS	Three Quarter Story	06	0.75	75
TQS	Three Quarter Story	94	0.75	75
TQS	Three Quarter Story	95	0.75	75
TQS	Three Quarter Story	96	0.75	75
TQS	Three Quarter Story	99	0.85	85
UAT	Attic, Unfinished	01	0.00	10
UAT	Attic, Unfinished	02	0.00	10
UAT	Attic, Unfinished	03	0.00	10
UAT	Attic, Unfinished	04	0.00	10
UAT	Attic, Unfinished	05	0.00	10
UAT	Attic, Unfinished	06	0.00	10
UAT	Attic, Unfinished	94	0.00	10
UAT	Attic, Unfinished	95	0.00	10
UAT	Attic, Unfinished	96	0.00	10
UAT	Attic, Unfinished	99	0.00	10
UBM	Basement, Unfinished	01	0.00	20
UBM	Basement, Unfinished	02	0.00	20
UBM	Basement, Unfinished	03	0.00	20
UBM	Basement, Unfinished	04	0.00	25
UBM	Basement, Unfinished	05	0.00	20
UBM	Basement, Unfinished	06	0.00	25
UBM	Basement, Unfinished	94	0.00	25
UBM	Basement, Unfinished	95	0.00	25
UBM	Basement, Unfinished	96	0.00	25
UBM	Basement, Unfinished	99	0.00	20
UCB	Cabana, Enclosed, Unfinished	01	0.00	0
UCB	Cabana, Enclosed, Unfinished	02	0.00	70
UCB	Cabana, Enclosed, Unfinished	03	0.00	0
UCB	Cabana, Enclosed, Unfinished	04	0.00	0
UCB	Cabana, Enclosed, Unfinished	05	0.00	0
UCB	Cabana, Enclosed, Unfinished	06	0.00	0
UCB	Cabana, Enclosed, Unfinished	94	0.00	0
UCB	Cabana, Enclosed, Unfinished	95	0.00	0
UCB	Cabana, Enclosed, Unfinished	96	0.00	0
UCB	Cabana, Enclosed, Unfinished	99	0.00	0

## SUBAREA CODES

## KITTEERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
UCP	Carport, Unfinished	01	0.00	10
UCP	Carport, Unfinished	02	0.00	10
UCP	Carport, Unfinished	03	0.00	10
UCP	Carport, Unfinished	04	0.00	20
UCP	Carport, Unfinished	05	0.00	10
UCP	Carport, Unfinished	06	0.00	20
UCP	Carport, Unfinished	94	0.00	20
UCP	Carport, Unfinished	95	0.00	20
UCP	Carport, Unfinished	96	0.00	20
UCP	Carport, Unfinished	99	0.00	10
UDC	Carport, unfinished, detached	01	0.00	10
UDC	Carport, unfinished, detached	02	0.00	10
UDC	Carport, unfinished, detached	03	0.00	10
UDC	Carport, unfinished, detached	04	0.00	30
UDC	Carport, unfinished, detached	05	0.00	10
UDC	Carport, unfinished, detached	06	0.00	30
UDC	Carport, unfinished, detached	94	0.00	30
UDC	Carport, unfinished, detached	95	0.00	30
UDC	Carport, unfinished, detached	96	0.00	30
UDC	Carport, unfinished, detached	99	0.00	10
UDG	Garage, unfinished, detached	01	0.00	30
UDG	Garage, unfinished, detached	02	0.00	30
UDG	Garage, unfinished, detached	03	0.00	30
UDG	Garage, unfinished, detached	04	0.00	40
UDG	Garage, unfinished, detached	05	0.00	30
UDG	Garage, unfinished, detached	06	0.00	40
UDG	Garage, unfinished, detached	94	0.00	40
UDG	Garage, unfinished, detached	95	0.00	40
UDG	Garage, unfinished, detached	96	0.00	40
UDG	Garage, unfinished, detached	99	0.00	30
UDS	Porch, screen, unfinished, det	01	0.00	25
UDS	Porch, screen, unfinished, det	02	0.00	25
UDS	Porch, screen, unfinished, det	03	0.00	25
UDS	Porch, screen, unfinished, det	04	0.00	40
UDS	Porch, screen, unfinished, det	05	0.00	25
UDS	Porch, screen, unfinished, det	06	0.00	40
UDS	Porch, screen, unfinished, det	94	0.00	40
UDS	Porch, screen, unfinished, det	95	0.00	40
UDS	Porch, screen, unfinished, det	96	0.00	40
UDS	Porch, screen, unfinished, det	99	0.00	25
UDU	Utility, unfinished, detached	01	0.00	30
UDU	Utility, unfinished, detached	02	0.00	15
UDU	Utility, unfinished, detached	03	0.00	30
UDU	Utility, unfinished, detached	04	0.00	30
UDU	Utility, unfinished, detached	05	0.00	30
UDU	Utility, unfinished, detached	06	0.00	60
UDU	Utility, unfinished, detached	94	0.00	30
UDU	Utility, unfinished, detached	95	0.00	30
UDU	Utility, unfinished, detached	96	0.00	60
UDU	Utility, unfinished, detached	99	0.00	30

SUBAREA CODES

KITTERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
UEP	Porch, Enclosed, Unfinished	01	0.00	50
UEP	Porch, Enclosed, Unfinished	02	0.00	50
UEP	Porch, Enclosed, Unfinished	03	0.00	50
UEP	Porch, Enclosed, Unfinished	04	0.00	50
UEP	Porch, Enclosed, Unfinished	05	0.00	50
UEP	Porch, Enclosed, Unfinished	06	0.00	50
UEP	Porch, Enclosed, Unfinished	94	0.00	50
UEP	Porch, Enclosed, Unfinished	95	0.00	50
UEP	Porch, Enclosed, Unfinished	96	0.00	50
UEP	Porch, Enclosed, Unfinished	99	0.00	50
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UFA	Utility, finish area	01	1.00	100
UFA	Utility, finish area	02	1.00	100
UFA	Utility, finish area	03	1.00	100
UFA	Utility, finish area	04	1.00	100
UFA	Utility, finish area	05	1.00	100
UFA	Utility, finish area	06	1.00	100
UFA	Utility, finish area	94	1.00	100
UFA	Utility, finish area	95	1.00	100
UFA	Utility, finish area	96	1.00	100
UFA	Utility, finish area	99	1.00	100
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UGR	Garage, Under	01	0.00	30
UGR	Garage, Under	02	0.00	30
UGR	Garage, Under	03	0.00	30
UGR	Garage, Under	04	0.00	30
UGR	Garage, Under	05	0.00	30
UGR	Garage, Under	06	0.00	30
UGR	Garage, Under	94	0.00	30
UGR	Garage, Under	95	0.00	30
UGR	Garage, Under	96	0.00	30
UGR	Garage, Under	99	0.00	30
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UHS	Half Story, Unfinished	01	0.00	30
UHS	Half Story, Unfinished	02	0.00	30
UHS	Half Story, Unfinished	03	0.00	30
UHS	Half Story, Unfinished	04	0.00	30
UHS	Half Story, Unfinished	05	0.00	30
UHS	Half Story, Unfinished	06	0.00	30
UHS	Half Story, Unfinished	94	0.00	30
UHS	Half Story, Unfinished	95	0.00	30
UHS	Half Story, Unfinished	96	0.00	30
UHS	Half Story, Unfinished	99	0.00	30
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ULP	Loading Platform, Unfinished	01	0.00	0
ULP	Loading Platform, Unfinished	02	0.00	0
ULP	Loading Platform, Unfinished	03	0.00	0
ULP	Loading Platform, Unfinished	04	0.00	20
ULP	Loading Platform, Unfinished	05	0.00	0
ULP	Loading Platform, Unfinished	06	0.00	20
ULP	Loading Platform, Unfinished	94	0.00	20
ULP	Loading Platform, Unfinished	95	0.00	20
ULP	Loading Platform, Unfinished	96	0.00	20
ULP	Loading Platform, Unfinished	99	0.00	0

## SUBAREA CODES

## KITTEERY, ME

Area Type	Description	Model	Living	
			Area Factor	Eff Area %
UOP	Porch, Open, Unfinished	01	0.00	15
UOP	Porch, Open, Unfinished	02	0.00	15
UOP	Porch, Open, Unfinished	03	0.00	15
UOP	Porch, Open, Unfinished	04	0.00	20
UOP	Porch, Open, Unfinished	05	0.00	15
UOP	Porch, Open, Unfinished	06	0.00	20
UOP	Porch, Open, Unfinished	94	0.00	20
UOP	Porch, Open, Unfinished	95	0.00	20
UOP	Porch, Open, Unfinished	96	0.00	20
UOP	Porch, Open, Unfinished	99	0.00	15
UQS	Unfin Three Quarter	01	0.00	40
UQS	Unfin Three Quarter	02	0.00	40
UQS	Unfin Three Quarter	03	0.00	40
UQS	Unfin Three Quarter	04	0.00	50
UQS	Unfin Three Quarter	05	0.00	40
UQS	Unfin Three Quarter	06	0.00	50
UQS	Unfin Three Quarter	94	0.00	50
UQS	Unfin Three Quarter	95	0.00	50
UQS	Unfin Three Quarter	96	0.00	50
UQS	Unfin Three Quarter	99	0.00	40
URB	Basmnt, Raised, Unfinished	01	0.00	30
URB	Basmnt, Raised, Unfinished	02	0.00	30
URB	Basmnt, Raised, Unfinished	03	0.00	30
URB	Basmnt, Raised, Unfinished	04	0.00	35
URB	Basmnt, Raised, Unfinished	05	0.00	30
URB	Basmnt, Raised, Unfinished	06	0.00	35
URB	Basmnt, Raised, Unfinished	94	0.00	35
URB	Basmnt, Raised, Unfinished	95	0.00	35
URB	Basmnt, Raised, Unfinished	96	0.00	35
URB	Basmnt, Raised, Unfinished	99	0.00	30
USP	Porch, Screen, Unfinished	01	0.00	20
USP	Porch, Screen, Unfinished	02	0.00	25
USP	Porch, Screen, Unfinished	03	0.00	20
USP	Porch, Screen, Unfinished	04	0.00	30
USP	Porch, Screen, Unfinished	05	0.00	20
USP	Porch, Screen, Unfinished	06	0.00	30
USP	Porch, Screen, Unfinished	94	0.00	30
USP	Porch, Screen, Unfinished	95	0.00	30
USP	Porch, Screen, Unfinished	96	0.00	30
USP	Porch, Screen, Unfinished	99	0.00	20
UST	Utility, Storage, Unfinished	01	0.00	35
UST	Utility, Storage, Unfinished	02	0.00	25
UST	Utility, Storage, Unfinished	03	0.00	35
UST	Utility, Storage, Unfinished	04	0.00	30
UST	Utility, Storage, Unfinished	05	0.00	35
UST	Utility, Storage, Unfinished	06	0.00	30
UST	Utility, Storage, Unfinished	94	0.00	30
UST	Utility, Storage, Unfinished	95	0.00	30
UST	Utility, Storage, Unfinished	96	0.00	30
UST	Utility, Storage, Unfinished	99	0.00	35
UUS	Upper Story, Unfinished	01	0.00	50

SUBAREA CODES

KITTERY, ME

Area		Living		
Type	Description	Model	Area Factor	Eff Area %
UUS	Upper Story, Unfinished	02	0.00	50
UUS	Upper Story, Unfinished	03	0.00	50
UUS	Upper Story, Unfinished	04	0.00	50
UUS	Upper Story, Unfinished	05	0.00	50
UUS	Upper Story, Unfinished	06	0.00	50
UUS	Upper Story, Unfinished	94	0.00	50
UUS	Upper Story, Unfinished	95	0.00	50
UUS	Upper Story, Unfinished	96	0.00	50
UUS	Upper Story, Unfinished	99	0.00	50
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WDK	Deck, Wood	01	0.00	10
WDK	Deck, Wood	02	0.00	10
WDK	Deck, Wood	03	0.00	10
WDK	Deck, Wood	04	0.00	10
WDK	Deck, Wood	05	0.00	10
WDK	Deck, Wood	06	0.00	10
WDK	Deck, Wood	94	0.00	10
WDK	Deck, Wood	95	0.00	10
WDK	Deck, Wood	96	0.00	10
WDK	Deck, Wood	99	0.00	10

## Cost Models Report

### KITTERY, ME

List				Adj	Applied	Field	Min	
Code	Order	Description	Data	Coefficient	As:	Type	Val	
P01	40	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	09	Enam Mtl Shing	0.02	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	12	Wood Frame	0.02	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	13	Copper	0.05	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	14	Standing Seam	0.01	Base Rate Adj	Binary Code	0.
P01	40	ROOF COVER	15	Composite	0.01	Base Rate Adj	Binary Code	0.
P01	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	07	Cork Tile	-0.05	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	08	Average	-0.01	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.01	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	17	Precast Concr	0.01	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	20	Pine/Hard	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	21	Bamboo	0.02	Base Rate Adj	Binary Code	-99,999.
P01	50	FLOOR COVER 1	22	Float Wd Lam	-0.03	Base Rate Adj	Binary Code	-99,999.
P01	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	07	Cork Tile	-0.05	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	08	Average	-0.01	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.01	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	17	Precast Concr	0.01	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report**  
**KITTERY, ME**

Code	List		Data	Adj Coefficient	Applied As:	Field Type	Min Val	
	Order	Description						
P01	55	FLOOR COVER 2	19		0.04	Base Rate Adj	Binary Code	0.
P01	55	FLOOR COVER 2	22	Marble	0.00	Base Rate Adj	Binary Code	0.
P01	60	AC TYPE	01		0.00	Base Rate Adj	Binary Code	0.
P01	60	AC TYPE	02		0.04	Base Rate Adj	Binary Code	0.
P01	60	AC TYPE	03		0.04	Base Rate Adj	Binary Code	0.
P01	60	AC TYPE	04		0.00	Base Rate Adj	Binary Code	0.
P01	60	AC TYPE	05		0.00	Base Rate Adj	Binary Code	0.
P01	60	AC TYPE	06		0.01	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	01		-0.17	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	02		-0.07	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	03		0.02	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	04		-0.03	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	05		0.02	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	06		0.06	Base Rate Adj	Binary Code	0.
P01	70	INTERIOR WALL 1	07		0.02	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	01		-0.17	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	02		-0.07	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	03		0.02	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	04		-0.03	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	05		0.02	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	06		0.06	Base Rate Adj	Binary Code	0.
P01	72	INTERIOR WALL 2	07		0.02	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	01		-0.02	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	02		-0.02	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	03		-0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	04		0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	05		0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	06		0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	07		0.00	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	08		0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	09		-0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	10		-0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	11		-0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	12		-0.01	Base Rate Adj	Binary Code	0.
P01	73	ROOF STRUCTURE	13		-0.01	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	02		-0.05	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	03		-0.05	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	04		-0.03	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	05		-0.03	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	06		-0.03	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	07		-0.05	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	08		-0.03	Base Rate Adj	Binary Code	0.
P01	205	COAL OR WOOD TYPE	09		-0.05	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List		Data	Adj Coefficient	Applied As:	Field Type	Min Val	
	Order	Description						
P01	210	OIL TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P01	210	OIL TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
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P01	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P01	215	GAS TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
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P01	220	ELECTRIC TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	02		-0.04	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	03		-0.03	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	04		0.00	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	05		0.01	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	06		0.00	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	07		-0.04	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	08		0.00	Base Rate Adj	Binary Code	0.
P01	220	ELECTRIC TYPE	09		-0.04	Base Rate Adj	Binary Code	0.
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P01	225	SOLAR ASSISTED TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	02		-0.04	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	03		-0.02	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	04		0.01	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	05		0.02	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	06		0.01	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	07		-0.04	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	08		0.01	Base Rate Adj	Binary Code	0.
P01	225	SOLAR ASSISTED TYPE	09		-0.04	Base Rate Adj	Binary Code	0.
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P01	230	KEROSENE TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	02		-0.05	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	03		-0.05	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	04		-0.03	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	05		-0.03	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	06		-0.03	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	07		-0.05	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	08		-0.03	Base Rate Adj	Binary Code	0.
P01	230	KEROSENE TYPE	09		-0.05	Base Rate Adj	Binary Code	0.
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P01	235	NONE TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	02		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	03		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	04		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	05		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	06		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	07		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	08		-0.06	Base Rate Adj	Binary Code	0.
P01	235	NONE TYPE	09		-0.06	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type	Min Val
P01	450	GEOTHERMAL	01	None	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	02	Floor Furnace	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	07	Electr Basebrd	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	09	Unit	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	10	Hydro Air	0.00	Base Rate Adj	Binary Code	0.
P01	450	GEOTHERMAL	11	Geothermal	0.07	Base Rate Adj	Binary Code	0.
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P01	20	GRADE ADJUSTMENT	01		-0.25	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	02		-0.05	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	03		0.00	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	04		0.10	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	05		0.21	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	06		0.40	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	07		0.46	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	08		0.61	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	09		0.80	Muliplier	Binary Code	0.
P01	20	GRADE ADJUSTMENT	10		1.00	Muliplier	Binary Code	0.
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P01	140	EXTRA HALF BATHS			800.00	Per Unit	Numeric	0.
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P01	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric	0.
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P01	460	FULL BATHS			5,000.00	Per Unit	Numeric	0.
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P01	470	FULL BATHS OVER 3			3,000.00	Per Unit	Numeric	0.
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P01	480	HALF BATHS			3,000.00	Per Unit	Numeric	0.
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P01	490	EXTRA HALF BATHS			1,000.00	Per Unit	Numeric	0.
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P02	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	02	Masonite	-0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	03	Below Average	-0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	05	Average	-0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	06	Board & Batten	-0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	08	Wood on Sheath	-0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.

**Cost Models Report**  
**KITTERY, ME**

Code	List		Data	Description	Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P02	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.02	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.
P02	30	EXTERIOR WALL 1	29	Cement Siding	0.02	Base Rate Adj	Binary Code	0.
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P02	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	02	Masonite	-0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	05	Average	-0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	06	Board & Batten	-0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	08	Wood on Sheath	-0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.02	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.
P02	35	EXTERIOR WALL 2	29	Cement Siding	0.02	Base Rate Adj	Binary Code	0.
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P02	40	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	03	Asph/F GlS/Cmp	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	09	Enam Mtl Shing	0.02	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	12	Wood Frame	0.02	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	13	Copper	0.05	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	14	Standing Seam	0.01	Base Rate Adj	Binary Code	0.
P02	40	ROOF COVER	15	Composite	0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val	
P02	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	07	Cork Tile	-0.05	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	08	Average	-0.01	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.01	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	17	Precast Concr	0.01	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	20	Pine/Hard	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	21	Bamboo	0.02	Base Rate Adj	Binary Code	-99,999.
P02	50	FLOOR COVER 1	22	Float Wd Lam	-0.03	Base Rate Adj	Binary Code	-99,999.
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P02	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	07	Cork Tile	-0.05	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	08	Average	-0.01	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.01	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	17	Precast Concr	0.01	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	19	Marble	0.04	Base Rate Adj	Binary Code	0.
P02	55	FLOOR COVER 2	22	Float Wd Lam	0.00	Base Rate Adj	Binary Code	0.
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P02	60	AC TYPE	01		0.00	Base Rate Adj	Binary Code	0.
P02	60	AC TYPE	02		0.04	Base Rate Adj	Binary Code	0.
P02	60	AC TYPE	03		0.04	Base Rate Adj	Binary Code	0.
P02	60	AC TYPE	04		0.00	Base Rate Adj	Binary Code	0.
P02	60	AC TYPE	05		0.00	Base Rate Adj	Binary Code	0.
P02	60	AC TYPE	06		0.01	Base Rate Adj	Binary Code	0.
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P02	70	INTERIOR WALL 1	01		-0.17	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	02		-0.07	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	03		0.02	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	04		-0.03	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	05		0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type	Min Val
P02	70	INTERIOR WALL 1	06		0.06	Base Rate Adj	Binary Code	0.
P02	70	INTERIOR WALL 1	07		0.02	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	01		-0.17	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	02		-0.07	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	03		0.02	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	04		-0.03	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	05		0.02	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	06		0.06	Base Rate Adj	Binary Code	0.
P02	72	INTERIOR WALL 2	07		0.02	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	01		-0.02	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	02		-0.02	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	03		-0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	04		0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	05		0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	06		0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	07		0.00	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	08		0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	09		-0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	10		-0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	11		-0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	12		-0.01	Base Rate Adj	Binary Code	0.
P02	73	ROOF STRUCTURE	13		-0.01	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	02		-0.05	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	03		-0.05	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	04		-0.03	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	05		-0.03	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	06		-0.03	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	07		-0.05	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	08		-0.03	Base Rate Adj	Binary Code	0.
P02	205	COAL OR WOOD TYPE	09		-0.05	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P02	210	OIL TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P02	215	GAS TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report  
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Code	List		Data	Adj Coefficient	Applied As:	Field Type	Min Val	
	Order	Description						
P02	220	ELECTRIC TYPE	01	-0.06	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	02	-0.04	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	03	-0.03	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	04	0.00	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	05	0.01	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	06	0.00	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	07	-0.04	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	08	0.00	Base Rate Adj	Binary Code	0.	
P02	220	ELECTRIC TYPE	09	-0.04	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	01	-0.06	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	02	-0.04	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	03	-0.02	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	04	0.01	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	05	0.02	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	06	0.01	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	07	-0.04	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	08	0.01	Base Rate Adj	Binary Code	0.	
P02	225	SOLAR ASSISTED TYPE	09	-0.04	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	01	-0.06	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	02	-0.05	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	03	-0.05	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	04	-0.03	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	05	-0.03	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	06	-0.03	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	07	-0.05	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	08	-0.03	Base Rate Adj	Binary Code	0.	
P02	230	KEROSENE TYPE	09	-0.05	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	01	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	02	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	03	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	04	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	05	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	06	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	07	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	08	-0.06	Base Rate Adj	Binary Code	0.	
P02	235	NONE TYPE	09	-0.06	Base Rate Adj	Binary Code	0.	
P02	450	GEO THERMAL	01	None	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	02	Floor Furnace	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	07	Electr Basebrd	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	09	Unit	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	10	Hydro Air	0.00	Base Rate Adj	Binary Code	0.
P02	450	GEO THERMAL	11	Geothermal	0.07	Base Rate Adj	Binary Code	0.
P02	20	GRADE ADJUSTMENT	01		-0.25	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	02		-0.05	Muliplier	Binary Code	0.

**Cost Models Report  
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Code	List		Data		Adj	Applied	Field	Min
	Order	Description			Coefficient	As:	Type	Val
P02	20	GRADE ADJUSTMENT	03		0.00	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	04		0.10	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	05		0.21	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	06		0.40	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	07		0.46	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	08		0.61	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	09		0.80	Muliplier	Binary Code	0.
P02	20	GRADE ADJUSTMENT	10		1.00	Muliplier	Binary Code	0.
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P02	500	MOBILE HOME PARK	AL	Ash Ln	0.20	Muliplier	Binary Code	0.
P02	500	MOBILE HOME PARK	CD	Cedar Dr	0.20	Muliplier	Binary Code	0.
P02	500	MOBILE HOME PARK	CR	Cutts Rd	0.00	Muliplier	Binary Code	0.
P02	500	MOBILE HOME PARK	DE	Dana Estates	-0.25	Muliplier	Binary Code	0.
P02	500	MOBILE HOME PARK	HR	Haley Rd	0.00	Muliplier	Binary Code	0.
P02	500	MOBILE HOME PARK	IL	Idlewood ln	0.00	Muliplier	Binary Code	0.
P02	500	MOBILE HOME PARK	MR	Martin Rd	-0.20	Muliplier	Binary Code	0.
P02	500	MOBILE HOME PARK	SW	Spinney Way	-0.20	Muliplier	Binary Code	0.
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P02	140	EXTRA HALF BATHS			800.00	Per Unit	Numeric	0.
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P02	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric	0.
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P02	460	FULL BATHS			5,000.00	Per Unit	Numeric	0.
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P02	470	FULL BATHS OVER 3			3,000.00	Per Unit	Numeric	0.
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P02	480	HALF BATHS			3,000.00	Per Unit	Numeric	0.
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P02	490	EXTRA HALF BATHS			1,000.00	Per Unit	Numeric	0.
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P03	30	EXTERIOR WALL 1	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	02	Masonite	-0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	03	Below Average	-0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	05	Average	-0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	06	Board & Batten	-0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	08	Wood on Sheath	-0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type	Min Val
P03	30	EXTERIOR WALL 1	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	27	Pre-finish Metl	-0.02	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.
P03	30	EXTERIOR WALL 1	29	Cement Siding	0.02	Base Rate Adj	Binary Code	0.
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P03	35	EXTERIOR WALL 2	01	Minimum	-0.16	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	02	Masonite	-0.01	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	04	Single Siding	-0.07	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	05	Average	-0.01	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	06	Board & Batten	-0.01	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.04	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	08	Wood on Sheath	-0.01	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	11	Clapboard	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	13	Pre-Fab Wood	-0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	14	Wood Shingle	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	16	Stucco on Wood	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	22	Precast Panel	-0.34	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	26	Aluminum Siding	0.00	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	27	Pre-finish Metl	-0.02	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code	0.
P03	35	EXTERIOR WALL 2	29	Cement Siding	0.02	Base Rate Adj	Binary Code	0.
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P03	40	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	04	T&G/Rubber	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	09	Enam Mtl Shing	0.02	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	12	Wood Frame	0.02	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	13	Copper	0.05	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	14	Standing Seam	0.01	Base Rate Adj	Binary Code	0.
P03	40	ROOF COVER	15	Composite	0.01	Base Rate Adj	Binary Code	0.
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P03	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	-99,999.

**Cost Models Report**  
**KITTERY, ME**

Code	List		Data	Adj Coefficient	Applied As:	Field Type	Min Val	
	Order	Description						
P03	50	FLOOR COVER 1	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	07	Cork Tile	-0.05	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	08	Average	-0.01	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	13	Parquet	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.01	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	17	Precast Concr	0.01	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	19	Marble	0.04	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	20	Pine/Hard	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	21	Bamboo	0.02	Base Rate Adj	Binary Code	-99,999.
P03	50	FLOOR COVER 1	22	Float Wd Lam	-0.03	Base Rate Adj	Binary Code	-99,999.
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P03	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	06	Inlaid Sht Gds	-0.03	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	07	Cork Tile	-0.05	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	08	Average	-0.01	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	13	Parquet	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.01	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	17	Precast Concr	0.01	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	19	Marble	0.04	Base Rate Adj	Binary Code	0.
P03	55	FLOOR COVER 2	22	Float Wd Lam	0.00	Base Rate Adj	Binary Code	0.
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P03	60	AC TYPE	01		0.00	Base Rate Adj	Binary Code	0.
P03	60	AC TYPE	02		0.04	Base Rate Adj	Binary Code	0.
P03	60	AC TYPE	03		0.04	Base Rate Adj	Binary Code	0.
P03	60	AC TYPE	04		0.00	Base Rate Adj	Binary Code	0.
P03	60	AC TYPE	05		0.00	Base Rate Adj	Binary Code	0.
P03	60	AC TYPE	06		0.01	Base Rate Adj	Binary Code	0.
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P03	70	INTERIOR WALL 1	01		-0.17	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	02		-0.07	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	03		0.02	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	04		-0.03	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	05		0.02	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	06		0.06	Base Rate Adj	Binary Code	0.
P03	70	INTERIOR WALL 1	07		0.02	Base Rate Adj	Binary Code	0.
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P03	72	INTERIOR WALL 2	01		-0.17	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	02		-0.07	Base Rate Adj	Binary Code	0.
P03	72	INTERIOR WALL 2	03		0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTEERY, ME**

Code	List		Data	Adj Coefficient	Applied As:	Field Type	Min Val	
	Order	Description						
P03	72	INTERIOR WALL 2	04	-0.03	Base Rate Adj	Binary Code	0.	
P03	72	INTERIOR WALL 2	05	0.02	Base Rate Adj	Binary Code	0.	
P03	72	INTERIOR WALL 2	06	0.06	Base Rate Adj	Binary Code	0.	
P03	72	INTERIOR WALL 2	07	0.02	Base Rate Adj	Binary Code	0.	
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P03	73	ROOF STRUCTURE	01	-0.02	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	02	-0.02	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	03	-0.01	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	04	0.00	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	05	0.00	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	06	0.01	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	07	0.00	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	08	0.01	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	09	-0.01	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	10	-0.01	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	11	-0.01	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	12	-0.01	Base Rate Adj	Binary Code	0.	
P03	73	ROOF STRUCTURE	13	-0.01	Base Rate Adj	Binary Code	0.	
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P03	205	COAL OR WOOD TYPE	01	-0.06	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	02	-0.05	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	03	-0.05	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	04	-0.03	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	05	-0.03	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	06	-0.03	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	07	-0.05	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	08	-0.03	Base Rate Adj	Binary Code	0.	
P03	205	COAL OR WOOD TYPE	09	-0.05	Base Rate Adj	Binary Code	0.	
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P03	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P03	210	OIL TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
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P03	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P03	215	GAS TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
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P03	220	ELECTRIC TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P03	220	ELECTRIC TYPE	02		-0.04	Base Rate Adj	Binary Code	0.
P03	220	ELECTRIC TYPE	03		-0.03	Base Rate Adj	Binary Code	0.
P03	220	ELECTRIC TYPE	04		0.00	Base Rate Adj	Binary Code	0.
P03	220	ELECTRIC TYPE	05		0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type	Min Val
P03	220	ELECTRIC TYPE	06		0.00	Base Rate Adj	Binary Code	0.
P03	220	ELECTRIC TYPE	07		-0.04	Base Rate Adj	Binary Code	0.
P03	220	ELECTRIC TYPE	08		0.00	Base Rate Adj	Binary Code	0.
P03	220	ELECTRIC TYPE	09		-0.04	Base Rate Adj	Binary Code	0.
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P03	225	SOLAR ASSISTED TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	02		-0.04	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	03		-0.02	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	04		0.01	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	05		0.02	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	06		0.01	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	07		-0.04	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	08		0.01	Base Rate Adj	Binary Code	0.
P03	225	SOLAR ASSISTED TYPE	09		-0.04	Base Rate Adj	Binary Code	0.
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P03	230	KEROSENE TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	02		-0.05	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	03		-0.05	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	04		-0.03	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	05		-0.03	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	06		-0.03	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	07		-0.05	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	08		-0.03	Base Rate Adj	Binary Code	0.
P03	230	KEROSENE TYPE	09		-0.05	Base Rate Adj	Binary Code	0.
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P03	235	NONE TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	02		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	03		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	04		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	05		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	06		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	07		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	08		-0.06	Base Rate Adj	Binary Code	0.
P03	235	NONE TYPE	09		-0.06	Base Rate Adj	Binary Code	0.
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P03	450	GEOHERMAL	01	None	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	02	Floor Furnace	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	03	Hot Air-no Duc	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	05	Hot Water	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	07	Electr Basebrd	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	09	Unit	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	10	Hydro Air	0.00	Base Rate Adj	Binary Code	0.
P03	450	GEOHERMAL	11	Geothermal	0.07	Base Rate Adj	Binary Code	0.
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P03	20	GRADE ADJUSTMENT	01		-0.25	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	02		-0.05	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	03		0.00	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	04		0.10	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	05		0.21	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	06		0.40	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	07		0.46	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	08		0.61	Muliplier	Binary Code	0.
P03	20	GRADE ADJUSTMENT	09		0.80	Muliplier	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P03	20	GRADE ADJUSTMENT	10	1.00	Muliplier	Binary Code	0.
P03	140	EXTRA HALF BATHS		800.00	Per Unit	Numeric	0.
P03	150	EXTRA PLUMBING FIXTURES		800.00	Per Unit	Numeric	0.
P03	460	FULL BATHS		5,000.00	Per Unit	Numeric	0.
P03	470	FULL BATHS OVER 3		3,000.00	Per Unit	Numeric	0.
P03	480	HALF BATHS		3,000.00	Per Unit	Numeric	0.
P03	490	EXTRA HALF BATHS		1,000.00	Per Unit	Numeric	0.
P05	40	EXTERIOR WALL	01	-0.16	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	02	-0.01	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	03	-0.10	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	04	-0.07	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	05	-0.01	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	06	-0.01	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	07	-0.04	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	08	-0.01	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	09	0.01	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	10	0.03	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	11	0.00	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	12	0.02	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	13	-0.02	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	14	0.00	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	15	-0.05	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	16	0.00	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	17	0.00	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	18	-0.04	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	19	0.04	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	20	0.06	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	21	0.08	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	22	-0.34	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	23	-0.34	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	24	-0.34	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	25	0.01	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	26	0.01	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	27	-0.02	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	28	-0.34	Base Rate Adj	Binary Code	0.
P05	40	EXTERIOR WALL	29	0.00	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	01	-0.16	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	02	-0.01	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	03	-0.10	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	04	-0.07	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	05	-0.01	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	06	-0.01	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	07	-0.04	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	08	-0.01	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	09	0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report**

**KITTERY, ME**

Code	List		Data	Adj	Applied	Field	Min
	Order	Description		Coefficient	As:	Type	Val
P05	45	EXTERIOR WALL 2	10	0.03	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	11	0.00	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	12	0.02	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	13	-0.02	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	14	0.00	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	15	-0.05	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	16	0.00	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	17	0.00	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	18	-0.04	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	19	0.04	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	20	0.06	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	21	0.08	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	22	-0.34	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	23	-0.34	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	24	-0.34	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	25	0.01	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	26	0.01	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	27	-0.02	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	28	-0.34	Base Rate Adj	Binary Code	0.
P05	45	EXTERIOR WALL 2	29	0.00	Base Rate Adj	Binary Code	0.
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P05	50	ROOF COVER	01	-0.01	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	02	-0.01	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	03	0.00	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	04	0.00	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	05	0.00	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	06	0.00	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	07	0.01	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	08	0.05	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	09	0.02	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	10	0.02	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	11	0.03	Base Rate Adj	Binary Code	0.
P05	50	ROOF COVER	12	0.02	Base Rate Adj	Binary Code	0.
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P05	90	INTERIOR FLOOR 1	01	-0.10	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	02	-0.06	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	03	-0.05	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	04	-0.05	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	05	-0.03	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	06	-0.03	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	07	-0.05	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	08	-0.01	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	09	-0.01	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	10	0.00	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	11	0.02	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	12	0.02	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	13	0.02	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	14	0.00	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	15	0.02	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	16	0.01	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	17	0.01	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	18	0.02	Base Rate Adj	Binary Code	0.
P05	90	INTERIOR FLOOR 1	19	0.04	Base Rate Adj	Binary Code	0.
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P05	95	INTERIOR FLOOR 2	01	-0.10	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	02	-0.06	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	03	-0.05	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	04	-0.05	Base Rate Adj	Binary Code	0.

**Cost Models Report**

**KITTERY, ME**

Code	List		Data	Adj	Applied	Field	Min
	Order	Description		Coefficient	As:	Type	Val
P05	95	INTERIOR FLOOR 2	05	-0.03	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	06	-0.03	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	07	-0.05	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	08	-0.01	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	09	-0.01	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	10	0.00	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	11	0.02	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	12	0.02	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	13	0.02	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	14	0.00	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	15	0.02	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	16	0.01	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	17	0.01	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	18	0.02	Base Rate Adj	Binary Code	0.
P05	95	INTERIOR FLOOR 2	19	0.04	Base Rate Adj	Binary Code	0.
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P05	100	INTERIOR WALL 1	01	-0.17	Base Rate Adj	Binary Code	0.
P05	100	INTERIOR WALL 1	02	-0.07	Base Rate Adj	Binary Code	0.
P05	100	INTERIOR WALL 1	03	0.02	Base Rate Adj	Binary Code	0.
P05	100	INTERIOR WALL 1	04	-0.03	Base Rate Adj	Binary Code	0.
P05	100	INTERIOR WALL 1	05	0.02	Base Rate Adj	Binary Code	0.
P05	100	INTERIOR WALL 1	06	0.06	Base Rate Adj	Binary Code	0.
P05	100	INTERIOR WALL 1	07	0.02	Base Rate Adj	Binary Code	0.
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P05	105	INTERIOR WALL 2	01	-0.17	Base Rate Adj	Binary Code	0.
P05	105	INTERIOR WALL 2	02	-0.07	Base Rate Adj	Binary Code	0.
P05	105	INTERIOR WALL 2	03	0.02	Base Rate Adj	Binary Code	0.
P05	105	INTERIOR WALL 2	04	-0.03	Base Rate Adj	Binary Code	0.
P05	105	INTERIOR WALL 2	05	0.02	Base Rate Adj	Binary Code	0.
P05	105	INTERIOR WALL 2	06	0.06	Base Rate Adj	Binary Code	0.
P05	105	INTERIOR WALL 2	07	0.02	Base Rate Adj	Binary Code	0.
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P05	120	ROOF STRUCTURE	01	-0.02	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	02	-0.02	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	03	-0.01	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	04	0.00	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	05	0.00	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	06	0.01	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	07	0.00	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	08	0.01	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	09	-0.01	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	10	-0.01	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	11	-0.01	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	12	-0.01	Base Rate Adj	Binary Code	0.
P05	120	ROOF STRUCTURE	13	-0.01	Base Rate Adj	Binary Code	0.
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P05	130	AC TYPE	01	0.00	Base Rate Adj	Binary Code	0.
P05	130	AC TYPE	02	0.04	Base Rate Adj	Binary Code	0.
P05	130	AC TYPE	03	0.04	Base Rate Adj	Binary Code	0.
P05	130	AC TYPE	04	0.00	Base Rate Adj	Binary Code	0.
P05	130	AC TYPE	05	0.00	Base Rate Adj	Binary Code	0.
P05	130	AC TYPE	06	0.00	Base Rate Adj	Binary Code	0.
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P05	205	COAL OR WOOD TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P05	205	COAL OR WOOD TYPE	02	-0.05	Base Rate Adj	Binary Code	0.
P05	205	COAL OR WOOD TYPE	03	-0.05	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type	Min Val
P05	205	COAL OR WOOD TYPE	04		-0.03	Base Rate Adj	Binary Code	0.
P05	205	COAL OR WOOD TYPE	05		-0.03	Base Rate Adj	Binary Code	0.
P05	205	COAL OR WOOD TYPE	06		-0.03	Base Rate Adj	Binary Code	0.
P05	205	COAL OR WOOD TYPE	07		-0.05	Base Rate Adj	Binary Code	0.
P05	205	COAL OR WOOD TYPE	08		-0.03	Base Rate Adj	Binary Code	0.
P05	205	COAL OR WOOD TYPE	09		-0.05	Base Rate Adj	Binary Code	0.
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P05	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P05	210	OIL TYPE	10	HYDRO AIR	0.01	Base Rate Adj	Binary Code	0.
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P05	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	06	Steam	0.00	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	07	Electr Basebrd	-0.04	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	09	Unit	-0.04	Base Rate Adj	Binary Code	0.
P05	215	GAS TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
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P05	220	ELECTRIC TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	02		-0.04	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	03		-0.03	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	04		0.00	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	05		0.01	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	06		0.00	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	07		-0.04	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	08		0.00	Base Rate Adj	Binary Code	0.
P05	220	ELECTRIC TYPE	09		-0.04	Base Rate Adj	Binary Code	0.
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P05	225	SOLAR ASSISTED TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	02		-0.04	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	03		-0.02	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	04		0.01	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	05		0.02	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	06		0.01	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	07		-0.04	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	08		0.01	Base Rate Adj	Binary Code	0.
P05	225	SOLAR ASSISTED TYPE	09		-0.04	Base Rate Adj	Binary Code	0.
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P05	230	KEROSENE TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P05	230	KEROSENE TYPE	02		-0.05	Base Rate Adj	Binary Code	0.
P05	230	KEROSENE TYPE	03		-0.05	Base Rate Adj	Binary Code	0.
P05	230	KEROSENE TYPE	04		-0.03	Base Rate Adj	Binary Code	0.
P05	230	KEROSENE TYPE	05		-0.03	Base Rate Adj	Binary Code	0.
P05	230	KEROSENE TYPE	06		-0.03	Base Rate Adj	Binary Code	0.
P05	230	KEROSENE TYPE	07		-0.05	Base Rate Adj	Binary Code	0.

**Cost Models Report**

**KITTERY, ME**

Code	List		Data	Adj Coefficient	Applied As:	Field Type	Min Val	
	Order	Description						
P05	230	KEROSENE TYPE	08	-0.03	Base Rate Adj	Binary Code	0.	
P05	230	KEROSENE TYPE	09	-0.05	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	01	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	02	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	03	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	04	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	05	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	06	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	07	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	08	-0.06	Base Rate Adj	Binary Code	0.	
P05	235	NONE TYPE	09	-0.06	Base Rate Adj	Binary Code	0.	
P05	70	UNIT QUALITY	01	Minimum	-0.25	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	02	Below Average	-0.05	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	03	Average	0.00	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	04	Average +10	0.10	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	05	Average +20	0.21	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	05A	Grade_05A	0.25	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	05B	Grade_05B	0.27	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	06	Good	0.40	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	07	Good +10	0.46	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	08	Good +20	0.61	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	09	Excellent	0.80	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	10	Excellent +	1.00	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	5A	Average +25	0.27	Muliplier	Binary Code	0.
P05	70	UNIT QUALITY	5B	Grade_5B	0.27	Muliplier	Binary Code	0.
P05	490	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric	0.
P05	450	FULL BATHS			5,000.00	Per Unit	Numeric	0.
P05	460	FULL BATHS OVER 3			3,000.00	Per Unit	Numeric	0.
P05	470	HALF BATHS			3,000.00	Per Unit	Numeric	0.
P05	480	EXTRA HALF BATHS			1,000.00	Per Unit	Numeric	0.
P06	30	EXTERIOR WALL 1	01		-0.13	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	02		-0.12	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	03		-0.04	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	04		-0.12	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	05		0.01	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	06		0.01	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	07		-0.02	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	08		0.01	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	09		0.01	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	10		0.05	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	11		0.02	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	12		0.03	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	13		0.00	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	14		0.02	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	15		0.00	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List		Data	Adj	Applied	Field	Min
	Order	Description		Coefficient	As:	Type	Val
P06	30	EXTERIOR WALL 1	16	0.02	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	17	0.03	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	18	-0.11	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	19	0.06	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	20	0.08	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	21	0.08	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	22	0.00	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	23	0.04	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	24	0.08	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	25	0.03	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	26	0.03	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	27	0.02	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	28	0.10	Base Rate Adj	Binary Code	0.
P06	30	EXTERIOR WALL 1	29	0.02	Base Rate Adj	Binary Code	0.
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P06	35	EXTERIOR WALL 2	01	-0.13	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	02	-0.12	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	03	-0.04	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	04	-0.12	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	05	0.01	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	06	0.01	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	07	-0.02	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	08	0.01	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	09	0.01	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	10	0.05	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	11	0.02	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	12	0.03	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	13	0.00	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	14	0.02	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	15	0.00	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	16	0.02	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	17	0.03	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	18	-0.11	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	19	0.06	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	20	0.08	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	21	0.08	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	22	0.00	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	23	0.04	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	24	0.08	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	25	0.03	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	26	0.03	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	27	0.02	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	28	0.10	Base Rate Adj	Binary Code	0.
P06	35	EXTERIOR WALL 2	29	0.02	Base Rate Adj	Binary Code	0.
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P06	50	FLOOR COVER 1	01	-0.10	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	02	-0.07	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	03	-0.01	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	04	0.03	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	05	0.01	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	06	0.01	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	07	0.01	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	08	0.01	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	09	-0.01	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	10	0.06	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	11	0.07	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	12	0.03	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	13	0.04	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	14	0.03	Base Rate Adj	Binary Code	-99,999.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P06	50	FLOOR COVER 1	15	0.07	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	16	0.05	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	17	0.00	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	18	0.07	Base Rate Adj	Binary Code	-99,999.
P06	50	FLOOR COVER 1	19	0.08	Base Rate Adj	Binary Code	-99,999.
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P06	55	FLOOR COVER 2	01	-0.10	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	02	-0.07	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	03	-0.01	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	04	0.03	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	05	0.01	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	06	0.01	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	07	0.01	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	08	0.01	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	09	-0.01	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	10	0.06	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	11	0.07	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	12	0.03	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	13	0.04	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	14	0.03	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	15	0.07	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	16	0.05	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	17	0.00	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	18	0.07	Base Rate Adj	Binary Code	0.
P06	55	FLOOR COVER 2	19	0.08	Base Rate Adj	Binary Code	0.
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P06	60	AC TYPE	01	0.00	Base Rate Adj	Binary Code	0.
P06	60	AC TYPE	02	0.03	Base Rate Adj	Binary Code	0.
P06	60	AC TYPE	03	0.04	Base Rate Adj	Binary Code	0.
P06	60	AC TYPE	04	0.04	Base Rate Adj	Binary Code	0.
P06	60	AC TYPE	05	0.04	Base Rate Adj	Binary Code	0.
P06	60	AC TYPE	06	0.04	Base Rate Adj	Binary Code	0.
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P06	70	INTERIOR WALL 1	01	-0.17	Base Rate Adj	Binary Code	0.
P06	70	INTERIOR WALL 1	02	-0.12	Base Rate Adj	Binary Code	0.
P06	70	INTERIOR WALL 1	03	-0.01	Base Rate Adj	Binary Code	0.
P06	70	INTERIOR WALL 1	04	-0.06	Base Rate Adj	Binary Code	0.
P06	70	INTERIOR WALL 1	05	-0.01	Base Rate Adj	Binary Code	0.
P06	70	INTERIOR WALL 1	06	0.03	Base Rate Adj	Binary Code	0.
P06	70	INTERIOR WALL 1	07	-0.01	Base Rate Adj	Binary Code	0.
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P06	72	INTERIOR WALL 2	01	-0.17	Base Rate Adj	Binary Code	0.
P06	72	INTERIOR WALL 2	02	-0.12	Base Rate Adj	Binary Code	0.
P06	72	INTERIOR WALL 2	03	-0.01	Base Rate Adj	Binary Code	0.
P06	72	INTERIOR WALL 2	04	-0.06	Base Rate Adj	Binary Code	0.
P06	72	INTERIOR WALL 2	05	-0.01	Base Rate Adj	Binary Code	0.
P06	72	INTERIOR WALL 2	06	0.03	Base Rate Adj	Binary Code	0.
P06	72	INTERIOR WALL 2	07	-0.01	Base Rate Adj	Binary Code	0.
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P06	73	ROOF STRUCTURE	01	0.01	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	02	0.00	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	03	0.02	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	04	0.02	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	05	0.02	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	06	0.03	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	07	0.03	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTEERY, ME**

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type	Min Val
P06	73	ROOF STRUCTURE	08		0.02	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	09		0.01	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	10		0.02	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	11		0.01	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	12		0.05	Base Rate Adj	Binary Code	0.
P06	73	ROOF STRUCTURE	13		0.04	Base Rate Adj	Binary Code	0.
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P06	205	COAL OR WOOD TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	02		-0.04	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	03		-0.02	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	04		0.01	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	05		0.01	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	06		0.01	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	07		-0.01	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	08		0.01	Base Rate Adj	Binary Code	0.
P06	205	COAL OR WOOD TYPE	09		-0.04	Base Rate Adj	Binary Code	0.
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P06	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	02	Floor Furnace	-0.01	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	03	Hot Air-no Duc	0.02	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	04	Forced Air-Duc	0.07	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	05	Hot Water	0.08	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	06	Steam	0.07	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	07	Electr Basebrd	0.04	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	08	Radiant	0.07	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	09	Unit	-0.01	Base Rate Adj	Binary Code	0.
P06	210	OIL TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
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P06	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	02	Floor Furnace	-0.01	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	03	Hot Air-no Duc	0.02	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	04	Forced Air-Duc	0.07	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	05	Hot Water	0.08	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	06	Steam	0.07	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	07	Electr Basebrd	0.04	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	08	Radiant	0.07	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	09	Unit	-0.01	Base Rate Adj	Binary Code	0.
P06	215	GAS TYPE	10	Hydro Air	0.01	Base Rate Adj	Binary Code	0.
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P06	220	ELECTRIC TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	02		-0.01	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	03		0.02	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	04		0.07	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	05		0.08	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	06		0.07	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	07		0.04	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	08		0.07	Base Rate Adj	Binary Code	0.
P06	220	ELECTRIC TYPE	09		-0.01	Base Rate Adj	Binary Code	0.
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P06	225	SOLAR ASSISTED TYPE	01		-0.06	Base Rate Adj	Binary Code	0.
P06	225	SOLAR ASSISTED TYPE	02		0.00	Base Rate Adj	Binary Code	0.
P06	225	SOLAR ASSISTED TYPE	03		0.04	Base Rate Adj	Binary Code	0.
P06	225	SOLAR ASSISTED TYPE	04		0.10	Base Rate Adj	Binary Code	0.
P06	225	SOLAR ASSISTED TYPE	05		0.11	Base Rate Adj	Binary Code	0.
P06	225	SOLAR ASSISTED TYPE	06		0.10	Base Rate Adj	Binary Code	0.
P06	225	SOLAR ASSISTED TYPE	07		0.06	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P06	225	SOLAR ASSISTED TYPE	08	0.10	Base Rate Adj	Binary Code	0.
P06	225	SOLAR ASSISTED TYPE	09	0.00	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	02	-0.04	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	03	-0.02	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	04	0.01	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	05	0.01	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	06	0.01	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	07	-0.01	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	08	0.01	Base Rate Adj	Binary Code	0.
P06	230	KEROSENE TYPE	09	-0.04	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	02	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	03	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	04	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	05	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	06	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	07	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	08	-0.06	Base Rate Adj	Binary Code	0.
P06	235	NONE TYPE	09	-0.06	Base Rate Adj	Binary Code	0.
P06	20	GRADE ADJUSTMENT	01	-0.25	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	02	-0.10	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	03	0.00	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	04	0.10	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	05	0.21	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	05A	0.25	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	05B	0.27	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	06	0.33	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	07	0.46	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	08	0.61	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	09	0.80	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	10	1.00	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	5A	0.27	Muliplier	Binary Code	0.
P06	20	GRADE ADJUSTMENT	5B	0.27	Muliplier	Binary Code	0.
P06	150	EXTRA PLUMBING FIXTURES		800.00	Per Unit	Numeric	0.
P94	70	CMRCL BATHS/PLUMBING	00	-0.07	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	01	-0.03	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	02	0.00	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	03	0.03	Base Rate Adj	Binary Code	0.
P94	70	CMRCL BATHS/PLUMBING	04	0.08	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	01	-0.01	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	02	-0.02	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	03	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	04	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	05	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	06	0.01	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	07	0.01	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	08	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	09	-0.01	Base Rate Adj	Binary Code	0.

**Cost Models Report  
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Code	List		Data	Adj	Applied	Field	Min
	Order	Description		Coefficient	As:	Type	Val
P94	100	ROOF STRUCTURE	10	0.00	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	11	-0.01	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	12	0.03	Base Rate Adj	Binary Code	0.
P94	100	ROOF STRUCTURE	13	0.02	Base Rate Adj	Binary Code	0.
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P94	110	ROOF COVER	01	-0.01	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	02	-0.01	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	03	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	04	0.00	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	05	-0.02	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	06	0.01	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	07	0.01	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	08	0.03	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	09	0.01	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	10	0.02	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	11	0.02	Base Rate Adj	Binary Code	0.
P94	110	ROOF COVER	12	0.02	Base Rate Adj	Binary Code	0.
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P94	120	CMRCL FRAME TYPE	01	-0.08	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	02	0.00	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	03	0.01	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	04	0.03	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	05	0.01	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	06	0.04	Base Rate Adj	Binary Code	0.
P94	120	CMRCL FRAME TYPE	07	0.05	Base Rate Adj	Binary Code	0.
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P94	140	WALL HEIGHT		1.00	Base Rate Adj	Numeric	-999,999.
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P94	150	INTERIOR FLOOR 1	01	-0.13	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	02	-0.10	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	03	-0.04	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	04	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	05	-0.02	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	06	-0.02	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	07	-0.02	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	08	-0.02	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	09	-0.04	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	10	0.03	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	11	0.04	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	12	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	13	0.01	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	14	0.00	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	15	0.04	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	16	0.02	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	17	-0.03	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	18	0.04	Base Rate Adj	Binary Code	0.
P94	150	INTERIOR FLOOR 1	19	0.05	Base Rate Adj	Binary Code	0.
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P94	160	INTERIOR FLOOR 2	01	-0.13	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	02	-0.10	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	03	-0.04	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	04	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	05	-0.02	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	06	-0.02	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	07	-0.02	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	08	-0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report  
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Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P94	160	INTERIOR FLOOR 2	09	-0.04	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	10	0.03	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	11	0.04	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	12	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	13	0.01	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	14	0.00	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	15	0.04	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	16	0.02	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	17	-0.03	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	18	0.04	Base Rate Adj	Binary Code	0.
P94	160	INTERIOR FLOOR 2	19	0.05	Base Rate Adj	Binary Code	0.
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P94	170	EXTERIOR WALL 1	01	-0.13	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	02	-0.12	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	03	-0.04	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	04	-0.12	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	05	0.01	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	06	0.01	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	07	-0.02	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	08	0.01	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	09	0.01	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	10	0.05	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	11	0.02	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	12	0.03	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	13	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	14	0.02	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	15	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	16	0.02	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	17	0.03	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	18	-0.11	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	19	0.06	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	20	0.08	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	21	0.08	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	22	0.00	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	23	0.04	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	24	0.08	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	25	0.03	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	26	0.03	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	27	0.02	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	28	0.10	Base Rate Adj	Binary Code	0.
P94	170	EXTERIOR WALL 1	29	0.02	Base Rate Adj	Binary Code	0.
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P94	180	EXTERIOR WALL 2	01	-0.13	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	02	-0.12	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	03	-0.04	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	04	-0.12	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	05	0.01	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	06	0.01	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	07	-0.02	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	08	0.01	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	09	0.01	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	10	0.05	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	11	0.02	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	12	0.03	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	13	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	14	0.02	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	15	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	16	0.02	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	17	0.03	Base Rate Adj	Binary Code	0.

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Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P94	180	EXTERIOR WALL 2	18	-0.11	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	19	0.06	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	20	0.08	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	21	0.08	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	22	0.00	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	23	0.04	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	24	0.08	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	25	0.03	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	26	0.03	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	27	0.02	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	28	0.10	Base Rate Adj	Binary Code	0.
P94	180	EXTERIOR WALL 2	29	0.02	Base Rate Adj	Binary Code	0.
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P94	200	COAL_OR_WOOD_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P94	200	COAL_OR_WOOD_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	200	COAL_OR_WOOD_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P94	205	OIL_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P94	205	OIL_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	205	OIL_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P94	210	GAS_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P94	210	GAS_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	210	GAS_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P94	215	ELECTRIC_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P94	215	ELECTRIC_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	215	ELECTRIC_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P94	220	SOLAR_ASSISTED_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P94	220	SOLAR_ASSISTED_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	220	SOLAR_ASSISTED_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P94	225	KEROSENE_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P94	225	KEROSENE_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	225	KEROSENE_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P94	230	NONE_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P94	230	NONE_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	230	NONE_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P94	625	HEAT_AC_TYPE_HEAT	01	0.00	Base Rate Adj	Binary Code	-99,999.
P94	625	HEAT_AC_TYPE_HEAT	02	0.03	Base Rate Adj	Binary Code	-99,999.
P94	625	HEAT_AC_TYPE_HEAT	03	0.04	Base Rate Adj	Binary Code	-99,999.
P94	625	HEAT_AC_TYPE_HEAT	04	0.04	Base Rate Adj	Binary Code	-99,999.
P94	625	HEAT_AC_TYPE_HEAT	05	0.04	Base Rate Adj	Binary Code	-99,999.
P94	625	HEAT_AC_TYPE_HEAT	06	0.04	Base Rate Adj	Binary Code	-99,999.
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P94	660	INT_WALL_POS1	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	02	1.00	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	03	1.00	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	04	1.00	Base Rate Adj	Binary Code	-99,999.

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Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P94	660	INT_WALL_POS1	05	1.00	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	06	1.00	Base Rate Adj	Binary Code	-99,999.
P94	660	INT_WALL_POS1	07	1.00	Base Rate Adj	Binary Code	-99,999.
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P94	661	INT_WALL_POS2	01	1.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	02	1.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	03	1.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	04	1.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	05	1.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	06	1.00	Base Rate Adj	Binary Code	-99,999.
P94	661	INT_WALL_POS2	07	1.00	Base Rate Adj	Binary Code	-99,999.
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P94	20	GRADE	01	-0.25	Muliplier	Binary Code	0.
P94	20	GRADE	02	-0.10	Muliplier	Binary Code	0.
P94	20	GRADE	03	0.00	Muliplier	Binary Code	0.
P94	20	GRADE	04	0.10	Muliplier	Binary Code	0.
P94	20	GRADE	05	0.21	Muliplier	Binary Code	0.
P94	20	GRADE	05A	0.25	Muliplier	Binary Code	0.
P94	20	GRADE	05B	0.27	Muliplier	Binary Code	0.
P94	20	GRADE	06	0.33	Muliplier	Binary Code	0.
P94	20	GRADE	07	0.46	Muliplier	Binary Code	0.
P94	20	GRADE	08	0.61	Muliplier	Binary Code	0.
P94	20	GRADE	09	0.80	Muliplier	Binary Code	0.
P94	20	GRADE	10	1.00	Muliplier	Binary Code	0.
P94	20	GRADE	5A	0.27	Muliplier	Binary Code	0.
P94	20	GRADE	5B	0.27	Muliplier	Binary Code	0.
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P95	70	CMRCL BATHS/PLUMBING	00	-0.07	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	01	-0.03	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	02	0.00	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	03	0.03	Base Rate Adj	Binary Code	0.
P95	70	CMRCL BATHS/PLUMBING	04	0.08	Base Rate Adj	Binary Code	0.
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P95	100	ROOF STRUCTURE	01	0.06	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	02	0.04	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	03	0.08	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	04	0.08	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	05	0.08	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	06	0.10	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	07	0.10	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	08	0.08	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	09	0.06	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	10	0.08	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	11	0.06	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	12	0.14	Base Rate Adj	Binary Code	0.
P95	100	ROOF STRUCTURE	13	0.12	Base Rate Adj	Binary Code	0.
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P95	110	ROOF COVER	01	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	02	0.00	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	03	0.01	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	04	0.01	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	05	-0.01	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	06	0.02	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	07	0.02	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	08	0.03	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	09	0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P95	110	ROOF COVER	10	0.03	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	11	0.03	Base Rate Adj	Binary Code	0.
P95	110	ROOF COVER	12	0.03	Base Rate Adj	Binary Code	0.
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P95	120	CMRCL FRAME TYPE	01	-0.08	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	02	0.01	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	03	0.02	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	04	0.04	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	05	0.03	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	06	0.05	Base Rate Adj	Binary Code	0.
P95	120	CMRCL FRAME TYPE	07	0.06	Base Rate Adj	Binary Code	0.
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P95	140	WALL HEIGHT		1.00	Base Rate Adj	Numeric	-999,999.
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P95	150	INTERIOR FLOOR 1	01	-0.13	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	02	-0.08	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	03	0.03	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	04	0.09	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	05	0.06	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	06	0.06	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	07	0.07	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	08	0.07	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	09	0.00	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	10	0.11	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	11	0.12	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	12	0.02	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	13	0.03	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	14	0.02	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	15	0.12	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	16	0.10	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	17	0.04	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	18	0.12	Base Rate Adj	Binary Code	0.
P95	150	INTERIOR FLOOR 1	19	0.14	Base Rate Adj	Binary Code	0.
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P95	160	INTERIOR FLOOR 2	01	-0.13	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	02	-0.08	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	03	0.03	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	04	0.09	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	05	0.06	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	06	0.06	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	07	0.07	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	08	0.07	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	09	0.00	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	10	0.11	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	11	0.12	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	12	0.02	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	13	0.03	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	14	0.02	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	15	0.12	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	16	0.10	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	17	0.04	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	18	0.12	Base Rate Adj	Binary Code	0.
P95	160	INTERIOR FLOOR 2	19	0.14	Base Rate Adj	Binary Code	0.
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P95	170	EXTERIOR WALL 1	01	-0.11	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	02	-0.10	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P95	170	EXTERIOR WALL 1	03	-0.01	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	04	-0.10	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	05	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	06	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	07	0.01	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	08	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	09	0.05	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	10	0.09	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	11	0.06	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	12	0.07	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	13	0.04	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	14	0.06	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	15	0.04	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	16	0.06	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	17	0.07	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	18	-0.09	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	19	0.11	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	20	0.13	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	21	0.13	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	22	0.04	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	23	0.06	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	24	0.10	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	25	0.08	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	26	0.08	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	27	0.08	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	28	0.14	Base Rate Adj	Binary Code	0.
P95	170	EXTERIOR WALL 1	29	0.06	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	01	-0.11	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	02	-0.10	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	03	-0.01	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	04	-0.10	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	05	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	06	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	07	0.01	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	08	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	09	0.05	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	10	0.09	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	11	0.06	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	12	0.07	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	13	0.04	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	14	0.06	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	15	0.04	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	16	0.06	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	17	0.07	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	18	-0.09	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	19	0.11	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	20	0.13	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	21	0.13	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	22	0.04	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	23	0.06	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	24	0.10	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	25	0.08	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	26	0.08	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	27	0.08	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	28	0.14	Base Rate Adj	Binary Code	0.
P95	180	EXTERIOR WALL 2	29	0.06	Base Rate Adj	Binary Code	0.
P95	200	COAL_OR_WOOD_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P95	200	COAL_OR_WOOD_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	200	COAL_OR_WOOD_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P95	205	OIL_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P95	205	OIL_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	205	OIL_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P95	210	GAS_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P95	210	GAS_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	210	GAS_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P95	215	ELECTRIC_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P95	215	ELECTRIC_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	215	ELECTRIC_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P95	220	SOLAR_ASSISTED_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P95	220	SOLAR_ASSISTED_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	220	SOLAR_ASSISTED_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P95	225	KEROSENE_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P95	225	KEROSENE_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	225	KEROSENE_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P95	230	NONE_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P95	230	NONE_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	230	NONE_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P95	625	HEAT_AC_TYPE_HEAT	01	0.00	Base Rate Adj	Binary Code	-99,999.
P95	625	HEAT_AC_TYPE_HEAT	02	0.03	Base Rate Adj	Binary Code	-99,999.
P95	625	HEAT_AC_TYPE_HEAT	03	0.04	Base Rate Adj	Binary Code	-99,999.
P95	625	HEAT_AC_TYPE_HEAT	04	0.04	Base Rate Adj	Binary Code	-99,999.
P95	625	HEAT_AC_TYPE_HEAT	05	0.04	Base Rate Adj	Binary Code	-99,999.
P95	625	HEAT_AC_TYPE_HEAT	06	0.04	Base Rate Adj	Binary Code	-99,999.
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P95	660	INT_WALL_POS1	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	02	1.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	03	1.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	04	1.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	05	1.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	06	1.00	Base Rate Adj	Binary Code	-99,999.
P95	660	INT_WALL_POS1	07	1.00	Base Rate Adj	Binary Code	-99,999.
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P95	661	INT_WALL_POS2	01	1.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	02	1.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	03	1.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	04	1.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	05	1.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	06	1.00	Base Rate Adj	Binary Code	-99,999.
P95	661	INT_WALL_POS2	07	1.00	Base Rate Adj	Binary Code	-99,999.
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P95	20	GRADE	01	-0.25	Muliplier	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P95	20	GRADE	02	-0.10	Muliplier	Binary Code	0.
P95	20	GRADE	03	0.00	Muliplier	Binary Code	0.
P95	20	GRADE	04	0.10	Muliplier	Binary Code	0.
P95	20	GRADE	05	0.21	Muliplier	Binary Code	0.
P95	20	GRADE	05A	0.25	Muliplier	Binary Code	0.
P95	20	GRADE	05B	0.27	Muliplier	Binary Code	0.
P95	20	GRADE	06	0.33	Muliplier	Binary Code	0.
P95	20	GRADE	07	0.46	Muliplier	Binary Code	0.
P95	20	GRADE	08	0.61	Muliplier	Binary Code	0.
P95	20	GRADE	09	0.80	Muliplier	Binary Code	0.
P95	20	GRADE	10	1.00	Muliplier	Binary Code	0.
P95	20	GRADE	5A	0.27	Muliplier	Binary Code	0.
P95	20	GRADE	5B	0.27	Muliplier	Binary Code	0.
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P96	70	CMRCL BATHS/PLUMBING	00	-0.06	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	01	-0.02	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	02	0.00	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	03	0.02	Base Rate Adj	Binary Code	0.
P96	70	CMRCL BATHS/PLUMBING	04	0.04	Base Rate Adj	Binary Code	0.
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P96	100	ROOF STRUCTURE	01	-0.02	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	02	-0.04	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	03	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	04	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	05	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	06	0.02	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	07	0.02	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	08	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	09	-0.02	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	10	0.00	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	11	-0.02	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	12	0.06	Base Rate Adj	Binary Code	0.
P96	100	ROOF STRUCTURE	13	0.04	Base Rate Adj	Binary Code	0.
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P96	110	ROOF COVER	01	-0.01	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	02	-0.01	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	03	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	04	0.00	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	05	-0.02	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	06	0.01	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	07	0.01	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	08	0.02	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	09	0.01	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	10	0.02	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	11	0.02	Base Rate Adj	Binary Code	0.
P96	110	ROOF COVER	12	0.02	Base Rate Adj	Binary Code	0.
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P96	120	CMRCL FRAME TYPE	01	-0.08	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	02	0.02	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	03	0.03	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	04	0.05	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	05	0.04	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	06	0.06	Base Rate Adj	Binary Code	0.
P96	120	CMRCL FRAME TYPE	07	0.07	Base Rate Adj	Binary Code	0.
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P96	140	WALL HEIGHT		1.00	Base Rate Adj	Numeric	-999,999.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P96	150	INTERIOR FLOOR 1	01	-0.15	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	02	-0.10	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	03	0.01	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	04	0.07	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	05	0.04	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	06	0.04	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	07	0.05	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	08	0.05	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	09	-0.02	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	10	0.09	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	11	0.10	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	12	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	13	0.01	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	14	0.00	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	15	0.10	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	16	0.08	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	17	0.02	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	18	0.10	Base Rate Adj	Binary Code	0.
P96	150	INTERIOR FLOOR 1	19	0.12	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	01	-0.15	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	02	-0.10	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	03	0.01	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	04	0.07	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	05	0.04	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	06	0.04	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	07	0.05	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	08	0.05	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	09	-0.02	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	10	0.09	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	11	0.10	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	12	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	13	0.01	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	14	0.00	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	15	0.10	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	16	0.08	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	17	0.02	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	18	0.10	Base Rate Adj	Binary Code	0.
P96	160	INTERIOR FLOOR 2	19	0.12	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	01	-0.14	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	02	-0.13	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	03	-0.04	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	04	-0.13	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	05	0.03	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	06	0.03	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	07	-0.02	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	08	0.03	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	09	0.03	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	10	0.07	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	11	0.04	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	12	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	13	0.02	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	14	0.04	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	15	0.02	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	16	0.04	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	17	0.05	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List		Data	Adj	Applied	Field	Min
	Order	Description		Coefficient	As:	Type	Val
P96	170	EXTERIOR WALL 1	18	-0.12	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	19	0.10	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	20	0.12	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	21	0.12	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	22	0.02	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	23	0.07	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	24	0.11	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	25	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	26	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	27	0.05	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	28	0.13	Base Rate Adj	Binary Code	0.
P96	170	EXTERIOR WALL 1	29	0.04	Base Rate Adj	Binary Code	0.
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P96	180	EXTERIOR WALL 2	01	-0.14	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	02	-0.13	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	03	-0.04	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	04	-0.13	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	05	0.03	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	06	0.03	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	07	-0.02	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	08	0.03	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	09	0.03	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	10	0.07	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	11	0.04	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	12	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	13	0.02	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	14	0.04	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	15	0.02	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	16	0.04	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	17	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	18	-0.12	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	19	0.10	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	20	0.12	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	21	0.12	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	22	0.02	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	23	0.07	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	24	0.11	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	25	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	26	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	27	0.05	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	28	0.13	Base Rate Adj	Binary Code	0.
P96	180	EXTERIOR WALL 2	29	0.04	Base Rate Adj	Binary Code	0.
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P96	200	COAL_OR_WOOD_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P96	200	COAL_OR_WOOD_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	200	COAL_OR_WOOD_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P96	205	OIL_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P96	205	OIL_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	205	OIL_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P96	210	GAS_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P96	210	GAS_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	210	GAS_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P96	215	ELECTRIC_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.

**Cost Models Report**  
**KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P96	215	ELECTRIC_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	215	ELECTRIC_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P96	220	SOLAR_ASSISTED_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P96	220	SOLAR_ASSISTED_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	220	SOLAR_ASSISTED_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P96	225	KEROSENE_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P96	225	KEROSENE_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	225	KEROSENE_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P96	230	NONE_HEAT	00	1.00	Base Rate Adj	Binary Code	-99,999.
P96	230	NONE_HEAT	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	230	NONE_HEAT	02	1.20	Base Rate Adj	Binary Code	-99,999.
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P96	625	HEAT_AC_TYPE_HEAT	01	0.00	Base Rate Adj	Binary Code	-99,999.
P96	625	HEAT_AC_TYPE_HEAT	02	0.03	Base Rate Adj	Binary Code	-99,999.
P96	625	HEAT_AC_TYPE_HEAT	03	0.04	Base Rate Adj	Binary Code	-99,999.
P96	625	HEAT_AC_TYPE_HEAT	04	0.04	Base Rate Adj	Binary Code	-99,999.
P96	625	HEAT_AC_TYPE_HEAT	05	0.04	Base Rate Adj	Binary Code	-99,999.
P96	625	HEAT_AC_TYPE_HEAT	06	0.04	Base Rate Adj	Binary Code	-99,999.
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P96	660	INT_WALL_POS1	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	02	1.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	03	1.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	04	1.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	05	1.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	06	1.00	Base Rate Adj	Binary Code	-99,999.
P96	660	INT_WALL_POS1	07	1.00	Base Rate Adj	Binary Code	-99,999.
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P96	661	INT_WALL_POS2	01	1.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	02	1.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	03	1.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	04	1.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	05	1.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	06	1.00	Base Rate Adj	Binary Code	-99,999.
P96	661	INT_WALL_POS2	07	1.00	Base Rate Adj	Binary Code	-99,999.
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P96	20	GRADE	01	-0.25	Muliplier	Binary Code	0.
P96	20	GRADE	02	-0.10	Muliplier	Binary Code	0.
P96	20	GRADE	03	0.00	Muliplier	Binary Code	0.
P96	20	GRADE	04	0.10	Muliplier	Binary Code	0.
P96	20	GRADE	05	0.21	Muliplier	Binary Code	0.
P96	20	GRADE	05A	0.25	Muliplier	Binary Code	0.
P96	20	GRADE	05B	0.27	Muliplier	Binary Code	0.
P96	20	GRADE	06	0.33	Muliplier	Binary Code	0.
P96	20	GRADE	07	0.46	Muliplier	Binary Code	0.
P96	20	GRADE	08	0.61	Muliplier	Binary Code	0.
P96	20	GRADE	09	0.80	Muliplier	Binary Code	0.
P96	20	GRADE	10	1.00	Muliplier	Binary Code	0.
P96	20	GRADE	5A	0.27	Muliplier	Binary Code	0.
P96	20	GRADE	5B	0.27	Muliplier	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List		Data	Adj	Applied	Field	Min
	Order	Description		Coefficient	As:	Type	Val
P99	40	EXTERIOR WALL	01	-0.16	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	02	-0.01	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	03	-0.10	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	04	-0.07	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	05	-0.01	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	06	-0.01	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	07	-0.04	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	08	-0.01	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	09	0.01	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	10	0.03	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	11	0.00	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	12	0.02	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	13	-0.02	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	14	0.00	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	15	-0.05	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	16	0.00	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	17	0.00	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	18	-0.04	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	19	0.04	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	20	0.06	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	21	0.08	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	22	-0.34	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	23	-0.34	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	24	-0.34	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	25	0.01	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	26	0.01	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	27	-0.02	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	28	-0.34	Base Rate Adj	Binary Code	0.
P99	40	EXTERIOR WALL	29	0.00	Base Rate Adj	Binary Code	0.
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P99	45	EXTERIOR WALL 2	01	-0.16	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	02	-0.01	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	03	-0.10	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	04	-0.07	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	05	-0.01	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	06	-0.01	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	07	-0.04	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	08	-0.01	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	09	0.01	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	10	0.03	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	11	0.00	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	12	0.02	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	13	-0.02	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	14	0.00	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	15	-0.05	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	16	0.00	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	17	0.00	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	18	-0.04	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	19	0.04	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	20	0.06	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	21	0.08	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	22	-0.34	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	23	-0.34	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	24	-0.34	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	25	0.01	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	26	0.01	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	27	-0.02	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	28	-0.34	Base Rate Adj	Binary Code	0.
P99	45	EXTERIOR WALL 2	29	0.00	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P99	50	ROOF COVER	01	-0.01	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	02	-0.01	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	03	0.00	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	04	0.00	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	05	0.00	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	06	0.00	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	07	0.01	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	08	0.05	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	09	0.02	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	10	0.02	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	11	0.03	Base Rate Adj	Binary Code	0.
P99	50	ROOF COVER	12	0.02	Base Rate Adj	Binary Code	0.
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P99	90	INTERIOR FLOOR 1	01	-0.10	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	02	-0.06	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	03	-0.05	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	04	-0.05	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	05	-0.03	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	06	-0.03	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	07	-0.05	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	08	-0.01	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	09	-0.01	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	10	0.00	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	11	0.02	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	12	0.02	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	13	0.02	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	14	0.00	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	15	0.02	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	16	0.01	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	17	0.01	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	18	0.02	Base Rate Adj	Binary Code	0.
P99	90	INTERIOR FLOOR 1	19	0.04	Base Rate Adj	Binary Code	0.
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P99	95	INTERIOR FLOOR 2	01	-0.10	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	02	-0.06	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	03	-0.05	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	04	-0.05	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	05	-0.03	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	06	-0.03	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	07	-0.05	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	08	-0.01	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	09	-0.01	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	10	0.00	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	11	0.02	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	12	0.02	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	13	0.02	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	14	0.00	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	15	0.02	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	16	0.01	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	17	0.01	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	18	0.02	Base Rate Adj	Binary Code	0.
P99	95	INTERIOR FLOOR 2	19	0.04	Base Rate Adj	Binary Code	0.
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P99	100	INTERIOR WALL 1	01	-0.17	Base Rate Adj	Binary Code	0.
P99	100	INTERIOR WALL 1	02	-0.07	Base Rate Adj	Binary Code	0.
P99	100	INTERIOR WALL 1	03	0.02	Base Rate Adj	Binary Code	0.
P99	100	INTERIOR WALL 1	04	-0.03	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P99	100	INTERIOR WALL 1	05	0.02	Base Rate Adj	Binary Code	0.
P99	100	INTERIOR WALL 1	06	0.06	Base Rate Adj	Binary Code	0.
P99	100	INTERIOR WALL 1	07	0.02	Base Rate Adj	Binary Code	0.
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P99	105	INTERIOR WALL 2	01	-0.17	Base Rate Adj	Binary Code	0.
P99	105	INTERIOR WALL 2	02	-0.07	Base Rate Adj	Binary Code	0.
P99	105	INTERIOR WALL 2	03	0.02	Base Rate Adj	Binary Code	0.
P99	105	INTERIOR WALL 2	04	-0.03	Base Rate Adj	Binary Code	0.
P99	105	INTERIOR WALL 2	05	0.02	Base Rate Adj	Binary Code	0.
P99	105	INTERIOR WALL 2	06	0.06	Base Rate Adj	Binary Code	0.
P99	105	INTERIOR WALL 2	07	0.02	Base Rate Adj	Binary Code	0.
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P99	120	ROOF STRUCTURE	01	-0.02	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	02	-0.02	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	03	-0.01	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	04	0.00	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	05	0.00	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	06	0.01	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	07	0.00	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	08	0.01	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	09	-0.01	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	10	-0.01	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	11	-0.01	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	12	-0.01	Base Rate Adj	Binary Code	0.
P99	120	ROOF STRUCTURE	13	-0.01	Base Rate Adj	Binary Code	0.
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P99	130	AC TYPE	01	0.00	Base Rate Adj	Binary Code	0.
P99	130	AC TYPE	02	0.04	Base Rate Adj	Binary Code	0.
P99	130	AC TYPE	03	0.04	Base Rate Adj	Binary Code	0.
P99	130	AC TYPE	04	0.00	Base Rate Adj	Binary Code	0.
P99	130	AC TYPE	05	0.00	Base Rate Adj	Binary Code	0.
P99	130	AC TYPE	06	0.00	Base Rate Adj	Binary Code	0.
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P99	205	COAL OR WOOD TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	02	-0.05	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	03	-0.05	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	04	-0.03	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	05	-0.03	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	06	-0.03	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	07	-0.05	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	08	-0.03	Base Rate Adj	Binary Code	0.
P99	205	COAL OR WOOD TYPE	09	-0.05	Base Rate Adj	Binary Code	0.
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P99	210	OIL TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	02	-0.04	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	03	-0.03	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	04	0.00	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	05	0.01	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	06	0.00	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	07	-0.04	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	08	0.00	Base Rate Adj	Binary Code	0.
P99	210	OIL TYPE	09	-0.04	Base Rate Adj	Binary Code	0.
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P99	215	GAS TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P99	215	GAS TYPE	02	-0.04	Base Rate Adj	Binary Code	0.

**Cost Models Report  
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Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P99	215	GAS TYPE	03	-0.03	Base Rate Adj	Binary Code	0.
P99	215	GAS TYPE	04	0.00	Base Rate Adj	Binary Code	0.
P99	215	GAS TYPE	05	0.01	Base Rate Adj	Binary Code	0.
P99	215	GAS TYPE	06	0.00	Base Rate Adj	Binary Code	0.
P99	215	GAS TYPE	07	-0.04	Base Rate Adj	Binary Code	0.
P99	215	GAS TYPE	08	0.00	Base Rate Adj	Binary Code	0.
P99	215	GAS TYPE	09	-0.04	Base Rate Adj	Binary Code	0.
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P99	220	ELECTRIC TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	02	-0.04	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	03	-0.03	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	04	0.00	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	05	0.01	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	06	0.00	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	07	-0.04	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	08	0.00	Base Rate Adj	Binary Code	0.
P99	220	ELECTRIC TYPE	09	-0.04	Base Rate Adj	Binary Code	0.
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P99	225	SOLAR ASSISTED TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	02	-0.04	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	03	-0.02	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	04	0.01	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	05	0.02	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	06	0.01	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	07	-0.04	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	08	0.01	Base Rate Adj	Binary Code	0.
P99	225	SOLAR ASSISTED TYPE	09	-0.04	Base Rate Adj	Binary Code	0.
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P99	230	KEROSENE TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	02	-0.05	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	03	-0.05	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	04	-0.03	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	05	-0.03	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	06	-0.03	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	07	-0.05	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	08	-0.03	Base Rate Adj	Binary Code	0.
P99	230	KEROSENE TYPE	09	-0.05	Base Rate Adj	Binary Code	0.
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P99	235	NONE TYPE	01	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	02	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	03	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	04	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	05	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	06	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	07	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	08	-0.06	Base Rate Adj	Binary Code	0.
P99	235	NONE TYPE	09	-0.06	Base Rate Adj	Binary Code	0.
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P99	355	Zero Bathrms + BEDROOMS	00	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	01	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	02	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	03	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	04	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	05	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	06	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	07	-0.18	Base Rate Adj	Binary Code	0.

**Cost Models Report  
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Code	List		Data	Adj	Applied	Field	Min
	Order	Description		Coefficient	As:	Type	Val
P99	355	Zero Bathrms + BEDROOMS	08	-0.18	Base Rate Adj	Binary Code	0.
P99	355	Zero Bathrms + BEDROOMS	09	-0.18	Base Rate Adj	Binary Code	0.
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P99	360	1/2 Bathroom + BEDROOMS	00	-0.13	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	01	-0.13	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	02	-0.12	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	03	-0.12	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	04	-0.13	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	05	-0.14	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	06	-0.14	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	07	-0.14	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	08	-0.14	Base Rate Adj	Binary Code	0.
P99	360	1/2 Bathroom + BEDROOMS	09	-0.14	Base Rate Adj	Binary Code	0.
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P99	365	1 Bathroom + BEDROOMS	00	-0.08	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	01	-0.08	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	02	-0.05	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	03	-0.04	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	04	-0.04	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	05	-0.05	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	06	-0.06	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	07	-0.06	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	08	-0.06	Base Rate Adj	Binary Code	0.
P99	365	1 Bathroom + BEDROOMS	09	-0.06	Base Rate Adj	Binary Code	0.
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P99	370	1 1/2 Bathrms + BEDROOMS	00	-0.06	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	01	-0.06	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	02	-0.04	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	03	-0.03	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	04	-0.02	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	05	-0.02	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	06	-0.04	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	07	-0.04	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	08	-0.04	Base Rate Adj	Binary Code	0.
P99	370	1 1/2 Bathrms + BEDROOMS	09	-0.04	Base Rate Adj	Binary Code	0.
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P99	375	2 Bathrooms + BEDROOMS	00	-0.04	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	01	-0.04	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	02	-0.01	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	03	0.00	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	04	0.01	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	05	0.01	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	06	-0.01	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	07	-0.01	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	08	-0.01	Base Rate Adj	Binary Code	0.
P99	375	2 Bathrooms + BEDROOMS	09	-0.01	Base Rate Adj	Binary Code	0.
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P99	380	2 1/2 Bathrms + BEDROOMS	00	-0.01	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	01	-0.01	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	02	0.02	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	03	0.03	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	04	0.04	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	05	0.04	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	06	0.02	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	07	0.02	Base Rate Adj	Binary Code	0.
P99	380	2 1/2 Bathrms + BEDROOMS	08	0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report  
KITTEERY, ME**

Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P99	380	2 1/2 Bathrms + BEDROOMS	09	0.02	Base Rate Adj	Binary Code	0.
P99	382	2 Bath 2 Half + BEDROOMS	03	0.07	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	00	0.00	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	01	0.00	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	02	0.04	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	03	0.05	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	04	0.06	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	05	0.06	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	06	0.05	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	07	0.05	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	08	0.05	Base Rate Adj	Binary Code	0.
P99	385	3 Bathrooms + BEDROOMS	09	0.05	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	00	0.01	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	01	0.01	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	02	0.06	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	03	0.07	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	04	0.08	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	05	0.08	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	06	0.08	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	07	0.08	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	08	0.08	Base Rate Adj	Binary Code	0.
P99	390	3 1/2 Bathrms + BEDROOMS	09	0.08	Base Rate Adj	Binary Code	0.
P99	392	3 Bath 2 Half + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	392	3 Bath 2 Half + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	395	4 Bathrooms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	400	4 1/2 Bthrms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
P99	402	4 Bath 2 Half + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.

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Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P99	405	5 Bathrooms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	405	5 Bathrooms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
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P99	410	5 1/2 Bathrms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	410	5 1/2 Bathrms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
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P99	415	6 Bathrooms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	415	6 Bathrooms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
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P99	420	6 1/2 Bathrms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	420	6 1/2 Bathrms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
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P99	425	7 Bathrooms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	425	7 Bathrooms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
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P99	430	7 1/2 Bathrms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.

**Cost Models Report  
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Code	List Order	Description	Data	Adj Coefficient	Applied As:	Field Type	Min Val
P99	430	7 1/2 Bathrms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	430	7 1/2 Bathrms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
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P99	435	8 Bathrooms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	435	8 Bathrooms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
<hr/>							
P99	440	8 1/2 Bathrms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	440	8 1/2 Bathrms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
<hr/>							
P99	445	9+ Bathrooms + BEDROOMS	00	0.02	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	01	0.02	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	02	0.08	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	03	0.09	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	04	0.11	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	05	0.11	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	06	0.11	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	07	0.11	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	08	0.11	Base Rate Adj	Binary Code	0.
P99	445	9+ Bathrooms + BEDROOMS	09	0.11	Base Rate Adj	Binary Code	0.
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P99	70	UNIT QUALITY	01	-0.25	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	02	-0.05	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	03	0.00	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	04	0.10	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	05	0.21	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	05A	0.25	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	05B	0.27	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	06	0.40	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	07	0.46	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	08	0.61	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	09	0.80	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	10	1.00	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	5A	0.27	Muliplier	Binary Code	0.
P99	70	UNIT QUALITY	5B	0.27	Muliplier	Binary Code	0.

Cost Models Report  
KITTERY, ME

List				Adj	Applied	Field	Min
Code	Order	Description	Data	Coefficient	As:	Type	Val

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OUTBUILDING CODES

KITTERY, ME

Code	Description	Sub	Unit	Measure 1	Measure 2	
		Code	Description	Type	Unit Price	Price
BHS1	CMM BTH HSE AV		S.F.	29.00	0.00	0.00
BHS2	CMM BTH HSE GD		S.F.	39.00	0.00	0.00
BHS3	CMM BTH HSE PR		S.F.	23.00	0.00	0.00
BIN1	BINS		S.F.	16.00	0.00	0.00
BIN2	AGRICULTURAL		S.F.	11.00	0.00	0.00
BRN1	BARN - 1 STORY		S.F.	20.00	0.00	0.00
BRN2	1 STORY W/BSMT		S.F.	26.00	0.00	0.00
BRN3	1 STORY W/LOFT		S.F.	26.00	0.00	0.00
BRN4	1 STY LFT&BSMT		S.F.	29.00	0.00	0.00
BRN5	2 STORY		S.F.	29.00	0.00	0.00
BRN6	2 STY W/BSMT		S.F.	31.00	0.00	0.00
BRN7	TOBACCO BARN		S.F.	19.00	0.00	0.00
BRN8	POLE BARN		S.F.	17.00	0.00	0.00
BSS	BOAT STRG/RACK		S.F.	10.51	0.00	0.00
BTH1	BATH HOUSE/CAB		S.F.	20.00	0.00	0.00
BTH2	W/PLUMBING		S.F.	30.00	0.00	0.00
BTHS	BOAT HOUSE		S.F.	20.00	0.00	0.00
BWL1	BOWLING ALLEY		UNIT	26,000.00	0.00	0.00
BWL2	BOWLING W/ELEC		UNIT	31,200.00	0.00	0.00
CAB1	CABIN-MINIMAL		S.F.	20.00	0.00	0.00
CAB2	W/PLUMBING ETC		S.F.	30.00	0.00	0.00
CDK	COMPOSITE DECK		S.F.	7.00	0.00	0.00
CFL1	COMPTR FL		S.F.	16.00	0.00	0.00
CFL2	COMPTR FLR W/H		S.F.	47.00	0.00	0.00
CRN	CORN CRIB		S.F.	4.00	0.00	0.00
DCK1	DOCKS-RES TYPE		S.F.	40.00	0.00	0.00
DCK2	DOCKS-COM TYPE		S.F.	65.00	0.00	0.00
DNT1	DRIVE-IN THTR		SPEAKERS	650.00	0.00	0.00
DNT2	DRIVE-IN THTR		SPEAKERS	900.00	0.00	0.00
FCP	CARPORT		S.F.	12.00	0.00	0.00
FGR1	GARAGE-AVE		S.F.	40.00	0.00	0.00
FGR2	GARAGE-GOOD		S.F.	45.00	0.00	0.00
FGR3	GARAGE-FAIR		S.F.	30.00	0.00	0.00
FGR4	W/LOFT-AVG		S.F.	45.00	0.00	0.00
FGR5	W/LOFT-GOOD		S.F.	50.00	0.00	0.00
FGR6	W/LOFT-FAIR		S.F.	35.00	0.00	0.00
FGR7	W/LOFT APT		S.F.	50.00	0.00	0.00
FGR8	W/BMT		S.F.	45.00	0.00	0.00
FGR9	W/FROG		S.F.	75.00	0.00	0.00
FGRW	W/2NDFL WKSH		S.F.	50.00	0.00	0.00
FN1	FENCE-4' CHAIN		L.F.	12.00	0.00	0.00
FN10	W/O TOP RL-10'		L.F.	21.00	0.00	0.00
FN11	STOCKADE 6'		L.F.	15.00	0.00	0.00
FN2	FENCE-5' CHAIN		L.F.	13.00	0.00	0.00
FN3	FENCE-6' CHAIN		L.F.	17.00	0.00	0.00
FN4	FENCE-8' CHAIN		L.F.	22.00	0.00	0.00
FN5	FENCE-10'CHAIN		L.F.	26.00	0.00	0.00
FN6	W/O TOP RL-4'		L.F.	10.00	0.00	0.00
FN7	W/O TOP RL-5'		L.F.	12.00	0.00	0.00
FN8	W/O TOP RL-6'		L.F.	16.00	0.00	0.00
FN9	W/O TOP RL-8'		L.F.	18.00	0.00	0.00
FNDT	FOUNDATION		UNITS	10,000.00	0.00	0.00
FOP	SCREEN HOUSE		S.F.	22.00	0.00	0.00
GAZ	GAZEBO		S.F.	35.00	0.00	0.00
GRN1	GREEN HOUSE-RS		S.F.	8.00	0.00	0.00
GRN2	COMM GLASS		S.F.	10.00	0.00	0.00
GRN3	COMM PLASTIC		S.F.	4.00	0.00	0.00
HOG	HOG HOUSE		S.F.	5.00	0.00	0.00
IMP	IMPLEMENT SHED		S.F.	9.00	0.00	0.00
KEN1	KENNEL-AVG		S.F.	10.00	0.00	0.00
KEN2	KENNEL-GOOD		S.F.	16.00	0.00	0.00

**OUTBUILDING CODES  
KITTERY, ME**

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
KSK1	KIOSK-SERV STA			S.F.	156.00	0.00	0.00
KSK2	KIOSK BANK			S.F.	234.00	0.00	0.00
LNT	LEAN-TO			S.F.	3.00	0.00	0.00
LT1	LIGHTS-IN W/PL			UNITS	1,040.00	0.00	0.00
LT10	W/DOUBLE LIGHT			UNITS	3,120.00	0.00	0.00
LT11	W/TRIPLE LIGHT			UNITS	4,290.00	0.00	0.00
LT12	W/FOUR LIGHTS			UNITS	5,460.00	0.00	0.00
LT2	W/DOUBLE LIGHT			UNITS	1,690.00	0.00	0.00
LT3	W/TRIPLE LIGHT			UNITS	2,210.00	0.00	0.00
LT4	W/FOUR LIGHTS			UNITS	2,860.00	0.00	0.00
LT5	MERC VAP/FLU			UNITS	1,560.00	0.00	0.00
LT6	W/DOUBLE LIGHT			UNITS	2,210.00	0.00	0.00
LT7	W/TRIPLE LIGHT			UNITS	2,990.00	0.00	0.00
LT8	W/FOUR LIGHTS			UNITS	3,900.00	0.00	0.00
LT9	HGH PRE-SOD PL			UNITS	2,080.00	0.00	0.00
MLK	MILK HOUSE			S.F.	14.00	0.00	0.00
OSP	PARKING SPACE			UNITS	19,000.00	0.00	0.00
PAT1	PATIO-AVG			S.F.	5.00	0.00	0.00
PAT2	PATIO-GOOD			S.F.	11.00	0.00	0.00
PAV1	PAVING-ASPHALT			S.F.	1.76	0.00	0.00
PAV2	PAVING GOOD			S.F.	2.60	0.00	0.00
PDK	POOL DECK			S.F.	10.00	0.00	0.00
PLT1	PLTRY HSE 1 ST			S.F.	14.00	0.00	0.00
PLT2	PLTRY HSE 2 ST			S.F.	24.00	0.00	0.00
PLT3	PLTRY HSE 3 ST			S.F.	35.00	0.00	0.00
PMP1	PUMP-SING HSE			UNITS	3,375.00	0.00	0.00
PMP2	W/BLENDING			UNITS	3,915.00	0.00	0.00
PMP3	SINGLE W ELEC			UNITS	5,738.00	0.00	0.00
PMP4	DOUBLE W ELEC			UNITS	7,763.00	0.00	0.00
PMP5	W/BLENDING			UNITS	8,100.00	0.00	0.00
PMP6	ELECTRONIC			UNITS	10,800.00	0.00	0.00
PMP7	DOUBLE 2-SIDED			UNITS	11,745.00	0.00	0.00
PMP8	TRIPLE 2 SIDED			UNITS	14,850.00	0.00	0.00
RAR	RIDING ARENA			S.F.	14.00	0.00	0.00
RCL	ROOT CELLAR			S.F.	4.00	0.00	0.00
RRR	RAILROAD SPURS			L.F.	68.00	0.00	0.00
SCL1	SCALES-MECHAN			TONS	810.00	0.00	0.00
SCL2	SCALES-ELECT			TONS	1,080.00	0.00	0.00
SCR1	SCREENHOUSE			S.F.	25.00	0.00	0.00
SGN1	SIGN-1 SD W/M			S.F. & HGT	30.00	0.00	0.00
SGN2	DOUBLE SIDED			S.F. & HGT	47.00	0.00	0.00
SGN3	W/INT LIGHTS			S.F. & HGT	104.00	0.00	0.00
SGN4	W/MOTOR & LTS			S.F. & HGT	119.00	0.00	0.00
SHD1	SHED FRAME			S.F.	15.00	0.00	0.00
SHD2	W/LIGHTS ETC			S.F.	16.00	0.00	0.00
SHD3	SHED BELOW AVG			S.F.	9.00	0.00	0.00
SHD4	SHED AVERAGE			S.F.	12.00	0.00	0.00
SHD5	SHED GOOD			S.F.	20.00	0.00	0.00
SHP1	WORK SHOP AVE			S.F.	27.00	0.00	0.00
SHP2	WORK SHOP GOOD			S.F.	32.00	0.00	0.00
SHP3	WORK SHOP POOR			S.F.	22.00	0.00	0.00
SHP4	W/IMPROV AGE			S.F.	32.00	0.00	0.00
SHP5	W/IMPROV GOOD			S.F.	36.00	0.00	0.00
SHP6	W/IMPROV POOR			S.F.	26.00	0.00	0.00
SLO1	SILO-WD OR CNC			DIAXHT	14.00	0.00	0.00
SLO2	PROCELAN			DIAXHT	35.00	0.00	0.00
SLO3	CONCRETE TRNCH			DIAXHT	5.00	0.00	0.00
SOL	SOLAR PANEL			UNITS	0.00	0.00	0.00
SPL1	POOL-INGR CONC			S.F.	45.00	0.00	0.00
SPL2	VINYL/PLASTIC			S.F.	20.00	0.00	0.00
SPL3	GUNITE			S.F.	37.00	0.00	0.00

OUTBUILDING CODES

KITTERY, ME

Code	Description	Sub		Unit		Measure 1	Measure 2
		Code	Description	Type	Unit Price	Price	Price
SPL4	ENDLESS POOL			S.F.	150.00	0.00	0.00
STB1	STABLE			S.F.	19.00	0.00	0.00
STB2	W/IMPROVEMENTS			S.F.	22.00	0.00	0.00
STD	STUDIO			S.F.	70.00	0.00	0.00
STG	2 STY STORAGE	AV		S.F.	32.00	0.00	0.00
STK1	CHIMNEY STK BR			UNITS	500.00	0.00	0.00
STK2	CHIMNEY STK MT			UNITS	300.00	0.00	0.00
TEN	TENNIS COURT			S.F.	4.00	0.00	0.00
TNK1	TANK-UND<3K			GALS	5.00	0.00	0.00
TNK2	TANK 3K-10K			GALS	2.70	0.00	0.00
TNK3	TNK>10000K			GALS	2.43	0.00	0.00
TNK4	COMPRESSED AIR			GALS	5.40	0.00	0.00
TNK5	ELEVATED TANK			GALS	3.38	0.00	0.00
TOT	TOTALIZER			UNITS	945.00	0.00	0.00
UTL	UTILITY BLDG			S.F.	25.00	0.00	0.00
WDK	WOOD DECK			S.F.	16.00	0.00	0.00

## EXTRA FEATURE CODES

## KITTERY, ME

Code	Description	Sub	Unit	Measure 1	Measure 2	
		Code	Description	Type	Unit Price	Price
A/C	AIR CONDITION		UNITS	2.60	0.00	0.00
ATM	AUTOMATC TELLR		UNITS	35,000.00	0.00	0.00
BOX	SAFE DEPOSIT		UNITS	78.00	0.00	0.00
CAP1	CONCRETE APRON		S.F.	14.30	0.00	0.00
CLR1	COOLER		S.F.	26.00	0.00	0.00
CLR2	FREEZER TEMPS		S.F.	36.00	0.00	0.00
CNP1	CANOPY-AVG		S.F.	11.70	0.00	0.00
CNP2	GOOD QUALITY		S.F.	29.00	0.00	0.00
COAP	CONCRETE APRON		S.F.	5.50	0.00	0.00
CRW1	CRNWAY<2K TON		L.F.	130.00	0.00	0.00
CRW2	CRNWAY>2K<10TON		L.F.	182.00	0.00	0.00
CRW3	CRNWAY>10K TON		L.F.	208.00	0.00	0.00
DUW1	DRIVE-UP WINDW		UNITS	7,800.00	0.00	0.00
DUW2	WIDE BAY		UNITS	10,920.00	0.00	0.00
DUW3	W/PNEU TUBE		UNITS	20,800.00	0.00	0.00
DUW4	W/REM SCR&TUBE		UNITS	41,600.00	0.00	0.00
ELV1	ELEV PASS STOP		STOPS	10,000.00	0.00	0.00
ELV2	ELEV FGHT STOP		STOPS	15,000.00	0.00	0.00
FES	FIRE ESCAPE		UNITS	1,300.00	0.00	0.00
FLU1	FLUE-CONCRETE		UNITS	500.00	0.00	0.00
FLU2	BRICK		UNITS	700.00	0.00	0.00
FPL	FIREPLACE		UNITS	2,100.00	0.00	0.00
FPL1	FIREPLACE 1 ST		UNITS	6,700.00	0.00	0.00
FPL2	1.5 STORY CHIM		UNITS	7,200.00	0.00	0.00
FPL3	2 STORY CHIM		UNITS	7,800.00	0.00	0.00
FPO	EXTRA FPL OPEN		UNITS	1,900.00	0.00	0.00
GIR1	GIRDERS LT 12"		L.F.	39.00	0.00	0.00
GIR2	GIRDERS 13"-18		L.F.	49.00	0.00	0.00
GIR3	GIRDERS 19"-24		L.F.	86.00	0.00	0.00
GIR4	GRDRS OVER 24"		L.F.	137.00	0.00	0.00
HRTH	HEARTH		UNITS	1,300.00	0.00	0.00
HTUB	HOT TUB		UNITS	3,500.00	0.00	0.00
KIT	KITCHEN		UNITS	3,000.00	0.00	0.00
LDL1	LOAD LEVELERS		UNITS	3,770.00	0.00	0.00
LDL2	W/MAN FLIP OUT		UNITS	1,170.00	0.00	0.00
LFT1	LIFT-LIGHT		UNITS	6,500.00	0.00	0.00
LFT2	LIFT-HEAVY		UNITS	10,400.00	0.00	0.00
MEZ1	MEZZANINE-UNF		S.F.	12.00	0.00	0.00
MEZ2	FINISHED		S.F.	18.00	0.00	0.00
MEZ3	W/PARTITIONS		S.F.	33.00	0.00	0.00
NDP	NITE DEPOSIT		UNITS	7,800.00	0.00	0.00
PCT	PADDLEBALL CRT		S.F.	4.00	0.00	0.00
RQT	RACQUETBALL		UNITS	19,500.00	0.00	0.00
SAU	SAUNA		S.F.	65.00	0.00	0.00
SNA	SAUNA		S.F.	80.00	0.00	0.00
SPR1	SPRINKLERS-WET		S.F.	1.63	0.00	0.00
SPR2	WET/CONCEALED		S.F.	1.95	0.00	0.00
SPR3	DRY		S.F.	1.95	0.00	0.00
SRM	SUN ROOM		S.F.	125.00	0.00	0.00
SRM1	SUN ROOM		S.F.	150.00	0.00	0.00
VLT1	VAULT-AVG		S.F.	121.00	0.00	0.00
VLT2	VAULT-GOOD		S.F.	150.00	0.00	0.00
VLT3	VAULT-EXCELLNT		S.F.	195.00	0.00	0.00
VLT4	VAULT-POOR		S.F.	72.00	0.00	0.00
WRL	WHIRLPOOL		UNITS	3,500.00	0.00	0.00

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
00	Vacant	--	----	--
01	Residential	A	1950	20
01	Residential	A	1951	19
01	Residential	A	1960	18
01	Residential	A	1970	16
01	Residential	A	1975	15
01	Residential	A	1980	14
01	Residential	A	1984	13
01	Residential	A	1987	12
01	Residential	A	1990	11
01	Residential	A	1994	10
01	Residential	A	1997	9
01	Residential	A	2000	8
01	Residential	A	2006	7
01	Residential	A	2007	6
01	Residential	A	2008	5
01	Residential	A	2009	4
01	Residential	A	2010	3
01	Residential	A	2011	2
01	Residential	A	2012	1
01	Residential	A	2013	0
01	Residential	F	1950	22
01	Residential	F	1951	21
01	Residential	F	1960	20
01	Residential	F	1970	19
01	Residential	F	1975	18
01	Residential	F	1980	17
01	Residential	F	1984	16
01	Residential	F	1987	15
01	Residential	F	1990	14
01	Residential	F	1994	15
01	Residential	F	1997	12
01	Residential	F	2000	10
01	Residential	G	1950	18
01	Residential	G	1951	17
01	Residential	G	1960	16
01	Residential	G	1970	14
01	Residential	G	1975	13
01	Residential	G	1980	12
01	Residential	G	1984	11
01	Residential	G	1987	10
01	Residential	G	1990	9
01	Residential	G	1994	8
01	Residential	G	1997	4
01	Residential	G	2000	2
01	Residential	P	1950	25
01	Residential	P	1951	24
01	Residential	P	1960	23
01	Residential	P	1970	23
01	Residential	P	1975	22
01	Residential	P	1980	21
01	Residential	P	1984	20
01	Residential	P	1987	19
01	Residential	P	1990	18
01	Residential	P	1994	17
01	Residential	VG	1950	16
01	Residential	VG	1951	15
01	Residential	VG	1960	14
01	Residential	VG	1970	12
01	Residential	VG	1975	11
01	Residential	VG	1980	10

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
01	Residential	VG	1984	9
01	Residential	VG	1987	8
01	Residential	VG	1990	7
01	Residential	VG	1994	6
02	Mobile Home	A	1955	85
02	Mobile Home	A	1965	75
02	Mobile Home	A	1975	65
02	Mobile Home	A	1980	55
02	Mobile Home	A	1985	40
02	Mobile Home	A	1990	35
02	Mobile Home	A	1995	30
02	Mobile Home	A	2000	25
02	Mobile Home	A	2005	17
02	Mobile Home	A	2006	14
02	Mobile Home	A	2007	11
02	Mobile Home	A	2008	9
02	Mobile Home	A	2009	7
02	Mobile Home	A	2010	5
02	Mobile Home	A	2011	3
02	Mobile Home	A	2012	2
02	Mobile Home	A	2013	1
02	Mobile Home	F	1955	89
02	Mobile Home	F	1965	79
02	Mobile Home	F	1975	68
02	Mobile Home	F	1980	58
02	Mobile Home	F	1985	42
02	Mobile Home	F	1990	37
02	Mobile Home	F	1995	32
02	Mobile Home	F	2000	26
02	Mobile Home	F	2005	18
02	Mobile Home	F	2006	15
02	Mobile Home	F	2007	12
02	Mobile Home	F	2008	9
02	Mobile Home	F	2009	7
02	Mobile Home	F	2010	5
02	Mobile Home	F	2011	3
02	Mobile Home	F	2012	2
02	Mobile Home	F	2013	1
02	Mobile Home	G	1955	64
02	Mobile Home	G	1965	56
02	Mobile Home	G	1975	48
02	Mobile Home	G	1980	40
02	Mobile Home	G	1985	32
02	Mobile Home	G	1990	28
02	Mobile Home	G	1995	24
02	Mobile Home	G	2000	20
02	Mobile Home	G	2005	14
02	Mobile Home	G	2006	11
02	Mobile Home	G	2007	9
02	Mobile Home	G	2008	7
02	Mobile Home	G	2009	6
02	Mobile Home	G	2010	4
02	Mobile Home	G	2011	3
02	Mobile Home	G	2012	2
02	Mobile Home	G	2013	1
02	Mobile Home	P	1955	88
02	Mobile Home	P	1965	80
02	Mobile Home	P	1975	74
02	Mobile Home	P	1980	59
02	Mobile Home	P	1985	44
02	Mobile Home	P	1990	39

**DEPRECIATION TABLE  
KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
02	Mobile Home	P	1995	33
02	Mobile Home	P	2000	28
02	Mobile Home	P	2005	19
02	Mobile Home	P	2006	15
02	Mobile Home	P	2007	12
02	Mobile Home	P	2008	10
02	Mobile Home	P	2009	8
02	Mobile Home	P	2010	6
02	Mobile Home	P	2011	3
02	Mobile Home	P	2012	2
02	Mobile Home	P	2013	1
02	Mobile Home	VG	1955	48
02	Mobile Home	VG	1965	42
02	Mobile Home	VG	1975	36
02	Mobile Home	VG	1980	30
02	Mobile Home	VG	1985	24
02	Mobile Home	VG	1990	21
02	Mobile Home	VG	1995	18
02	Mobile Home	VG	2000	15
02	Mobile Home	VG	2005	10
02	Mobile Home	VG	2006	8
02	Mobile Home	VG	2007	7
02	Mobile Home	VG	2008	5
02	Mobile Home	VG	2009	4
02	Mobile Home	VG	2010	3
02	Mobile Home	VG	2011	2
02	Mobile Home	VG	2012	1
02	Mobile Home	VG	2013	0
03	Multi-Family	A	1969	44
03	Multi-Family	A	1974	44
03	Multi-Family	A	1976	42
03	Multi-Family	A	1978	42
03	Multi-Family	A	1980	40
03	Multi-Family	A	1982	40
03	Multi-Family	A	1984	38
03	Multi-Family	A	1986	36
03	Multi-Family	A	1988	34
03	Multi-Family	A	1990	32
03	Multi-Family	A	1992	30
03	Multi-Family	A	1993	30
03	Multi-Family	A	1994	28
03	Multi-Family	A	1995	26
03	Multi-Family	A	1996	24
03	Multi-Family	A	1997	24
03	Multi-Family	A	1998	22
03	Multi-Family	A	1999	20
03	Multi-Family	A	2000	20
03	Multi-Family	A	2001	18
03	Multi-Family	A	2002	16
03	Multi-Family	A	2003	16
03	Multi-Family	A	2004	14
03	Multi-Family	A	2005	12
03	Multi-Family	A	2006	12
03	Multi-Family	A	2007	10
03	Multi-Family	A	2008	8
03	Multi-Family	A	2009	6
03	Multi-Family	A	2010	4
03	Multi-Family	A	2011	4
03	Multi-Family	A	2012	2
03	Multi-Family	A	2013	2
03	Multi-Family	E	1973	26

DEPRECIATION TABLE

KITTERY, ME

Model	Description	Code	Effective	
			Age	Age
03	Multi-Family	E	1974	26
03	Multi-Family	E	1976	24
03	Multi-Family	E	1978	24
03	Multi-Family	E	1980	22
03	Multi-Family	E	1982	22
03	Multi-Family	E	1984	20
03	Multi-Family	E	1986	18
03	Multi-Family	E	1988	16
03	Multi-Family	E	1990	14
03	Multi-Family	E	1992	12
03	Multi-Family	E	1993	12
03	Multi-Family	E	1994	10
03	Multi-Family	E	1995	8
03	Multi-Family	E	1996	6
03	Multi-Family	E	1997	6
03	Multi-Family	E	1998	4
03	Multi-Family	E	1999	2
03	Multi-Family	E	2000	2
03	Multi-Family	E	2001	2
03	Multi-Family	E	2002	0
03	Multi-Family	E	2003	0
03	Multi-Family	E	2004	0
03	Multi-Family	E	2005	0
03	Multi-Family	E	2006	0
03	Multi-Family	E	2007	0
03	Multi-Family	E	2008	0
03	Multi-Family	E	2009	0
03	Multi-Family	E	2010	0
03	Multi-Family	E	2011	0
03	Multi-Family	E	2012	0
03	Multi-Family	E	2013	0
03	Multi-Family	F	1973	50
03	Multi-Family	F	1974	50
03	Multi-Family	F	1976	48
03	Multi-Family	F	1978	48
03	Multi-Family	F	1980	46
03	Multi-Family	F	1982	46
03	Multi-Family	F	1984	44
03	Multi-Family	F	1986	42
03	Multi-Family	F	1988	40
03	Multi-Family	F	1990	38
03	Multi-Family	F	1992	36
03	Multi-Family	F	1993	36
03	Multi-Family	F	1994	34
03	Multi-Family	F	1995	32
03	Multi-Family	F	1996	30
03	Multi-Family	F	1997	30
03	Multi-Family	F	1998	28
03	Multi-Family	F	1999	26
03	Multi-Family	F	2000	26
03	Multi-Family	F	2001	24
03	Multi-Family	F	2002	22
03	Multi-Family	F	2003	22
03	Multi-Family	F	2004	20
03	Multi-Family	F	2005	18
03	Multi-Family	F	2006	18
03	Multi-Family	F	2007	16
03	Multi-Family	F	2008	14
03	Multi-Family	F	2009	12
03	Multi-Family	F	2010	10
03	Multi-Family	F	2011	10

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
03	Multi-Family	F	2012	8
03	Multi-Family	F	2013	8
03	Multi-Family	G	1973	38
03	Multi-Family	G	1974	38
03	Multi-Family	G	1976	36
03	Multi-Family	G	1978	36
03	Multi-Family	G	1980	34
03	Multi-Family	G	1982	34
03	Multi-Family	G	1984	32
03	Multi-Family	G	1986	30
03	Multi-Family	G	1988	28
03	Multi-Family	G	1990	26
03	Multi-Family	G	1992	24
03	Multi-Family	G	1993	24
03	Multi-Family	G	1994	22
03	Multi-Family	G	1995	20
03	Multi-Family	G	1996	18
03	Multi-Family	G	1997	18
03	Multi-Family	G	1998	16
03	Multi-Family	G	1999	14
03	Multi-Family	G	2000	14
03	Multi-Family	G	2001	12
03	Multi-Family	G	2002	10
03	Multi-Family	G	2003	10
03	Multi-Family	G	2004	8
03	Multi-Family	G	2005	6
03	Multi-Family	G	2006	6
03	Multi-Family	G	2007	4
03	Multi-Family	G	2008	2
03	Multi-Family	G	2009	2
03	Multi-Family	G	2010	2
03	Multi-Family	G	2011	0
03	Multi-Family	G	2012	0
03	Multi-Family	G	2013	0
03	Multi-Family	P	1973	56
03	Multi-Family	P	1974	56
03	Multi-Family	P	1976	54
03	Multi-Family	P	1978	54
03	Multi-Family	P	1980	52
03	Multi-Family	P	1982	52
03	Multi-Family	P	1984	50
03	Multi-Family	P	1986	48
03	Multi-Family	P	1988	46
03	Multi-Family	P	1990	44
03	Multi-Family	P	1992	42
03	Multi-Family	P	1993	42
03	Multi-Family	P	1994	40
03	Multi-Family	P	1995	38
03	Multi-Family	P	1996	36
03	Multi-Family	P	1997	36
03	Multi-Family	P	1998	34
03	Multi-Family	P	1999	32
03	Multi-Family	P	2000	32
03	Multi-Family	P	2001	30
03	Multi-Family	P	2002	28
03	Multi-Family	P	2003	28
03	Multi-Family	P	2004	26
03	Multi-Family	P	2005	24
03	Multi-Family	P	2006	24
03	Multi-Family	P	2007	22
03	Multi-Family	P	2008	20

**DEPRECIATION TABLE  
KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
03	Multi-Family	P	2009	18
03	Multi-Family	P	2010	16
03	Multi-Family	P	2011	14
03	Multi-Family	P	2012	12
03	Multi-Family	P	2013	12
03	Multi-Family	VG	1973	32
03	Multi-Family	VG	1974	32
03	Multi-Family	VG	1976	30
03	Multi-Family	VG	1978	30
03	Multi-Family	VG	1980	28
03	Multi-Family	VG	1982	28
03	Multi-Family	VG	1984	26
03	Multi-Family	VG	1986	24
03	Multi-Family	VG	1988	22
03	Multi-Family	VG	1990	20
03	Multi-Family	VG	1992	18
03	Multi-Family	VG	1993	18
03	Multi-Family	VG	1994	16
03	Multi-Family	VG	1995	14
03	Multi-Family	VG	1996	12
03	Multi-Family	VG	1997	12
03	Multi-Family	VG	1998	10
03	Multi-Family	VG	1999	8
03	Multi-Family	VG	2001	6
03	Multi-Family	VG	2002	4
03	Multi-Family	VG	2003	4
03	Multi-Family	VG	2004	2
03	Multi-Family	VG	2005	2
03	Multi-Family	VG	2006	2
03	Multi-Family	VG	2007	0
03	Multi-Family	VG	2008	0
03	Multi-Family	VG	2009	0
03	Multi-Family	VG	2010	0
03	Multi-Family	VG	2011	0
03	Multi-Family	VG	2012	0
03	Multi-Family	VG	2013	0
03	Multi-Family	VP	1973	64
03	Multi-Family	VP	1974	64
03	Multi-Family	VP	1976	62
03	Multi-Family	VP	1978	62
03	Multi-Family	VP	1980	60
03	Multi-Family	VP	1982	60
03	Multi-Family	VP	1984	58
03	Multi-Family	VP	1986	56
03	Multi-Family	VP	1988	54
03	Multi-Family	VP	1990	52
03	Multi-Family	VP	1992	50
03	Multi-Family	VP	1993	50
03	Multi-Family	VP	1994	48
03	Multi-Family	VP	1995	46
03	Multi-Family	VP	1996	44
03	Multi-Family	VP	1997	44
03	Multi-Family	VP	1998	42
03	Multi-Family	VP	1999	40
03	Multi-Family	VP	2000	40
03	Multi-Family	VP	2001	38
03	Multi-Family	VP	2002	36
03	Multi-Family	VP	2003	36
03	Multi-Family	VP	2004	34
03	Multi-Family	VP	2005	32
03	Multi-Family	VP	2006	32

DEPRECIATION TABLE

KITTERY, ME

Effective

Model	Description	Code	Age	Age
03	Multi-Family	VP	2007	30
03	Multi-Family	VP	2008	28
03	Multi-Family	VP	2009	26
03	Multi-Family	VP	2010	24
03	Multi-Family	VP	2011	22
03	Multi-Family	VP	2012	20
03	Multi-Family	VP	2013	20
04	Condo Main	-	----	---
05	Res Condo	A	1950	20
05	Res Condo	A	1951	19
05	Res Condo	A	1960	18
05	Res Condo	A	1970	16
05	Res Condo	A	1975	15
05	Res Condo	A	1980	14
05	Res Condo	A	1984	13
05	Res Condo	A	1987	12
05	Res Condo	A	1990	11
05	Res Condo	A	1994	10
05	Res Condo	A	1997	9
05	Res Condo	A	2000	8
05	Res Condo	A	2006	7
05	Res Condo	A	2007	6
05	Res Condo	A	2008	5
05	Res Condo	A	2009	4
05	Res Condo	A	2010	3
05	Res Condo	A	2011	2
05	Res Condo	A	2012	1
05	Res Condo	A	2013	0
05	Res Condo	F	1950	22
05	Res Condo	F	1951	21
05	Res Condo	F	1960	20
05	Res Condo	F	1970	19
05	Res Condo	F	1975	18
05	Res Condo	F	1980	17
05	Res Condo	F	1984	16
05	Res Condo	F	1987	15
05	Res Condo	F	1990	14
05	Res Condo	F	1994	15
05	Res Condo	F	1997	12
05	Res Condo	F	2000	10
05	Res Condo	G	1950	18
05	Res Condo	G	1951	17
05	Res Condo	G	1960	16
05	Res Condo	G	1970	14
05	Res Condo	G	1975	13
05	Res Condo	G	1980	12
05	Res Condo	G	1984	11
05	Res Condo	G	1987	10
05	Res Condo	G	1990	9
05	Res Condo	G	1994	8
05	Res Condo	G	1997	4
05	Res Condo	G	2000	2
05	Res Condo	P	1950	25
05	Res Condo	P	1951	24
05	Res Condo	P	1960	23
05	Res Condo	P	1970	23
05	Res Condo	P	1975	22
05	Res Condo	P	1980	21
05	Res Condo	P	1984	20
05	Res Condo	P	1987	19
05	Res Condo	P	1990	18

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
05	Res Condo	P	1994	17
05	Res Condo	VG	1950	16
05	Res Condo	VG	1951	15
05	Res Condo	VG	1960	14
05	Res Condo	VG	1970	12
05	Res Condo	VG	1975	11
05	Res Condo	VG	1980	10
05	Res Condo	VG	1984	9
05	Res Condo	VG	1987	8
05	Res Condo	VG	1990	7
05	Res Condo	VG	1994	6
06	Com Condo	A	1969	22
06	Com Condo	A	1974	22
06	Com Condo	A	1976	21
06	Com Condo	A	1978	21
06	Com Condo	A	1980	20
06	Com Condo	A	1982	20
06	Com Condo	A	1984	19
06	Com Condo	A	1986	18
06	Com Condo	A	1988	17
06	Com Condo	A	1990	16
06	Com Condo	A	1992	15
06	Com Condo	A	1993	15
06	Com Condo	A	1994	14
06	Com Condo	A	1995	13
06	Com Condo	A	1996	12
06	Com Condo	A	1997	12
06	Com Condo	A	1998	11
06	Com Condo	A	1999	10
06	Com Condo	A	2000	10
06	Com Condo	A	2001	9
06	Com Condo	A	2002	8
06	Com Condo	A	2003	8
06	Com Condo	A	2004	7
06	Com Condo	A	2005	6
06	Com Condo	A	2006	6
06	Com Condo	A	2007	5
06	Com Condo	A	2008	4
06	Com Condo	A	2009	3
06	Com Condo	A	2010	2
06	Com Condo	A	2011	2
06	Com Condo	A	2012	1
06	Com Condo	A	2013	1
06	Com Condo	E	1973	13
06	Com Condo	E	1974	13
06	Com Condo	E	1976	12
06	Com Condo	E	1978	12
06	Com Condo	E	1980	11
06	Com Condo	E	1982	11
06	Com Condo	E	1984	10
06	Com Condo	E	1986	9
06	Com Condo	E	1988	8
06	Com Condo	E	1990	7
06	Com Condo	E	1992	6
06	Com Condo	E	1993	6
06	Com Condo	E	1994	5
06	Com Condo	E	1995	4
06	Com Condo	E	1996	3
06	Com Condo	E	1997	3
06	Com Condo	E	1998	2
06	Com Condo	E	1999	1

**DEPRECIATION TABLE  
KITTEERY, ME**

Model	Description	Code	Effective	
			Age	Age
06	Com Condo	E	2000	1
06	Com Condo	E	2001	1
06	Com Condo	E	2002	0
06	Com Condo	E	2003	0
06	Com Condo	E	2004	0
06	Com Condo	E	2005	0
06	Com Condo	E	2006	0
06	Com Condo	E	2007	0
06	Com Condo	E	2008	0
06	Com Condo	E	2009	0
06	Com Condo	E	2010	0
06	Com Condo	E	2011	0
06	Com Condo	E	2012	0
06	Com Condo	E	2013	0
06	Com Condo	F	1973	25
06	Com Condo	F	1974	25
06	Com Condo	F	1976	24
06	Com Condo	F	1978	24
06	Com Condo	F	1980	23
06	Com Condo	F	1982	23
06	Com Condo	F	1984	22
06	Com Condo	F	1986	21
06	Com Condo	F	1988	20
06	Com Condo	F	1990	19
06	Com Condo	F	1992	18
06	Com Condo	F	1993	18
06	Com Condo	F	1994	17
06	Com Condo	F	1995	16
06	Com Condo	F	1996	15
06	Com Condo	F	1997	15
06	Com Condo	F	1998	14
06	Com Condo	F	1999	13
06	Com Condo	F	2000	13
06	Com Condo	F	2001	12
06	Com Condo	F	2002	11
06	Com Condo	F	2003	11
06	Com Condo	F	2004	10
06	Com Condo	F	2005	9
06	Com Condo	F	2006	9
06	Com Condo	F	2007	8
06	Com Condo	F	2008	7
06	Com Condo	F	2009	6
06	Com Condo	F	2010	5
06	Com Condo	F	2011	5
06	Com Condo	F	2012	4
06	Com Condo	F	2013	4
06	Com Condo	G	1973	19
06	Com Condo	G	1974	19
06	Com Condo	G	1976	18
06	Com Condo	G	1978	18
06	Com Condo	G	1980	17
06	Com Condo	G	1982	17
06	Com Condo	G	1984	16
06	Com Condo	G	1986	15
06	Com Condo	G	1988	14
06	Com Condo	G	1990	13
06	Com Condo	G	1992	12
06	Com Condo	G	1993	12
06	Com Condo	G	1994	11
06	Com Condo	G	1995	10
06	Com Condo	G	1996	9

**DEPRECIATION TABLE  
KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
06	Com Condo	G	1997	9
06	Com Condo	G	1998	8
06	Com Condo	G	1999	7
06	Com Condo	G	2000	7
06	Com Condo	G	2001	6
06	Com Condo	G	2002	5
06	Com Condo	G	2003	5
06	Com Condo	G	2004	4
06	Com Condo	G	2005	3
06	Com Condo	G	2006	3
06	Com Condo	G	2007	2
06	Com Condo	G	2008	1
06	Com Condo	G	2009	1
06	Com Condo	G	2010	1
06	Com Condo	G	2011	0
06	Com Condo	G	2012	0
06	Com Condo	G	2013	0
06	Com Condo	P	1973	28
06	Com Condo	P	1974	28
06	Com Condo	P	1976	27
06	Com Condo	P	1978	27
06	Com Condo	P	1980	26
06	Com Condo	P	1982	26
06	Com Condo	P	1984	25
06	Com Condo	P	1986	24
06	Com Condo	P	1988	23
06	Com Condo	P	1990	22
06	Com Condo	P	1992	21
06	Com Condo	P	1993	21
06	Com Condo	P	1994	20
06	Com Condo	P	1995	19
06	Com Condo	P	1996	18
06	Com Condo	P	1997	18
06	Com Condo	P	1998	17
06	Com Condo	P	1999	16
06	Com Condo	P	2000	16
06	Com Condo	P	2001	15
06	Com Condo	P	2002	14
06	Com Condo	P	2003	14
06	Com Condo	P	2004	13
06	Com Condo	P	2005	12
06	Com Condo	P	2006	12
06	Com Condo	P	2007	11
06	Com Condo	P	2008	10
06	Com Condo	P	2009	9
06	Com Condo	P	2010	8
06	Com Condo	P	2011	7
06	Com Condo	P	2012	6
06	Com Condo	P	2013	6
06	Com Condo	VG	1973	16
06	Com Condo	VG	1974	16
06	Com Condo	VG	1976	15
06	Com Condo	VG	1978	15
06	Com Condo	VG	1980	14
06	Com Condo	VG	1982	14
06	Com Condo	VG	1984	13
06	Com Condo	VG	1986	12
06	Com Condo	VG	1988	11
06	Com Condo	VG	1990	10
06	Com Condo	VG	1992	9
06	Com Condo	VG	1993	9

**DEPRECIATION TABLE  
KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
06	Com Condo	VG	1994	8
06	Com Condo	VG	1995	7
06	Com Condo	VG	1996	6
06	Com Condo	VG	1997	6
06	Com Condo	VG	1998	5
06	Com Condo	VG	1999	4
06	Com Condo	VG	2001	3
06	Com Condo	VG	2002	2
06	Com Condo	VG	2003	2
06	Com Condo	VG	2004	1
06	Com Condo	VG	2005	1
06	Com Condo	VG	2006	1
06	Com Condo	VG	2007	0
06	Com Condo	VG	2008	0
06	Com Condo	VG	2009	0
06	Com Condo	VG	2010	0
06	Com Condo	VG	2011	0
06	Com Condo	VG	2012	0
06	Com Condo	VG	2013	0
06	Com Condo	VP	1973	32
06	Com Condo	VP	1974	32
06	Com Condo	VP	1976	31
06	Com Condo	VP	1978	31
06	Com Condo	VP	1980	30
06	Com Condo	VP	1982	30
06	Com Condo	VP	1984	29
06	Com Condo	VP	1986	28
06	Com Condo	VP	1988	27
06	Com Condo	VP	1990	26
06	Com Condo	VP	1992	25
06	Com Condo	VP	1993	25
06	Com Condo	VP	1994	24
06	Com Condo	VP	1995	23
06	Com Condo	VP	1996	22
06	Com Condo	VP	1997	22
06	Com Condo	VP	1998	21
06	Com Condo	VP	1999	20
06	Com Condo	VP	2000	20
06	Com Condo	VP	2001	19
06	Com Condo	VP	2002	18
06	Com Condo	VP	2003	18
06	Com Condo	VP	2004	17
06	Com Condo	VP	2005	16
06	Com Condo	VP	2006	16
06	Com Condo	VP	2007	15
06	Com Condo	VP	2008	14
06	Com Condo	VP	2009	12
06	Com Condo	VP	2010	12
06	Com Condo	VP	2011	11
06	Com Condo	VP	2012	10
06	Com Condo	VP	2013	10
94	ComPartitioned	A	1969	22
94	ComPartitioned	A	1974	22
94	ComPartitioned	A	1976	21
94	ComPartitioned	A	1978	21
94	ComPartitioned	A	1980	20
94	ComPartitioned	A	1982	20
94	ComPartitioned	A	1984	19
94	ComPartitioned	A	1986	18
94	ComPartitioned	A	1988	17
94	ComPartitioned	A	1990	16

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effectiva	
			Age	Age
94	ComPartitioned	A	1992	15
94	ComPartitioned	A	1993	15
94	ComPartitioned	A	1994	14
94	ComPartitioned	A	1995	13
94	ComPartitioned	A	1996	12
94	ComPartitioned	A	1997	12
94	ComPartitioned	A	1998	11
94	ComPartitioned	A	1999	10
94	ComPartitioned	A	2000	10
94	ComPartitioned	A	2001	9
94	ComPartitioned	A	2002	8
94	ComPartitioned	A	2003	8
94	ComPartitioned	A	2004	7
94	ComPartitioned	A	2005	6
94	ComPartitioned	A	2006	6
94	ComPartitioned	A	2007	5
94	ComPartitioned	A	2008	4
94	ComPartitioned	A	2009	3
94	ComPartitioned	A	2010	2
94	ComPartitioned	A	2011	2
94	ComPartitioned	A	2012	1
94	ComPartitioned	A	2013	1
94	ComPartitioned	E	1973	13
94	ComPartitioned	E	1974	13
94	ComPartitioned	E	1976	12
94	ComPartitioned	E	1978	12
94	ComPartitioned	E	1980	11
94	ComPartitioned	E	1982	11
94	ComPartitioned	E	1984	10
94	ComPartitioned	E	1986	9
94	ComPartitioned	E	1988	8
94	ComPartitioned	E	1990	7
94	ComPartitioned	E	1992	6
94	ComPartitioned	E	1993	6
94	ComPartitioned	E	1994	5
94	ComPartitioned	E	1995	4
94	ComPartitioned	E	1996	3
94	ComPartitioned	E	1997	3
94	ComPartitioned	E	1998	2
94	ComPartitioned	E	1999	1
94	ComPartitioned	E	2000	1
94	ComPartitioned	E	2001	1
94	ComPartitioned	E	2002	0
94	ComPartitioned	E	2003	0
94	ComPartitioned	E	2004	0
94	ComPartitioned	E	2005	0
94	ComPartitioned	E	2006	0
94	ComPartitioned	E	2007	0
94	ComPartitioned	E	2008	0
94	ComPartitioned	E	2009	0
94	ComPartitioned	E	2010	0
94	ComPartitioned	E	2011	0
94	ComPartitioned	E	2012	0
94	ComPartitioned	E	2013	0
94	ComPartitioned	F	1973	25
94	ComPartitioned	F	1974	25
94	ComPartitioned	F	1976	24
94	ComPartitioned	F	1978	24
94	ComPartitioned	F	1980	23
94	ComPartitioned	F	1982	23
94	ComPartitioned	F	1984	22

**DEPRECIATION TABLE  
KITTEERY, ME**

Model	Description	Code	Effective	
			Age	Age
94	ComPartitioned	F	1986	21
94	ComPartitioned	F	1988	20
94	ComPartitioned	F	1990	19
94	ComPartitioned	F	1992	18
94	ComPartitioned	F	1993	18
94	ComPartitioned	F	1994	17
94	ComPartitioned	F	1995	16
94	ComPartitioned	F	1996	15
94	ComPartitioned	F	1997	15
94	ComPartitioned	F	1998	14
94	ComPartitioned	F	1999	13
94	ComPartitioned	F	2000	13
94	ComPartitioned	F	2001	12
94	ComPartitioned	F	2002	11
94	ComPartitioned	F	2003	11
94	ComPartitioned	F	2004	10
94	ComPartitioned	F	2005	9
94	ComPartitioned	F	2006	9
94	ComPartitioned	F	2007	8
94	ComPartitioned	F	2008	7
94	ComPartitioned	F	2009	6
94	ComPartitioned	F	2010	5
94	ComPartitioned	F	2011	5
94	ComPartitioned	F	2012	4
94	ComPartitioned	F	2013	4
94	ComPartitioned	G	1973	19
94	ComPartitioned	G	1974	19
94	ComPartitioned	G	1976	18
94	ComPartitioned	G	1978	18
94	ComPartitioned	G	1980	17
94	ComPartitioned	G	1982	17
94	ComPartitioned	G	1984	16
94	ComPartitioned	G	1986	15
94	ComPartitioned	G	1988	14
94	ComPartitioned	G	1990	13
94	ComPartitioned	G	1992	12
94	ComPartitioned	G	1993	12
94	ComPartitioned	G	1994	11
94	ComPartitioned	G	1995	10
94	ComPartitioned	G	1996	9
94	ComPartitioned	G	1997	9
94	ComPartitioned	G	1998	8
94	ComPartitioned	G	1999	7
94	ComPartitioned	G	2000	7
94	ComPartitioned	G	2001	6
94	ComPartitioned	G	2002	5
94	ComPartitioned	G	2003	5
94	ComPartitioned	G	2004	4
94	ComPartitioned	G	2005	3
94	ComPartitioned	G	2006	3
94	ComPartitioned	G	2007	2
94	ComPartitioned	G	2008	1
94	ComPartitioned	G	2009	1
94	ComPartitioned	G	2010	1
94	ComPartitioned	G	2011	0
94	ComPartitioned	G	2012	0
94	ComPartitioned	G	2013	0
94	ComPartitioned	P	1973	28
94	ComPartitioned	P	1974	28
94	ComPartitioned	P	1976	27
94	ComPartitioned	P	1978	27

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
94	ComPartitioned	P	1980	26
94	ComPartitioned	P	1982	26
94	ComPartitioned	P	1984	25
94	ComPartitioned	P	1986	24
94	ComPartitioned	P	1988	23
94	ComPartitioned	P	1990	22
94	ComPartitioned	P	1992	21
94	ComPartitioned	P	1993	21
94	ComPartitioned	P	1994	20
94	ComPartitioned	P	1995	19
94	ComPartitioned	P	1996	18
94	ComPartitioned	P	1997	18
94	ComPartitioned	P	1998	17
94	ComPartitioned	P	1999	16
94	ComPartitioned	P	2000	16
94	ComPartitioned	P	2001	15
94	ComPartitioned	P	2002	14
94	ComPartitioned	P	2003	14
94	ComPartitioned	P	2004	13
94	ComPartitioned	P	2005	12
94	ComPartitioned	P	2006	12
94	ComPartitioned	P	2007	11
94	ComPartitioned	P	2008	10
94	ComPartitioned	P	2009	9
94	ComPartitioned	P	2010	8
94	ComPartitioned	P	2011	7
94	ComPartitioned	P	2012	6
94	ComPartitioned	P	2013	6
94	ComPartitioned	VG	1973	16
94	ComPartitioned	VG	1974	16
94	ComPartitioned	VG	1976	15
94	ComPartitioned	VG	1978	15
94	ComPartitioned	VG	1980	14
94	ComPartitioned	VG	1982	14
94	ComPartitioned	VG	1984	13
94	ComPartitioned	VG	1986	12
94	ComPartitioned	VG	1988	11
94	ComPartitioned	VG	1990	10
94	ComPartitioned	VG	1992	9
94	ComPartitioned	VG	1993	9
94	ComPartitioned	VG	1994	8
94	ComPartitioned	VG	1995	7
94	ComPartitioned	VG	1996	6
94	ComPartitioned	VG	1997	6
94	ComPartitioned	VG	1998	5
94	ComPartitioned	VG	1999	4
94	ComPartitioned	VG	2001	3
94	ComPartitioned	VG	2002	2
94	ComPartitioned	VG	2003	2
94	ComPartitioned	VG	2004	1
94	ComPartitioned	VG	2005	1
94	ComPartitioned	VG	2006	1
94	ComPartitioned	VG	2007	0
94	ComPartitioned	VG	2008	0
94	ComPartitioned	VG	2009	0
94	ComPartitioned	VG	2010	0
94	ComPartitioned	VG	2011	0
94	ComPartitioned	VG	2012	0
94	ComPartitioned	VG	2013	0
94	ComPartitioned	VP	1973	32
94	ComPartitioned	VP	1974	32

**DEPRECIATION TABLE  
KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
94	ComPartitioned	VP	1976	31
94	ComPartitioned	VP	1978	31
94	ComPartitioned	VP	1980	30
94	ComPartitioned	VP	1982	30
94	ComPartitioned	VP	1984	29
94	ComPartitioned	VP	1986	28
94	ComPartitioned	VP	1988	27
94	ComPartitioned	VP	1990	26
94	ComPartitioned	VP	1992	25
94	ComPartitioned	VP	1993	25
94	ComPartitioned	VP	1994	24
94	ComPartitioned	VP	1995	23
94	ComPartitioned	VP	1996	22
94	ComPartitioned	VP	1997	22
94	ComPartitioned	VP	1998	21
94	ComPartitioned	VP	1999	20
94	ComPartitioned	VP	2000	20
94	ComPartitioned	VP	2001	19
94	ComPartitioned	VP	2002	18
94	ComPartitioned	VP	2003	18
94	ComPartitioned	VP	2004	17
94	ComPartitioned	VP	2005	16
94	ComPartitioned	VP	2006	16
94	ComPartitioned	VP	2007	15
94	ComPartitioned	VP	2008	14
94	ComPartitioned	VP	2009	12
94	ComPartitioned	VP	2010	12
94	ComPartitioned	VP	2011	11
94	ComPartitioned	VP	2012	10
94	ComPartitioned	VP	2013	10
95	Serv Station	A	1969	22
95	Serv Station	A	1974	22
95	Serv Station	A	1976	21
95	Serv Station	A	1978	21
95	Serv Station	A	1980	20
95	Serv Station	A	1982	20
95	Serv Station	A	1984	19
95	Serv Station	A	1986	18
95	Serv Station	A	1988	17
95	Serv Station	A	1990	16
95	Serv Station	A	1992	15
95	Serv Station	A	1993	15
95	Serv Station	A	1994	14
95	Serv Station	A	1995	13
95	Serv Station	A	1996	12
95	Serv Station	A	1997	12
95	Serv Station	A	1998	11
95	Serv Station	A	1999	10
95	Serv Station	A	2000	10
95	Serv Station	A	2001	9
95	Serv Station	A	2002	8
95	Serv Station	A	2003	8
95	Serv Station	A	2004	7
95	Serv Station	A	2005	6
95	Serv Station	A	2006	6
95	Serv Station	A	2007	5
95	Serv Station	A	2008	4
95	Serv Station	A	2009	3
95	Serv Station	A	2010	2
95	Serv Station	A	2011	2
95	Serv Station	A	2012	1

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
95	Serv Station	A	2013	1
95	Serv Station	E	1973	13
95	Serv Station	E	1974	13
95	Serv Station	E	1976	12
95	Serv Station	E	1978	12
95	Serv Station	E	1980	11
95	Serv Station	E	1982	11
95	Serv Station	E	1984	10
95	Serv Station	E	1986	9
95	Serv Station	E	1988	8
95	Serv Station	E	1990	7
95	Serv Station	E	1992	6
95	Serv Station	E	1993	6
95	Serv Station	E	1994	5
95	Serv Station	E	1995	4
95	Serv Station	E	1996	3
95	Serv Station	E	1997	3
95	Serv Station	E	1998	2
95	Serv Station	E	1999	1
95	Serv Station	E	2000	1
95	Serv Station	E	2001	1
95	Serv Station	E	2002	0
95	Serv Station	E	2003	0
95	Serv Station	E	2004	0
95	Serv Station	E	2005	0
95	Serv Station	E	2006	0
95	Serv Station	E	2007	0
95	Serv Station	E	2008	0
95	Serv Station	E	2009	0
95	Serv Station	E	2010	0
95	Serv Station	E	2011	0
95	Serv Station	E	2012	0
95	Serv Station	E	2013	0
95	Serv Station	F	1973	25
95	Serv Station	F	1974	25
95	Serv Station	F	1976	24
95	Serv Station	F	1978	24
95	Serv Station	F	1980	23
95	Serv Station	F	1982	23
95	Serv Station	F	1984	22
95	Serv Station	F	1986	21
95	Serv Station	F	1988	20
95	Serv Station	F	1990	19
95	Serv Station	F	1992	18
95	Serv Station	F	1993	18
95	Serv Station	F	1994	17
95	Serv Station	F	1995	16
95	Serv Station	F	1996	15
95	Serv Station	F	1997	15
95	Serv Station	F	1998	14
95	Serv Station	F	1999	13
95	Serv Station	F	2000	13
95	Serv Station	F	2001	12
95	Serv Station	F	2002	11
95	Serv Station	F	2003	11
95	Serv Station	F	2004	10
95	Serv Station	F	2005	9
95	Serv Station	F	2006	9
95	Serv Station	F	2007	8
95	Serv Station	F	2008	7
95	Serv Station	F	2009	6

DEPRECIATION TABLE

KITTERY, ME

Model	Description	Code	Effective	
			Age	Age
95	Serv Station	F	2010	5
95	Serv Station	F	2011	5
95	Serv Station	F	2012	4
95	Serv Station	F	2013	4
95	Serv Station	G	1973	19
95	Serv Station	G	1974	19
95	Serv Station	G	1976	18
95	Serv Station	G	1978	18
95	Serv Station	G	1980	17
95	Serv Station	G	1982	17
95	Serv Station	G	1984	16
95	Serv Station	G	1986	15
95	Serv Station	G	1988	14
95	Serv Station	G	1990	13
95	Serv Station	G	1992	12
95	Serv Station	G	1993	12
95	Serv Station	G	1994	11
95	Serv Station	G	1995	10
95	Serv Station	G	1996	9
95	Serv Station	G	1997	9
95	Serv Station	G	1998	8
95	Serv Station	G	1999	7
95	Serv Station	G	2000	7
95	Serv Station	G	2001	6
95	Serv Station	G	2002	5
95	Serv Station	G	2003	5
95	Serv Station	G	2004	4
95	Serv Station	G	2005	3
95	Serv Station	G	2006	3
95	Serv Station	G	2007	2
95	Serv Station	G	2008	1
95	Serv Station	G	2009	1
95	Serv Station	G	2010	1
95	Serv Station	G	2011	0
95	Serv Station	G	2012	0
95	Serv Station	G	2013	0
95	Serv Station	P	1973	28
95	Serv Station	P	1974	28
95	Serv Station	P	1976	27
95	Serv Station	P	1978	27
95	Serv Station	P	1980	26
95	Serv Station	P	1982	26
95	Serv Station	P	1984	25
95	Serv Station	P	1986	24
95	Serv Station	P	1988	23
95	Serv Station	P	1990	22
95	Serv Station	P	1992	21
95	Serv Station	P	1993	21
95	Serv Station	P	1994	20
95	Serv Station	P	1995	19
95	Serv Station	P	1996	18
95	Serv Station	P	1997	18
95	Serv Station	P	1998	17
95	Serv Station	P	1999	16
95	Serv Station	P	2000	16
95	Serv Station	P	2001	15
95	Serv Station	P	2002	14
95	Serv Station	P	2003	14
95	Serv Station	P	2004	13
95	Serv Station	P	2005	12
95	Serv Station	P	2006	12

**DEPRECIATION TABLE  
KITTERY, ME**

Modal	Description	Code	Effective	
			Age	Age
95	Serv Station	P	2007	11
95	Serv Station	P	2008	10
95	Serv Station	P	2009	9
95	Serv Station	P	2010	8
95	Serv Station	P	2011	7
95	Serv Station	P	2012	6
95	Serv Station	P	2013	6
95	Serv Station	VG	1973	16
95	Serv Station	VG	1974	16
95	Serv Station	VG	1976	15
95	Serv Station	VG	1978	15
95	Serv Station	VG	1980	14
95	Serv Station	VG	1982	14
95	Serv Station	VG	1984	13
95	Serv Station	VG	1986	12
95	Serv Station	VG	1988	11
95	Serv Station	VG	1990	10
95	Serv Station	VG	1992	9
95	Serv Station	VG	1993	9
95	Serv Station	VG	1994	8
95	Serv Station	VG	1995	7
95	Serv Station	VG	1996	6
95	Serv Station	VG	1997	6
95	Serv Station	VG	1998	5
95	Serv Station	VG	1999	4
95	Serv Station	VG	2001	3
95	Serv Station	VG	2002	2
95	Serv Station	VG	2003	2
95	Serv Station	VG	2004	1
95	Serv Station	VG	2005	1
95	Serv Station	VG	2006	1
95	Serv Station	VG	2007	0
95	Serv Station	VG	2008	0
95	Serv Station	VG	2009	0
95	Serv Station	VG	2010	0
95	Serv Station	VG	2011	0
95	Serv Station	VG	2012	0
95	Serv Station	VG	2013	0
95	Serv Station	VP	1973	32
95	Serv Station	VP	1974	32
95	Serv Station	VP	1976	31
95	Serv Station	VP	1978	31
95	Serv Station	VP	1980	30
95	Serv Station	VP	1982	30
95	Serv Station	VP	1984	29
95	Serv Station	VP	1986	28
95	Serv Station	VP	1988	27
95	Serv Station	VP	1990	26
95	Serv Station	VP	1992	25
95	Serv Station	VP	1993	25
95	Serv Station	VP	1994	24
95	Serv Station	VP	1995	23
95	Serv Station	VP	1996	22
95	Serv Station	VP	1997	22
95	Serv Station	VP	1998	21
95	Serv Station	VP	1999	20
95	Serv Station	VP	2000	20
95	Serv Station	VP	2001	19
95	Serv Station	VP	2002	18
95	Serv Station	VP	2003	18
95	Serv Station	VP	2004	17

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
95	Serv Station	VP	2005	16
95	Serv Station	VP	2006	16
95	Serv Station	VP	2007	15
95	Serv Station	VP	2008	14
95	Serv Station	VP	2009	12
95	Serv Station	VP	2010	12
95	Serv Station	VP	2011	11
95	Serv Station	VP	2012	10
95	Serv Station	VP	2013	10
96	Ind/Com Open	A	1969	22
96	Ind/Com Open	A	1974	22
96	Ind/Com Open	A	1976	21
96	Ind/Com Open	A	1978	21
96	Ind/Com Open	A	1980	20
96	Ind/Com Open	A	1982	20
96	Ind/Com Open	A	1984	19
96	Ind/Com Open	A	1986	18
96	Ind/Com Open	A	1988	17
96	Ind/Com Open	A	1990	16
96	Ind/Com Open	A	1992	15
96	Ind/Com Open	A	1993	15
96	Ind/Com Open	A	1994	14
96	Ind/Com Open	A	1995	13
96	Ind/Com Open	A	1996	12
96	Ind/Com Open	A	1997	12
96	Ind/Com Open	A	1998	11
96	Ind/Com Open	A	1999	10
96	Ind/Com Open	A	2000	10
96	Ind/Com Open	A	2001	9
96	Ind/Com Open	A	2002	8
96	Ind/Com Open	A	2003	8
96	Ind/Com Open	A	2004	7
96	Ind/Com Open	A	2005	6
96	Ind/Com Open	A	2006	6
96	Ind/Com Open	A	2007	5
96	Ind/Com Open	A	2008	4
96	Ind/Com Open	A	2009	3
96	Ind/Com Open	A	2010	2
96	Ind/Com Open	A	2011	2
96	Ind/Com Open	A	2012	1
96	Ind/Com Open	A	2013	1
96	Ind/Com Open	E	1973	13
96	Ind/Com Open	E	1974	13
96	Ind/Com Open	E	1976	12
96	Ind/Com Open	E	1978	12
96	Ind/Com Open	E	1980	11
96	Ind/Com Open	E	1982	11
96	Ind/Com Open	E	1984	10
96	Ind/Com Open	E	1986	9
96	Ind/Com Open	E	1988	8
96	Ind/Com Open	E	1990	7
96	Ind/Com Open	E	1992	6
96	Ind/Com Open	E	1993	6
96	Ind/Com Open	E	1994	5
96	Ind/Com Open	E	1995	4
96	Ind/Com Open	E	1996	3
96	Ind/Com Open	E	1997	3
96	Ind/Com Open	E	1998	2
96	Ind/Com Open	E	1999	1
96	Ind/Com Open	E	2000	1
96	Ind/Com Open	E	2001	1

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
96	Ind/Com Open	E	2002	0
96	Ind/Com Open	E	2003	0
96	Ind/Com Open	E	2004	0
96	Ind/Com Open	E	2005	0
96	Ind/Com Open	E	2006	0
96	Ind/Com Open	E	2007	0
96	Ind/Com Open	E	2008	0
96	Ind/Com Open	E	2009	0
96	Ind/Com Open	E	2010	0
96	Ind/Com Open	E	2011	0
96	Ind/Com Open	E	2012	0
96	Ind/Com Open	E	2013	0
96	Ind/Com Open	F	1973	25
96	Ind/Com Open	F	1974	25
96	Ind/Com Open	F	1976	24
96	Ind/Com Open	F	1978	24
96	Ind/Com Open	F	1980	23
96	Ind/Com Open	F	1982	23
96	Ind/Com Open	F	1984	22
96	Ind/Com Open	F	1986	21
96	Ind/Com Open	F	1988	20
96	Ind/Com Open	F	1990	19
96	Ind/Com Open	F	1992	18
96	Ind/Com Open	F	1993	18
96	Ind/Com Open	F	1994	17
96	Ind/Com Open	F	1995	16
96	Ind/Com Open	F	1996	15
96	Ind/Com Open	F	1997	15
96	Ind/Com Open	F	1998	14
96	Ind/Com Open	F	1999	13
96	Ind/Com Open	F	2000	13
96	Ind/Com Open	F	2001	12
96	Ind/Com Open	F	2002	11
96	Ind/Com Open	F	2003	11
96	Ind/Com Open	F	2004	10
96	Ind/Com Open	F	2005	9
96	Ind/Com Open	F	2006	9
96	Ind/Com Open	F	2007	8
96	Ind/Com Open	F	2008	7
96	Ind/Com Open	F	2009	6
96	Ind/Com Open	F	2010	5
96	Ind/Com Open	F	2011	5
96	Ind/Com Open	F	2012	4
96	Ind/Com Open	F	2013	4
96	Ind/Com Open	G	1973	19
96	Ind/Com Open	G	1974	19
96	Ind/Com Open	G	1976	18
96	Ind/Com Open	G	1978	18
96	Ind/Com Open	G	1980	17
96	Ind/Com Open	G	1982	17
96	Ind/Com Open	G	1984	16
96	Ind/Com Open	G	1986	15
96	Ind/Com Open	G	1988	14
96	Ind/Com Open	G	1990	13
96	Ind/Com Open	G	1992	12
96	Ind/Com Open	G	1993	12
96	Ind/Com Open	G	1994	11
96	Ind/Com Open	G	1995	10
96	Ind/Com Open	G	1996	9
96	Ind/Com Open	G	1997	9
96	Ind/Com Open	G	1998	8

**DEPRECIATION TABLE  
KITTEERY, ME**

Model	Description	Code	Effective	
			Age	Age
96	Ind/Com Open	G	1999	7
96	Ind/Com Open	G	2000	7
96	Ind/Com Open	G	2001	6
96	Ind/Com Open	G	2002	5
96	Ind/Com Open	G	2003	5
96	Ind/Com Open	G	2004	4
96	Ind/Com Open	G	2005	3
96	Ind/Com Open	G	2006	3
96	Ind/Com Open	G	2007	2
96	Ind/Com Open	G	2008	1
96	Ind/Com Open	G	2009	1
96	Ind/Com Open	G	2010	1
96	Ind/Com Open	G	2011	0
96	Ind/Com Open	G	2012	0
96	Ind/Com Open	G	2013	0
96	Ind/Com Open	P	1973	28
96	Ind/Com Open	P	1974	28
96	Ind/Com Open	P	1976	27
96	Ind/Com Open	P	1978	27
96	Ind/Com Open	P	1980	26
96	Ind/Com Open	P	1982	26
96	Ind/Com Open	P	1984	25
96	Ind/Com Open	P	1986	24
96	Ind/Com Open	P	1988	23
96	Ind/Com Open	P	1990	22
96	Ind/Com Open	P	1992	21
96	Ind/Com Open	P	1993	21
96	Ind/Com Open	P	1994	20
96	Ind/Com Open	P	1995	19
96	Ind/Com Open	P	1996	18
96	Ind/Com Open	P	1997	18
96	Ind/Com Open	P	1998	17
96	Ind/Com Open	P	1999	16
96	Ind/Com Open	P	2000	16
96	Ind/Com Open	P	2001	15
96	Ind/Com Open	P	2002	14
96	Ind/Com Open	P	2003	14
96	Ind/Com Open	P	2004	13
96	Ind/Com Open	P	2005	12
96	Ind/Com Open	P	2006	12
96	Ind/Com Open	P	2007	11
96	Ind/Com Open	P	2008	10
96	Ind/Com Open	P	2009	9
96	Ind/Com Open	P	2010	8
96	Ind/Com Open	P	2011	7
96	Ind/Com Open	P	2012	6
96	Ind/Com Open	P	2013	6
96	Ind/Com Open	VG	1973	16
96	Ind/Com Open	VG	1974	16
96	Ind/Com Open	VG	1976	15
96	Ind/Com Open	VG	1978	15
96	Ind/Com Open	VG	1980	14
96	Ind/Com Open	VG	1982	14
96	Ind/Com Open	VG	1984	13
96	Ind/Com Open	VG	1986	12
96	Ind/Com Open	VG	1988	11
96	Ind/Com Open	VG	1990	10
96	Ind/Com Open	VG	1992	9
96	Ind/Com Open	VG	1993	9
96	Ind/Com Open	VG	1994	8
96	Ind/Com Open	VG	1995	7

**DEPRECIATION TABLE  
KITTEERY, ME**

Model	Description	Code	Effective	
			Age	Age
96	Ind/Com Open	VG	1996	6
96	Ind/Com Open	VG	1997	6
96	Ind/Com Open	VG	1998	5
96	Ind/Com Open	VG	1999	4
96	Ind/Com Open	VG	2001	3
96	Ind/Com Open	VG	2002	2
96	Ind/Com Open	VG	2003	2
96	Ind/Com Open	VG	2004	1
96	Ind/Com Open	VG	2005	1
96	Ind/Com Open	VG	2006	1
96	Ind/Com Open	VG	2007	0
96	Ind/Com Open	VG	2008	0
96	Ind/Com Open	VG	2009	0
96	Ind/Com Open	VG	2010	0
96	Ind/Com Open	VG	2011	0
96	Ind/Com Open	VG	2012	0
96	Ind/Com Open	VG	2013	0
96	Ind/Com Open	VP	1973	32
96	Ind/Com Open	VP	1974	32
96	Ind/Com Open	VP	1976	31
96	Ind/Com Open	VP	1978	31
96	Ind/Com Open	VP	1980	30
96	Ind/Com Open	VP	1982	30
96	Ind/Com Open	VP	1984	29
96	Ind/Com Open	VP	1986	28
96	Ind/Com Open	VP	1988	27
96	Ind/Com Open	VP	1990	26
96	Ind/Com Open	VP	1992	25
96	Ind/Com Open	VP	1993	25
96	Ind/Com Open	VP	1994	24
96	Ind/Com Open	VP	1995	23
96	Ind/Com Open	VP	1996	22
96	Ind/Com Open	VP	1997	22
96	Ind/Com Open	VP	1998	21
96	Ind/Com Open	VP	1999	20
96	Ind/Com Open	VP	2000	20
96	Ind/Com Open	VP	2001	19
96	Ind/Com Open	VP	2002	18
96	Ind/Com Open	VP	2003	18
96	Ind/Com Open	VP	2004	17
96	Ind/Com Open	VP	2005	16
96	Ind/Com Open	VP	2006	16
96	Ind/Com Open	VP	2007	15
96	Ind/Com Open	VP	2008	14
96	Ind/Com Open	VP	2009	12
96	Ind/Com Open	VP	2010	12
96	Ind/Com Open	VP	2011	11
96	Ind/Com Open	VP	2012	10
96	Ind/Com Open	VP	2013	10
99	Manfg Home	A	1969	22
99	Manfg Home	A	1974	22
99	Manfg Home	A	1976	21
99	Manfg Home	A	1978	21
99	Manfg Home	A	1980	20
99	Manfg Home	A	1982	20
99	Manfg Home	A	1984	19
99	Manfg Home	A	1986	18
99	Manfg Home	A	1988	17
99	Manfg Home	A	1990	16
99	Manfg Home	A	1992	15
99	Manfg Home	A	1993	15

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
99	Manfg Home	A	1994	14
99	Manfg Home	A	1995	13
99	Manfg Home	A	1996	12
99	Manfg Home	A	1997	12
99	Manfg Home	A	1998	11
99	Manfg Home	A	1999	10
99	Manfg Home	A	2000	10
99	Manfg Home	A	2001	9
99	Manfg Home	A	2002	8
99	Manfg Home	A	2003	8
99	Manfg Home	A	2004	7
99	Manfg Home	A	2005	6
99	Manfg Home	A	2006	6
99	Manfg Home	A	2007	5
99	Manfg Home	A	2008	4
99	Manfg Home	A	2009	3
99	Manfg Home	A	2010	2
99	Manfg Home	A	2011	2
99	Manfg Home	A	2012	1
99	Manfg Home	A	2013	1
99	Manfg Home	E	1973	13
99	Manfg Home	E	1974	13
99	Manfg Home	E	1976	12
99	Manfg Home	E	1978	12
99	Manfg Home	E	1980	11
99	Manfg Home	E	1982	11
99	Manfg Home	E	1984	10
99	Manfg Home	E	1986	9
99	Manfg Home	E	1988	8
99	Manfg Home	E	1990	7
99	Manfg Home	E	1992	6
99	Manfg Home	E	1993	6
99	Manfg Home	E	1994	5
99	Manfg Home	E	1995	4
99	Manfg Home	E	1996	3
99	Manfg Home	E	1997	3
99	Manfg Home	E	1998	2
99	Manfg Home	E	1999	1
99	Manfg Home	E	2000	1
99	Manfg Home	E	2001	1
99	Manfg Home	E	2002	0
99	Manfg Home	E	2003	0
99	Manfg Home	E	2004	0
99	Manfg Home	E	2005	0
99	Manfg Home	E	2006	0
99	Manfg Home	E	2007	0
99	Manfg Home	E	2008	0
99	Manfg Home	E	2009	0
99	Manfg Home	E	2010	0
99	Manfg Home	E	2011	0
99	Manfg Home	E	2012	0
99	Manfg Home	E	2013	0
99	Manfg Home	F	1973	25
99	Manfg Home	F	1974	25
99	Manfg Home	F	1976	24
99	Manfg Home	F	1978	24
99	Manfg Home	F	1980	23
99	Manfg Home	F	1982	23
99	Manfg Home	F	1984	22
99	Manfg Home	F	1986	21
99	Manfg Home	F	1988	20

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
99	Manfg Home	F	1990	19
99	Manfg Home	F	1992	18
99	Manfg Home	F	1993	18
99	Manfg Home	F	1994	17
99	Manfg Home	F	1995	16
99	Manfg Home	F	1996	15
99	Manfg Home	F	1997	15
99	Manfg Home	F	1998	14
99	Manfg Home	F	1999	13
99	Manfg Home	F	2000	13
99	Manfg Home	F	2001	12
99	Manfg Home	F	2002	11
99	Manfg Home	F	2003	11
99	Manfg Home	F	2004	10
99	Manfg Home	F	2005	9
99	Manfg Home	F	2006	9
99	Manfg Home	F	2007	8
99	Manfg Home	F	2008	7
99	Manfg Home	F	2009	6
99	Manfg Home	F	2010	5
99	Manfg Home	F	2011	5
99	Manfg Home	F	2012	4
99	Manfg Home	F	2013	4
99	Manfg Home	G	1973	19
99	Manfg Home	G	1974	19
99	Manfg Home	G	1976	18
99	Manfg Home	G	1978	18
99	Manfg Home	G	1980	17
99	Manfg Home	G	1982	17
99	Manfg Home	G	1984	16
99	Manfg Home	G	1986	15
99	Manfg Home	G	1988	14
99	Manfg Home	G	1990	13
99	Manfg Home	G	1992	12
99	Manfg Home	G	1993	12
99	Manfg Home	G	1994	11
99	Manfg Home	G	1995	10
99	Manfg Home	G	1996	9
99	Manfg Home	G	1997	9
99	Manfg Home	G	1998	8
99	Manfg Home	G	1999	7
99	Manfg Home	G	2000	7
99	Manfg Home	G	2001	6
99	Manfg Home	G	2002	5
99	Manfg Home	G	2003	5
99	Manfg Home	G	2004	4
99	Manfg Home	G	2005	3
99	Manfg Home	G	2006	3
99	Manfg Home	G	2007	2
99	Manfg Home	G	2008	1
99	Manfg Home	G	2009	1
99	Manfg Home	G	2010	1
99	Manfg Home	G	2011	0
99	Manfg Home	G	2012	0
99	Manfg Home	G	2013	0
99	Manfg Home	P	1973	28
99	Manfg Home	P	1974	28
99	Manfg Home	P	1976	27
99	Manfg Home	P	1978	27
99	Manfg Home	P	1980	26
99	Manfg Home	P	1982	26

**DEPRECIATION TABLE**  
**KITTERY, ME**

Model	Description	Code	Effective	
			Age	Age
99	Manfg Home	P	1984	25
99	Manfg Home	P	1986	24
99	Manfg Home	P	1988	23
99	Manfg Home	P	1990	22
99	Manfg Home	P	1992	21
99	Manfg Home	P	1993	21
99	Manfg Home	P	1994	20
99	Manfg Home	P	1995	19
99	Manfg Home	P	1996	18
99	Manfg Home	P	1997	18
99	Manfg Home	P	1998	17
99	Manfg Home	P	1999	16
99	Manfg Home	P	2000	16
99	Manfg Home	P	2001	15
99	Manfg Home	P	2002	14
99	Manfg Home	P	2003	14
99	Manfg Home	P	2004	13
99	Manfg Home	P	2005	12
99	Manfg Home	P	2006	12
99	Manfg Home	P	2007	11
99	Manfg Home	P	2008	10
99	Manfg Home	P	2009	9
99	Manfg Home	P	2010	8
99	Manfg Home	P	2011	7
99	Manfg Home	P	2012	6
99	Manfg Home	P	2013	6
99	Manfg Home	VG	1973	16
99	Manfg Home	VG	1974	16
99	Manfg Home	VG	1976	15
99	Manfg Home	VG	1978	15
99	Manfg Home	VG	1980	14
99	Manfg Home	VG	1982	14
99	Manfg Home	VG	1984	13
99	Manfg Home	VG	1986	12
99	Manfg Home	VG	1988	11
99	Manfg Home	VG	1990	10
99	Manfg Home	VG	1992	9
99	Manfg Home	VG	1993	9
99	Manfg Home	VG	1994	8
99	Manfg Home	VG	1995	7
99	Manfg Home	VG	1996	6
99	Manfg Home	VG	1997	6
99	Manfg Home	VG	1998	5
99	Manfg Home	VG	1999	4
99	Manfg Home	VG	2001	3
99	Manfg Home	VG	2002	2
99	Manfg Home	VG	2003	2
99	Manfg Home	VG	2004	1
99	Manfg Home	VG	2005	1
99	Manfg Home	VG	2006	1
99	Manfg Home	VG	2007	0
99	Manfg Home	VG	2008	0
99	Manfg Home	VG	2009	0
99	Manfg Home	VG	2010	0
99	Manfg Home	VG	2011	0
99	Manfg Home	VG	2012	0
99	Manfg Home	VG	2013	0
99	Manfg Home	VP	1973	32
99	Manfg Home	VP	1974	32
99	Manfg Home	VP	1976	31
99	Manfg Home	VP	1978	31

**DEPRECIATION TABLE  
KITTEERY, ME**

Model	Description	Code	Effective	
			Age	Age
99	Manfg Home	VP	1980	30
99	Manfg Home	VP	1982	30
99	Manfg Home	VP	1984	29
99	Manfg Home	VP	1986	28
99	Manfg Home	VP	1988	27
99	Manfg Home	VP	1990	26
99	Manfg Home	VP	1992	25
99	Manfg Home	VP	1993	25
99	Manfg Home	VP	1994	24
99	Manfg Home	VP	1995	23
99	Manfg Home	VP	1996	22
99	Manfg Home	VP	1997	22
99	Manfg Home	VP	1998	21
99	Manfg Home	VP	1999	20
99	Manfg Home	VP	2000	20
99	Manfg Home	VP	2001	19
99	Manfg Home	VP	2002	18
99	Manfg Home	VP	2003	18
99	Manfg Home	VP	2004	17
99	Manfg Home	VP	2005	16
99	Manfg Home	VP	2006	16
99	Manfg Home	VP	2007	15
99	Manfg Home	VP	2008	14
99	Manfg Home	VP	2009	12
99	Manfg Home	VP	2010	12
99	Manfg Home	VP	2011	11
99	Manfg Home	VP	2012	10
99	Manfg Home	VP	2013	10

## Complex Codes Report

KITTERY, ME

Condo		Num	Num	Pct	Complex
Cmplx	Description	Lvl	Units	Ownshp	Adj
23WS	23 BADGERS		2		1.00
AC	ADAMS COVE				1.00
ASH	ASHEN WOODS	2	14		1.08
AW	AUTUMN WAY				1.15
BADG	BADGER HOUSE	2	4		1.00
BBH	155 BRV BT HBR		2		1.25
BCC	BACK COVE COND	3	18		1.10
BIC	BADGER ISLAND	3	6		1.30
BIRCH	TWIN BIRCHES	2	4		0.90
BLC	BADGER LDG CON	3	3		2.00
BVT	BRG VW TWNHOM	3	8		1.15
CC	CHAUNCEY CREEK	1	2		1.05
COCN	CARROLLS CONDO	2	4		0.70
COMM	14 COMMERCIAL	2	2		1.00
COT	COTTAGE WAY	2	10		1.45
CW	COASTAL WOODS	2	8		1.00
DC	DAHLIA	2	2		1.15
DEL					1.00
EMER	EMERALD RIVER	2	2		1.20
FCRN	FORESIDE CORNR		3		1.00
FH	FROG HOLLOW	1	2		1.00
FL	FORESIDE LNG	2	6		1.00
FLT	FLETCHERS	1	4		1.05
GRWY	GREENWAY	2	2		1.00
HAL	HALSTEAD CONDO	1	2		1.00
ISRV	ISLNR RIVER	3	9		1.00
KITPT	KITTERY PT CON	2	2		1.25
KTFSD	KIT FORESIDE	3	6		1.00
KTLD	KIT LNDG	3	9		1.00
LANG	LANGDON	3	7		1.20
MOOR	MOORE ST CONDO	1	2		1.00
PEPL	PEPPERELL PLCE	3	4		1.00
RVEG	RIVER EDGE		6		1.00
RVRK	RIVER KNOL FRM	2	4		1.00
RVRM	RIVER MIST	2	1		0.70
SC	SHEPHERD COVE				1.05
SCR	SEA CABINS RET		2		1.00
SPCR	50 WYMAN				1.25
STC	STONECROFT	2	2		1.50
TO	35 WOODLAWN	1	2		1.10
WRC	WHIPPLE ROAD		3		1.00
WTR	17 WATER ST	2	2		1.25
WWC	WHIPLE WILLIAM	3	12		1.00

**Condo Unit Location Report  
KITTERY, ME**

Condo Complex	Unit Location	Description	Percent Adjustment
23WS	A	WATERFRONT	120
23WS	B	WATERVIEW	100
A	EL	Near Elevator	85
A	LA	Over Laundry	60
AC	001	COMPLEX	110
ASH	0001	BLDG 1	100
ASH	0002	BLDG 2	100
ASH	0003	BLDG 3	100
BADG	0		
BCC	001	COMPLEX	100
BIC	01	COMPLEX	145
BIRCH	01	COMPLEX	95
BLC	01	COMPLEX	100
BVT	001		115
BVT	002		110
BVT	003		105
BVT	004		100
COCN	AVG	STREET SIDE	220
COCN	WAT1	WATER 1ST FLR	225
COCN	WAT2	WATERVIEW 2ND	250
COMM	001	UN IT A	130
COMM	002	UNIT B	130
COT	A	WATERFRONT	
COT	B	WATERVIEW	
CW	001	COAST WD	92
DC	001	LEFT SIDE	100
DC	002	RIGHT SIDE	100
FCRN	001	COMPLEX	100

**Condo Unit Location Report**  
**KITTERY, ME**

Condo Complex	Unit Location	Description	Percent Adjustment
FH	001	COMPLEX	100
FLT	001	COMPLEX	100
GRWY	001	COMPLEX	100
ISRV	1	UNIT 2	58
ISRV	2	UNIT 3	55
ISRV	3	UNIT 4	67
ISRV	4	UNIT 5	50
ISRV	5	UNIT 6	53
ISRV	6	UNIT 7	51
ISRV	7	UNIT 1	110
ISRV	8	COMM1	100
ISRV	9	COMM2	100
KTFSD	001	COMPLEX	100
KTLD	0001	UNIT 1	108
KTLD	0002	UNIT 2	99
KTLD	0003	UNIT 3	100
KTLD	0004	UNIT 4	127
KTLD	0005	UNIT 5	106
KTLD	0006	UNIT 6	85
KTLD	0007	UNIT 7	106
KTLD	0008	UNIT 8	88
KTLD	01	COMPLEX	125
KTLD	02	COMPLEX	123
KTLD	03	MARINA	100
LANG	0001	1ST FL WEST	71
LANG	0002	1ST FL EAST	96
LANG	0003	2ND FL WEST	90
LANG	0004	2ND FL EAST	90
LANG	0005	3RD FL WEST	100
LANG	0006	3RD FL EAST	100
P	EL	Near Elevator	85
P	LA	Over Laundry	60
P	PL	Near Pool	120
RVEG	001	COMPLEX	100
RVRK	01	COMPLEX	145
RVRM	001	COMPLEX	90
SC	FE	FRONT END	110
SC	FM	FRONT MIDDLE	100
SC	RE	REAR END	110

**Condo Unit Location Report**  
**KITTERY, ME**

Condo Complex	Unit Location	Description	Percent Adjustment
SC	RM	REAR MIDDLE	100
SCR	001	COMPLEX	100
STC	001	PEPREL ROAD	90
STC	002	BARTERS CREEK	130
WA	01	MB PARK	100
WRC	001	BLDG 1	100
WRC	002	BLDG 2	100
WVC	001	COMPLEX	100

Condo Unit Type Report

KITTERY, ME

Condo Complex	Unit Type	Description	Percent Adjustment	RCN Override
23WS	NEW	NEW CONSTRUC	100	
23WS	ORI	ORIGINAL HM	90	
A	L	Lower Levels	90	
A	M	Middle Levels	110	
A	U	Upper Levels	130	
AC	001	LOWER LEVEL	100	
AC	002	UPPER LEVEL	100	
ASH	0001	END	100	
ASH	0002	MID	93	
BCC	001	1ST FLOOR 1BR	115	
BCC	002	1ST FLOOR 2BR	120	
BCC	003	2ND FLOOR 2BR	145	
BCC	004	3RD FLOOR 2BR	155	
BIC	01	2ND FL EAST	100	
BIC	02	1ST FL EAST	110	
BIC	03	PENTHOUSE	145	
BIC	04	1ST FL WEST	116	
BIC	05	2ND FL WEST	116	
BLC	01	1ST FLOOR	95	
BLC	02	2ND FLOOR	100	
BLC	03	3RD FLOOR	105	
BVT	Com	Commercial	100	
BVT	Res	Residential	100	
CC	A	39 CHAUNCEY CR		
CC	B	43 CHAUNCEY CR		
COT	NEW	NEW CONSTR		
COT	ORI	ORIGINAL		
CW	001	END UNIT 1	103	
CW	002	END UNIT 7	106	
DC	001	UNIT 1A	100	
DC	002	UNIT 1B	100	
FCRN	001	UNIT 1	92	
FCRN	002	UNIT 2	105	
FCRN	003	UNIT 3	135	

**Condo Unit Type Report**  
**KITTERY, ME**

Condo Complex	Unit Type	Description	Percent Adjustment	RCN Override
FH	001	UNIT A	111	
FH	002	UNIT B	136	
FL	001	TOWNHOUSE	130	
FLT	001	UNIT 1	100	
FLT	002	UNIT 2	100	
FLT	003	UNIT 3	100	
FLT	004	UNIT 4	100	
GRWY	001	UNIT 1	134	
GRWY	002	UNIT 2	141	
KTFSD	001	UNIT 1	133	
KTFSD	002	UNIT 2	132	
KTFSD	003	UNIT 3	105	
KTFSD	004	UNIT 4	135	
KTFSD	005	UNIT 5	126	
KTFSD	006	UNIT 6	107	
LANG	0001	1ST FLOOR	100	
LANG	0002	2ND FLOOR	93	
LANG	0003	3RD FLOOR	98	
P	18	Floors 9 - 18	120	
P	4	Floors 2-4	100	
P	8	Floors 5-8	120	
P	L	Lobby floor	80	
P	PH	FLoors 19, 20	175	
RVEG	001	21 GOVERNMENT	145	
RVEG	002	23 GOVERNMENT	145	
RVEG	003	27 GOVERNMENT	200	
RVRK	A	UNIT 1	100	
RVRK	B	UNIT 2	98	
RVRK	C	UNITS 3 & 4	80	
RVRM	001	UNIT 1	100	
RVRM	002	UNIT 2	100	
SC	BB1	BOOTHBAY 1BR	83	
SC	BBY	BOOTHBAY	108	
SC	CM1	CAMDEN 1BR	83	
SC	CMD	CAMDEN	103	
SC	COT	COTTAGE	110	
SC	DPL	DUPLEX	115	
SC	KB1	KENNEBUNK 1BR	88	
SC	KBK	KENNEBUNK	98	

**Condo Unit Type Report**  
**KITTERY, ME**

Condo Complex	Unit Type	Description	Percent Adjustment	RCN Override
SCR	001	UNIT 2	100	
SCR	002	UNIT 4	100	
SPCR	A	CAPE	100	
SPCR	B	CONVENTIONAL	100	
WRC	001	UNIT 1	82	
WRC	002	UNIT 2	75	
WRC	003	UNIT 3	100	
WVC	WHP1	1ST FL UNIT 1	154	
WVC	WHP2	1ST FL UNIT 2	154	
WVC	WHP3	2ND FL UNIT 3	161	
WVC	WHP4	2ND FL UNIT 4	161	
WVC	WHP5	3RD FL UNIT 5	165	
WVC	WHP6	3RD FL UNIT 6	165	
WVC	WIL1	1ST FLR UNIT 1	154	
WVC	WIL2	1ST FLR UNIT 2	154	
WVC	WIL3	2ND FL UNIT 3	161	
WVC	WIL4	2ND FL UNIT 4	161	
WVC	WIL5	3RD FL UNIT 5	165	
WVC	WIL6	3RD FL UNIT 6	165	

## **Appendix 'G': Definitions**

**Abatement:** (1) An official reduction or elimination of one's assessed valuation after completion of the original assessment. (2) An official reduction or elimination of one's tax liability after completion of the tax roll.

**Abstraction Method:** Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called residual land technique.

**Ad Valorem Tax:** A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

**Adjustments:** Modifications in the reported value of a variable, such as sale price. For example, adjustments can be used to estimate market value in the sales comparison approach by modifications for differences between comparable and subject properties. Note: Adjustments are applied to the characteristics of the comparable properties in a particular sequence that depends on the method of adjustment selected.

**Age/Life method (depreciation):** A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

**Allocation by Abstraction:** A method of separating a whole property value into land and improvement components. The appraiser estimates replacement cost new, subtracts an appropriate amount for depreciation, and subtracts the remainder from the whole property value to estimate the land value.

**Allocation Method:** A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method

**Amenity:** A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value.

**Anticipated Use Method:** A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

**Appeal:** A process in which a property owner contests an assessment either informally or formally.

**Appraisal Card, Building:** A card used by an assessor or appraiser on which is carried a sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations by which such cost and depreciation are estimated. Note: The building appraisal card is frequently combined with the land appraisal card into a single document. In such event, the combination card may be used for a composite appraisal as well as for a summation appraisal. Also called a “property record card”.

**Appraisal Card, Land:** A card used by an assessor or appraiser on which is carried a sketch or an adequate description of a parcel of land, a description of its location, a list of the principal factors affecting its market value, and the calculations by which the market value is estimated.

**Appraisal Date:** The date as of which a property's value is estimated.

**Appraisal Foundation:** The organization authorized by the United States Congress as the source of appraisal standards and appraiser qualifications. The Appraisal Foundation publishes the Uniform Standards of Professional Appraisal Practice (USPAP).

**Appraisal Methods:** The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

**Appraisal Report:** The oral or written communication of a completed appraisal.

**Appraisal-Sale Price Ratio:** The ratio of the appraised value to the sale price (or adjusted sale price) of a property; a simple indication of appraisal accuracy.

**Appraisal Standards Board:** The division of The Appraisal Foundation that develops, publishes, interprets, and amends the Uniform Standards of Professional Appraisal Practice on behalf of appraisers and users of appraisal services.

**Appraiser** One who estimates the value of property; more commonly, one of a group of professionally skilled persons holding themselves out as experts in valuation

**Appreciation:** Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

**Appurtenance:** In appraisal, an appurtenance is any addition to a property that becomes a part of that property. Generally, an appurtenance differs from a fixture in that the fixture was once personal property.

**Arm's-Length Sale:** A sale in the open market between two unrelated parties, each of who is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

**Assemblage:** The assembling of adjacent parcels of land into a single unit. Compare "plottage".

**Assess:** To value property officially for the purpose of taxation.

**Assessed Value:** (1) A value set on real estate and personal property by a government as a basis for levying taxes. (2) The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

**Assessment:** (1) In general, the official act of determining the amount of the tax base. (2) As applied to property taxes, the official act of discovering, listing, and appraising property, whether performed by an assessor, a board of review, or a court. (3) The value placed on property in the course of such act.

**Assessment Equity:** The degree to which assessments bear a consistent relationship to market value.

**Assessment Progressivity or Regressivity:** An appraisal bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. See "price-related differential" (PRD).

**Assessor:** (1) The head of an assessment agency; sometimes used collectively to refer to all administrators of the assessment function. (2) The public officer or member of a public body whose duty it is to make the original assessment.

**Assessment Year:** A year beginning on the day after the assessment date and ending on the assessment date in the calendar year next following. (2) The 365 days beginning with the appraisal date.

**Automated Valuation Model (AVM):** An automated valuation model (AVM) is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of an AVM is that it is a market appraisal produced through mathematical modeling. Credibility of an AVM is dependent on the data used and the skills of the modeler producing the AVM.

**Bias:** A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant. In assessment administration, assessment progressivity or regressivity is one kind of possible bias.

**Capitalization Rate:** Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

**Coefficient of Dispersion (COD):** The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

**Computer Assisted Mass Appraisal (CAMA):** A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as multiple regression analysis and adaptive estimation procedure to assist the appraiser in estimating value.

**Confidence Interval:** For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

**Contributory Value:** The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

**Cost Approach:** (1) One of the three approaches to value, the cost approach is based on the principle of substitution—that a rational, informed purchaser would pay no more for a property than the cost of building an acceptable substitute with like utility. The cost approach seeks to determine the replacement cost new of an improvement less depreciation plus land value. (2) The method of estimating the value of property by: (a) estimating the cost of construction based on replacement or reproduction cost new or trended historic cost (often adjusted by a local multiplier); (b) subtracting depreciation; and, (c) adding the estimated land value. The land value is most frequently determined by the sales comparison approach.

**Deferred Maintenance:** Repairs and similar improvements that normally would have been made to a property but were not made to the property in question, thus increasing the amount of its depreciation.

**Depreciation:** Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

**Effective Tax Rate:** (1) The tax rate expressed as a percentage of market value; will be different from the nominal tax rate when the assessment ratio is not equal to 1. (2) The relationship between dollars of tax and dollars of market value of a property. The rate may be calculated either by dividing tax by value or by multiplying a property's assessment level by its nominal tax rate.

**Escheat:** The right to have property revert to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

**Encumbrance:** Any limitation that affects property rights and value.

**Equalization:** The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among

use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

**Equalized Values:** Assessed values after they have all been multiplied by common factors during equalization.

**Estate:** a right or interest in property.

**Expense:** A cost, or that portion of a cost, which, under accepted accounting procedures, is chargeable against income of the current year.

**External (Economic) Obsolescence:** The loss of appraisal value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly market wide in personal property, and is generally considered to be economically infeasible to cure.

**Factor:** (1) An underlying characteristic of something (such as a house) that may contribute to the value of a variable (such as its sale price), but is observable only indirectly. For example, construction quality is a factor defined by workmanship, spacing of joists, and materials used. Factor definition and measurement may be done subjectively or by a computer-assisted statistical algorithm known as factor analysis. (2) Loosely, any characteristic used in adjusting the sales prices of comparables. (3) The reciprocal of a rate. Assessments may be equalized by multiplying them by a factor equal to the reciprocal of the assessment ratio, and value can be estimated using the income approach by multiplying income by a factor equal to the reciprocal of the discount rate.

**Fee Simple Estate:** The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

**Field Review:** The practice of reviewing the reasonableness of assessments by viewing the properties in question, sometimes by examining their interiors but more often by looking at their exteriors.

**Fixture:** (1) Attached improvements that can be real or personal property. If attached to the realty in such a manner that its removal would damage the real property or the fixture, the fixture is realty. If the fixture is removable without damage, it is generally considered personal property. (2) An item of equipment that, because of the way it is used, the way it is attached, or both, has become an integral part of a building or other improvement. A fixture, such as a bathtub, is classified as real property, but trade fixtures (fixtures used in the conduct of business) are classified as personal property.

**Full-Market-Value Assessment Standard:** Assessments for which a law or other standard requires that the assessment ratio equals 100%.

**Functional Depreciation:** Synonymous with the preferred term "obsolescence".

**Functional Obsolescence:** Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

**Highest and Best Use:** A principle of appraisal and assessment requiring that each property be appraised as though it were being put to its most profitable use (highest possible present net worth), given probable legal, physical, and financial constraints. The principle entails first identifying the most appropriate market, and, second, the most profitable use within that market. The concept is most commonly discussed in connection with underutilized land.

**Horizontal Inequity:** Differences based on criteria other than value range in the levels of assessment of groups of properties. For example, properties in one neighborhood may have a higher level of assessment than similar properties in another neighborhood. See vertical inequity.

**IAAO:** International Association of Assessing Officers.

**Improvements:** Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment," but the term "improvements" is preferred.

**Income:** The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

**Income Approach:** One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

**Intangible Personal Property:** Property that has no physical existence beyond merely representational, nor any extrinsic value; includes rights over tangible real and personal property, but not rights of use and possession. Its value lies chiefly in what it represents. Examples include corporate stock, bonds, money on deposit, goodwill, restrictions on activities (for example, patents and trademarks), and franchises. Note: Thus, in taxation, the rights evidenced by outstanding corporation stocks and bonds constitute intangible property of the security holders because they are claims against the assets owned and income received by the corporation rather than by the stockholders and bondholders; interests in partnerships, deeds, and the like are not ordinarily considered intangible property for tax purposes because they are owned by the same persons who own the assets and receive the income to which they attach.

**Land-to-Building Ratio (Land-to-Improvement Ratio):** The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

**Lease:** A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

**Leased Fee Estate:** An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

**Leasehold Estate:** Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

**Lessee:** The person receiving a possessory interest in property by lease, that is, the owner of a leasehold estate.

**Lessor:** The person granting a possessory interest in property by lease, that is, the conveyor of a leasehold estate, the holder of a leased fee estate.

**Level of Assessment; Assessment Ratio:** The common or overall ratio of assessed values to market values. Compare level of appraisal. Note: The two terms are sometimes distinguished, but there is no convention determining their meanings when they are. Three concepts are commonly of interest: what the assessment ratio is legally required to be, what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics. When level of assessment is distinguished from assessment ratio, "level of assessment" usually means either the legal requirement or the true ratio, and "assessment ratio" usually means the true ratio or the sample statistic.

**Life Estate:** An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs

**Listing:** The process by which the assessor ensures that records for the taxable property identified during discovery are preserved with integrity, available for use in valuation activities, and ultimately reflected in the assessment roll.

**Long-lived Items:** Items that are the basic structure of a building and are not usually replaced during economic life. For example: foundation, roof structure, and framing

**Market Approach:** A valuation term with several meanings. In its broadest use, it might denote any valuation procedure intended to produce an estimate of market value, or any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method, and allocation by ratio. In its narrowest use, it might denote the sales comparison approach.

**Market-Value:** The current generally accepted definition of "*Market Value*" reads as follows:

The highest price in terms of money that a property will bring in a competitive and open market under all conditions requisite to a *fair sale*, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus.

Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

1. Buyer and seller are typically motivated;
2. Both parties are well informed or well advised and are acting in what they consider their own best interest;
3. A reasonable time is allowed for exposure in the open market;
4. Payment is made in cash or equivalent;
5. Financing, if any, is on terms generally available in the community on the specified date and typical for the property type in its locale;
6. And the price represents a normal consideration for the property sold, unaffected by special financing amounts and/or terms, services, fees, costs or credits incurred in the transaction.

**Mass Appraisal:** The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

**Mass Appraisal Model:** A mathematical expression of how supply and demand factors interact in a market.

**Mean:** A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean.

**Median:** A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

**Mill Rate:** A tax rate expressed as mills per dollar. For example, a 2 percent tax rate is \$2 per \$100, \$20 per \$1,000, or 20 mills per dollar.

**Model Calibration:** The development of adjustments, or coefficients based on market analysis that identifies specific factors with an actual effect on market value.

**Neighborhood:** (1) The environment of a subject property that has a direct and immediate effect on value. (2) A geographic area (in which there are typically fewer than several thousand

properties) defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

**Net Income:** (1) The income expected from a property, after deduction of allowable expenses. (2) Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

**Nominal Tax Rate:** The stated tax rate, which does not necessarily correspond to the effective tax rate.

**Obsolescence:** A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) Changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or over adequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

**Overall Rate (OAR):** A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

**Partial Interest:** An interest (in property) that is less complete than a fee simple interest. Also known as a "fractional" interest.

**Percent Good:** An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

**Personal Property:** Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible. Also called "personality."

**Physical Depreciation:** Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

**Plottage Value:** (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred). (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare “assemblage”.

**Possessory Interest:** (1) The right to occupy and use any benefit in a transferred property, granted under lease, licenses, permit, concession, or other contract. (2) A private taxable interest in public tax-exempt property, for example, a private service station in a federal military base. Assessment of this interest presents complex valuation problems. Among the issues are whether the ownership or the use is exempt, whether the parcel should be split, and whether market rent differs from contract rent.

**Price Related Differential (PRD):** The mean divided by the weighted mean. The statistic has a slight bias upward. Price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

**Principle of Contribution:** The principle of contribution requires an appraiser to measure the value of any improvement to a property by the amount it contributes to market value, not by its cost.

**Principle of Substitution:** The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

**Property Record Card:** An assessment document with blanks for the insertion of data for property identification and description, for value estimation, and for property owner satisfaction. The basic objectives of property record forms are, first, to serve as a repository of most of the information deemed necessary for identifying and describing a property, valuing a property, and assuring property owners that the assessor is conversant with their properties, and, second, to document property appraisals. Use of properly designed property record forms permits an organized and uniform approach to amassing a property inventory

**Ratio Study:** A study of the relationship between appraised or assessed values and market values. Indicators of market values may be either sales (sales ratio study) or independent "expert" appraisals (appraisal ratio study). Of common interest in ratio studies are the level and uniformity of the appraisals or assessments. See also level of appraisal and level of assessment.

**Real Property:** Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty."

**Reconciliation:** The final step in the valuation process wherein consideration is given to the relative strengths and weaknesses of the three approaches to value, the nature of the property appraised, and the quantity and quality of available data in formation of an overall opinion of value (either a single point estimate or a range of value). Also termed "correlation" in some texts.

**Replacement Cost New Less Depreciation (RCNLD):** In the cost approach, replacement cost new less physical incurable depreciation.

**Residual Value of Improvements:** A value ascribed to improvements on a parcel of land by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the land alone (as determined by comparison with other parcels). Contrast residual value of land. Note: A residual value of improvements is usually estimated only when the land is obviously not improved to its highest and best use.

**Residual Value of Land:** A value ascribed to land alone by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the improvements (as determined by the depreciated reproduction cost method). Contrast residual value of improvements.

**Reversion:** The right of possession commencing on the termination of a particular estate.

**Right-of-Way:** (1) An easement consisting of a right of passage through the servient estate (preferred). (2) By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

**Sales Comparison Approach:** One of three approaches to value, the sales comparison approach estimates a property's value (or some other characteristic, such as its depreciation) by reference to comparable sales.

**Short-lived Items:** Items of a structure that have a shorter life than the basic structure. For example, roofing, water heaters, floor covering, and interior finish.

**Site Amenities:** The specific location-related positive attributes of a property: topography, utilities, street traffic, view, and so on.

**Standard Deviation:** The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

**Standard Error:** A measure of the precision of a measure of central tendency; the smaller the standard error, the more reliable the measure of central tendency. Standard errors are used in calculating a confidence interval about the arithmetic mean and the weighted mean.

**Statistics:** (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population. (2) The science of studying numerical data systematically and of presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

**Stratification:** The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

**Subdivision:** A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

**Tax-Exempt Property:** Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This

definition omits property for which the application of a partial exemption reduces net taxable value to zero.

**Tax Map:** A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

**Tax, Progressive:** (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a large tax base than for a taxpayer subject to taxation on a small tax base. (2) Loosely used to refer to any tax that absorbs a larger proportion of the wealth or income of the well-to-do classes than of the poorer classes. Contrast tax, proportional; tax, special property; tax, graduated.

**Tax, Proportional:** A tax in which the effective tax rate is the same for all taxpayers regardless of the sizes of the tax bases on which they are subject to taxation. Contrast tax, progressive; tax, regressive

**Tax Rate:** (1) The amount of tax stated in terms of a unit of the tax base, for example, 30 mills per dollar, 2 percent, 2 cents per gallon. (2) For the property tax, the percentage of assessed value at which each property is taxed in a given district. Distinguish between effective tax rate and nominal tax rate.

**Tax, Regressive:** (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a small tax base than for a taxpayer subject to taxation on a large tax base. (2) Loosely used to refer to any tax that absorbs a smaller proportion of the wealth or income of the well-to-do classes than of the poorer classes. Note: A tax is said to be regressive in administration, though not legally regressive, when the ratio of the actual base to the statutory base declines as the statutory base increases, in such manner as to nullify a proportional statutory rate or to make a progressive statutory rate actually regressive. The same usage is conversely applicable to the terms "progressive tax" and "proportional tax," but is less commonly associated with them. Contrast tax, progressive; tax, proportional.

**Tenement:** (1) Real property and the rights to ownership, especially those of a permanent nature that relate to and pass with the land

**Time-Adjusted Sale Price:** The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

**Time Value of Money:** The principle that an amount of money anticipated as income in the future is always worth less than an equal amount in hand at the present time.

**Total Economic Life:** The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

**Trade Fixture:** Property attached to a rented space or building by a tenant, used in conducting a business and owned by the tenant. Also called "chattel fixture."

**Trending:** Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for micro locational goods and services.

**Uniform Standards of Professional Appraisal Practice:** Annual publication of the Appraisal Standards Board of The Appraisal Foundation: "These Standards deal with the procedures to be followed in performing an appraisal, review or consulting service and the manner in which an appraisal, review or consulting service is communicated. . . .STANDARD 6 sets forth criteria for the development and reporting of mass appraisals for ad valorem tax purposes or any other universe of properties"

**Uniformity:** The equality of the burden of taxation in the method of assessment.

**Unweighted Mean:** A mean in which each value is considered only once. See weighted mean.

**Use Code:** A code (used on a property record form) to indicate a property's use class or, less often, potential use.

**Use Class:** (1) A grouping of properties based on their use rather than, for example, their acreage or construction. (2) One of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land, and institutional/exempt. (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on. See also property use category.

**Vacancy and Collection Loss:** The amount of money deducted from potential annual gross income to reflect the effect of probable vacancy and turnover, or nonpayment of rent by tenants.

Vacancy and collection loss is commonly expressed as a percentage of potential annual gross income, and it should be based on market research, not actual rental history of a property.

**Variance:** A measure of dispersion equal to the standard deviation squared.

**Vertical Inequity:** Differences in the levels of assessment of properties related to the value ranges of the properties. That is, properties of higher value have assessment levels different from properties of lower value. See horizontal inequity.

**Weighted Average Method:** In personal property appraisal, a method of inventory cost accounting whereby inventory is valued according to the unit price of all units owned throughout the year, calculated by dividing total acquisition cost of all inventory by the number of units owned.

**Weighted Coefficient of Dispersion:** The coefficient of dispersion when the absolute differences between individual assessment ratios and the measure of central tendency (for example, median ratio) are weighted on the basis of sale price.

**Weighted Coefficient of Variation:** The coefficient of variation when the squared differences between individual assessment ratios and the arithmetic mean ratio are weighted on the basis of sale price.

**Weighted Mean Ratio:** Sum of the appraised values divided by the sum of the sales prices, which weights each value in proportion to its sale price.

**Weighted Mean; Weighted Average:** An average in which each value is adjusted by a factor reflecting its relative importance in the whole before the values are summed and divided by their number.

**Yield Rate:** (1) The return on investment applicable to a series of incomes that results in the present worth of each. Examples of yield rates are interest rate, discount rate, equity yield rate, and internal rate of return. (2) The required rate of return on equity capital; a component of the capitalization rate (or discount rate or mortgage-equity overall rate) that must be separately specified in band-of investment analysis and mortgage equity analysis.

**Zoning:** The exercise of the police power to restrict land owners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

**Appendix 'H': Zoning Ordinance**

*\*The municipal zoning ordinances are on file at the municipal offices.*